



OIL INDIA LIMITED
(A Government of India Enterprises)
KG Basin Project, D.No. 11-4-7, 3rd Floor
Nookalamma Temple Street, Ramaraopet
Kakinada-533004,
Andhra Pradesh (India)

TEL. NO: (91-884) 2302176
FAX NO: (91-884) 2352383
Email: kgbasin@oilindia.in

TENDER NO. ECP7553L18

DATE: 04.05.2018

FORWARDING LETTER

Dear Sirs,

OIL invites Bids for supply of Crossovers for its operations in KG Basin. The details of the tender are as under:

1. Details of items with specifications & quantities: Refer **Annexure-I**.
2. For General Terms & Conditions, please refer to Document No. MM/GLOBAL/01/2005 and its addendum available in OIL's web site.
3. Type of Bidding : Single Stage - Composite Bid System
4. Bid security : Not Applicable
5. Performance Security : Applicable @ 10 % of order Value.
(Bidder to confirm submission of Performance Guarantee while quoting)
6. Bid Closing/Opening Date & Time : **05.06.2018 (15.00HRS;IST)/**
05.06.2018 (15.00 HRS;IST)
7. Bid Validity : Bid should be valid for **90 days** from Bid Closing date.
8. Bid Opening Place : Oil India Limited, KG Basin Project, Door No. 11-4-7 (3rd Floor), Nookalamma Temple Street, Ramaraopeta, Kakinada-533004, Andhra Pradesh, India

Special Notes:

1.0 The tender will be governed by "General Terms & Conditions" available in OIL's website as per Booklet No.MM/GLOBAL/01/2005 and its amendments .Bidders to note the changes made to the General Terms & Conditions for Global Tenders (MM/GLOBAL/01/2005)" and to submit their offers complying with the same.

2.0 CATEGORY OF VENDOR:

The bid should be from Original Equipment manufacturer (OEM). However, the bid(s) from authorised distributor(s) / authorised dealer(s) / authorised supply house(s) can also be considered, provided such bid(s) is/are accompanied with back-up authority letter (valid at the time of bidding) from the manufacturer authorising them to market their product(s).

The bidder has to explicitly indicate their category (as applicable) pertaining to tendered item(s) in their offer/quotation

If the bidder(s) is/are non-manufacturer of tendered item(s), then quotation(s)/bid(s) must be accompanied by back-up authority letter (valid at the time of bidding) from the manufacturer. OIL INDIA LIMITED reserves the right to reject bid(s) / offer(s) without back up authority letter on exclusive basis from manufacturer.

3.0 The items covered by this enquiry shall be used by Oil India Limited in the PEL/ML areas which are issued/renewed after 01/04/99 and hence Nil Customs Duty during import will be applicable. Indigenous bidder shall be eligible for concessional rate of GST against Essentiality Certificate wherever applicable, as per Notification No.3/2017 - Integrated/ Central Tax (Rate) dated 28th June, 2017. However, Indian bidders are requested to quote actual rate of GST with HSN Code.

4.0 Bidders are required to quote with minimum validity of **90 days** from the Bid Closing Date as per NIT requirement. Bids with lesser validity shall be rejected.

5.0 Bidders have to indicate the minimum FOB / FCA charges in case of partial order for reduced quantity/items. In case this is not indicated specifically, the charges quoted would be prorated calculated and the same will be binding on the bidder.

6.0 Bidders are required to mention the weight of each item individually. QUOTATION must be submitted in TRIPLICATE with original company catalogues as well as necessary certificates.

7.0 Please mention clearly in your quotation the Net. Weight, Gross Weight & Volume, Indian Agent's Name and its Commission, Payment Terms, Ocean Freight/Air Freight Charges, Port of Loading, Delivery period, Country of origin with manufacturer's name, etc.

8.0 Bidders to note that Govt. of India under Micro, Small and Medium Enterprises Development (MSMED) Act 2006, has proclaimed the Public Procurement Policy, 2012 with effect from 1st April, 2012 in respect of procurement of goods and services, produced and provided by micro and small enterprises, by its Ministries, Departments and Public Sector Undertakings for promotion and development of Micro and Small Enterprises. A new Clause on applicability of Public Procurement Policy for procurement of goods from Micro and Small Enterprises (MSE) in the tender is furnished vide Amendment to General Terms and Conditions for Global Tender (MM/GLOBAL/ 01/2005). Bidders are requested to take note of the same and to submit their offers accordingly wherever applicable.

9.0 OIL reserves the right to convert the order from FOB Port of export to C&F Chennai term considering the ocean freight quoted by the bidder in their offer. In case the order is converted to C&F Chennai port, the Performance Security amount, if applicable, shall also be enhanced considering the quoted ocean freight charges.

10.0 Bidder should confirm in their quotation that in case of C&F order, their nominated freight forwarder should provide Delivery Order under Single window facility having office of local agent in India at Chennai and offer 14 days free detention time of container(s) at discharging port.

11.0 In view of implementation of GST w.e.f. 01.07.2017, The General Terms & Conditions for Global Tenders (MM/GLOBAL/01/2005)" has been amended and the Addendum dated 21.08.2017 has been issued in this regard which is uploaded in OIL Website. Bidders to note the changes made to "The General Terms & Conditions for Global Tenders (MM/GLOBAL/01/2005)" and to submit their offers complying with the same.

12.0 **PERFORMANCE SECURITY:** The successful bidder shall submit Performance Security @10% of PO value within 30 days of receipt of the formal purchase order failing which OIL reserves the right to cancel the order. Bidders should undertake in their bids to submit Performance Security as stated above. Format for submitting Performance Security is attached vide Proforma - A

13.0 Oil India Ltd., KG Basin Project's GST provisional ID No. : **37AAACO2352C1ZW**.

14.0 The Materials are to be inspected and certified by any one of the OIL's enlisted Third party inspection agencies i.e. M/s. IRS/M/s. Lloyds/M/s. Rites/M/s. Bureau Veritas/M/s. Tuboscope Vetco or M/s. DNV only. Third Party Inspection Charges to be quoted separately which will be considered for bid evaluation. Quotation received without TPI charges will be loaded with the maximum TPI charges received against this tender at the time of Commercial Evaluation.

15. For Price Schedule and Bid evaluation criteria please refer **Annexure -II**.

16. Please note that Bids (both Technical + Price) and supporting documents are to be submitted in physical form only in sealed envelope super scribed with tender no. and due date to The **Executive Director (KGB&BEP), Oil India Limited, KG Basin Project, Door No. 11-4-7 (3rd Floor), Nookalamma Temple Street, Ramaraopeta, Kakinada – 533004, Andhra Pradesh, India** before **15:00 hrs (IST)** on the Bid Closing Date mentioned in the Tender. Bids submitted through email/fax. etc will not be accepted.

17. The prices offered will have to be firm through delivery and not subject to variation on any account. A bid submitted with an adjustable price will be treated as non-responsive and rejected.

18. Bids received after the bid closing date and time will be rejected. Similarly, modifications to bids received after the bid closing date & time will not be considered.

Yours Faithfully,
OIL INDIA LIMITED

Sd/-
(A. Baruah)
Sr. Manager Materials
For General Manager (C&P)
For Executive Director (KGB&BEP)

ANNEXURE – I**TECHNICAL SPECIFICATIONS WITH QUANTITY:**

Item No./ Mat. Code	Material Description	Quantity	UOM
10 99087424	CROSSOVER 4-1/2" VAM TOP 18.9 PPF PIN X 3-1/2" VAM TOP 15.5 PPF PIN (T&C), SHORTEST POSSIBLE LENGTH, HH-NL, PSL3-U, T-95 BASE MATERIAL	2	NO
20 99087425	CROSSOVER 4-1/2" VAM TOP 18.9 PPF PIN X 3-1/2" TSH-533 15.8 PPF PIN, SHORTEST POSSIBLE LENGTH HH-NL, PSL3-U, T-95 BASE MATERIAL	1	NO
30 99087426	CROSSOVER 4-1/2" VAM TOP 18.9 PPF PIN X 5" VAM TOP, 20 PPF PIN , SHORTEST POSSIBLE LENGTH, HH-NL, PSL3-U, T-95 BASE MATERIAL.	1	NO

1.0 The items shall be brand new, unused & of prime quality. Bidder shall warrant (in the event of an order) that the product supplied will be free from all defects & fault in material, workmanship & manufacture and shall be in full conformity with ordered specifications. This clause shall be valid for 18 months from date of despatch/shipment or 12 months from date of receipt of the items at site whichever is earlier. The defective materials, if any, rejected by us shall be replaced by the supplier at their own expense. Bidders must confirm the same while quoting.

2.0 Offers must be accompanied with the following:

(a) Bidder are required to forward the related technical brochures and detailed cross-sectional drawing of the offered materials showing all the major and critical dimensions, relevant product bulletin catalogue, literature, related part numbers etc.,

(b) Bill of material of construction and composition.

XXXXXXXXXXXX

ANNEXURE -II

1.0 Bidders are requested to submit the summary of the prices in their price bids as per bid format (summary), given below:

(i) Price Bid Format (Summary) for Foreign Bidders:

- (A) Basic material value (including TPI, if any) with HSN code (to indicate item wise):
- (B) Packing & FOB Charges:
- (C) Total FOB port of Shipment value, (A+B) above:
- (D) Overseas Freight Charges upto Chennai, India:
- (E) Insurance Charges:
- (F) Total CIF Chennai value, (C+D+E):
- (G) Total Value in words:
- (H) Gross Weight:
- (I) Gross Volume:
- (J) Pre-despatch Inspection Charges (if any) including applicable taxes (Shall not be considered for evaluation):

(ii) Price Bid Format (SUMMARY) for Indigenous Bidders:

- (A) Basic Material value (including TPI, if any) with HSN code (to indicate item wise):
- (B) Packing and forwarding Charges, if any:
- (C) Total Ex-works value, (A+B) above:
- (D) GST on C (Please indicate applicable rate):
- (E) Compensatory Cess, if any (Please indicate applicable rate):
- (F) Total FOR Despatching Station price, (C+D+E) above:
- (G) Road transportation charges to Kakinada:
- (H) GST on G (Please indicate applicable rate):
- (I) Insurance Charges inclusive of GST:
- (J) Total FOR Kakinada value, (F+G+H+I) ABOVE:
- (K) Total FOR Kakinada value in words:
- (L) Pre-despatch Inspection charges (if any) including applicable taxes (shall not be considered for evaluation):
- (M) Gross Weight:
- (N) Gross Volume:
- (O) Import content, if any:
- (P) Local Content details:

2.0 Bid Evaluation Criteria:

To ascertain the inter-se-ranking, the comparison of the responsive bids will be made as under, subject to corrections/ adjustments given herein.

Note: 1) Domestic Bidders must quote inland freight charges upto Kakinada. In case bidder fails to quote inland freight charges, highest freight quoted by domestic bidder (Considering pro-rata distance) against this tender or OIL's Estimated freight, whichever is higher, shall be loaded to their offer for comparison purpose.

2) For enquiries with duty exemption benefit-The items covered under this enquiry shall be used by OIL in the PEL/ML areas issued /renewed after 01/04/99 and

hence, applicable customs duty for import of goods shall be zero. However, IGST@5% shall be applicable.

2.1 When only foreign bidders are involved:

Comparison of bids shall be done on the basis of "TOTAL CIF+CD+GST LANDED VALUE (N)" quoted by the Bidders against **each individual item** as per Price Bid Format adopted in the Tender considering the following:

- (A) Total Material Value:
- (B) Packing & FOB charges:
- (C) Total FOB port of shipment value, (A+B) above:
- (D) Overseas Freight Charges upto Chennai, India:
- (E) Insurance Charges:
- (F) Banking Charges @1% of C*
- (G) CIF value (C+D+E+F):
- (H) Landing Charges 1% on G:
- (I) CIF Landed Value (G+H):
- (J) Basic Customs Duty (Including cess, if any) on I:
- (K) CIF Landed value +CD(I+J):
- (L) IGST (including cess, if any) on K:
- (M) Compensatory cess on L, if any :
- (N) Total CIF+CD+GST Landed value (K+L+M)

NOTE: Banking charge in the country of the foreign bidder shall be borne by the bidder. Banking charge 1% for payment through Letter of Credit. And 1.5% if confirmed LC at buyer's account is required.

2.2 When only domestic bidders are involved or when more than one domestic bidders are in contention in case of mixed response:

Comparison of bids shall be done on the basis of "TOTAL FOR KAKINADA VALUE (J)" quoted by the Bidders against **each individual item** as per Price Bid Format adopted in the tender considering the following:

- (A) Material value:
- (B) Packing & Forwarding Charges, if any:
- (C) Total Ex-workers value, (A+B) above:
- (D) GST on C:
- (E) Compensatory Cess, if any;
- (F) Total FOR Despatching Station price, (C+D+E) above:
- (G) Road Transportation charges to Kakinada:
- (H) GST on G:
- (I) Insurance Charges inclusive of GST:
- (J) Total FOR Kakinada value, (F+G+H+I) above:

2.3 When both foreign and domestic bidders are involved:

The Total value of domestic bidder as worked out as per para 2.2 (F) above and Total Value of the foreign bidder worked out as per para 2.1 (N) above will be compared.

PROFORMA - A**FORM OF PERFORMANCE BANK GUARANTEE**

To:
Oil India Limited,
Door. No. 11-4-7 (3rd Floor)
Nookalamma Temple Street
Kakinada - 533004
Andhra Pradesh
India

WHEREAS.....
 (Name of the Seller)
 (herein after called 'the Seller') has undertaken, in pursuance of Order No.
dated...../...../.....to supply.....
(description of Goods and Services)
 hereinafter called 'the Contract'.

AND WHEREAS it has been stipulated by you in the said Contract that the Seller shall furnish you with a Bank Guarantee by a recognized Bank for the sum specified therein as security for compliance with the Seller's performance obligation in accordance with the Contract.

THEREFORE we hereby affirm that we are Guarantors on responsible to you, on behalf of the seller, upto a total of..... (Amount of the Guarantee in words and figures) and we undertake to pay you, upon first written demand declaring the Seller to be in default under the contract and without cavil or argument and sum or sums within the limits of
 (Amount of Guarantee) as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This Guarantee is valid until the day of

The details of the Issuing Bank and Controlling Bank are as under:

A. Issuing Bank:

BANK FAX NO:
 BANK EMAIL ID:
 BANK TELEPHONE NO.:
 IFSC CODE OF THE BANK:

B. Controlling Office:

Address of the Controlling Office of the BG issuing Bank:
 Name of the Contact Person at the Controlling Office with Mobile No. and e-mail address:

SIGNATURE AND SEAL OF THE GUARANTORS _____

Designation _____

Name of Bank _____

Address _____

Witness _____

Address _____

(Signature, Name and Address)

Date: _____

Place: _____

Note: If Bank Guarantee is submitted towards 'Performance Security', then bidders have to ensure that the BG issuing bank indicate the name and detailed address (including e-mail) of their higher office from where confirmation towards genuineness of the BG can be obtained.

TENDER ENQUIRY HAS BEEN ISSUED TO THE FOLLOWING VENDORS:

Sl. No.	Vendor Name
1	VALLOUREC & MANNESMANN TUBES
2	CONTROL FLOW INC
3	THYSSENKRUPP MANNEX GMBH
4	SUMITOMO CORPORATION
5	WEATHERFORD OIL TOOL MIDDLE EAST LTD
6	BAKER HUGHES INTEQ GMBH
7	CROSSOVER INC
8	VETCO GRAY PETROLEUM EQUIPMENTS
9	VAM DUBAI LLC
10	BHARAT HEAVY ELECTRICALS LTD
11	OIL COUNTRY TUBULAR LIMITED
12	PARVEEN INDUSTRIES PVT LTD
13	PARKER DRILLING
14	DRILLMOUNT OIL TOOLS

Interested Parties having relevant experience and expertise, other than the above may also apply for issue of Tender documents. Such application must reach us on or before **22.05.2018** at our e-mail id: KGBasin@oilindia.in / abhishek_baruah@oilindia.in / mvvsmurthy@oilindia.in. The application must be complete in all respects and the same should accompany all the requisite documents as indicated in the Tender, failing which the application will be considered as rejected:
