



**Oil India Limited**  
**(A Govt. of India Enterprise)**  
**P.O. Duliajan – 786602, Assam , India**

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**Tender No. & Date** : **SDG9766L16/08 of 30.12.2015**

**Tender Fee** : INR 4,500.00 OR USD 100.00

**Bid Security** : Applicable

**Bidding Type** : **SINGLE STAGE TWO BID SYSTEM**

**Bid Closing on** : **24.02.2016 at 11:00 hrs (IST)**

**Technical Bid Opening on** : **24.02.2016 at 14:00 hrs (IST)**

**Bid Validity** : **Bid should be valid for 120 days from bid closing date.**

**Bid Bond Validity** : **Bid Bond should be valid up to 24/12/2016.**  
**(Bid bond format has been changed. Please submit bid bond as per revised format)**

**Performance Guarantee** : Applicable

**OIL INDIA LIMITED** invites Global Tenders for items detailed below:

Item No. / Mat. Code	Material Description	QTY.	UOM
1.	Supply, Installation & Commissioning of Iron Roughnecks with accessories as per the details mentioned in the following Annexures: a) Detailed specification- Annexure -A. b) Bid Rejection Criteria (BRC) and Bid Evaluation Criteria- Annexure-B.	02	No.

**Special Notes:**

1.0 The tender will be governed by “General Terms & Conditions” for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005-July’12 for E-procurement (ICB Tenders) including Amendments & Addendum to “General Terms & Conditions” for e-Procurement.

2.0 Technical Check list and Commercial Check list are furnished. Please ensure that both the check lists are properly filled up and uploaded along with Technical bid.

3.0 The item qualifies for Nil Customs Duty / Deemed Export benefits. For Deemed Export benefits, please refer Addendum to the General terms and conditions for Global tender.

4.0 Please note that all tender forms and supporting documents are to be submitted through OIL's e-Procurement site only except following documents which are to be submitted manually in sealed envelope super scribed with tender no. and due date to The **Head- Materials, Materials Department, Oil India Limited, Duliajan- 786602, Assam** on or before 13:00 Hrs (IST) on the Bid Closing Date and Time mentioned in the Tender.

a) **Original Bid Security.**

b) **Detailed Catalogue and any other document which have been specified to be submitted in original.**

5.0 In case of SINGLE STAGE-TWO BID SYSTEM, bidders shall prepare the “Techno-commercial Unpriced Bid” and “Priced Bid” separately and shall upload through electronic form in the OIL's e-Tender portal within the Bid Closing Date and Time stipulated in the e-Tender. The “Techno-commercial Unpriced Bid” shall contain all technical and commercial details except the prices which shall be kept blank. Details of prices as per Bid format / Commercial bid to be uploaded as attachment in the Attachment Tab “Notes and Attachments”.

**A screen shot in this regard is given below.**

Any offer not complying with above submission procedure will be rejected as per Bid Rejection Criteria mentioned in the tender.

The screenshot displays the 'Display RFx Response' page. At the top, there are tabs for 'Technical RFx Response' and 'Close'. Below this, a summary bar shows 'RFx Response Number 60006452', 'RFx Number TEST2', and 'Total Value 0.00 INR'. The main content area has tabs for 'RFx Information', 'Items', 'Notes and Attachments', and 'Comments'. The 'RFx Information' tab is active, showing 'Basic Data' and 'Questions'. Under 'Event Parameters', there are fields for 'Currency' (Indian Rupee), 'Detailed Price Information' (Price with Conditions), and 'Terms of Payment' (9010, 90% against despatch+10% after rec). To the right, there are sections for 'Service and Delive', 'Incoter', 'Status and Statist', and 'Created C'. At the bottom, there is a section for 'Partners and Delivery Information' with a table that currently contains no data. Two callout boxes with red arrows provide instructions: one points to the 'Technical RFx Response' tab with the text 'Go to this Tab “Technical RFx Response” for Uploading “Techno-commercial Unpriced Bid”', and the other points to the 'Notes and Attachments' tab with the text 'Go to this Tab “Notes and Attachments” for Uploading “Priced Bid”'.

**On “EDIT” Mode- The following screen will appear. Bidders are advised to Upload “Techno-Commercial Unpriced Bid” and “Priced Bid” in the places as indicated above:**

**Note :**

- \* The “Techno-Commercial Unpriced Bid” shall contain all techno-commercial details **except the prices.**
  - \*\* The “Price bid” must contain the price schedule and the bidder’s commercial terms and conditions. For uploading Price Bid, first click on Sign Attachment, a browser window will open, select the file from the PC and click on Sign to sign the Sign. On Signing a new file with extension .SSIG will be created. Close that window. Next click on Add Attachment, a browser window will open, select the .SSIG signed file from the PC and name the file under Description, Assigned to General Data and clock on OK to save the File.
- 6.0 Bidders are requested to examine all instructions, forms, terms and specifications in the bid. Failure to furnish all information required as per the bid or submission of offers not substantially responsive to the bid in every respect will be at the bidders risk and may result in the rejection of its offer without seeking any clarifications.
- 7.0 The Integrity Pact is applicable against this tender. OIL shall be entering into an Integrity Pact with the bidders as per format enclosed vide Annexure VI of the tender document. This Integrity Pact proforma has been duly signed digitally by OIL’s competent signatory. The proforma has to be returned by the bidder (along with the technical bid) duly signed (digitally) by the same signatory who signed the bid, i.e., who is duly authorized to sign the bid. Uploading the Integrity Pact with digital signature will be construed that all pages of the Integrity Pact has been signed by the bidder’s authorized signatory who sign the Bid. **If any bidder refuses to sign Integrity Pact or decline to submit Integrity Pact with the offer, their bid shall be rejected straightway”.**

OIL’s Independent External Monitors at present are as under:

**(I) SHRI RAJIV MATHUR , IPS(Retd)**  
**e-mail: [rajivmathur23@gmail.com](mailto:rajivmathur23@gmail.com)**

**Technical Specifications**

SPECIFICATIONS FOR IRON ROUGHNECK:

1. SCOPE:

Supply, installation and commissioning of Iron Roughnecks along with all accessories (02 Numbers). The specifications given below are for each unit.

2. GENERAL REQUIRMENT:

- i. The equipment should be suitable for Land Rig operation.
- ii. The Iron roughneck shall be mounted on Derrick floor or with the substructure and the unit shall provide spinning and torque functions and make up and brake out tubular connections. Equipment while at standpipe mode should not pose any hindrance / obstruction to operations.
- iii. The Iron roughneck shall be mounted on floor or substructure without any hanging cables. The transfer of Torque produced shall take place to substructure or Mast.
- iv. The equipment shall have to handle drill pipe, drill collars and stabilizers from 4-1/4" to 8½" OD and produce a torque not less than 80000 ftl.bs.
- v. The hydraulic controls mounted on the unit shall provide for all function of the Iron roughneck.
- vi. In built mechanism to positioning the iron roughneck should be exactly vertical over the center of well and mouse hole.
- vii. The iron roughneck shall be positioned back easily to its original position after the required operation is completed.

3. TECHNICAL SPECIFICATION:

- |                    |                        |
|--------------------|------------------------|
| I. Mount           | : Floor Socket Mounted |
| II. Shut-off Valve | : Manual               |

- III. Pedestal Rotation :  $\pm 90^{\circ}$
- IV. Hydraulic Requirements: 28 GPM @ 2100 psi (106 LPM @ 145 bar)  
 Minimum  
 40 GPM @ 2500 psi (151 LPM @ 172 bar)  
 Maximum
- V. Tubular Connection (Tool joint) O.D. range : 4¼" to 8½"
- VI. Spin Speed : 75 RPM (Nominal on 5" Drill Pipe)
- VII. Spin Torque : 1,750 ft-lbs (2,373 Nm)
- VIII. Maximum Make up Torque : 60,000 ft-lbs (81,500 Nm)
- IX. Maximum Break out Torque : 80,000 ft-lbs (108,500 Nm)
- X. Connection Height : 23" to 59" (584mm to 1,498mm)
- XI. Horizontal Travel : 60" (1,524 mm)
- XII. Vertical Adjustment : 36" or 72" (914mm or 1821mm)

#### 4. EXTENDING MECHANISM

- I. Iron Roughneck to be installed in such a place so as not to create obstruction for personnel working on the floor.
- II. Suitable extender mechanism should be provided to reach the tool to the centerline of well and the mouse hole. This should be easily operated by floor man.

#### 5. ACCESSORIES

- I. All the accessories for connecting the Iron Roughneck to the Hydraulic Power Unit to be supplied along with the unit.
- II. The Hydraulic Power Unit will be provided by Oil India Limited.

#### 6. SPARES:

List of 2-years operational spares to be furnished.

#### 7. INSTALLATION & COMMISSIONING:

All the materials required for installation and commissioning shall be supplied along with equipment. The equipment shall be installed and commissioned to the satisfaction of Oil India Limited.

#### 8. DOCUMENTATION:

Following documentation shall be furnished along with the supply.

- " Operation, Maintenance & repair manual
- " Detailed spare parts manual
- " Performance and test certificate
- " Certificates for hazardous area classification of the motor used  
(Refer General Notes 7 & 8)

#### B. GENERAL NOTES TO BIDDERS

1. The items supplied shall be brand new, unused & of recent manufacture (not prior to six months from date of issuance of Letter Of Intent). Supplier shall warrant that the product supplied will be free from all defects & fault in material, workmanship & manufacture. This clause shall be valid for 12 months from the date of commissioning of the items. The defective materials, if any, rejected by OIL shall be replaced by the supplier at their own expenses. Suppliers must confirm the same in their quotations.
2. Any deviation(s) from the tender specification should be clearly highlighted specifying justification in support of deviation.
3. Offers shall be complete in all respects and all the items / equipment as specified in the tender must be included in the package. Offers deemed to be incomplete shall be liable for outright rejection.
4. The supplier shall categorically confirm that the compatibility of all items offered has been thoroughly scrutinized and verified for smooth and trouble-free operation of the entire package to avoid unwarranted hitches during commissioning.
5. Quotations shall be accompanied by detailed technical specifications, manufacturer's printed specification sheets, literature, drawings, layout drawings & catalogues in English (UK & US).
6. Supplier must specify the weight of major components indicating the major dimensions.
7. Electrical / Electronic equipment shall be CIMFR (UL or equivalent certification from competent authority from the country of origin) certified and DGMS approved. The CIMFR certificate number and DGMS approval number shall be affixed or embossed on each piece of equipment. In case DGMS approved electrical / electronic equipment is not

available, the same shall be supplied with DGMS field trial permission certification. The field trial may be carried out in any E&P company operating in India or during the commissioning of the item for which it is procured.

8. The payment of DGMS approved electrical / electronic equipment will be as per normal terms and conditions of the order. However, payment for the electrical / electronic equipment supplied with DGMS field trial permission shall be to the extent of 50% of the cost of the equipment against dispatch / shipping documents. The balance 30% shall be made on submission of DGMS approval letter and 20% against successful commissioning with DGMS approval letter. Bidders to quote the price of the electrical / electronic equipment separately for which DGMS approval is not available.

9. Purchase Order number, 'OIL' logo / mark and the Budget Head provided by Oil shall be well written on suitable place on the Iron Roughneck. Bidders shall confirm compliance to the same while quoting.

10. Bidder should indicate the name of manufacturer and country of origin of the Iron Roughneck.

11. Bidder should categorically confirm in the technical bid for delivery of the equipment within six (06) months from the issuance of LOI. Bidder to note that, in the event of an order, if the equipment is not delivered within six (06) months from the issuance of LOI then Liquidated Damage @ 0.5% per week or part thereof of the value of the goods in respect of which default in delivery takes place subject to a maximum of 7.5% will be applicable.

12. Bid should include unit wise recommended operational spares list for 2 (two) years for the Iron Roughneck indicating part number, quantity, unit rate and delivery schedule (price will not be considered for commercial evaluation).

13. The bidder should categorically confirm in the technical bid for uninterrupted supply of spares for the Iron Roughneck for at least ten (10) years.

14. Supplier shall confirm categorically that Installation & Commissioning of the Iron Roughneck would be carried out by their competent personnel at OIL's designated drill site, in Duliajan, ASSAM, INDIA.

15. Bidder must guarantee uninterrupted supply of spares and availability of service for at least 10 years with effect from delivery of the Item / product for the item / product to be supplied under the Tender / Order, if order is awarded to them by OIL.

The installation and commissioning charges to be separately quoted and these charges should include amongst others to and fro fares, boarding / lodging, local transport at Duliajan and other expenses of supplier's commissioning personnel during their stay at Duliajan, Assam (India). However, the basic facilities required for installation & commissioning such as to & fro transportation to site from Duliajan, Crane service, electric power, water supply, pressurized air and welding & cutting set shall be provided by OIL. Rig-up at designated site will be the responsibility of OIL but, supplier should provide the supervisory assistance by deputing their competent personnel.

Commissioning shall be completed within 3 (three) months after receipt of all the items at Duliajan.

### **TECHNICAL CHECKLIST**

<b>Essential Technical Parameters</b>		<b>Deviations (if any)</b>	<b>Justification in support of deviation</b>
1.	Do all electrical equipment such as motors, push button stations, motor starter, etc used in hazardous area have CMRI certification (UL or equivalent certification from competent authority from the country of origin) and DGMS (India) approval for gas group II A & II B? If so, have you forwarded copies of the same with the bid? UL certification shall be considered as equivalent to CMRI (India) certification; however DGMS (India) approval shall be binding and final for all equipments to be used in Hazardous areas as per DGMS Guidelines/ Directive. <b>(Refer DGMS approval clause 7 &amp; 8 under General Notes).</b>		
2.	Does your offer include all items, equipment as specified in the enquiry?		
3.	Have you verified and confirmed compatibility of all equipment included in the package?		
4.	Does your offer indicate technical specifications in detail? Have you enclosed manufacturer's printed specification sheets, literature, drawings, layout drawings & catalogues as requested?		
5.	Have you confirmed that Installation & Commissioning of the entire package shall be carried out by your competent personnel, in the event of an order? Have you indicated applicable charges towards the same in commercial bid?		
6.	Have you confirmed to extend a warranty that shall be valid for 12 months from date of commissioning of the items, (in the event of an order) that the		



Essential Technical Parameters		Deviations (if any)	Justification in support of deviation
	product supplied will be free from all defects & fault in material, workmanship & manufacture?		
7.	Have you highlighted the deviations in the offer, if any, to technical specifications of the tender?		
8.	Have you indicated for services during guarantee / warranty?		

Signature\_\_\_\_\_

Name \_\_\_\_\_

Designation\_\_\_\_\_

Date \_\_\_\_\_

## **Payment clause for the Tender :**

Payment shall be released as follows:

- a) Iron Roughnecks supplied with valid DGMS Approval of Iron Roughneck components:
  - i) 80 % value shall be released on supply against proof of despatch/shipment of the Iron Roughnecks with accessories and submission of valid DGMS certificate against each Iron Roughneck components separately.
  - ii) Remaining 20 % along with installation & commissioning charges shall be paid after successful commissioning and acceptance by OIL at site.

OIL may consider making 100 % payment of the Iron Roughnecks with accessories value towards supply of the Iron Roughnecks with accessories against proof of dispatch/shipment provided bidders agree to pay interest @ 1% above prevailing Bank Rate (CC rate) of State Bank of India for 20 % of the Iron Roughnecks with accessories value and also submit Bank Guarantee for the equivalent amount plus interest valid till successful commissioning of Iron Roughnecks with accessories at site. This is in addition to the 10 % of the order value towards Performance Security as per the tender requirement.

- b) Iron Roughnecks with accessories supplied without DGMS approval of Iron Roughnecks components, but with Field Trial Permissions only:

(aa) 50 % value shall be released on supply against proof of despatch/shipment of the Iron Roughnecks with accessories.

(bb) 30% value upon submission of DGMS approval only.

(cc) Balance 20 % along with installation & commissioning charges shall be paid after successful commissioning and acceptance by OIL at site.

Note : ( I ) In case DGMS approval is not available, the same shall be supplied with DGMS field trial permission certification. Details of obtaining DGMS field trial permission are available at the web site of DGMS. The field trial may be carried in any E&P Company operating in India or during the commissioning of the item for which it is procured.

(II) Iron Roughnecks with accessories shall be considered as successfully commissioned only after successful commissioning of the Iron Roughnecks with accessories and receipt of valid DGMS approval for all the Iron Roughneck components.

**ANNEXURE- B**  
**(Tender No. SDG9766L16/08)**

**BID REJECTION CRITERIA(BRC)/BID EVALUATION CRITERIA(BEC)**

**BID REJECTION CRITERIA/BID EVALUATION CRITERIA**

The bids shall conform generally to the specifications and terms and conditions lay out in the tender. Bids shall be rejected in case the goods offered do not conform to the required minimum / maximum parameters stipulated in the technical specifications and to the respective international / national standards wherever stipulated. Notwithstanding the general conformity of the bids to the stipulated specifications and terms and conditions, the following requirements will have to be particularly met by the bids, without which, the same shall be considered as non-responsive and stand rejected.

**COMMERCIAL:**

- 1.0 Bids are invited under Single Stage Two Bid System. Bidders shall quote accordingly under Single Stage Two Bid System. Bidder to note that no price details should be furnished in the Technical (i.e. Unpriced) bid. The “Unpriced Bid” shall contain all techno-commercial details except the prices which shall be kept blank. The “Priced Bid” must contain the price schedule and the bidder’s commercial terms and conditions. Bidder not complying with above submission procedure will be rejected.
- 2.0 **Bid security of US \$ 32,100.00 or Rs. 21,60,000.00 shall be furnished as a part of the TECHNICAL BID.** Any bid not accompanied by a proper bid security in ORIGINAL will be rejected without any further consideration. For exemption for submission of Bid Security, please refer Clause No. 9.8 (Section A) of General Terms and Conditions for Global Tender. **The Bid Security shall be valid up to 24/12/2016. Bid shall be rejected straightway if Original Bid Security is not received within the Bid Closing Date & time mentioned in the Tender and/or Bid Security validity is shorter than the validity indicated in Tender and/or Bid Security amount is lesser than the amount indicated in the Tender.**
- 3.0 Bidders must confirm that Goods, materials or plant(s) to be supplied shall be new of recent make and of the best quality and workmanship and shall be guaranteed for a period of twelve months from the date of commissioning of the complete package at site against any defects arising from faulty materials, workmanship or design. Defective goods/materials or parts rejected by OIL shall be replaced immediately by the supplier at the supplier’s expenses at no extra cost to OIL.
- 4.0 Successful bidder will be required to furnish a Performance Bank Guarantee @10% of the order value. The Performance Bank Guarantee must be valid for one year from

the date of successful commissioning of the complete package at site. Bidder must confirm the same in their Technical Bid. Offers not complying with this clause will be rejected.

- 5.0 The prices offered will have to be firm through delivery and not subject to variation on any account. A bid submitted with an adjustable price will be treated as non-responsive and rejected.
- 6.0 **Validity of the bid shall be minimum 120 days from the Bid Closing date. Bids with lesser validity will be rejected.**
- 7.0 Bids received after the bid closing date and time will be rejected. Similarly, modifications to bids received after the bid closing date & time will not be considered.
- 8.0 Bidders shall quote directly and not through Agents in India. Offers made by Indian Agents on behalf of their foreign principals will be rejected. Similarly offers from unsolicited bidders will be rejected.
- 9.0 Bids containing incorrect statement will be rejected.
- 10.0 Offers should be submitted with Integrity Pact duly signed by the authorized signatory of the bidder. If any bidder refuses to sign Integrity Pact or declined to submit Integrity Pact with the offer, their bid shall be rejected straightway.
- 11.0 No offers should be sent by Telex, Cable, E-mail or Fax. Such offers will not be accepted.
- 12.0 Bidders are required to submit the summary of the prices in their commercial bids as per bid format (Summary), given below:

(i) **Commercial Bid Format ( Summary ) for Foreign Bidders :**

- (A) Total material cost of 02 Nos. Iron Roughnecks with accessories
- (B) Total Packing & FOB Charges for (A) above
- (C) Total FOB Port of Shipment value, (A+B) above
- (D) Ocean Freight Charges up to Kolkata, India
- (E) Insurance Charges for all the items above
- (F) Total CIF Kolkata value, ( C+D+E )
- (G) Installation & Commissioning charges
- (H) Total Value, (F+G ) above
- (I) Total value in words:
- (J) Gross Weight :
- (K) Gross Volume :

(iii) **Commercial Bid Format (SUMMARY) for Indigenous Bidders:**

- (A) Total material cost of 02 Nos. Iron Roughnecks with accessories
- (B) Total Packing & FOB Charges for (A) above
- (C) Total Ex-works value, ( A+B ) above
- (D) Excise Duty, (Please indicate applicable rate of Duty)
- (E) Sales Tax, (Please indicate applicable rate of Tax)
- (F) Total FOR Despatching station price, ( C+D+E ) above
- (G) Road Transportation charges to Duliajan
- (H) Insurance Charges
- (I) Total FOR Duliajan value, (F+G+H) above
- (J) Installation & Commissioning charges including Service Tax
- (K) Total Value, ( I+J ) above
- (L) Total value in words :
- (M) Gross Weight :
- (N) Gross Volume :

**SPECIAL NOTES:**

1. The items covered under this tender will be used by OIL in the PEL/ML areas issued/renewed after 01/04/99, applicable Customs Duty for import of goods shall be ZERO. Indigenous bidders shall be eligible for Deemed Export and should quote Deemed Export prices. Excise Duty under Deemed Export exempted. Necessary Project Authority Certificate (PAC) shall be issued by OIL towards this.
  2. Installation/Commissioning charges must be quoted separately on lumpsum basis which shall be considered for evaluation of the offers. These charges should include amongst others to and fro fares, boarding/lodging, local transport at Duliajan and other expenses of supplier's commissioning personnel during their stay at Duliajan, Assam(India). All Income, Service, Corporate Taxes etc. towards the services provided under installation / commissioning shall be borne by the supplier and will be deducted at source at the time of releasing the payment. Bidder should also confirm about providing all these services in the Technical Bid.
  4. Bidders must categorically indicate the Installation / Commissioning charges in their offers and must confirm about providing the same in their Technical bids.
- 13.0 **LIQUIDATED DAMAGE:** Supplier's competent personnel must arrive at Duliajan within 15 days from the date of intimation by OIL and complete the installation & commissioning job thereafter within the time mentioned in the tender. OIL, on the other hand, shall inform the party immediately on receipt of the goods at Duliajan. Liquidated Damage will be levied for any failure on the part of the supplier in completing the installation and commissioning of the Units @ 0.5% per full week or part thereof to a maximum of 10% of the total installation/commissioning charges.

**(II) Bid Evaluation Criteria:**

The bids conforming to the specifications, terms and conditions stipulated in the enquiry and considered to be responsive after subjecting to the Bid Rejection Criteria will be considered for further evaluation as per the Bid Evaluation Criteria given below:

**COMMERCIAL:**

- 1.0 The evaluation of bids will be done as per the Commercial Bid Format (SUMMARY) detailed vide Para 12.0 of BRC.
- 2.0 If there is any discrepancy between the unit price and the total price, the unit price will prevail and the total price shall be corrected. Similarly, if there is any discrepancy between words and figure, the amounts in words shall prevail and will be adopted for evaluation.
- 3.0 For conversion of foreign currency into Indian currency, B.C. selling (Market) rate declared by State Bank of India, one day prior to the date of price bid opening shall be considered. However, if the time lag between the opening of the bids and final decision exceed 3(three) months, then B.C. Selling(Market) rate of exchange declared by SBI on the date prior to the date of final decision shall be adopted for conversion and evaluation.
- 4.0 Offers not complying with the payment terms indicated in the enquiry shall be loaded with one percent above the prevailing Bank rate (CC rate) of State Bank of India for duration of commissioning time indicated in the tender plus transit time (3 months) for evaluation purpose.
- 5.0 To ascertain the inter-se-ranking, the comparison of the responsive bids will be made as under, subject to corrections / adjustments given herein.
- 5.1 **When only foreign bidders are involved:**  
Comparison of bids will be done on the basis of "GRAND TOTAL VALUE" which is estimated as under:
  - (A) Total material cost of 02 Nos. Iron Roughnecks with accessories
  - (B) Total Packing & FOB Charges of (A) above
  - (C) Total FOB Port of Shipment value, ( A+B ) above
  - (D) Ocean Freight Charges upto Kolkata, India
  - (E) Insurance Charges @ 1% of Total FOB Value vide (C) above
  - (F) Banking Charges @ 0.5% of Total FOB Value vide (C) above in case of payment through Letter of Credit ( If confirmed L/C at buyer's account is required, 1.5% of Total FOB Value will be loaded )
  - (G) Total CIF Kolkata Value, ( C+D+E+F ) above
  - (H) Installation & Commissioning charges
  - (I) Grand Total Value, ( G+H ) above

**Banking charge in the country of the foreign bidder shall be borne by the bidder.**

- 5.2 When only domestic bidders are involved or when more than one domestic bidders are in contention in case of mixed response:

Comparison of bids will be done on the basis of "GRAND TOTAL VALUE" which is estimated as under:

- (A) Total material cost of 02 Nos. Iron Roughnecks with accessories
- (B) Packing and Forwarding Charges
- (C) Total Ex-works value, (A+B) above
- (D) Excise Duty
- (E) Sales Tax
- (F) Total FOR Despatching station price, (C+D+E )
- (G) Road Transportation charges to Duliajan
- (H) Insurance Charges @0.5% of Total FOR Despatching Station Value (F) above
- (I) Total FOR Duliajan value, (F+G+H)
- (J) Assam Entry tax
- (K) Installation & Commissioning charges including Service Tax
- (L) Grand Total Value, ( I+J+K) above

Excise Duty in case of the indigenous bidder is EXEMPTED.

**5.3 When both foreign and domestic bidders are involved:**

The Grand Total Value of domestic bidder (inclusive of customs duty on imported raw material and components etc, and applicable terminal excise duty on the finished products and Sales Tax) excluding inland transportation to destination, Assam Entry Tax and Insurance charges worked out as per Para 5.2 above and Grand Total Value of the foreign bidder worked out as per Para 5.1 above will be compared. No price preference will be allowed to indigenous bidders except that for capital goods, the domestic manufacturers would be accorded a price preference to offset CST to the extent of 4% or actuals, whichever is less subject to 30% local content norms as stipulated for World Bank Funded project to the satisfaction of OIL. When more than one domestic bidders fall within price preference range, inter-se-ranking will be done on Total value basis.

Note: If the Government of India revises these evaluation criteria the same as applicable on the bid closing date will be adopted for evaluation of the offers.

- 6.0 Other terms and conditions of the enquiry shall be as per General Terms and Conditions for Global Tender. However, if any of the Clauses of the Bid Rejection Criteria / Bid Evaluation Criteria (BEC / BRC) mentioned here contradict the Clauses in the General Terms & Conditions of Global Tender of the tender and/or elsewhere, those mentioned in this BEC / BRC shall prevail.
- 7.0 “Bidders to note that Govt. of India under Micro, Small and Medium Enterprises Development (MSMED) Act 2006, has proclaimed the Public Procurement Policy, 2012 with effect from 1<sup>st</sup> April, 2012 in respect of procurement of goods and services, produced and provided by micro and small enterprises, by its Ministries, Departments and Public Sector Undertakings for promotion and development of Micro and Small Enterprises. A new Clause on applicability of Public Procurement Policy for procurement of goods from Micro and Small Enterprises(MSE) in the tender is furnished vide Amendment to General Terms and Conditions for Global Tender (MM/GLOBAL/E-01/2005). Bidders are requested to take note of the same and to submit their offers accordingly.”

## **COMMERCIAL CHECK LIST**

THE CHECK LIST MUST BE COMPLETED AND SUBMITTED WITH YOUR OFFER. PLEASE ENSURE THAT ALL THESE POINTS ARE COVERED IN YOUR OFFER. THESE WILL ENSURE THAT YOUR OFFER IS PROPERLY EVALUATED. PLEASE SELECT "Yes" OR "No" TO THE FOLLOWING QUESTIONS, IN THE RIGHT HAND COLUMN.

<b><u>Sl No.</u></b>	<b>REQUIREMENT</b>	<b>COMPLIANCE</b>
1	Whether bid submitted under Single Stage Two Bid System?	Yes / No
2	Whether quoted as manufacturer?	Yes / No
3	Whether ORIGINAL Bid Bond (not copy of Bid Bond) Sent separately? If Yes, provide details	
	(a) Amount :	
	(b) Name of issuing Bank :	
	(c) Validity of Bid Bond :	
4	Whether offered firm prices?	Yes / No
5	Whether quoted offer validity of 120 days from the date of closing of tender?	Yes / No
6	Whether quoted a firm delivery period?	Yes / No
7	Whether agreed to the NIT Warranty clause?	Yes / No
8	Whether confirmed acceptance of tender Payment Terms?	Yes / No
9	Whether confirmed to submit PBG as asked for in NIT?	Yes / No
10	Whether agreed to submit PBG within 30 days of placement of order?	Yes / No
11	Whether Price submitted as per Price Schedule (refer Para 12.0 of BRC)?	Yes / No
12	Whether quoted as per tender (without any deviations)?	Yes / No
13	Whether quoted any deviation?	Yes / No
14	Whether deviation separately highlighted?	Yes / No
15	Whether indicated the country of origin for the items quoted?	Yes / No
16	Whether technical literature / catalogue enclosed?	Yes / No
17	Whether weight & volume of items offered indicated?	Yes / No
18	For Foreign Bidders - Whether offered FOB / FCA port of despatch including sea / air worthy packing & forwarding?	Yes / No
19	For Foreign Bidders – Whether port of shipment indicated. To specify:	Yes / No
20	For Foreign Bidders only - Whether indicated ocean freight up to Kolkata port (Excluding marine insurance) ?	Yes / No
21	Whether Indian Agent applicable?	Yes / No
22	If YES, whether following details of Indian Agent provided?	
23	(a) Name & address of the agent in India – To indicate	Yes / No
	(b) Amount of agency commission – To indicate	Yes / No
	(c) Whether agency commission included in quoted material value?	Yes / No
24	For Indian Bidders – Whether indicated the place from where the items will be dispatched. To specify :	Yes / No



25	For Indian Bidders – Whether road transportation charges up to Duliajan quoted?	Yes / No
26	For Indian Bidders only - Whether offered Ex-works price including packing/forwarding charges?	Yes / No
27	For Indian Bidders only - Whether indicated import content in the offer?	Yes / No
28	For Indian Bidders only - Whether offered Deemed Export prices?	Yes / No
29	For Indian Bidders only – Whether all applicable Taxes & Duties have been quoted?	Yes / No
30	Whether all BRC/BEC clauses accepted?	Yes / No
31	Whether confirmed to offer the items for Pre-despatch/shipment Inspection?	Yes / No
32	Whether Pre-despatch/shipment inspection charges applicable?	Yes / No
33	If Pre-despatch/shipment inspection charges applicable, whether quoted separately on lumpsum basis?	Yes / No
34	Whether confirmed to carry out Installation & Commissioning of the equipment at Duliajan (Assam)?	Yes / No
35	Whether Installation & Commissioning charge applicable?	Yes / No
36	If Installation/ Commissioning charges applicable, whether separately quoted on lumpsum basis?	Yes / No
37	Whether to & fro air fares, boarding/lodging of the commissioning personnel at Duliajan, Assam (India) included in the quoted charges?	Yes / No
38	Whether confirmed that all Service, Income, Corporate tax etc. applicable under Installation/ Commissioning are included in the prices quoted?	Yes / No
39	Whether Integrity Pact with digital signature uploaded?	Yes / No
40	Whether confirmed to carry out Training to OIL personnel as per NIT?	Yes / No
41	Whether Training charge applicable?	Yes / No
42	If Training charges applicable, whether separately quoted on lumpsum basis?	Yes / No
43	Whether to & fro air fares, boarding/lodging of the Training personnel for providing training at Duliajan, Assam (India) included in the quoted charges?	Yes / No
44	Whether confirmed that all Service, Income, Corporate tax etc. applicable towards services to be provided under Training are included in the prices quoted?	Yes/No
45	Whether confirmed acceptance of tender Payment Terms of 80% against shipment/dispatch documents and balance 20% after successful Installation & Commissioning.	Yes/No

Offer reference	
Name of the Bidder	

**Tender issued to following parties only:**

1. **M/s. Drillmec S.P.A., Italy**
2. **M/s. National Oilwell Varco, USA**
3. **M/s. Forum Energy Asia Pacific Pte. Ltd., Singapore**
4. **M/s. Weatherford Oil Tool M.E. Ltd., Mumbai**