OIL INDIA LIMITED KG BASIN PROJECT KAKINADA

AMENDMENT No. 1 Dated 16.12.2021 TO TENDER No. CEI8988P22 (due on 07.01.2022)

1.0 Subsequent to issue of above tender on 03.12.2021, certain requests from prospective bidders have been received by OIL seeking clarifications / review of tender clauses. Consolidated response of OIL to bidders' requests is provided in **Annexure-I**. Arising out of the same, amendments to few tender clauses are hereby notified as under:

S1. No.	Clause No.	Original Clause	Amended Clause
1.	2.1 in Part- 2 BEC-BRC	The bidder must have minimum Annual Financial Turnover of at least INR 10.57 Crore in any of preceding three (3) financial years reckoned from the original bid closing date as per the Audited Annual Reports.	The bidder must have minimum Annual Financial Turnover of at least INR 10.57 Crore in any of preceding five (5) financial years reckoned from the original bid closing date as per the Audited Annual Reports.
2.	2.7 in Part- 2 BEC-BRC	In case of bid from Consortium of Companies as per Clause 1.5, the average annual financial turnover in any of preceding three (3) financial years reckoned from the original bid closing date should be as per Clause 2.1 above for any member of the Consortium and minimum 50% of the value mentioned under Clause 2.1 above for other members. The net worth of all the consortium partners individually should be positive for the accounting year preceding the bid closing date.	In case of bid from Consortium of Companies as per Clause 1.5, the average annual financial turnover in any of preceding three (3) financial years reckoned from the original bid closing date should be as per Clause 2.1 above for any member of the Consortium. The net worth of all the consortium partners individually should be positive for the accounting year preceding the bid closing date.
3.	5.1, Note III. in Part-2 BEC-BRC	It may be noted that OIL shall seek no clarification against the documents submitted by the bidder to substantiate the quality parameters tabulated above, after the technical bid opening. Therefore, bidders must ensure that such documents (in toto) are submitted as part of the original submission. Also, the bidders must indicate – (i) Details of the document	Bidders must ensure that documents to substantiate the QCBS (quality parameters tabulated above) are submitted (in toto) as part of the original submission. Also, the bidders must indicate – (i) Details of the document (Document Ref. No., relevant Pg. No. etc.) submitted & (ii) Marks Claimed by the bidder against each Quality parameter, in the format prescribed in PROFORMA-XX

	(Document Ref. No., relevant	and submit the same along with
	Pg. No. etc.) submitted & (ii)	the technical bid.
	Marks Claimed by the bidder	
	against each Quality	
	parameter, in the format	
	prescribed in PROFORMA-XX	
	and submit the same along	
	with the technical bid.	

1.1 Following clauses are additionally included in the tender for clarity:

S1. No.	Additional Clause No.	Clause Description	
1.	7.4 in Part-1 Instruction to Bidders	Currencies of bid and payment:	
	listruction to bidders	Being LCB tender, bidders s in Indian Rupees. Successf Indian Rupees only.	
2.	21.0 in Part-3 Section-III SCC	Notices:	
		21.1 Any notice given by one party to other, pursuant to this Contract shall be sent in writing to the applicable address specified below:	
		Company Contractor	
		Oil India Limited	
		D/N 11-4-7, 3 rd Floor, Nookalamma Temple Street, Ramaraopeta, Kakinada- 533003 EG Dt., Andhra Pradesh	
		21.2 A notice shall be effective when delivered or on the notice's effective date, whichever is later.	

2.0 All other terms and conditions of the Tender remain unchanged.

Oil India Limited KG Basin Project

Annexure-I

S1. No.	Clause No. / Page	Clause Description	Bidder's Query	OIL's Response
1	Part-2 BEC-BRC Clause 2.1 Page 27	The bidder must have minimum Annual Financial Turnover of at least INR 10.57 Crore in any of preceding three (3) financial years reckoned from the original bid closing date as per the Audited Annual Reports.	The turnover requirement be reduced to INR 10 Crores (at least for Indian Bidders) and if INR 10.57 has to be maintained then please amend it to "INR 10.57 crores in any of the preceding five (5) financial/accounting years"	The clause is reviewed and modified. Please refer attached amendment.
2	Part-2 BEC-BRC Clauses 5.1 (b) & (c) Page 32	Clause 5.1 Evaluation of Bids for Quality, Points (b) & (c) Marks Allocation	As the tender is for 3 firm wells why are the maximum Marks being allocated for Experience of 9 Wells. With one (1) wellbeing the minimum qualifying criteria should carry the lowest Marks, Experience of three (3) well should carry median marks and Experience of 5 wells should carry the maximum marks.	The minimum qualifying criteria being for one well, hence the lowest mark has been assigned to one well. For assessing the quality of the bidders, it is only fair that the maximum marks have been allocated to bare minimum 09 wells in the span of 12 years. Usually in OIL's tenders a period of 5/7 years is considered.
3	Part-3 Section-III SCC Para- 18.0 Page 106	Liquidated Damages	Clause 18.1, 18.2 & 18.3	LD will be applicable for delays on part of the Contractor. Refer Clause No 18.0 of SCC. The clause already mentions that the LD is applicable in the event of Contractor's default. Delays not attributable to Contractor will not be considered for calculating the days of completion of work.

S1.	Clause No.	Clause Description	Bidder's Query	OIL's Response
No.	/ Page			
4	Appendix - I Page 109	Experience & Qualification Criteria for Personnel	Submission of IWCF certificate to be submitted 2 weeks prior to commencement of work	IWCF certificates are valid for two years. Most of the accredited institutes in India and abroad has been conducting virtual certification course for the last one year and some have also started physical classes recently. Hence, previous IWCF / IADC-WellCAP well control certificate to be submitted along with the bid and to confirm that valid IWCF / IADC-WellCAP well control certificate for supervisory level for subsea stack will be submitted along with CV prior to deployment.
5	Part-2 BEC-BRC Clause 1.5 (a) Page 24	The consortium / any member(s) of the consortium must satisfy Experience Criteria Clause No. 1.2.1. The documentary evidence of the same must be provided in the technical bid, as per Note (ii) to Clause No. 1.2.1. There must be clear indication of the jobs executed by each member.	Please confirm if all consortium partners must satisfy all Experience Criteria for SIMILAR Work.	The consortium as a whole or any member of the consortium must satisfy "Experience Criteria Clause No. 1.2.1 mentioned in Page 22 of the Bid Document".

S1. No.	Clause No. / Page	Clause Description	Bidder's Query	OIL's Response
6	Part-2 BEC-BRC Clause 1.5 (a) Page 24	The consortium / any member(s) of the consortium must satisfy Experience Criteria Clause No. 1.2.1. The documentary evidence of the same must be provided in the technical bid, as per Note (ii) to Clause No. 1.2.1. There must be clear indication of the jobs executed by each member.	We wish to propose the following: a) One member of the consortium must satisfy all requirements as described in SIMILAR Work (p22) – i.e. drilling & completions engineering & contract management AND supervision b) Other members of the consortium must satisfy one requirement as described in SIMILAR Work (p22) – i.e. drilling & completions engineering OR tendering & contract management OR supervision c) Scoring in Bid Quality (table on p31) will then include the JOINT experience from all consortium members for table sections (b) drilling & completions engineering and (c) supervision projects	For (a), (b) and (c) — Refer reply above vide Sl. 5
7	Part-2 BEC-BRC Clause 1.5 (a) Page 24	The consortium / any member(s) of the consortium must satisfy Experience Criteria Clause No. 1.2.1. The documentary evidence of the same must be provided in the technical bid, as per Note (ii) to Clause No. 1.2.1. There must be clear indication of the jobs executed by each member.	we wish to also clarify that our consortium company tendering and contract management for OIL on previous offshore projects will count towards SIMILAR Work criteria for this tender.	Bid will be evaluated as per submitted documents and tender BEC.

S1. No.	Clause No. / Page	Clause Description	Bidder's Query	OIL's Response
8	Part-2 BEC-BRC Clause 6.0 Page 34	CRITERIA FOR PURCHASE PREFERENCE: In the QCBS system, as the evaluation of the price is based on total Evaluated Bid Score (B) i.e. Combined score of both Quality & Quoted Prices, Purchase Preference Policy for MSE / Local Content shall not be applicable.	Does this statement imply that the Margin of Purchase Preference for this tender will be zero (0%)? This is in relation to the 20% stated in FP-20013/2/2017-FP-PNG.	Purchase preference to MSE/PPLC vendor is not applicable in this tender. However, the leader of the consortium has to maintain more than 20% local content for the offered services. Refer Clause 1.5 in Page 24. Further refer Clause 1.5.(d) in Page 24 which calls for submission of bid by leader of consortium.
9	Part-2 BEC-BRC Clause 2.7 Page 27	In case of bid from Consortium of Companies as per Clause 1.5, the average annual financial turnover in any of preceding three (3) financial years reckoned from the original bid closing date should be as per Clause 2.1 above for any member of the Consortium and minimum 50% of the value mentioned under Clause 2.1 above for other members. The net worth of all the consortium partners individually should be positive for the accounting year preceding the bid closing date.	While the turnover criteria to ascertain genuine vendor / consortium are quite reasonable, to put the clause of 50% of the turnover for all other members of consortium is quite restrictive. This will bar participation of all MSME / Starts up companies who are willing to participate as Consortium bringing global expertise / solutions through technical collaborations. It is also restrictive to participating smaller companies of the consortium who could not do business to the extent desired due to Covid in last two - three years. We would request you to kindly amend the clause by removing minimum 50% of turnover requirement for the other members of the consortium. The turnover clause and limit should be application to the consortium as an entity. This will	The clause is reviewed and modified. Please refer attached amendment.

S1. No.	Clause No. / Page	Clause Description	Bidder's Query	OIL's Response
10	Part-2 BEC-BRC	In case of bid from Consortium of	encourage wider participation from MSME / Starts ups / Smaller companies as Consortium without affecting the standards of the services / solutions as stipulated in the Tender. Further, we would like to bring to your notice	The clause is reviewed and
	Clause 2.7 Page 27	Companies as per Clause 1.5, the average annual financial turnover in any of preceding three (3) financial years reckoned from the original bid closing date should be as per Clause 2.1 above for any member of the Consortium and minimum 50% of the value mentioned under Clause 2.1 above for other members. The net worth of all the consortium partners individually should be positive for the accounting year preceding the bid closing date.	certain clauses in the tender, specifically clause no. 2. Financial Evaluation Clause Sub clause 2.7 of Part 2 BEC of the tender document. The clause requires one of consortium member to have minimum annual turnover of INR 10.57 Crores in any of three preceding years. At the same time, it requires the other member to have minimum turnover of INR 5.29 Crores in any of three previous years. We believe this clause restricts the participation of many Indian registered companies that offers PMC services. In our situation, XXXXXXX is the company incorporated in India who will be leading the consortium with XXXXXXX. Our consortium will not be able to meet the bid qualification criteria as XXXXXXX's turnover for past three years do not meet the threshold of INR 5.29 Crores. We hereby make a sincere request to waive-off the 'turnover criteria for other member'	modified. Please refer attached amendment.