

**Report on Orders / Contracts awarded by BD Dept. on nomination basis for October, 2019**

<b>Sl No</b>	<b>Department</b>	<b>Name of Work and Location</b>	<b>Value of Contract</b>	<b>Agreement Number &amp; Date</b>	<b>Name of Agency</b>	<b>Approval</b>	<b>Remarks</b>	<b>DOP No.</b>
1.	Business Development Department	<p>Subscription to Wood Mackenzie database (All OIL Spheres):</p> <p>a. Upstream and GEM Services for - Central Africa, Southern &amp; East Africa, West Africa, South East Asia, Indian Sub-Continent, Central Asia, Caucasus, Russia and Middle East – South East Arabia &amp; Iran.</p> <p>b. The services are inclusive of (i) Upstream Data Tool for Russia, (ii) Corporate Service Russia Report, (iii) LNG Services &amp; Tool - Global, (iv) M&amp;A Services - Global, (v) Upstream Asset Valuation for the aforementioned nine (09) regions (vi) Global Trends Services (vii) The Edge</p>	<p>GBP 552,878 (First year)                      GBP 586,051 (Second year)                      GBP 621,214 (Third year)</p> <p><i>The Prices are inclusive of all applicable taxes, except Indian GST.</i></p>	<p><i>Nomination Basis.</i>                      LOA Ref. BD (G)/05/06/2019/337 dated October 18, 2019</p>	<p>Wood Mackenzie Asia Pacific Pte. Ltd.                      3 Church Street, #29-01 Samsung Hub Singapore-049483.</p>	<p>Executive Council (EC)'s In-principle approval (39<sup>th</sup> Meeting Agenda point 6.0) of January 07, 2019</p> <p>Corporate Business Committee's approval Ref. CBC 469 /02 of October 11, 2019</p>	<p>Subscription for three (03) years from November 01, 2019 to October 31, 2022.</p> <p>Subscription to Wood Mackenzie's Upstream Service and Global Economic Model (GEM) will bring following advantages to the Company:</p> <ul style="list-style-type: none"> <li>❖ The service covers E &amp; P assets, particularly; those discovered, developing and producing assets. This regularly updated database is fits into OIL's existing overseas acquisition strategy.</li> <li>❖ Country and asset-wise reports along with provision for easy access to experienced analysts for expert answers to specific queries are expected to offer more reliable inputs for screening of received opportunities.</li> <li>❖ Provides forward-looking production profiles and cash flows and good understanding of subsurface data, commercial information (including fiscal terms, key asset level data and involved companies) which would help in valuation of the targeted assets and help in in-house preparation of NBO's.</li> </ul>	C6.(a)

						<ul style="list-style-type: none"><li>❖The service provides forward-looking production profiles and cash flows and good understanding of the subsurface data, commercial information (including fiscal terms, key asset level data and involved companies) which would help in valuation of the targeted assets. The product output will help in in-house preparation of NBO's.</li> <li>❖As the asset level valuation model of "GEM" is built in Microsoft Excel platform, which will provide ample flexibility for in-house experts to modify the assumptions and parameters as per the need and carry out sensitivity analysis based on OIL's perception of various techno-economic parameters. This is a time saving and user friendly valuation modeling tool, duly aligned to Wood Mackenzie's proprietary forward-looking techno-economic data which will be useful for timely submission of NBOs.</li></ul>	
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