



ऑयल इंडिया लिमिटेड
(भारत सरकार का उद्यम)
Oil India Limited
(A Government of India Enterprise)

**Materials Department
(Rajasthan Project)**

02-A, District Shopping Centre,
Saraswati Nagar, Basni
Jodhpur – 342 005
Rajasthan, India.
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Fax : 0291-2727050
E-Mail: daya_shankar@oilindia.in
or
erp_mm@oilindia.in

Tender No. & Date : **SJG6892P18 dated: 10.01.2018**

Tender Fee : **INR 6,000.00 OR USD 100.00**
Bid Security Amount : **INR 25,000.00 OR USD 395.00**

Bidding Type : **SINGLE STAGE COMPOSITE BID SYSTEM**

Period of Sale of
Bid Documents : **From 22.01.2018 to 20.02.2018; 16:30 Hrs (IST)**

Bid Closing on : **27.02.2018 (at 11.00 Hrs. IST)**

Bid Opening on : **27.02.2018 (at 15.00 Hrs. IST)**

Bid Validity : Bid should be valid for **90 days** from bid closing date.

Bid Bond Validity : Bid Bond Should be valid up to **31.08.2018**

Performance Guarantee : **Applicable @ 10% of Order value**

Integrity Pact : **Not Applicable**

List of Annexures : Annexure-I-Specification and various notes to bidders
Applicable
Annexure- II- Bid evaluation & Rejection Criteria
Annexure- III - Check List (Commercial)
Annexure-IV - Certificate of Annual Turnover & Net
Worth
Annexure-V – Technical Evaluation Matrix (Technical
specifications)
Annexure – VI - Technical Evaluation Matrix (BEC/BRC)

ANNEXURE – I

OIL INDIA LIMITED invites Global Tenders for items detailed below:

Item No	Item Description	Quantity
10	Well head for SRP: Polished Rod BOP - Size: 2 ½" , working pressure : 3000 psi, As per API 6A specification, Body & Cap Material : Carbon Steel, Ram Material : HIGH TEMPERATURE, NACE/HSN, Ram Screw and Packing Gland : Alloy Steel, Ram Sizes : 1-1/2", Connection : top- 2 7/8" & bottom- 2 7/8", PSL2, TEMP : PU, Material class : DD.	5 Nos.

AA:: SPECIAL NOTES TO THE BIDDERS:

1) The items shall be brand new, unused and prime quality. Bidder shall warrant (In the event of order) that the product supplied will be free from all defects & fault in material, workmanship and manufacture and shall be in full conformity with ordered specifications. This clause shall be valid for 18 months from the date of dispatch/shipment or 12 months from the date of commissioning of the items. The defective materials, if any, rejected by us shall be replaced by the supplier at their own expense. Bidders must confirm the same while quoting.

2) Bidder shall provide brochures and technical literature for the equipment along with the offers for technical evaluation. The literature shall contain engineering drawing of the item for technical evaluation.

3) In the event of order, operation and maintenance manual shall be provided along with the materials. Bidder to confirm the same in the technical Bid.

4) In the event of order, bidder shall provide material & Hydraulic test certificates along with supply of equipment. Bidders must confirm the same while quoting.

5) Bidder shall provide the list of spares along with the part nos. (if any) and price details for carrying out trouble free operation and maintenance of the unit along with the offer. Cost of these spares will not be considered for price evaluation. However procurement of these spares shall be at OIL's discretion.

6) The bidder shall confirm that the supplied items conform to the API specs 6A and National Association of Corrosion Engineers (NACE) Standard MR 0175 - 2003.

7) The Bidder shall submit Technical & Tender notes Compliance Check List along with technical bid as per attached Annexure-V.

8) Third Party Inspection:

The materials shall be offered for third party inspection for the following scope & as per scope of API-6A

- a) Inspection & certification of raw materials used for manufacture.
- b) Inspection & certification of dimensions.
- b) Inspection & certification of radiography of welded joints if any.
- c) Review Hydraulic testing report of each BOP.
- f) Inspection of bought-out items & Elastomers.
- h) Inspection of Marking / Embossing on the items.

xi) The Third Party Inspector must be OIL's authorized / recognized inspecting agencies i.e. M/s Lloyds or M/s Bureau Veritas or RITES or M/s IRS or M/s DNV or Tuboscope Vetco. Third Party Inspection charges to be quoted separately which will be considered for bid evaluation. Quotation received without TPI charges will be loaded with the maximum TPI charges received against this tender at the time of commercial evaluation.

9 . In the event of an order, the supplier shall emboss/mark the following on the body of the BOP.

- a) Manufacturer's name
- b) Pressure rating & Standard.
- c) OIL's Purchase Order No.
- d) Serial No. of item
- e) Date of manufacture.

BB:: General Notes to bidders :

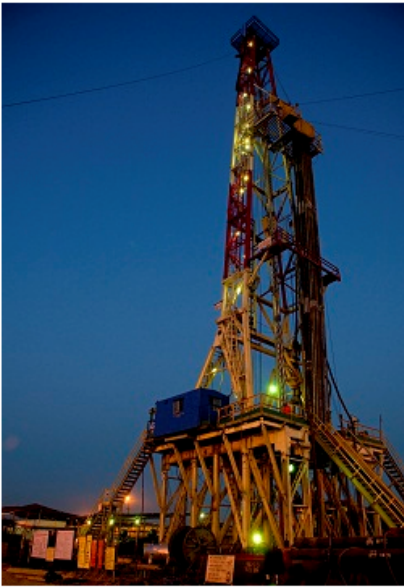
- 1.0 Tender Fee – Tender fee must be paid online through OIL's payment gateway only and no other instrument (Cash/DD/Cheques/Cashier Cheque, etc) will be acceptable.
- 2.0 Bid Security/EMD/Performance Bank Guarantee – Must be paid either through online mode or Submission of Bank Guarantee/LC only. No DD/Cheques/Cashier Cheque or any other mode will be acceptable.
- 3.0 The tender will be governed by “General Terms & Conditions” for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) including Amendments & Addendum to “General Terms & Conditions” for e-Procurement.

- 4.0 Bid must be submitted online through OIL's e-procurement portal. Bid submitted in any other form will be rejected.
- 5.0 Please note that all tender forms and supporting documents are to be submitted through OIL's e-Procurement site only except following documents which are to be submitted manually in sealed envelope super scribing tender no. and due date to **Dy. General Manager (M&C), Oil India Limited, Rajasthan Project, 2A, Saraswati Nagar, District Shopping Centre, Basni, Jodhpur-342005, Rajasthan** on or before 11:00 hrs. (IST) on the Bid Closing Date mentioned in the Tender.
- a) Original Bid Security.
b) Any other documents which have been particularly asked for in this tender for submission.
- 6.0 Bidders must ensure that their bid is uploaded in the system before the tender closing date and time. Also, they must ensure that above documents which are to be submitted in a sealed envelope are also submitted at the above mentioned address before the bid closing date and time, failing which the offer shall be rejected.
- 7.0 The tender is invited under SINGLE STAGE-COMPOSITE BID SYSTEM. The bidder has to submit both the "TECHNO-COMMERCIAL UNPRICED BID" and "PRICED BID" through electronic form in the OIL's e-Tender portal within the Bid Closing Date and Time stipulated in the e-Tender. The "Techno-commercial Unpriced Bid" shall contain all technical and commercial details except the prices which shall be kept blank. Details of prices as per Bid format / Commercial bid to be uploaded as attachment in the Attachment Tab "Notes and Attachments".

Any offer not complying with above submission procedure will be rejected as per Bid Rejection Criteria mentioned in the tender.

Notes and Attachments	➔ Only Price Details Should Be Uploaded
Technical attachments	➔ All technical bid documents except price details

Please do refer "**NEW INSTRUCTION TO BIDDER FOR SUBMISSION**" for the above two points and also please refer "**New Vendor Manual (effective 12.04.2017)**" available in the login Page of the OIL's E-tender Portal.



Oil India Limited e-Procurement

User ID *

Password *

Logon Problems? [Get Support](#)

[Supplier Enlistment for E-Tender](#)

Important Note for New Portal Users:

[Click here to View Compatibility Settings](#)

[General Guidelines to bidders](#)

[Click for User Manuals](#)

Click here for
the New
Manual &
Instruction

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- 8.0 Bidders are requested to examine all instructions, forms, terms and specifications in the bid. Failure to furnish all information required as per the bid or submission of offers not substantially responsive to the bid in every respect will be at the bidders risk and may result in rejection of its offer without seeking any clarifications.
- 9.0 Please mention clearly in your quotation the Net. Weight, Gross Weight & Volume, Indian Agent's Name and its Commission, Payment Terms, Ocean Freight/Air Freight Charges, Port of Loading, Delivery period, Country of origin with manufacturer's name, etc.
- 10.0 Quantity of Individual item may be increased or decreased at the time of final placement of order. The minimum FOB/FCA charges in case of partial order for reduced quantity/enhanced quantity shall have to be indicated by the bidder. In case, this is not indicated specifically, the charges quoted would be pro-rata calculated and the same will be binding on the bidder.
- 11.0 To ascertain the substantial responsiveness of the bid, OIL reserves the right to ask the bidder for clarification in respect of clauses covered under BRC also and such clarifications fulfilling the BRC clauses in toto must be received on or before the deadline given by OIL, failing which the offer will be summarily rejected.

- 12.0 Other terms and conditions of the tender shall be as per “General Terms & Conditions” for e- Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders). However, if any of the Clauses of the Bid Rejection Criteria (BRC) / Bid Evaluation Criteria (BEC) mentioned here contradict the Clauses in the “General Terms & Conditions” for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) of the tender and/or elsewhere, those mentioned in this BEC / BRC shall prevail.
- 13.0 All the Bids must be Digitally Signed using “Class 3” digital certificate (e-commerce application) only as per Indian IT Act obtained from the licensed Certifying Authorities operating under the Root Certifying Authority of India (RCAI), Controller of Certifying Authorities (CCA) of India. The bid signed using other than “Class 3” digital certificate, will be liable for rejection
- 14.0 Please do refer the User Manual provided on the portal on the procedure How to create Response for submitting offer.
- 15.0 Bidders to note that Govt. of India under Micro, Small and Medium Enterprises Development (MSMED) Act 2006, has proclaimed the Public Procurement Policy, 2012 with effect from 1st April, 2012 in respect of procurement of goods and services, produced and provided by micro and small enterprises, by its Ministries, Departments and Public Sector Undertakings for promotion and development of Micro and Small Enterprises. A new Clause on applicability of Public Procurement Policy for procurement of goods from Micro and Small Enterprises (MSE) in the tender is furnished vide Amendment to General Terms and Conditions for Global Tender (MM/GLOBAL/E-01/2005). Bidders are requested to take note of the same and to submit their offers accordingly.
- 16.0 Bidder should categorically confirm in the technical bid a delivery schedule within 03 (Three) months from the date of formal P.O., failing which their offer will be rejected.
- 17.0 Bidder to sign and submit completely filled up Technical check list and Technical Evaluation Matrix for Bid evaluation criteria and Technical specification.
- 18.0 Any deviation(s) from the tender specification should be clearly highlighted specifying justification in support of deviation.
- 19.0 Payment terms: Refer to “General Terms & Conditions” for e- Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders)
- 20.0 Liquidated Damage: Refer to “General Terms & Conditions” for e- Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders). **The applicable GST on the Liquidated Damage shall have to be borne by the Seller. Accordingly, the Liquidated Damage shall be recovered from the Seller along with applicable GST.**

- 21.0 Performance Security clause (Clause No. 10.0 of Section-A) of "General Terms & Conditions for Global Tenders (MM/GLOBAL/01/2005)" has been amended and the new clause is detailed in the Amendment dated 25.04.2016 issued to MM/GLOBAL/01/2005. Successful bidder will be required to furnish a Performance Bank Guarantee @10% of the order value. Bidders to note the same and to confirm its acceptance in their offers.
- 22.0 The items covered by this enquiry shall be used by Oil India Limited in the PEL/ML areas which are issued/renewed after 01/04/99 and hence Nil Customs Duty during import will be applicable. Indigenous bidder shall be eligible for concessional rate of IGST against Essentiality Certificate wherever applicable as per Notification No.3/2017-Integrated Tax (Rate) dated 28th June, 2017.

In the event of an order on indigenous bidder, OIL will issue Project Authority Certificate (PAC), where import content is declared by the bidder for availing Custom Duty benefit on the import content. Supplier shall affect dispatch only on receipt of these certificates from OIL, failing which all related liabilities shall be to Supplier's account.

CC:: CLAUSES RELATED TO GST

1. For the purposes of levy and imposition of GST, the expressions shall have the following meanings:
 - (a) GST - means any tax imposed on the supply of goods and/or services under GST Law.
 - (b) Cess – means any applicable cess, existing or future on the supply of Goods and Services as per Goods and Services Tax (Compensation to States) Act, 2017.
 - (c) GST Law - means IGST Act 2017, CGST Act 2017, UTGST Act, 2017 and SGST Act, 2017 and all related ancillary Rules and Notifications issued in this regard from time to time.
2. The rates quoted by the bidders shall be inclusive of all taxes, duties and levies. However, bidders are required to provide separately the rate and amount of all types of taxes, duties and levies. In case, the quoted information related to various taxes, duties & levies subsequently proves wrong, incorrect or misleading, OIL will have no liability to reimburse the difference in the duty/ tax, if the finally assessed amount is on the higher side and OIL will have to right to recover the difference in case the rate of duty/ taxes finally assessed is on the lower side. Further, bidders have to clearly show the amount of GST separately in the Tax Invoices.

Further, it is the responsibility of the bidders to make all possible efforts to make their accounting / IT system GST compliant in order to ensure availability of Input Tax Credit (ITC) to Oil India Ltd.

3. Offers without giving any of the details of the taxes (Including rates and amounts) as specified above will be considered as inclusive of all taxes including GST. When a bidder mentions taxes as extra without specifying the rates & amount, the offer will be loaded with maximum value towards taxes received against the tender for comparison purposes. If the bidder emerges as lowest bidder after such loading, in the event of order on that bidder, taxes mentioned by OIL on the Purchase Order/ Contracts will be binding on the bidder.
4. Bidders are required to pass on the benefit arising out of introduction of GST, including seamless flow of Input Tax Credit, reduction in Tax Rate on inputs as well as final goods by way of reduction of price as contemplated in the provision relating to Anti-Profiteering Measure vide Section 171 of the CGST Act, 2017. Accordingly, for supplies made under GST, the bidders should confirm that benefit of lower costs has been passed on to OIL by way of lower prices/taxes and also provide details of the same as applicable. OIL reserves the right to examine such details about costs of inputs/input services of the bidders to ensure that the intended benefits of GST have been passed on to OIL.
5. Oil India Ltd. shall declare the value of free issue of materials and services, if any, involved in the execution of the contract. The Contractor should consider the same while working out the GST liability, if any. Further in cases where GST is leviable on any facilities provided by OIL and used by bidders and the consideration for which is recovered by OIL in the form of reduction in the invoice raised by bidders then OIL will raise GST invoices on such transactions and the same will be reimbursed by bidders.
6. **When Input tax credit is available for Set Off**
Evaluation of L-1 prices shall be done based on Quoted price after deduction of Input Tax Credit (ITC) of GST, if available to OIL. OIL shall evaluate the offers on the basis of the quoted rates only and any claim subsequently by the bidders for additional payment/liability shall not be admitted and has to be borne by the bidders

When Input tax credit is NOT available for Set Off

Evaluation of L-1 prices shall be done based on Quoted price only. OIL shall evaluate the offers on the basis of the quoted rates only and any claim subsequently by the bidders for additional payment/liability shall not be admitted and has to be borne by the bidders

7. Bidders agree to do all things not limited to providing GST compliant Tax Invoices or other documentation as per GST law relating to the supply of goods and/or services covered in the instant contract like raising of and /or acceptance or rejection of credit notes / debit notes as the case may be, payment of taxes, timely filing of valid statutory Returns for the tax period on the Goods and Service Tax Network (GSTN), submission of general information as and when called for by OIL in the customized format shared by OIL in order to enable OIL to update its database etc. that may be necessary to match the invoices on GSTN common portal and enable OIL to claim input tax credit in relation to any GST payable under this Contract or in respect of any supply under this Contract.
8. In case Input Tax Credit of GST is denied or demand is recovered from OIL by the Central / State Authorities on account of any non-compliance by bidders, including non-payment of GST charged and recovered, the Vendor/Supplier/Contractor shall indemnify OIL in respect of all claims of tax, penalty and/or interest, loss, damages, costs, expenses and liability that may arise due to such non-compliance. OIL, at its discretion, may also withhold/recover such disputed amount from the pending payments of the bidders.

DD:: PURCHASE PREFERENCE POLICY (LINKED WITH LOCAL CONTENT) (PP-LC)

Bidders to note that Ministry of Petroleum & Natural Gas, Government of India implemented **PPLC Policy** to provide Purchase Preference (linked with local content) by notification no. Ref. O-27011/44/2016-ONG-II/FP dtd.25.04.2017. **PPLC Policy** is applicable to this tender, and a new Clause on applicability of Purchase Preference (linked with local content) policy in the tender is furnished vide Annexure -VII. Bidders are requested to take note of the same and to submit their offers accordingly wherever applicable.

ANNEXURE- II

BID REJECTION CRITERIA (BRC)/BID EVALUATION CRITERIA (BEC)

In addition to BRC/BEC criteria vide SECTION – ‘D’ of General Terms and Conditions for Global Tender (MM/ GLOBAL/E-01/2005) including amendments thereof, the following clause will be applicable against this tender.

(I) BID REJECTION CRITERIA (BRC): The bids shall conform to the specifications, terms and conditions given in the tender. Bids shall be rejected in case the item(s) offered do not conform to technical specifications and to the respective international / national standards wherever stipulated.

Notwithstanding the general conformity of the bids to the stipulated specifications, and terms & conditions, the following requirements shall have to be particularly met by the bidders, without which the offer will be considered as non-responsive and rejected. All the documents related to BRC must be submitted along with the technical bid.

A) TECHNICAL: Bidder must meet the following criteria failing which the bid shall be rejected:

1.0 Qualification Criteria :

- i) The bidder shall be an Original Equipment Manufacturer of the tendered item(s), or shall be an authorized agent / dealer / distributor/supply house of an Original Equipment Manufacturer of the tendered item(s) having valid authorization letter/dealership certificate with warranty/guarantee back up from the principal (OEM). Copy of authorization letter/ dealership certificate with warranty/guarantee back up from the principal (OEM) shall be submitted along with the technical bid.
- ii) The Original Equipment Manufacturer of the tendered item(s) shall be holding relevant API certificate(s) with continuous validity for 5 years preceding original bid closing date of the tender, and copy of relevant API certificate(s) shall be submitted along with the technical bid.

2.0 **Experience Criteria**

- i) In case the bidder is an Original Equipment Manufacturer of the tendered item(s),
 - (a) The bidder shall have experience of successful execution of past supply for minimum 50% quantity (to be rounded off to next higher integer) of each tender item of same or higher size & rating (class, WP, PSL, PR etc) as specified in the tender, against purchase order / contract awarded in last 5 years preceding the original bid closing date of the tender, to any Oil & Gas Industry or service provider to an E&P company, either by themselves or through their agent/dealer/distributor/stockiest/supply house.
- ii) In case the bidder is an authorized agent /dealer /distributor /supply house,
 - (a) The OEM (principal) shall fulfill the experience criteria mentioned in clause 2(i)(a) mentioned above.
 - (b) Additionally, the bidder himself shall have experience of successful execution of past supply for minimum 50% quantity (to be rounded off to next higher integer) of each tendered item of same or higher size & rating (class, WP, PSL, PR etc.) as specified in the tender, against purchase order / contract awarded in last 5 years preceding the original bid closing date of the tender, to any Oil & Gas Industry or service provider to an E&P company, provided either from the same OEM (principal) or from any other OEM.
- iii) The bidder shall submit documents in support of their previous supply experience and of the principal (OEM), as applicable under clause Nos. 2(i)(a), 2(ii)(a) & 2(ii)(b) mentioned above as follows:
 - (a) Copy(ies) of Purchase Order(s)/Contract document(s), **and**
 - (b) Any one or combination of the following documents that confirms the successful execution of each of the purchase order(s) / contract(s) -
 - Completion report/performance certificate from the clients,
 - Bill of lading,
 - Delivery challan/Invoice etc.

- Any other documentary evidence that can substantiate the successful execution of each of the Purchase Order(s)/contract(s) cited above.

3.0 The bidder should categorically confirm in their technical bid that the tendered items will be supplied within 3 months from the placement of formal P.O, failing which the offer will be rejected.

4.0 **Financial Criteria:**

4.1 **Annual Turnover** : The bidder shall have an annual financial turnover of minimum **US\$ 9600.00.00 or Rs 6,25,000.00** during any of the preceding 03 (three) financial years reckoned from the original bid closing date of the tender.

4.1.1 "Net Worth" of the bidder should be positive for the preceding financial/accounting year (i.e. FY2016-17).

4.2 Considering the time required for preparation of Financial Statements, if the last date of preceding financial / accounting year falls within the preceding six months reckoned from the original bid closing date and the Financial Statements of the preceding financial / accounting year are not available with the bidder, then the financial turnover of the previous three financial / accounting years excluding the preceding financial / accounting year will be considered. In such cases, the Net worth of the previous financial / accounting year excluding the preceding financial / accounting year will be considered. However, the bidder has to submit an affidavit/undertaking certifying that 'the balance sheet/Financial Statements for the financial year..... (As the case may be) has actually not been audited so far'.

Notes:

a) For proof of Annual Turnover & Net worth any one of the following document must be submitted along with the bid:-

i) A certificate issued by a practicing Chartered/Cost Accountant (with Membership Number and Firm Registration Number), certifying the Annual turnover & Net worth as per format prescribed in ANNEXURE-IV.

OR

ii) Audited Balance Sheet along with Profit & Loss account." In case of Foreign bidders, self-attested/digitally signed printed published accounts are also acceptable

b) In case the bidder is a Central Govt. Organization/PSU/State Govt. Organization/Semi-State Govt. Organization or any other Central/State Govt. Undertaking, where the auditor is appointed only after the approval of Comptroller and Auditor General of India and the Central Government, their

certificates may be accepted even though FRN is not available. However, bidder to provide documentary evidence for the same.

4.3 In case the Audited Balance Sheet and Profit & Loss Account submitted along with the bid are in currencies other than INR or US\$, the bidder shall have to convert the figures in equivalent INR or US\$ considering the prevailing conversion rate on the date on which the Audited Balance Sheet and Profit & Loss Account is signed. A CA certificate is to be submitted by the bidder regarding converted figures in equivalent INR or US\$.

A.3. COMMERCIAL CRITERIA

Commercial Bid Rejection Criteria will be as per Section D of General Terms & Conditions of Global Tender (MM/GLOBAL/E-01/2005) with following Special Bid Rejection Criteria.

- 1.0 Bids are invited under **Single Stage Composite Bid System**. Bidders shall quote accordingly under Single Stage Composite Bid System.
- 2.0 The prices offered shall have to be firm through delivery and not subject to variation on any account. A bid submitted with an adjustable price will be treated as non-responsive and rejected.
- 3.0 Bids received in physical form against online invitation through e-portal shall be rejected (except the documents specifically called for in hard copies, if any). Similarly, Bids received after the bid closing date and time shall be rejected. Also, modifications to bids received after the bid closing date & time shall not be considered.
- 4.0 Bids containing incorrect statement shall be rejected.
- 5.0 Validity of the bid shall be minimum 90 days from the date of Bid Closing Date. Bids with lesser validity will be straightway rejected.
- 6.0 **Bid Security in ORIGINAL** shall be furnished by the Bidder as a part of their Bid. The amount of Bid Security & its validity shall be specified in the covering letter of this bid document. **Any bid not accompanied by a proper bid security in ORIGINAL shall be rejected without any further consideration.** A bid shall be rejected straightway if Original Bid Security is not received within the stipulated date & time mentioned in the Tender and/or if the Bid Security validity is shorter than the validity indicated in Tender and/or if the Bid Security amount is lesser than the amount indicated in the Tender.
- 6.1 For exemption for submission of Bid Security please refer Clause No. 9.8

(Section A) of “General Terms & Conditions” for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders).

- 7.0 Bidders must confirm that Goods, materials or plant(s) to be supplied shall be new of recent make and of the best quality and workmanship and shall be guaranteed for a period of 18 months from the date of shipment/dispatch or twelve (12) months from the date of receipt of the items at destination, whichever is earlier against any defects arising from faulty materials, workmanship or design. Defective goods/materials or parts rejected by OIL shall be replaced immediately by the supplier at the supplier's expenses at no extra cost to OIL.
- 8.0 Successful bidder shall be required to furnish a Performance Security equivalent to ten percent (10%) of total evaluated value of Order, which should remain valid throughout the period as mentioned in MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders), including extension, if any. The successful bidder shall submit Performance Security within 30 days of award, failing which OIL reserves the right to cancel the order and forfeit their Bid Security. Bidders should undertake in their bids to submit Performance Security as stated above.
- 9.0 Bidders are required to submit the summary of the prices in their price bids as per bid format (Summary), given below.

(i) Price Bid Format (SUMMARY) for Foreign Bidders:

- (A) Material Value for item no 10 including TPI, if any (bidder to indicate HSN Code):**
- (B) Packing & FOB Charges for item no 10:**
- (C) Total FOB Port of Shipment value, (A+B) above :**
- (D) Overseas Freight Charges upto Kolkata, India for item no 10 :**
- (E) Banking & Insurance Charges @1.5% of C :**
- (F) Total CIF Kolkata value, (C+D+E) :**
- (G) Landing Charges @1% of F:**
- (H) Total CIF Landed Value (F+G):**
- (I) Applicable IGST on H:**
- (J) Compensatory Cess, if any on H:**
- (K) Total CIF+GST Landed Value (H+I+J):**
- (L) Total Value in words :**
- (M) Gross Weight & Volume for item no 10:**

(ii) Price Bid Format (SUMMARY) for Indigenous Bidders:

- (A) Material Value for item no 10 including TPI, if any (bidder to indicate HSN Code):**
- (B) Packing & Forwarding Charges for item no 10:**
- (C) Total Ex-works value, (A+B) above :**

- (D) Applicable rate of GST on C :**
(E) Total FOR Despatching Station price, (C+D) above
(F) Road Transportation charges to Hamira store,Jaisalmer for item no 10 including GST:
(G) Insurance Charges @0.5% on C including GST:
(H) Total FOR Hamira,Jaisalmer value, (E+F+G) above :
(I) Total Value in words :
(J) Gross Weight& Volume for item no 10 :
(K) Import Content, if any for item no 10:

10.0 Bidder shall accept and comply with the following clauses as given in the Bid Document, failing which bid shall be liable for rejection:

- i) Liquidated Damages
- ii) Warranty/Guarantee of material
- iii) Arbitration / Resolution of Dispute
- iv) Force Majeure
- v) Applicable Laws

11.0 A bid shall be rejected straightway if it does not conform to any one of the following clauses:

- a) Validity of bid shorter than the validity indicated in the Tender.
- b) Original Bid Security not received within the stipulated date & time mentioned in the Tender.
- c) Bid Security with (i) validity shorter than the validity indicated in Tender and/or (ii) Bid Security amount lesser than the amount indicated in the Tender.
- d) **The equipment shall be delivered within 3 months from the placement of formal P.O, failing which the offer will be rejected.**

B. BID EVALUATION CRITERIA

The bids conforming to the specifications, terms and conditions stipulated in the enquiry and considered to be responsive after subjecting to the Bid Rejection Criteria will be considered for further evaluation as per General Terms and Conditions for Global Tender and the Bid Evaluation Criteria given below:

B.1 COMMERCIAL

The bids conforming to the specifications, terms and conditions stipulated in the tender and considered to be responsive after subjecting to the Bid Rejection Criteria shall be considered for further evaluation as per General Terms and Conditions for Global Tender and the Bid Evaluation Criteria given below:

- 1.0 The evaluation of bids shall be done as per the Price Bid Format (SUMMARY) provided in the Tender and detailed below.
- 2.0 If there is any discrepancy between the unit price and the total price, the unit price will prevail and the total price shall be corrected. Similarly, if there is any discrepancy between words and figure, the amounts in words shall prevail and will be adopted for evaluation.
- 3.0 For conversion of foreign currency into Indian currency, B.C. selling (Market) rate declared by State Bank of India, one day prior to the date of price bid opening shall be considered. However, if the time lag between the opening of the bids and final decision exceed 3(three) months, then B.C. Selling(Market) rate of exchange declared by SBI on the date prior to the date of final decision shall be adopted for conversion and evaluation.
- 4.0 To ascertain the inter-se-ranking, bid prices shall be converted into Indian Rupees and the comparison of responsive bids shall be made as under, subject to corrections / adjustments, if any.

Note: 1) Domestic Bidders must quote inland freight charges upto Hamira Store, Jaisalmer, Rajasthan. In case bidder fails to quote inland freight charges, highest freight quoted by domestic bidder (considering pro-rata distance) against this tender or OIL's estimated freight, whichever is higher, shall be loaded to their offer for comparison purpose.

2) For enquiries with duty exemption benefit – The items covered under this enquiry shall be used by OIL in the PEL/ML areas issued/renewed after 01/04/99 and hence, applicable customs duty for import of goods shall be zero. However, IGST @5% shall be applicable. IGST @5% shall be applicable for Indigenous bidders also under Integrated Goods and Services Act, 2017(13 of 2017), Notification No. 3/2017-Integrated Tax (Rate) dated 28/06/2017.

4.1 When only foreign bidders are involved:

Comparison of bids shall be done on the basis of Total value vide Sl. No. K of para 9.0 (i) of A3.

NOTE: *Banking charge in the country of the foreign bidder shall be borne by the bidder. Banking charge 1% for payment through Letter of Credit. And 1.5 % if confirmed LC at buyer's account is required.

4.2 When only domestic bidders are involved or when more than one domestic bidders are in contention in case of mixed response:

Comparison of bids shall be done on the basis of Total value vide Sl. No. H of para 9.0 (ii) of A3.

4.3 **When both foreign and domestic bidders are involved:**

The Total Value of domestic bidder as worked out vide Sl. No. E of para 9.0 (ii) of A3 and Total Value of the foreign bidder worked out vide sl. No. K of para 9.0(i) of A3 will be compared.

Note: If the Government of India revises these evaluation criteria the same as applicable on the bid closing date will be adopted for evaluation of the offers.

- 5.0 Other terms and conditions of the enquiry shall be as per General Terms and Conditions for Global Tender. However, if any of the Clauses of the Bid Rejection Criteria / Bid Evaluation Criteria (BEC / BRC) mentioned here contradict the Clauses in the General Terms & Conditions of Global Tender of the tender and/or elsewhere, those mentioned in this BEC / BRC shall prevail.

ANNEXURE-III

(A) COMMERCIAL CHECK-LIST

Sl. No.	PARAMETERS/REQUIREMENTS	BIDDER RESPONSE	REMARKS IF ANY
1.	Whether Original Signed quotation submitted?	YES/NO	
2.	Whether quoted as manufacturer?	YES/NO	
3.	Whether quoted as authorized dealer? [To Specify]	YES/NO	
4.	If quoted as authorized dealer,		
5.	(a)Whether submitted valid and proper authorization letter from manufacturer IN ORIGINAL confirming that bidder is their authorized dealer for the product offered?	YES/NO	
6.	(b)Whether manufacturer's back-up Warranty/Guarantee certificate submitted?	YES/NO	
7.	Whether ORIGINAL Bid Bond (not copy of Bid Bond) enclosed with the offer? If YES, provide details	YES/NO	
	(a) Amount :		
	(b) Name of issuing Bank :		
	(c) Validity of Bid Bond :		
8.	Whether offered firm prices?	YES/NO	
9.	Whether quoted offer validity of 90 days from the date of closing of tender?	YES/NO	
10.	Whether quoted a firm delivery period?	YES/NO	
11.	Whether quoted as per NIT (without any deviations)?	YES/NO	
12.	Whether any deviation is there in the offer?	YES/NO	
13.	Whether deviation separately highlighted?	YES/NO	
14.	Whether agreed to the NIT Warranty clause?	YES/NO	
15.	Whether Price Bid submitted as per Price Schedule?	YES/NO	
16.	Whether indicated the country of origin for the items quoted?	YES/NO	
17.	Whether all the items of tender quoted?	YES/NO	
18.	Whether technical literature/catalogue/drawings enclosed?	YES/NO	
19.	For Foreign Bidders - Whether offered FOB/FCA port of dispatch including sea/air worthy packing & forwarding?	YES/NO	

20.	For Foreign Bidders – Whether port of shipment indicated? [To specify]	YES/NO
21.	For Foreign Bidders only - Whether indicated ocean freight up to C&F Kolkata port (Excluding marine insurance)?	YES/NO
22.	Whether Indian Agent applicable?	YES/NO
	If YES, whether following details of Indian Agent provided?	
	(a) Name & address of the agent in India – To indicate	
	(b) Amount of agency commission – To indicate	
	(c) Whether agency commission included in quoted material value?	YES/NO
23.	Whether weight & volume of items offered indicated?	YES/NO
24.	Whether confirmed to submit PBG as asked for in NIT?	YES/NO
25.	Whether agreed to submit PBG within 30 days of placement of order?	YES/NO
26.	For Indian bidders – Whether place of dispatch indicated in the offer? [To specify]	YES/NO
27.	For Indian bidders – Whether road transportation charges up to Hamira quoted?	YES/NO
28.	For Indian Bidders only - Whether offered Ex-works price including packing/forwarding charges?	YES/NO
29.	For Indian Bidders only - Whether offered Deemed Export prices?	YES/NO
30.	Whether quoted prices are exclusive of Excise duty?	YES/NO
31.	For Indian bidders only – whether import content indicated in the offer?	YES/NO
32.	For Indian Bidders only - whether all Taxes have been indicated categorically?	YES/NO
33.	Whether all BRC/BEC clauses accepted?	YES/NO

(B) TO BE FILLED UP IN DETAIL:

Sl No	Requirement	Bidder's Reply
01	Mention Make and Model of the Items quoted	
02	Mention Bid validity quoted	
03	Mention Payment Terms quoted	
04	Mention Guarantee/Warranty Terms quoted	
05	Mention Delivery Period quoted	
08	Mention Port of Despatch / Despatching Station	
09	Confirm submission Integrity pact, if required as per NIT	
10	Confirm submission PBG, if required as per NIT	
11	Compliance to: a) Liquidated Damage b) Warranty/Guarantee c) Arbitration/Resolution of Dispute d) Force Majeure e) Applicable laws	
12	Exception/Deviations quoted, if any, to be given in details or refer to respective page of the bid documents	

CERTIFICATE OF ANNUAL TURNOVER & NET WORTH

TO BE ISSUED BY PRACTISING **CHARTARD ACCOUNTANTS' FIRM** ON THEIR LETTER HEAD

TO WHOM IT MAY CONCERN

This is to certify that the following financial positions extracted from the audited financial statements of M/s.....(Name of the bidder) for the last three (3) completed accounting years upto..... **(as the case may be)** are correct

YEAR	TURN OVER In INR (Rs.) Crores/ US \$ Million) *	NET WORTH In INR (Rs.) Crores / US \$ Million) *

*Rate of conversion (if used any): USD 1.00 = INR

Place:

Date:

Seal

Membership No:

Registration Code:

Signature

***Applicable only for GLOBAL tenders**

Technical Evaluation sheet

<u>NIT clause no</u>	<u>Technical specification as per NIT</u>	<u>Technical Offer by the Bidder</u>	<u>Compliance by Bidder</u>	
			<u>Indicate Complied or Deviation if any</u>	<u>Indicate Corresponding page ref. of unpriced bid or Comments if any</u>
<u>Item Details</u>	<u>Well head for SRP:</u> <u>Polished Rod BOP - Size: 2 ½",</u> <u>working pressure : 3000 psi, As per API 6A specification,</u> <u>Body & Cap Material : Carbon Steel,</u> <u>Ram Material : HIGH TEMPERATURE, NACE/HSN,</u> <u>Ram Screw and Packing Gland : Alloy Steel,</u> <u>Ram Sizes : 1-1/2",</u> <u>Connection : top- 2 7/8" & bottom- 2 7/8", PSL2,</u> <u>TEMP : PU,</u> <u>Material class : DD.:</u>			

Tender Special Notes:

<u>NIT clause no</u>	<u>Technical specification as per NIT</u>	<u>Bidder's Response</u>	<u>Compliance by Bidder</u>	
			<u>Indicate Complied or Deviation if any</u>	<u>Indicate Corresponding page ref. of unpriced bid or Comments if any</u>
<u>1</u>	The items shall be brand new, unused and prime quality. Bidder shall warrant (In the event of order) that the product supplied will be free from all defects & fault in material, workmanship and manufacture and shall be in full conformity with ordered specifications. This clause shall be valid for 18 months from the date of dispatch/shipment or 12 months from the date of commissioning of the items. The defective materials, if any, rejected by us shall be replaced by the supplier at their own expense. Bidders must confirm the same while quoting.			
<u>2</u>	Bidder shall provide brochures and technical literature for the equipment along with the offers for technical evaluation. The literature shall contain engineering drawing of the item for technical evaluation.			
<u>3</u>	In the event of order, operation and maintenance manual shall be provided along with the materials. Bidder to confirm the same in the technical Bid.			
<u>4</u>	In the event of order, bidder shall provide material & Hydraulic test certificates along with supply of equipment. Bidders must confirm the same while quoting.			
<u>5</u>	Bidder shall provide the list of spares along with the part nos. (if any) and price details for carrying out trouble free operation and maintenance of the unit along with the offer. Cost of these spares will not be considered for price evaluation. However procurement of these spares shall be at OIL's discretion.			
<u>6</u>	The bidder shall confirm that the supplied items conform to the API specs 6A and National Association of Corrosion Engineers (NACE) Standard MR 0175 -2003.			
<u>7</u>	The Bidder shall submit Technical & Tender notes Compliance Check List along with technical bid as per attached Annexure-V			

ANNEXURE-VI

	<u>BID REJECTION CRITERIA (BRC)/BID EVALUATION CRITERIA (BEC)</u>	Compliance / Non- Compliance
	In addition to BRC/BEC criteria vide SECTION – ‘D’ of General Terms and Conditions for Global Tender (MM/ GLOBAL/E-01/2005) including amendments thereof, the following clause will be applicable against this tender.	
(I)	<u>BID REJECTION CRITERIA (BRC)</u>	
	The bids shall conform to the specifications, terms and conditions given in the tender. Bids shall be rejected in case the item(s) offered do not conform to technical specifications and to the respective international / national standards wherever stipulated.	
	Notwithstanding the general conformity of the bids to the stipulated specifications, and terms & conditions, the following requirements shall have to be particularly met by the bidders, without which the offer will be considered as non-responsive and rejected. All the documents related to BRC must be submitted along with the technical bid.	
A	<u>TECHNICAL: Bidder must meet the following criteria failing which the bid shall be rejected:</u>	
1.0	<u>Qualification Criteria :</u>	
i)	The bidder shall be an Original Equipment Manufacturer of the tendered item(s), or shall be an authorised agent / dealer / distributor/supply house of an Original Equipment Manufacturer of the tendered item(s) having valid authorization letter/dealership certificate with warranty/guarantee back up from the principal (OEM). Copy of authorization letter/ dealership certificate with warranty/guarantee back up from the principal (OEM) shall be submitted along with the technical bid.	
ii)	The Original Equipment Manufacturer of the tendered item(s) shall be holding relevant API certificate(s) with continuous validity for 5 years preceding original bid closing date of the tender, and copy of relevant API certificate(s) shall be submitted along with the technical bid.	

2.	<u>Experience Criteria</u>	
i)	In case the bidder is an Original Equipment Manufacturer of the tendered item(s),	
(a)	The bidder shall have experience of successful execution of past supply for minimum 50% quantity (to be rounded off to next higher integer) of each tender item of same or higher size & rating (class, WP, PSL, PR etc) as specified in the tender, against purchase order / contract awarded in last 5 years preceding the original bid closing date of the tender, to any Oil & Gas Industry or service provider to an E&P company, either by themselves or through their agent/dealer/distributor/stockiest/supply house.	-
ii)	In case the bidder is an authorized agent /dealer /distributor /supply house,	
a)	The OEM (principal) shall fulfill the experience criteria mentioned in clause 2(i)(a) mentioned above.	
b)	Additionally, the bidder himself shall have experience of successful execution of past supply for minimum 50% quantity (to be rounded off to next higher integer) of each tendered item of same or higher size & rating (class, WP, PSL, PR etc.) as specified in the tender, against purchase order / contract awarded in last 5 years preceding the original bid closing date of the tender, to any Oil & Gas Industry or service provider to an E&P company, provided either from the same OEM (principal) or from any other OEM.	
iii)	The bidder shall submit documents in support of their previous supply experience and of the principal (OEM), as applicable under clause Nos. 2(i)(a), 2(ii)(a) & 2(ii)(b) mentioned above as follows:	
a)	(Copy(ies) of Purchase Order(s)/Contract document(s), and	
b)	Any one or combination of the following documents that confirms the successful execution of each of the purchase order(s) / contract(s) - <div style="margin-left: 40px;"> - Completion report/performance certificate from the clients, - Bill of lading, - Delivery challan/Invoice etc. - Any other documentary evidence that can substantiate the successful execution of each of the Purchase Order(s)/contract(s) cited above. </div>	
3.0	The bidder should categorically confirm in their technical bid that the tendered items will be supplied within 3 months from the placement of formal P.O, failing which the offer will be rejected	

(B)	FINANCIAL CRITERIA:	-
1.0	Annual Turnover: The bidder shall have an annual financial turnover of minimum US\$9,600.00 or Rs 6,25,000.00 during any of the preceding 03 (three) financial years reckoned from the original bid closing date of the tender.	
2.0	"Net Worth" of the bidder should be positive for the preceding financial/ accounting year(i.e. FY2016-17).	
3.0	Considering the time required for preparation of Financial Statements, if the last date of preceding financial / accounting year falls within the preceding six months reckoned from the original bid closing date and the Financial Statements of the preceding financial / accounting year are not available with the bidder, then the financial turnover of the previous three financial / accounting years excluding the preceding financial / accounting year will be considered. In such cases, the Net worth of the previous financial / accounting year excluding the preceding financial / accounting year will be considered. However, the bidder has to submit an affidavit/undertaking certifying that 'the balance sheet/Financial Statements for the financial year 2016-17 (As the case may be) has actually not been audited so far'.	
	Note: a. For proof of Annual Turnover & Net worth any one of the following document must be submitted along with the bid:-	
	i) A certificate issued by a practicing Chartered Accountant (with Membership Number and Firm Registration Number), certifying the Annual turnover & Net worth as per format prescribed in ANNEXURE IV.	
	OR	
	ii) Audited Balance Sheet along with Profit & Loss account. In case of Foreign bidders, self-attested/digitally signed printed published accounts are also acceptable	
	b) In case the bidder is a Central Govt. Organization/PSU/State Govt. Organization/Semi-State Govt. Organization or any other Central/State Govt. Undertaking, where the auditor is appointed only after the approval of Comptroller and Auditor General of India and the Central Government, their certificates may be accepted even though FRN is not available. However, bidder to provide documentary evidence for the same.	
4.0	In case the Audited Balance Sheet and Profit & Loss Account submitted along with the bid are in currencies other than INR or US\$, the bidder shall have to convert the figures in equivalent INR or US\$ considering the prevailing conversion rate on the date of Balance Sheet and Profit & Loss Account. A CA certificate is to be submitted by the bidder regarding converted figures in equivalent INR or US\$.	

C)	<u>COMMERCIAL:</u>	-
	<u>Standard commercial BRC as applicable to be included. Additionally following clause to be included at the end:</u>	
1.0	Bidder shall accept and comply with the following clauses as given in the Bid Document, failing which bid shall be liable for rejection:	
	i) Liquidated Damages	
	ii) Warranty/Guarantee of material	
	iii) Arbitration / Resolution of Dispute	
	iv) Force Majeure	
	v) Applicable Laws	
