## **OIL INDIA LIMITED**

(A Govt. of India Enterprise) P.O. Duliajan-786602, Assam.

Fax No. 91-374-2800533, E-mail:material@oilindia.in

Tender No. & Date : DFS8597L19/05 12.07.2018

Bid Security Amount : INR 0.00 OR USD 0.00

(or equivalent Amount in any currency)

Bidding Type : Single Bid (Composite Bid)

Bid Closing On : 29.08.2018 at 13:00 hrs. (IST) Bid Opening On : 29.08.2018 at 13:00 hrs. (IST)

Performance Guarantee : Applicable

OIL INDIA LIMITED have issued Limited tenders to following parties for items detailed below. For General Terms & Conditions, please refer to Document No. MM/GLOBAL/01/2005 available in OIL's web site:

Item No./ Mat. Code	Material Description	Quantity	UOM
	HIGH TEMPERATURE HIGH PRESSURE FLUID LOSS AND RHEOLOGY CONTROL AGENT.		
<b>10</b> 85040106	Resinated Lignite	800	BAG
	1. Physical State :		
	The material, as received, should be black or brown coloured free flowing powder, free from lumps, dirt and foreign matter.		
	2. Moisture Content, measured at 105 +/- 2 DegC., % by mass Maximum. : 15.00		
	3. Solubillity in Distilled water at 26 +/- 2 DegC, % by mass minimum : 70.00		
	4. Apparent Viscosity of 2 % solution in distilled water at 26 +/- 2 DegC, cp, maximum. : 3.00		
	5. Caking Tendency: Should not display any caking tendency when heated to 50 DegC		
	6. Chemical Assy % by mass : (i) Element Iron maximum : 1.80 (ii) Elemental Chromium maximum : 0.10		
	7. Performance Test : A In Fresh Water Mud : (i) Preparation of base mud		
	Prepare a 10% (w/v) bentonite suspension in distilled water using OIL approved bentonite and stir the suspension in a multimixer for 15 minutes so that no lumps are left after the stirring period. Age the suspension for 72 hrs.		
	at 90 +/-2 DegC. After the lapes of the aging period. cool the suspension and adjust the apparent viscosity to 52.5 +/- 2.5 cp by dilution with distilled water, if necessary Divide the mud into two parts.		
	(ii) Untreated mud.		

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Item No./ Mat. Code	· · · · · · · · · · · · · · · · · · ·		UOM
Mat. Gode	Age first part of base mud at 160 +/-2DegC in rolling condition for 24 hrs. cool the mud and stir in a multimixer for15 minutes. Determine apparent viscosity at 26 +/- 2 DegC and HPHT fluid loss at 160 DegC and 500 PSI differential pressure.  (a) Apparent viscosity, cp: To determine  (b) HPHT fluid loss, ml : To determine		
	(iii) Treated mud.  Treat second part of base mud with 2.0 % (w/v) of the resinated lignite sample and stir the mud for 30 minutes in a multimixer. Adjust the PH of the mud to 9.5 - 10.0 by addition with 5N NaOH solution, if necessary. Age the treated mud at 160 +/- 2 DegC for 24 hrs. in rolling condition. cool and stir for 15 minutes in multimixer. Determine apparent viscosity at 26 +/- 2 DegC and HPHT fluid loss at 160 DegC and 500 PSI differential pressure which should be as follows.		
	(i) Apparent viscosity, cp, maximum : 40 % of 7A (ii,a) (ii) HPHT fluid loss, ml maximum : 50 % of 7A (ii,b)		
	B In Saline Water Mud :		
	(i) Preparation of base mud Prepare a 10% (w/v) bentonite suspension in distilled water using OIL approved bentonite and stir the suspension in a multimixer for 15 minutes so that no lumps are left after the stirring period. Age the suspension for 72 hrs. at 90 +/-2 DegC. After the lapes of the aging period. cool and stir the suspension for 15 minutes in multimixer and determine apparent viscosity which should be 85 +/- 5 cp To this mud add 4% Nacl (w/v) (LR grade) and stir for 30 minutes in a multimixer. Age the mud 24 hrs. at 26 +/- 2 DegC .After aging,stir the mud again for 15 minutes and determine apparent viscosity at 26 +/- 2 DegC which should be 32.5 +/- 2.5 cp. Divide the mud into two parts. by dilution with distilled water, if necessary Divide the mud into two parts.  (ii) Untreated mud. Age the first part of saline mud for 24 hrs. at 160 +/-2DegC in rolling condition cool the mud stir for 15 minutes and measure apparent viscosity 26 +/- 2 DegC and HPHT fluid loss at 160 DegC and 500 PSI differential pressure.for 24 hrs. cool the mud and stir in a multimixer for15 minutes. Determine apparent viscosity at 26 +/- 2 DegC and HPHT fluid loss at 160 DegC and 500 PSI differential pressure.  (a) Apparent viscosity, cp: To determine (b) HPHT fluid loss, ml: To determine		
	(iii) Treated mud.  Treat the second part of the saline mud with 2. % resinated lignite sample and stir the mud for 30 minutes in multimixer. Age the treated mud for 24 hrs at 160 +/- 2 DegC in rolling condition. cool the mud and stir in multimixer foe 15 minutes. Determine apparent viscosity at 26 +/- 2 DegC and HPHT fluid loss at 160 DegC and 500 PSI differential pressure which should be as under		
	(i) Apparent viscosity, cp, max. : should not be more than that of 7B (ii,a)  (ii) HPHT fluid loss, ml max. : 50 % of mud of 7B (ii,b)		

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	8. Packing: The material should be packed in good quality moisture proof multiply paper bag strong enough to withstand rigours of transit and storage. Capacity 25 kg net per bag.		
	<ul> <li>9. Marking: Each bag should have clear legible marking as given below.</li> <li>(i) Name of the product.</li> <li>(ii) Name of the supplier/manufacturer</li> <li>(iii) Date/Month/Year of Manufacturer</li> <li>(iv) Supply order No. against which the present supply is made.</li> </ul>		
	NB: The apparent viscosity shall be measured by a Fann VG meter and the HPHT fluid loss shall be measured in standard HPHT fluid loss apparatus using nitrogen gas as the pressure source.		

#### Standard Notes: 1.0 CATEGORY OF VENDOR:

The bid should be from Original Equipment manufacturer (OEM). However, the bid(s) from authorised distributor(s) / authorised dealer(s) / authorised supply house(s) can also be considered, provided such bid(s) is/are accompanied with back-up authority letter (valid at the time of bidding) from the manufacturer authorising them to market their product(s).

The bidder has to explicitly indicate their category (as applicable) pertaining to tendered item(s) in their offer/quotation as listed below:

- (i) Manufacturer of tendered item(s)
- (ii) Authorised Distributor of OEM
- (iii) Authorised Dealer of OEM
- (iv) Authorised supply houses of OEM

If the bidder(s) is/are non-manufacturer of tendered item(s), then quotation(s)/bid(s) must be accompanied by back-up authority letter (valid at the time of bidding) from the manufacturer. OIL INDIA LIMITED reserves the right to reject bid(s) / offer(s) without back up authority letter on exclusive basis from manufacturer.

- 2.0 The items covered by this enquiry shall be used by Oil India Limited in the PEL/ML areas which are issued/renewed after 01/04/99 and hence Nil Customs Duty during import will be applicable. Indigenous bidder shall be eligible for concessional rate of GST against Essentiality Certificate wherever applicable, as per Notification No.3/2017 Integrated/ Central Tax (Rate) dated 28th June, 2017. However, Indian bidders are requested to quote actual rate of GST with HSN Code.
- 3.0 Bidders are required to quote with minimum validity of 90 days from the Bid Closing Date as per NIT requirement. BIDS with lesser validity shall be rejected.
- 4.0 Bidders have to indicate the minimum FOB / FCA charges in case of partial order for reduced quantity/items. In case this is not indicated specifically, the charges quoted would be prorated calculated and the same will be binding on the bidder.
- 5.0 Bidders are required to mention the weight of each item individually. QUOTATION must

be submitted in TRIPLICATE with original company catalogues as well as necessary certificates.

- 6.0 Please mention clearly in your quotation the Net. Weight, Gross Weight & Volume, Indian Agent's Name and its Commission, Payment Terms, Ocean Freight/Air Freight Charges, Port of Loading, Delivery period, Country of origin with manufacturer's name, etc.
- 7.0 Bidders to take note of clause no.10.1.3 which has been added in Section-C, special terms & conditions for Indian bidders of General Terms and Conditions for Global Tender (MM/GLOBAL/01/2005-July2012) regarding transportation of materials.
- 8.0 Bidders to note that Govt. of India under Micro, Small and Medium Enterprises Development (MSMED) Act 2006, has proclaimed the Public Procurement Policy, 2012 with effect from 1st April, 2012 in respect of procurement of goods and services, produced and provided by micro and small enterprises, by its Ministries, Departments and Public Sector Undertakings for promotion and development of Micro and Small Enterprises. A new Clause on applicability of Public Procurement Policy for procurement of goods from Micro and Small Enterprises (MSE) in the tender is furnished vide Amendment to General Terms and Conditions for Global Tender (MM/GLOBAL/ 01/2005). Bidders are requested to take note of the same and to submit their offers accordingly wherever applicable.
- 9.0 OIL reserves the right to convert the order from FOB Port of export to C&F Kolkata term considering the ocean freight quoted by the bidder in their offer. In case the order is converted to C&F Kolkata port, the Performance Security amount, if applicable, shall also be enhanced considering the quoted ocean freight charges.
- 10.0 Bidder should confirm in their quotation that in case of C&F order, their nominated freight forwarder should provide Delivery Order under Single window facility having office of local agent in India at Kolkata and offer 14 days free detention time of container(s) at discharging port.
- 11.0 All foreign bidder(s) should note that a new clause on shipment of the goods by sea from port of export to the Indian port (i.e. Kolkata port unless otherwise specified) has been included in the tender through an addendum to "General Terms and Conditions for Global Tender" (MM/GLOBAL/01/2005). The addendum is also available in OIL's Website (www.oil-india.com). Bidder(s) is/are requested to take note of the same and to submit their offer(s) accordingly.
- 12.0 The General Terms & Conditions for Global Tenders (MM/GLOBAL/01/2005)" has been amended and the Amendment dated 25.04.2016 has been issued in this regard which is uploaded in OIL Website. Bidders to note the changes made to "The General Terms & Conditions for Global Tenders (MM/GLOBAL/01/2005)" and to submit their offers complying with the same.
- 13.0 In view of implementation of GST w.e.f. 01.07.2017, The General Terms & Conditions for Global Tenders (MM/GLOBAL/01/2005)" has been amended and the Addendum dated 21.08.2017 has been issued in this regard which is uploaded in OIL Website. Bidders to note the changes made to "The General Terms & Conditions for Global Tenders (MM/GLOBAL/01/2005)" and to submit their offers complying with the same.

### 14. PERFORMANCE SECURITY:

The successful bidder shall submit Performance Security @10% of PO value within 30 days of receipt of the formal purchase order failing which OIL reserves the right to cancel the order. Bidders should undertake in their bids to submit Performance Security as stated above. The bank guarantee issued by the bank must be routed through SFMS platform as per following details:

- a. (i) "MT 760 / MT 760 COV for issuance of bank guarantee
- (ii) "MT 767 / MT 767 COV for amendment of bank guarantee

The above message / intimation shall be sent through SFMS by the BG issuing bank branch to Axis Bank, Duliajan Branch, IFS Code - UTIB0001129.

Branch Address - AXIS Bank Ltd, Duliajan Branch, Daily Bazar, Jyotinagar Duliajan, District - Dibrugarh, Pin - 786602."

b. The vendor shall submit to OIL the copy of SFMS message as sent by the issuing bank branch along with the original bank guarantee.

## Special Notes

- : 1)The bidder shall submit tender samples of the product in triplicate (i.e 3 samples each of quantity  $\frac{1}{2}$  kg or  $\frac{1}{2}$  liter) along with the bid.
- 2)Submission of three (3) nos. of tender samples is mandatory for each bidder including those who were earlier exempted from submission of tender samples. All the exemption letters issued by OIL in this regard stand withdrawn. Hence all the bidders are to ensure strict compliance of the above.
- 3)All the bidders are to ensure strict compliance to the above or else the offer will be rejected straightway.
- 4) In case the bidder is not a manufacturer, the bidder shall confirm the name of its manufacturer.
- 5) The material should be supplied in the original packing of the manufacturer with markings as specified in the tender.
- 6) Bidder shall confirm shelf life as per NIT requirement, wherever asked for. Any supply without shelf life or shelf life less than the NIT requirement shall be rejected.
- 7)Considering the nature of the items, if the product offered by the lowest acceptable bidder is not field proven in OIL, purchaser at its discretion may place a trial order to the extent of 25% (maximum) only for field trial and vendor development separately at their quoted rates and entire tendered quantity will be procured from other competitive bidders whose product has been field proven in OIL.

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## Tender issued to following parties only:

Slno	V_Code	Vendor Name	City/Country
1	100384	HALLIBURTON ENERGY SERVICES INC	TEXAS 77205
2	100597	M-I LLC	Dubai
3	100836	BAKER HUGHES INTEQ	TEXAS
4	200077	ENNOR MUDS & CHEMICALS	ANDHRA PRADESH
5	200082	HINDUSTHAN M-I SWACO LIMITED	GUJARAT
6	200454	KALPANA CHEMICALS LIMITED	HYDERABAD
7	207124	KMC OILTOOLS INDIA PVT. LTD.	MUMBAI