

#### **OIL INDIA LIMITED**

## (A Government of India Enterprises) PO: Duliajan – 786602 Assam (India)

TELEPHONE NO. (91-374) 2808793

DATE: 02.04.2019

Email: Adarsh.Padhy@oilindia.in; erp\_mm@oilindia.in

**TENDER NO.** SSG1009P20/05

### INVITATION TO e-BID UNDER SINGLE STAGE TWO BID SYSTEM

Dear Sirs,

OIL invites Bids for the supply of 1,200,000 KG of Regular Flow Improver (180 KG/ Cask) through E-Procurement. The details of the tender are as under:

- 1. Details of items with specification, quantity and special notes are given in Technical Rfx  $\rightarrow$ External area- $\rightarrow$ Tender documents as Annexure IA.
- 2. General terms and Conditions of the tender are as per attached document No. MM/GLOBAL/E-01/2005-July2012.
- 3. The prescribed Bid Forms for submission of bids are available in the tender document folder. Technical Checklist and Commercial Checklist vide Annexure IV must be filled-up and submitted along with the technical bid. BEC/BRC as per Annexure CCC must be complied and submitted with the technical bid.

4. Type of Tender : International Competitive Bidding

5. Type of Bidding : **SINGLE STAGE TWO BID SYSTEM** 

6. Tender Fee : NA

7. Bid Security Amount : INR 3,332,200.00 OR USD 47,150.00

(Or equivalent amount in any currency)

8. Performance Security : Applicable @10% of Order Value.

9. Bid Closing /Opening Date : 31.07.2019

10. Bid Validity : Bid should be valid for 120 days from bid opening

date.

11. Bid Bond Validity : Bid Bond should be valid upto 26.02.2020

(Bid bond format has been changed. Please submit bid bond as per revised format failing which offer will be

rejected)

12. Integrity Pact : Applicable

### **Special Note:**

- 1.0 The tender will be governed by "General Terms & Conditions" for e-Procurement as per Booklet NO. MM/GLOBAL/E-01/2005-July2012 for E-procurement (ICB Tenders) including Amendment and Addendum.
- 2.0 Please note that all tender forms and supporting documents are to be submitted through OIL's e-Procurement site only except following documents which are to be submitted manually in sealed envelope super scribed with Tender no. and Due date to The GM Materials, Materials Department, Oil India Limited, Duliajan-786602, Assam on or before 13:00 Hrs (IST) on the Bid Closing Date mentioned in the Tender.
  - a) Original Bid Security.
  - b) Detailed Catalogue.
  - c) Any other document required to be submitted in original as per tender requirement.

All documents submitted in physical form should be signed on all pages by the authorised signatory of the bidder and to be submitted in triplicate.

- 3.0 Bidders are requested to examine all instructions, forms, terms and specifications in the bid. Failure to furnish all information required as per the bid or submission of offers not substantially responsive to the bid in every respect will be at the bidders risk and may result in the rejection of its offer without seeking any clarifications.
- 4.0 OIL INDIA LIMITED (OIL) has upgraded its E-tender Portal. As part of the new system, the intending bidder must have Encryption Certificate along with Digital Signature Certificate (DSC) of Class III [Organization]. The date for implementation of new system is 12th April 2017 and the requirement of the new DSC will be applicable for the tenders floated on 12th April 2017 onwards. All our current and prospective esteemed bidders are therefore requested to acquire Class III DSC [Organization] along with Encryption Certificate issued by any of the Licensed Certifying Authorities (CA) operating under Controller of Certifying Authorities (CCA) of India as per Indian IT Act 2000. Guideline for getting Digital Signature and other related information are available on the e-tender website www.oilindia.com. The bid signed using any other digital certificate or digital certificate without organization name of the bidder, will be liable for rejection.
- 5.0 Encryption certificate is mandatorily required for submission of bid. In case bidder created response using one certificate (using encryption key) and bidder subsequently changes the digital signature certificate then the old certificate (used for encryption) is required in order to decrypt his encrypted response for getting the edit mode of his response. Once decryption is done, the bidder may use his new DSC certificate for uploading and submission of his offer. It is the sole responsibility of the bidder to keep their DSC certificate properly. In case of loss of DSC certificate, Oil India Limited is not responsible.
- 6.0 The items covered by this tender shall be used by Oil India Limited in the PEL/ML areas which are issued/ renewed after 01/04/99 and hence Nil Custom Duty during import will be applicable. Indigenous bidder shall be eligible for concessional rate of GST against Essentiality Certificate wherever applicable, as per Notification No.3/2017 Integrated/ Central Tax (Rate) dated 28th June, 2017/Deemed Export Benefit against this purchase. Details of Deemed Export are furnished vide Addendum to MM/GLOBAL/01/2005 enclosed.

- 7.0 Bid must be submitted electronically only through OIL's e-procurement portal. Bid submitted in any other form will be rejected.
- 8.0 Please refer to the "New Vendor Manual (effective 12.04.2017)" available in the login Page of the OIL's E-tender Portal.
- 9.0 Bidders to take special note of the following conditions:
  - a) Bidders without having E-tender Login ID and Password should complete their online registration at least seven (7) days prior to the scheduled bid closing date and time of the tender. For online registration, Bidder may visit the OIL's E-tender site https://etender.srm.oilindia.in/iri/portal.
  - b) Necessary Login ID & Password will be issued by OIL only after submitting the complete online registration by the Bidder. In the event of late registration/incomplete registration by Bidder, OIL INDIA LIMITED shall not be responsible for late allotment of User ID & Password and request for bid closing date extension on that plea shall not be entertained by Company.
  - c) MSEs Units (manufacturers/Service Providers only and not their dealers/distributors) who are already registered with District Industry Centres or Khadi & Village Industries Commission or Khadi & Village Industries Board or Coir Board or National Small Industries Corporation or Directorate of Handicrafts & Handloom or any other body specified by Ministry of MSME are exempted from payment of Bid Security (EMD) irrespective of monetary limit mentioned in their registration, provided they are registered for the item they intend to quote/participate.
  - d) For availing benefits under Public Procurement Policy (Purchase preference & EMD exemption), the interested MSE Bidders must ensure that they are the manufacturer/ service provider of tendered item(s) and registered with the appropriate authority for the said item(s). Bids without EMD shall be rejected, if the technical offer does not include a valid copy of relevant MSE Certificate issued by appropriate authority specifying the item as per tender. Therefore, it is in the interest of such MSE Vendors to furnish a copy of complete certificate to the concerned tender handling officer of OIL at least seven (7) days prior to the scheduled Bid Closing Date of the tender; seeking clarification/confirmation as to whether their registered item is eligible for EMD exemption or not. Late communications in this regard and request for bid closing date extension on that plea shall not be entertained by Company.
  - e) Against Bid Security/EMD/Performance Bank Guarantee Only payments through online mode or Submission of Bank Guarantee/LC will be acceptable. No DD/Cheques/Cashier Cheque or any other mode will be acceptable.
- 10.0 OIL INDIA LIMITED (OIL) has upgraded its E-tender Portal. All the bidders are requested to go through the following two documents before uploading their bid. These documents are also uploaded as part of NIT.
  - 10.1 Guidelines to Bidders for participating in OIL.
  - 10.2 Instruction to bidder for submission.
- 11.0 Please refer **Annexure-CCC** for BEC/BRC applicable against this tender. Please ensure compliance to BEC/BRC and submit requisite documentation, failing which offer may be liable for rejection.

- 12.0 To ascertain the substantial responsiveness of the bid, OIL reserves the right to ask the bidder for clarification in respect of clauses covered under BRC also and such clarifications fulfilling the BRC clauses must be received on or before the deadline given by the company, failing which the offer will be summarily rejected.
- 13.0 The prices of the items should be quoted as per **Annexure -P** (uploaded under the tab "Notes & Attachment") and uploaded separately under the tab "Notes & Attachment".
- 14.0 In view of implementation of GST w.e.f. 01.07.2017, Bidders to note of **ANNEXURE- GST** and to submit their offers complying with the same.
- 15.0 Bidders to note that Ministry of Petroleum & Natural Gas, Government of India implemented PPLC Policy to provide Purchase Preference (linked with local content) by notification no. Ref. O-27011/44/2016-ONG-II/FP dtd.25.04.2017. A new Clause on applicability of Purchase Preference (linked with local content) policy in the tender is furnished vide **Annexure- PPLC**. Bidders are requested to take note of the same and to submit their offers accordingly wherever applicable.
- that a Bidder has furnished fraudulent document/information, the Bid Security/Performance Security shall be forfeited and the party will be debarred for a period of 3(three) years from date of detection of such fraudulent act, besides the legal action. In case of major and serious fraud, period of debarment may be enhanced. In this regard, bidders are requested to submit an Undertaking as per ANNEXURE-K along with their offer failing which their offer shall be liable for rejection.
- 17.0 ONLINE VIEWING OF PRICE BY BIDDERS: For convenience of the qualified Bidders and to improve transparency, the rates/costs quoted by bidders against OIL's etenders shall be available for online viewing by such Bidders whose price bids are opened by Company. A Bidder can view item-wise rates/costs of all other such peer bidders against the tender immediately after price bid opening, if the e-tender is floated by Company with PRICE CONDITION. In case the Price-Bid is invited by Company through attachment form under "Notes & Attachment" (i.e., NO PRICE Condition), Bidders must upload their detailed Price-Bid as per the prescribed format under "Notes & Attachment", in addition to filling up the "Total Bid Value" Tab taking into account the cost of all individual line items and other applicable charges like freight, tax, duties, levies etc. Under NO PRICE Condition (i.e., Price Bid in attachment form), the "Total Bid Value" as calculated & quoted by the Bidder shall only be shared amongst the eligible bidders and Company will not assume any responsibility whatsoever towards calculation errors/omissions therein, if any. Notwithstanding to sharing the "Total Bid Value" or the same is whether filled up by the Bidder or not, Company will evaluate the cost details to ascertain the inter-se-ranking of bidders strictly as per the uploaded attachment and Bid Evaluation Criteria only. Online view of prices as above shall be available to the Bidders only upto seven days from the date of Price-Bid opening of the e-tender.

Yours Faithfully Sd-(A.R. PADHY) SR.PURCHASE OFFICER (FS) FOR GM-MATERIALS

# OIL INDIA LIMITED (A Govt. of India Enterprise) P.O. Duliajan-786602, Assam

E-mail: Adarsh.Padhy@oilindia.in

Tender No. & Date: SSG1009P20/05 02.04.2019

Tender Fee : INR 0.00 OR USD 0.00 Bid Security Amount : INR 3,332,200.00 OR USD 47,150.00

(or equivalent Amount in any currency)

Bidding Type : Two Bid

Bid Closing On : 31.07.2019 at 11:00 hrs. (IST) Bid Opening On : 31.07.2019 at 14:00 hrs. (IST)

Performance Guarantee : Applicable

OIL INDIA LIMITED invites Global tenders for items detailed below:

Item No./ Mat. Code	Material Description	Quantity	UOM
<b>10</b> 85054914	C H E M I C A L FOR CONDITIONING CRUDE OIL Item: REGULAR FLOW IMPROVER (Chemical for viscosity and Pour Point reduction of crude oil)	1200000	KG
	i) State: Homogeneous liquid at 42°C or above, free from insoluble or visible impurities ii) Smell: The product should smell typically like a petroleum distillate under all physical (solid or liquid) conditions, and should not have any other obnoxious smell iii) Solvent: Use of only the following solvents is permissible for manufacturing the tender sample and the bulk supply: Toluene / Xylene or mixed Xylene / Ethyl Benzene; or combination thereof. The solvent should not contain organic compounds like 2-Pinene, 3-Carene, D-Limonene or Terpenolene even in trace amount. Moreover, the vendor has to use the same solvent which he had used in his approved tender sample, for manufacturing the bulk supply iv) Viscosity of the product at 40°C when measured with Fann VG meter at 300 RPM: 100 cP (Maximum) v) Melting Point: 40°C (Maximum) vi) Congealing Point: 30°C (Maximum) vii) Solubility: Soluble in Toluene and HSD in all proportions, at 42°C and above viii) Shelf life: 18 months (Minimum) from the date of bid closing (for tender samples) / from the date of dispatch (for bulk supplies against any order).  Test procedure: Melting & Congealing Point  i. For measurement of melting and congealing point of a Regular Flow Improver (RFI) sample, 5 gm of the RFI product would be taken in a 10 mL graduated and stoppered borosilicate glass test tube. That tube would be immersed up to 10 mL mark in a refrigerated water bath maintained at 30°C.		

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Item No./ Mat. Code	Material Description	Quantity	UOM
	After 10 minutes, the temperature of the water bath would be set to the next higher even number (i.e. 32°C), and thereafter would be set to increase in steps of 2°C. There would be a gap of 10 minutes between two successive steps. The physical state (liquid / gel) of the RFI would be checked after 10 minutes from the time the water bath is set at that temperature, before increasing the bath temperature further by 2°C. The temperature, at which the RFI product melts completely, would be noted as Melting Point of the product.		
	ii. After the melting point of the product is reached, the temp of the water bath would be set to decrease by 2°C in successive steps at 10-minute intervals, and the physical state of the RFI is checked before every stepping-down of temperature. The temperature, at which the RFI product is found to have completely gelled, would be noted as Congealing Point of the product.		
	iii. Melting and Congealing Point temperatures would be recorded and reported in even numbers, because of the temperature ramping protocol described above.		
	2. PRODUCT PERFORMANCE TEST IN THE LABORATORY		
	2.1. The typical test crude will have water content up to one percent and Pour Point normally in the range of 27°C to 36°C. The test crude is doped at 50°C with a tender sample (or any developmental / consignment sample) at a dosage normally not exceeding 300 PPM (weight/volume) and also not exceeding the dosage of the reference sample which achieves the desired rheological parameters (as mentioned below) on the same test crude under identical test conditions. The crude thus treated should attain the following rheological parameters, as measured by a Coaxial Cylinder Rotational Viscometer [Fann VG meter Model 35SA (R1-B1-F1 combination) or equivalent]		
	Temperature of Plastic Viscosity(cP) Yield Value(Dynes/Cmsq measurement(°C) [Maximum acceptable] (Max.acceptable) 24 15 15 21 25 30 18 35 50		
	Reference sample: Any RFI product with a given brand name that has been supplied to OIL successfully in the past against a trial order followed by a developmental order, and has been reported to be acceptable before the bid closing date of the current tender, would be considered as "field-proven". The tender sample of any such "field-proven" RFI product that has been submitted against any previous RFI tender (within the 18 month period from the closing date of the current tender) would be taken as a reference sample.		
	2.2. Additionally, amongst the two RFI-doped crude samples obtained following the treatment described in para [2.1] above, the Pour Point (PP) of the crude doped with the tender sample (or any developmental / consignment sample) should be either equal to or less than the PP of the crude doped with the reference sample. The PP would be measured as per ASTM D-5853.		
	3. ACCEPTANCE CRITERIA		

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Item No./ Mat. Code	Material Description	Quantity	UOM
	A tender sample (or any developmental / consignment sample) has to meet the Physical Characteristics outlined in para [1] above as well as the performance requirement outlined in para [2] above, to be acceptable.  4. PACKING OF THE BULK SUPPLIES: The material should be packed in new (un-used), sealed and leak-proof steel drums. The drums should conform to Bureau of Indian Standards (BIS) "IS 1783 (Part-1): 2014, Grade A" specification (or equivalent specification from any foreign standardizing agency), and every drum should bear the specified BIS Certification Mark or equivalent mark of a foreign standardizing agency. Each drum should have a tare weight of 22 Kg (+/- 0.5 Kg), and should contain 180 Kg of		
	the material.  Marking on the drums to be put in by the vendor: Name of the product, Manufacturer's name and address, Order number and date, OIL's material code (85054914), Lot number, Batch number, Drum number, Net weight and Gross weight, and Date of Manufacture should be stenciled with indelible paint in bold letters and contrasting color on every drum on the top and also on the side.		
	5. PRODUCT INFORMATION REQUIRED TO BE SUBMITTED (UPLOADED IN CASE OF e-TENDER) BY THE BIDDER AS PART OF ITS TECHNICAL BID		
	a) Product Data Sheet (PDS) printed on the bidder's official letterhead and duly signed by an authorized signatory, containing the following information:		
	<ul> <li>i. Product Name</li> <li>ii. Colour</li> <li>iii. Smell</li> <li>iv. Generic Composition</li> <li>v. The Solvent used and its Boiling Point / Range (°C)</li> <li>vi. Specific Gravity at 25°C</li> <li>vii. Apparent Viscosity (centi-Poise) at 40°C</li> <li>viii. Flash Point (PMCC, °C)</li> <li>ix. Melting Point (°C)</li> <li>x. Congealing Point (°C)</li> <li>xi. Date of Manufacture</li> <li>xii. Shelf Life (Months)</li> </ul>		
	b) Material Safety Data Sheet (MSDS) printed on the bidder's official letterhead and duly signed by an authorized signatory, containing all relevant information under the following sections		
	<ul> <li>i. Chemical Product and Company Identification</li> <li>ii. Composition / Information on Ingredients</li> <li>iii. Hazards Identification</li> <li>iv. First Aid Measures</li> <li>v. Fire Fighting measures</li> <li>vi. Accidental Release Measures</li> </ul>		

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Item No./ Mat. Code	Material Description	Quantity	UOM
mat. Code	viii. Handling and Storage viii. Exposure Controls / Personal Protection ix. Physical and Chemical Properties x. Stability and Reactivity data xi. Toxicological information xiii. Ecological Information xiii. Disposal Considerations xiv. Transport Information xv. Other Regulatory Information xvi. Other Information  6. CERTIFICATION FROM THE BIDDER: The bidder must submit (upload in case of e-tender) a certificate as part of his technical bid, confirming that in case the bidder gets an order  i. The bidder would supply the material having the same quality in terms of performance and composition (including the chemistry and percentage of the active matter and the solvent) as that of the tender sample ii. The bidder would supply the material duly packed and marked as specified under para [4] of the technical specification iii. The supplied product would have a shelf life of 18 months minimum from the date of dispatch. iv. Any crude oil doped with the supplied RFI product (up to 1000 ppm) would be fully compatible with the crude oil refining process.		

#### Standard Notes: 1)

- ensure that "TECHNO-COMMERCIAL UNPRICED BID should contain details as mentioned in the technical specifications as well as BEC/ BRC and upload the same in the Technical RFx Response-> User -> Technical Bid. Please go through the help document in details before uploading the document and ensure uploading of technical bid in the Technical RFx Response-> User -> Technical Bid only. The "PRICE BID" must contain the price schedule and the bidder's commercial terms and conditions. The prices bid of the items should be uploaded as an attachment under Notes & Attachments tab. The prices bid of the items should be uploaded as an attachment under Notes & Attachments tab as per ANNEXURE-P. No price should be given in above Technical Rfx otherwise the offer will be rejected.
- 2) All the Bids must be Digitally Signed using "Class 3" digital certificate (e-commerce application) only as per Indian IT Act obtained from the licensed Certifying Authorities operating under the Root Certifying Authority of India (RCAI), Controller of Certifying Authorities (CCA) of India. The bid signed using other than "Class 3" digital certificate, will be liable for rejection.
- 3) Bid should be valid for minimum 120 days from bid closing date, failing which offer shall be rejected. Therefore, please ignore the minimum validity mentioned in the General Terms and Condition of Global Tender ( MM/GLOBAL/E-01/2005-July 2012).
- 4) The original bid security (Amount is mentioned above and also in Rfx Parameters of the tender in OIL's e-portal) should reach us before bid closing date and time of the technical bid. Bid without original Bid Security will be rejected. The bidders who are exempted from submitting the Bid Bond should attach documentary evidence in the Technical RFx Response-> User > Technical Bid as per clause 9.8 of Section A General Terms and conditions for Global Tender

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(MM/GLOBAL/E-01/2005- july 2012). The bid security shall be valid up to 26.02.2020.

- 5) Performance Security @10% of order value is applicable against this tender. Please refer clause 10.0 of Section A of General Terms and conditions for Global Tender (MM/GLOBAL/E-01/2005-July2012).
- 6) Bidders have to indicate the minimum FOB/FCA charges in case of partial order for reduced quantity/items. In case this is not indicated specifically, the charges quoted would be prorate calculated and the same will be binding on the bidder.
- 7) To ascertain the substantial responsiveness of the bid OIL reserves the right to ask the bidder for clarification in respect of clauses covered under BRC also and such clarifications fulfilling the BRC clauses in toto must be received on or before the deadline given by the company, failing which the offer will be summarily rejected.
- 8) PRICE BIDS OF ONLY THOSE BIDDERS WILL BE OPENED WHOSE OFFERS ARE FOUND TECHNO-COMMERCIALLY ACCEPTABLE. THE TECHNO-COMMERCIALLY ACCEPTABLE BIDDERS WILL BE INFORMED BEFORE THE OPENING OF THE "PRICE BID".
- 9) Bidder's response to all NIT stipulations shall clearly be defined. Bidder shall furnish specific details/specifications of all major components, systems with Make & Model, etc. Generalised response like 'As per NIT Specifications/Technical Leaflet', 'Noted', 'Accepted' or in any similar fashion is not acceptable.
- 10) Bidders to note that Govt. of India under Micro, Small and Medium Enterprises Development (MSMED) Act 2006, has proclaimed the Public Procurement Policy, 2012 with effect from 1st April, 2012 in respect of procurement of goods and services, produced and provided by micro and small enterprises, by its Ministries, Departments and Public Sector Undertakings for promotion and development of Micro and Small Enterprises. A new Clause on applicability of Public Procurement Policy for procurement of goods from Micro and Small Enterprises(MSE) in the tender is furnished vide Amendment to General Terms and Conditions for Global Tender (MM/GLOBAL/E-01/2005-JULY2012). Bidders are requested to take note of the same and to submit their offers accordingly.
- 11) In addition to BRC criteria vide section -D of General Terms & Conditions for Global tenders (MM/GLOBAL/E-01/2005-JULY 2012), the BEC/BRC vide Annexure-CCC will be applicable against the tender failing which offer will be rejected.
- 12) The Integrity Pact is applicable against this tender. OIL shall be entering into an Integrity Pact with the bidders as per format enclosed vide Annexure XII of the tender document. This Integrity Pact proforma has been duly signed by OIL's competent signatory. The proforma has to be uploaded by the bidder (along with the technical bid) duly signed by the same signatory who signed the bid, i.e., who is duly authorized to sign the bid. The name of the OIL's Independent External Monitors at present are as under:
- i) Shri Rajiv Mathur, IPS (Retd.) Former Director (IB) Govt. of India e-Mail Id: rajivmathur23@gmail.com
- ii) Shri Satyananda Mishra, IAS(Retd.) Former Chief Information Commissioner & Ex-Secretary, DOPT, Govt. of India e-Mail Id: satyanandamishra@hotmail.com
- iii) SHRI JAGMOHAN GARG,

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Ex-Vigilance Commissioner, CVC e-Mail id: jagmohan.garg@gmail.com

13) The following points are deemed as "non-negotiable" and offer shall be rejected straightaway without seeking clarification in case of the following:

i. Validity of bid shorter than validity indicated in the tender.

ii.Original Bid Security not received within the stipulated date and time mentioned in the tender.

iii. Bid security with (a) Validity shorter than the validity indicated in tender and/or (b) Bid security amount lesser than the amount indicated in the tender.

iv.In case the party refuses to sign the Integrity Pact.

#### 14) CONFIRMATION OF BID SECURITY / PERFORMANCE SECURITY:

The following clause is applicable for bid security / performance security submitted in the form of bid bond/LC. Bidders are requested to strictly comply to this clause:

The bank guarantee issued by the bank must be routed through SFMS platform as per following details:

a.(i)"MT 760 / MT 760 COV for issuance of bank guarantee

(ii) "MT 767 / MT 767 COV for amendment of bank guarantee

The above message / intimation shall be sent through SFMS by the BG issuing bank branch to Axis Bank, Duliajan Branch, IFS Code - UTIB0001129.

Branch Address - AXIS Bank Ltd, Duliajan Branch, Daily Bazar, Jyotinagar Duliajan, District - Dibrugarh, Pin - 786602."

- 15) **FURNISHING FRAUDULENT INFORMATION/ DOCUMENT:** If it is found that a Bidder has furnished fraudulent document/information, the Bid Security/Performance Security shall be forfeited and the party will be debarred for a period of 3(three) years from date of detection of such fraudulent act, besides the legal action. In case of major and serious fraud, period of debarment may be enhanced. In this regard, bidders are requested to submit an Undertaking as per ANNEXURE-K along with their offer failing which their offer shall beliable for rejection.
- 16) Revision, clarification, addendum, corrigendum, time extension etc to the tender will be hosted on OIL website only. No separate notification shall be issued. Bidders are requested to visit OIL website regularly to keep them updated.

#### Special Notes : 1.

- : 1. <u>Delivery requirement:</u> In 12 equal lots @100 MT per month (556 Drum) tentatively from August, 2019 onwards. However, delivery schedule shall be reviewed before placement of PO.
- 2. OIL reserves the right to **split the tendered quantity in the ratio of 60:40 for placement of order** in case more than one bidder is found to be techno-commercially acceptable and field proven against the tender, subjecting to the BEC/BRC. Under such condition, the lowest evaluated (L1) bidder shall be awarded with 60% of the tendered quantity and the remaining 40% quantity shall be awarded on another bidder, subject to matching their quoted rate on FOR Duliajan basis with that of L1 bidder. For this purpose, price matching will be offered to the bidders in the order of their rankings viz, L-2, L-3, L-4 and so on.

Bulk purchase order for entire tendered quantity on L1 Bidder shall be considered only in the event of emergence of lone acceptable proven bidder against the Tender or refusal by other acceptable proven bidders to match their rates with L1 bidder.

3. Tender Sample requirement: The bidders have to submit 3 kg (500 gm x 6) sample of

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the product offered in six air-tight properly sealed bottles made of either glass or metal (plastic bottles not acceptable) free of cost for laboratory evaluation. Tender sample received in less than the specified quantity will not be accepted. Bottles received in un-sealed or leaking condition will not be accepted.

4. <u>Eligibility for bulk supply</u>: The regular purchase order for bulk procurement against the tender shall be placed on OIL's "field proven bidder" for "field proven products" Only.

In case the quoted product and the bidder both are not field proven in OIL, Company may consider taking up the quoted product separately through developmental route as outlined below, if the submitted tender sample meets all parameters in laboratory tests, even when the bid is not compliant to other BEC/BRC Clauses adopted in the tender.

A Trial Tender as per Company Policy shall be floated subsequently to such bidder(s), whose tender sample is/are found acceptable in laboratory testing but could not be considered for placement of purchase order against the tender. The quantity against the Trial Tender shall be about 20MT for the purpose of carrying out field trial of same product at an appropriate field location during the peak winter period. The materials on physical receipt at OIL's site shall be subjected to Quality Assessment (QA) test in laboratory as per Para 3 of the technical specifications and then be put on **FIELD TRIAL**, only if it passes through the QA test. Payment against trial order shall be made only if the supplied materials pass both (i.e., QA test in the laboratory as well as the field trial). After completion of successful field trial as above, another **DEVELOPMENTAL ORDER** for about 50MT of the same product would follow. The materials supplied against the developmental order would be deemed acceptable once it pass the QA test in OIL's Laboratory at Duliajan. The Product and the Supplier shall be declared "field-proven" for that particular brand name and shall be eligible for regular (bulk) procurement against subsequent tenders of OIL, only after successful execution of the trial order and the developmental order as aforesaid.

- 5. Quality Assessment (QA) of the bulk supplies: Once a consignment supplied against any order (trial / developmental / regular) is received at the pre-designated storage location of OIL, one or more samples would be drawn by OIL personnel from every batch of that consignment, and those samples shall be tested in OIL's laboratory for QA. In case any batch sample fails to fulfil the acceptance criteria outlined in Para [3] of the technical specification, the whole batch would be rejected and the vendor would be asked to replace the material received under that batch number, within 30 days. The replacement supply should bear a new batch number. In case inconsistency in fulfilling the acceptance criteria is noticed amongst samples collected from different drums marked with the same batch number (viz. some samples found acceptable, few others not acceptable), it would be inferred that the vendor has packed the produce from a particular batch randomly into the drums marked with different batch numbers. In such cases, the whole lot (i.e. the monthly/bi-monthly/quarterly supply quota as mentioned in the order, which may contain multiple batches) shall be rejected and the vendor would be asked to replace the whole lot within 30 days.
- 6. **Packing:** If the material supplied against any order is not delivered duly packed and marked as specified under para [4] of the technical specification, such material would be rejected. In such cases, the vendor would be asked to replace the material within 30 days.