



ऑयल इंडिया लिमिटेड  
( भारत सरकार का उद्यम )  
**Oil India Limited**  
(A Government of India Enterprise)

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### INVITATION TO e-BID UNDER SINGLE STAGE TWO BID SYSTEM

Tender No. & Date : SGG2479P17 dated 15.09.2016.

Tender Fee : INR 6,000.00 OR USD 100.00

Bid Security : INR 1,15,400.00 OR USD 1,700.00

Bidding Type : SINGLE STAGE TWO BID SYSTEM

Bid Closing on : 09.11.2016 at 11:00 (IST)

Bid Opening on : 09.11.2016 at 14:00 (IST)

Bid Validity : Bid should be valid for 120 days from bid closing date.

Bid Bond Validity : Bid Bond should be valid upto 15.06.2017.  
(Bid bond format has been changed. Please submit bid bond as per revised format)

Performance Guarantee : Applicable @ 10% of order value.

Integrity Pact : Applicable

OIL INDIA LIMITED invites electronic bids under INTERNATIONAL COMPETITIVE BIDDING (ICB) on SINGLE STAGE TWO BID System through its e-procurement site for the item detailed below –

ITEM NO. MATERIAL CODE	MATERIALS DESCRIPTION	QTY	UNIT
10 99072974	PRIMER, LIQUID ADHESIVE, BLACK, QUICK DRY. (Technical Specification as per Annexure – AA)	400	LITRE
20 99072975	TAPE, CO-EXTRUDED POLYTHYLENE (Technical Specification as per Annexure – AA)	2200	ROLL
30 99073129	MASTIC COMPOUND, PUTTY FILTER (Technical Specification as per Annexure – AA)	65	PAC
40 99074835	HAND WRAPPING TOOL FOR COLD APPLIED TAPE COAT (Technical Specification as per Annexure – AA)	1	NO

The general details of tender can be viewed by opening the eRFx [Tender] under RFx and Auctions in the e-portal site through Guest Login. The details of tendered items can be found in the Item Data and details uploaded under Technical RFX. The bidding document is available in the Technical RFX -> External Area -> Tender Documents.

**A. STANDARD NOTES:**

- 1.0 The tender will be governed by “General Terms & Conditions” for e-Procurement as per OIL’s Booklet Ref. No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) including Amendments & Addendum to “General Terms & Conditions” for e-Procurement.
- 2.0 This Bidding document consists of :
- (i) Annexure AA : Technical Specifications
  - (ii) Annexure BB : Bid Rejection Criteria / Bid Evaluation Criteria
  - (iii) Annexure CC : Commercial Check List
  - (iv) Annexure DD : Bank Details
  - (v) Annexure EE : Certificate of Annual Turnover & Networth

**OIL’S Booklet Ref. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) and Guidelines to bidders for participating in OIL’s e-Procurement tenders** have been uploaded separately in the Technical RFx -> External Area -> Tender Documents.

- 3.0 Application showing full address/email address with Tender Fee (Non-refundable) of Rs. 6,000.00 or USD 100.00 in favour of M/s Oil India Limited and payable at Guwahati is to be sent to Chief Material Manager (PL), Oil India Limited (Pipeline Headquarter), P.O. Udayan Vihar, Guwahati -781171. **Application shall be accepted only upto one week prior to the bid closing date (or as amended in e-portal)**. The envelope containing the application for participation should clearly indicate “REQUEST FOR ISSUE OF USER ID AND PASSWORD FOR E TENDER NO ...” for easy identification and timely issue of user ID and password (*For bidders having existing user id and password issued by OIL, same may be used for submission of bid after payment of tender fee*). On receipt of requisite tender fee, USER\_ID and initial PASSWORD will be communicated to the bidder (through e-mail) and will be allowed to participate in the tender through OIL’s e-Procurement portal. No physical tender documents will be provided. Details of the tender can be viewed using “Guest Login” provided in the e-Procurement portal. The link to e-Procurement portal has been also provided through OIL’s web site [www.oil-india.com](http://www.oil-india.com).

**NOTE:** PSUs and SSI units are provided tender documents Free of Cost (as per Govt. guidelines), however they have to apply to OIL’s designated office to issue the tender documents before the last date of sale of tender document mentioned in the tender.

- 4.0 **Tender Fee and Bid Security can also be paid through payment gateway in the e-tender portal.** Please refer to Vendor User Manual updated in the e-tender portal as well for further details.
- 5.0 **Deemed an export/Custom Duty benefit is not applicable and this tender and bidders should furnish prices without considering these benefits.**
- 6.0 Please note that all tender forms and supporting documents are to be submitted through OIL’s e-Procurement site only except following documents which are to be submitted manually in sealed envelope super scribed with Tender no. and Due date to **The Chief Materials Manager (PL), Oil India Limited (Pipeline Headquarter), P.O. Udayan Vihar, Guwahati -781171** before 14.00 Hrs. IST on the Bid Closing Date mentioned in the Tender.
- a) Original Bid Security (Bank Guarantee).
  - b) Any other document required to be submitted in original as per tender requirement.

All documents submitted in physical form should be signed on all pages by the authorised signatory of the bidder and to be submitted in triplicate.

- 7.0 In case of SINGLE STAGE-TWO BID SYSTEM, bidders shall prepare the “Techno-commercial Unpriced Bid” and “Priced Bid” separately and shall upload through electronic form in the OIL’s e-Tender portal within the Bid Closing Date and Time stipulated in the e-Tender. The “Techno-commercial Un-priced Bid” shall contain all technical and commercial details except the prices which shall be kept blank. Details of prices as per Bid format /Commercial bid to be uploaded as attachment in the Attachment Tab “Notes and Attachments”. **A screen shot in this regard is given below.**

Any offer not complying with above submission procedure will be rejected as per Bid Rejection Criteria mentioned in the tender.

On “EDIT” Mode- The following screen will appear. Bidders are advised to upload “Techno-Commercial Un-priced Bid” and “Priced Bid” in the places as indicated above:

- 8.0 Bidders are requested to examine all instructions, forms, terms and specifications in the bid. Failure to furnish all information required as per the NIT or submission of offers not substantially responsive to the bid in every respect will be at the bidders risk and may result in rejection of its offer without seeking any clarifications.
- 9.0 **All the Bids must be Digitally Signed using “Class 3” digital certificate (e-commerce application) with organisation name as per Indian IT Act obtained from the licensed Certifying Authorities operating under the Root Certifying Authority of India (RCAI), Controller of Certifying Authorities (CCA) of India.**
- 10.0 Bidders must ensure that their bid is uploaded in the system before the tender closing date and time. Also, they must ensure that all documents which are to be submitted in a sealed envelope are also submitted at the address mentioned in note 6.0 above before **14:00 Hrs (IST)** on the bid closing date failing which the offer shall be rejected.

- 11.0 **Two Bid System** shall be followed for this tender and only the price-bids of the bidders whose offers are commercially and technically acceptable shall be opened for further evaluation.
- 12.0 Other terms and conditions of the tender shall be as per OIL's Booklet Ref. No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders). However, if any of the clause of the Bid Rejection Criteria/Bid Evaluation Criteria (BEC/BRC) contradicts the clauses in the General Terms & Conditions of Global Tender [OIL's Booklet Ref. No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders)] of the tender and/or elsewhere, those mentioned in the BEC / BRC shall prevail.
- 13.0 To ascertain the substantial responsiveness of the bid OIL reserves the right to ask the bidder for clarification in respect of clauses covered under BRC also and such clarifications fulfilling the BRC clauses in toto must be received on or before the deadline given by the company, failing which the offer may be summarily rejected.
- 14.0 **The Integrity Pact is applicable against this tender.** OIL shall be entering into an Integrity Pact with the bidders as per format enclosed vide **Annexure XII** of the tender document. This Integrity Pact proforma has been duly signed digitally by OIL's competent signatory. The proforma has to be returned by the bidder (along with the technical bid) duly signed (digitally) by the same signatory who signed the bid, i.e., who is duly authorized to sign the bid. Uploading the Integrity Pact with digital signature will be construed that all pages of the Integrity Pact has been signed by the bidder's authorized signatory who sign the Bid. **The name of the OIL's Independent External Monitors at present are as under:**
- SHRI SATYANANDA MISHRA, IAS(Retd.)  
Former Chief Information Commissioner of India &  
Ex-Secretary, DOPT, Govt. of India  
e-Mail ID : [satyanandamishra@hotmail.com](mailto:satyanandamishra@hotmail.com)
- SHRI RAJIV MATHUR, IPS (Retd.)  
Former Director, IB, Govt. of India,  
e-Mail ID : [rajivmathur23@gmail.com](mailto:rajivmathur23@gmail.com)
- 15.0 **No press advt. will be published regarding amendment to Bidding Document or extension of Bid Closing Date. The same will be uploaded in OIL's website and informed to all prospective bidders who have received/purchased the bidding documents. Bidders to keep themselves updated.**

**B. SPECIAL NOTE TO BIDDERS**

- i. **Testing and Inspection:** All the properties mentioned in the specification shall be tested at manufacturer's works place with their in house test facilities as per applicable standard. The testing shall be witnessed by OIL approved Third Party Inspection Agency (TPI) viz. LLOYDS/RITES/IRS/BV/TUBOSCOPE/DNV. OIL's representative may witness the test carried out by TPI. The supplier shall submit the copy of test certificates duly witnessed and endorsed by OIL approved Third party inspection agency. **Charges, if any, shall be quoted separately as per price format and the same shall be considered for bid evaluation. In case, TPI charge is NIL/inclusive, bidder must categorically mention the same in their offer.**
- ii. **Marking:** Following shall be clearly marked on the material in ENGLISH (In event of an order).
- (a) TYPE / TRADE NAME
  - (b) WIDTH OF THE TAPE IN METRIC UNIT
  - (c) LENGTH OF THE TAPE IN METRIC UNIT
  - (d) REFERENCE NUMBER / BATCH NUMBER
  - (e) MANUFACTURING DATE, SHELF LIFE OF TAPE
  - (f) HEALTH HAZARDS ASSOCIATED & HANDLING INSTRUCTION
- iii. **Packaging:** All material shall be supplied in unit quantities, which can be easily handled by the applicators. The packaging shall be such that during transportation and storage at owner's stores and subsequent transportation and handling at site, full quantity and performance of the material is retained.

- iv. **Data to be furnished:** The supplier shall submit the following information along the supplied material.
- (a) Maximum exposure time of applied tape before backfilling.
  - (b) Recommended time lag (Maximum and Minimum) between application and cleaning of the carrier pipe and Tape.
  - (c) Application procedure of the tape system i.e. inner tape & outer tape.
- v. **Application Guideline:**
- Supplier to provide all technical details, application procedure and guidelines for use of coating system along with the supply of materials. Detailed instructions for application of tape by hand application/ machine application shall be indicated clearly.
- vi. **Compatibility of Environment:** The coating system to be supplied shall be compatible with the environment and shall be suitable for application in RoW having soil of varied characteristics.
- vii. Material Safety Data Sheet (MSDS) to be provided.
- viii. **All the items will be procured from the same source to ensure compatibility. Bidders to quote accordingly.**

Sd-  
(M.B. SINGHA)  
DEPUTY MANAGER MATERIALS (PL)  
FOR CHIEF MANAGER MATERIALS (PL)  
**FOR: GROUP GENERAL MANAGER (PLS)**

**TECHNICAL SPECIFICATIONS**

ITEM NO.	TECHNICAL DETAILS																								
<div>10</div> <div>99072974</div>	<p><b>PRIMER, LIQUID ADHESIVE, BLACK, QUICK DRY.</b></p> <p>The primer shall consist of a mixture of butyl rubber, synthetic compound and a solvent. The primer shall be applied to the appropriately prepared pipe surface before application of inner layer tape.</p> <p>The function of primer is to provide a bonding medium between the pipe surface and the inner layer tape.</p> <p>The primer shall be quick drying type; the maximum drying time shall not be more than 30 minutes. The primer shall be suitable for brush application as well as machine application. The coverage of the primer shall be 7sq.m per litre and the shelf life of the primer shall be 3 years. The primer shall comply with the requirement of latest DIN EN 12068 (stress class #C) Standard and shall be free from any health hazard during storage and application. The offered primer shall be compatible with the offered tape and shall be suitable for application at temperature ranging from 0° C to 60° C and operation of the coated pipe from temperatures ranging from 0° C to 50° C. Dry film thickness of the primer shall be 40-80 microns.</p> <p><b>NOTE: THE PRIMER SHALL BE SUPPLIED IN GOOD QUALITY CONTAINERS OF 20-25 LITERS CAPACITY HAVING PROPER CAPING FACILITY.</b></p> <p><b><u>Material Safety Data Sheet shall be supplied with the primer.</u></b></p> <table><tr><th><u>Properties</u></th><th><u>Unit</u></th><th><u>Value</u></th></tr><tr><td>Colour:</td><td></td><td>Black</td></tr><tr><td>Density:</td><td>g /cc</td><td>&gt;=0.78</td></tr><tr><td>Total solid contents:</td><td>%</td><td>20-26</td></tr><tr><td>Coverage:</td><td>Ltr/Sqm</td><td>0.14(average)</td></tr><tr><td>Application temperature:</td><td>Deg C</td><td>From # 30 to 60</td></tr><tr><td>Drying time at 23 deg C:</td><td>Minutes</td><td>10 to 30</td></tr><tr><td>Shelf life:</td><td>Years</td><td>3</td></tr></table> <p><b>NOTES:</b></p> <div><div>1)</div><div>Material shall be as per applicable std. DIN 12068 (Latest edition).</div></div> <div><div>2)</div><div>Tolerance of +/- (Plus or minus) 10% is acceptable for values given for coverage &amp; container capacity.</div></div> <div><div>3)</div><div>'Dry film thickness' to be read as 'wet film thickness'.</div></div> <div><div>4)</div><div>Colour of the primer is indicative only.</div></div>	<u>Properties</u>	<u>Unit</u>	<u>Value</u>	Colour:		Black	Density:	g /cc	>=0.78	Total solid contents:	%	20-26	Coverage:	Ltr/Sqm	0.14(average)	Application temperature:	Deg C	From # 30 to 60	Drying time at 23 deg C:	Minutes	10 to 30	Shelf life:	Years	3
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<div>20</div> <div>99072975</div>	<p><b>TAPE, CO-EXTRUDED POLYTHYLENE</b></p> <p>The tape shall be Co-Extruded Polyethylene Tape suitable for cold application OR Extruded hot calendared Polyethylene tape suitable for cold application. The inner tape shall have the butyl rubber adhesive on both sides and the outer tape shall have butyl rubber adhesive on one side only. A non-sticking separator strip (release film) shall be provided in the rolls to eliminate sticking of adhesive when the tape is in roll form. The consistency of the adhesive layer shall be such that under tension it flows on uneven steel surfaces. The adhesive layer shall be completely compatible with the properties of the primer. The inner tape must be self-amalgamating with the inner layer of outer Tape. It shall be standard product of the supplier having established history of excellent performance.</p> <p><b><u>PROPERTIES:</u></b> The physical properties of the tape shall be as given below -</p>																								

<u>Parameters</u>	<u>Value/ Requirement</u>	<u>Unit</u>	<u>Test Method</u>
Application temperature-	0° C to + 60° C	Deg.C	ASTM G12
Operating Temperature-	0° C to + 50° C	Deg.C	ASTM G12
Total coating Thickness -	2.5 to 3.0	mm	
<u>Thickness of Inner layer Tape</u>			
Thickness of adhesive facing the steel pipe-	0.178	mm	ASTM D1000
Thickness of backing (carrier film)-	0.305	mm	ASTM D1000
Thickness of adhesive facing the Outer layer tape-	0.152	mm	ASTM D1000
Total Thickness -	0.635	mm	
<u>Thickness of the outer layer Tape</u>			
Thickness of adhesive facing the inner layer tape-	0.305	mm	ASTM D1000
Thickness of backing (carrier film)-	0.33	mm	ASTM D1000
Total Thickness -	0.635	mm	ASTM D1000
Width of the tape-	100	mm	ASTM D1000
Deviation in width-	±1.5		ASTM D1000
Impact Resistance- (10 impacts at least)	No holiday with a test voltage of 15 KV		DIN EN 12068 Annex-H
<u>Indentation Resistance pressure (test condition)</u>			
at 23° C.	10	N/mm <sup>2</sup>	DIN EN12068 Annex-G
at 50 °C	10	N/mm <sup>2</sup>	DIN EN12068 Annex-G
Remaining thickness.	0.6(Min)	mm	
Holiday Detection	Pass		
<u>Thermal Ageing resistance</u>			
Ratio of tape strength -	1.25 ≥ S100 / S0 ≥ 0.75. S100 / S70 ≥ 0.8		
Ratio of bursting strength -	1.25 ≥ B100 / B0 ≥ 0.75 B100 / B70 ≥ 0.80		
Elongation at Break -	1.25 ≥ E100 / E0 ≥ 0.75 E100 / E70 ≥ 0.80		
Peel Strength layer to layer -	P100 / P0 ≥ 0.75 P100 / P70 ≥ 0.80		
Peel Strength to pipe Surface -	A100 / A0 ≥ 0.75 A100 / A70 ≥ 0.80		
<u>Specific electrical wrapping resistance</u>			
R <sub>s100</sub> -	10 to the power 8	Ω-m2	DIN EN 12068 Annex-J
R <sub>s100</sub> / R <sub>s70</sub> -	> 0.8	Ω-m2	DIN EN 12068 Annex-J
Cathodic Disbondment at 23°C-	15(max)	mm	DIN EN 12068 Annex-K
<u>Adhesion strength at 23°C</u>			
Inner layer to primed pipe-	0.75 (min)	N/mm	DIN EN 12068 Annex-C
Inner layer to existing CTE / 3 LPE/Coal Tar Tape coating-	0.4 (min)	N/mm	DIN EN 12068 Annex-C
<u>Layer to Layer</u>			
Inner to Inner + Outer to Inner-	1.5 (min)	N/mm	DIN EN 12068 Annex-B
Outer to Outer -	0.2 (min)	N/mm	DIN EN 12068 Annex-B

	<p><u>Adhesion strength at 50°C</u></p> <table><tr><td>Inner layer to primed pipe-</td><td>0.075 (min)</td><td>N/mm</td><td>DIN EN 12068 Annex-C</td></tr><tr><td>Inner layer to existing CTE</td><td></td><td></td><td></td></tr><tr><td>/3 LPE/Coal Tar Tape coating-</td><td>0.04 (min)</td><td>N/mm</td><td>DIN EN 12068 Annex-C</td></tr></table> <p><u>Layer to Layer</u></p> <table><tr><td>Inner to Inner+Outer to Inner-</td><td>0.2(min)</td><td>N/mm</td><td>DIN EN 12068</td></tr><tr><td>Outer to Outer -</td><td>0.2 (min)</td><td>N/mm</td><td>DIN EN 12068</td></tr></table> <p>LAP shears strength between wrapping and metal surface of existing coating @ 50°C. -</p> <table><tr><td></td><td>0.05(min)</td><td>N/mm<sup>2</sup></td><td>DINEN 12068 Annex-D</td></tr></table> <p>Shelf Life -</p> <table><tr><td></td><td>5 years (min)</td><td></td><td></td></tr></table> <p>Storage temperature -</p> <table><tr><td></td><td>0° C to +50° C</td><td>Deg C</td><td></td></tr></table> <p><b>NOTES:</b></p> <p>1) Tapes to be provided in Rolls of 30 m each for Inner and Outer wrap.</p> <p>2) 1(one) Roll consists of 1(one) Roll of inner wrap and 1(one) roll of outer wrap of dimensions as specified.</p>	Inner layer to primed pipe-	0.075 (min)	N/mm	DIN EN 12068 Annex-C	Inner layer to existing CTE				/3 LPE/Coal Tar Tape coating-	0.04 (min)	N/mm	DIN EN 12068 Annex-C	Inner to Inner+Outer to Inner-	0.2(min)	N/mm	DIN EN 12068	Outer to Outer -	0.2 (min)	N/mm	DIN EN 12068		0.05(min)	N/mm <sup>2</sup>	DINEN 12068 Annex-D		5 years (min)				0° C to +50° C	Deg C	
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<p>30</p> <hr/> <p>99073129</p>	<p><b>MASTIC COMPOUND, PUTTY FILTER</b></p> <p>The Mastic Compound shall be in the form of Putty Filler. The mastic compound shall be suitable filling the irregularities on pipe surface and in areas around weld reinforcements prior to wrapping with anti-corrosion tapes and shall be suitable for molding around irregular profiles such as flanges, mechanical joints and valves to provide a contour suitable for wrapping with anti-corrosion tapes. It shall be compatible with primer consisting of a mixture of butyl rubber, synthetic compound and a solvent normally used with cold applied coating tapes. It shall have high electrical corrosion resistance to protect API quality steel pipe and pipe fittings even without an overlaying coating tape and shall have excellent Cathodic disbondment characteristics and normal temperature. The Mastic compound shall be suitable for cold application in a wide range of climatic conditions. The Mastic compound shall be self-supporting for sealing, filling and caulking applications where protective, waterproof and non-setting mastic is required.</p> <p><b>COMPOSITION:</b> Petrolatum compound containing inert siliceous fillers and vegetable fibers. It should not contain any volatile organic solvents.</p> <table><tr><td><b><u>TYPICAL PROPERTIES</u></b></td><td><b><u>DATA</u></b></td></tr><tr><td>Colour -</td><td>Green/Brown</td></tr><tr><td>Specific Gravity -</td><td>1.39</td></tr><tr><td>Specific Volume -</td><td>720 cm<sup>3</sup>/kg</td></tr><tr><td>Flash Point -</td><td>&gt;180°C</td></tr><tr><td>Temperature Range -</td><td>0°C to 70°C</td></tr><tr><td>For Application -</td><td>90°C maximum</td></tr><tr><td>For Service -</td><td>API quality hydrocarbon transportation pipe and pipe fittings 3kg Blocks</td></tr></table> <p><b>PACKING</b></p> <p>Extruded Rounds Strips 330mm long x 50mm diameter And /or Extruded Triangular Strips 330mm long x 50mm x 50mm x 70mm</p> <p><b>RECOMMENDED PRIMER</b> Compatible with primer consisting of a mixture of butyl rubber, synthetic compound and a solvent normally used with cold applied coating tapes. Where required to use Primer.</p> <p><b>NOTES:</b></p> <p>1) Colour of the mastic compound is indicative only.</p>	<b><u>TYPICAL PROPERTIES</u></b>	<b><u>DATA</u></b>	Colour -	Green/Brown	Specific Gravity -	1.39	Specific Volume -	720 cm <sup>3</sup> /kg	Flash Point -	>180°C	Temperature Range -	0°C to 70°C	For Application -	90°C maximum	For Service -	API quality hydrocarbon transportation pipe and pipe fittings 3kg Blocks																
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**BID REJECTION CRITERIA & BID EVALUATION CRITERIA****A. BID REJECTION CRITERIA**

The bids must conform to the specifications, terms and conditions given in the tender. Bids shall be rejected in case the items offered do not conform to the required minimum/ maximum parameters stipulated in the technical specifications and to the respective international /national standards wherever stipulated.

Notwithstanding the general conformity of the bids to the stipulated specifications and terms and conditions, the offer/ offers will be considered as non-responsive and is/are liable to be rejected, if the following conditions are not fulfilled:

**1.0 FINANCIAL:**

1.1 **Annual Financial Turnover** of the bidder during any of preceding three financial/accounting years from the original bid closing date should be at least INR 28,84,000.00.

1.1.1 **Net worth** of bidder must be positive for preceding financial/accounting year.

1.2 Considering the time required for preparation of Financial Statements, if the last date of preceding financial / accounting year falls within the preceding six months reckoned from the original bid closing date and the Financial Statements of the preceding financial / accounting year are not available with the bidder, then the financial turnover of the previous three financial / accounting years excluding the preceding financial / accounting year will be considered. In such cases, the Net worth of the previous financial / accounting year excluding the preceding financial / accounting year will be considered. However, the bidder has to submit an affidavit/undertaking certifying that the balance sheet/Financial Statements for the financial year.....(as the case may be) has actually not been audited so far.

**Notes:**

a) For proof of Annual Turnover & Net worth any one of the following document must be submitted along with the bid:-

i) A certificate issued by a practicing Chartered/Cost Accountant (with Membership Number and Firm Registration Number), certifying the Annual turnover & Net worth as per format prescribed in ANNEXURE - EE.

OR

ii) Audited Balance Sheet along with Profit & Loss account. In case of foreign bidders, self-attested/ digitally signed printed published accounts are also acceptable.

b) In case the bidder is a Central Govt. Organization/PSU/State Govt. Organization/Semi-State Govt. Organization or any other Central/State Govt. Undertaking, where the auditor is appointed only after the approval of Comptroller and Auditor General of India and the Central Government, their certificates may be accepted even though FRN is not available. However, bidder to provide documentary evidence for the same.

1.3 In case the Audited Balance sheet and Profit Loss Account submitted along with the bid are in currencies other than INR or USD, the bidder shall have to convert the figures in equivalent INR or USD considering the prevailing conversion rate on the date on which the Audited Balance Sheet and Profit & Loss Account is signed. A CA Certificate is to be submitted by the bidder regarding converted figures in equivalent INR or USD.

## **2.0 TECHNICAL**

- 2.1 Bidder shall be either a manufacturer or a supplier authorized by manufacturer of the materials as quoted for. The quoted materials shall conform to as per specifications and applicable/relevant Codes or Standards.
- 2.2 The bidder (Manufacturer or Supplier authorized by manufacturer) must have experience of supplying the specified material minimum quantity of 1100 Rolls/3300 sqm in one single order for coating of hydrocarbon pipelines conforming to applicable/relevant Codes or standards during last 7(Seven) years ending bid closing date.
- 2.3 In case the bidder is a manufacturer:
- 2.3.1 The manufacturer shall be a regular manufacturer of the materials of same brand as quoted for.
- 2.3.2 The manufacturer shall have manufactured and supplied the materials of offered type since last 10(ten) years reckoned from the date of commencement of sale of bidding document.
- 2.4 In case the bidder is a supplier, authorized by the manufacturer, the following criteria shall be met by the bidder:
- 2.4.1 The bidder shall supply the materials produced by an established manufacturer, who meets the qualification requirements stipulated under clauses 2.1 to 2.3.2. However, the bidder individually should also meet the qualification criteria specified in clause 2.2 above.
- 2.4.2 The bidder shall furnish an authority certificate from the manufacturer, confirming the bidder's status as their authorized supplier. The authority certificate shall be valid up to the completion tenure of order as per the bid document.
- 2.4.3 One manufacturer can quote only through one supplier.
- 2.4.4 One supplier can quote based on an authority letter from one manufacturer only.
- 2.4.5 The bid shall be liable for rejection, incase of any change of the manufacturer for the aforesaid materials after submission of bid.
- 2.5 The manufacturer or supplier shall furnish documentary evidence such as purchase order, inspection release note, completion certificate of relevant previous supplies/works, product catalogue, reference list of previous supplies and details of manufacturing, inspection & testing facilities at proposed mill(s)/coating plant(s), as applicable, in support of meeting the above qualification criteria along with the bid otherwise the bid will be considered as non-responsive and hence rejected.
- 2.6 The bidder shall provide credential of offered materials in the form of performance certificate of satisfactory usage/application of the materials in cross-country hydrocarbon pipelines since last 7(seven) years from owner of hydrocarbon pipelines.

## **2.7 DELIVERY:**

### **(i) INDIGENOUS BIDDER:**

Materials must be delivered within 6(six) months from the date of issue of Purchase Order. Indigenous bidder quoting delivery period more than 6(six) months shall be rejected. However, the bidder to quote their best delivery period.

### **(ii) FOREIGN BIDDER:**

Materials must be delivered within 6(six) months from the date of establishment of Letter of Credit (LC). Foreign bidder quoting delivery period more than 6(six) months shall be rejected. However, the bidder to quote their best delivery period.

### **3.0 COMMERCIAL**

- 3.1 Bids are invited under **Single Stage Two Bid System**. Bidders shall quote accordingly under Single Stage Two Bid System. Please note that no price details should be furnished in the Technical (i.e. Un-priced) bid. The "Un-priced Bid" shall contain all techno-commercial details except the prices which shall be kept blank. The "Priced Bid" must contain the price schedule and the bidder's commercial terms and conditions. Bidder not complying with above submission procedure will be rejected.
- 3.2 **Bid security of INR 1,15,400.00 or USD 1,700.00 shall be furnished as a part of the technical bid.** Any bid not accompanied by a proper bid security in ORIGINAL will be rejected without any further consideration. For exemption for submission of Bid Security, please refer Clause No. 9.8 (Section A) of OIL'S Booklet Ref. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders)]. **The Bid Security shall be valid till 15.06.2017.**
- 3.3 Bidders must confirm that goods, materials or plant(s) to be supplied shall be new of recent make and of the best quality and workmanship and shall be guaranteed for a period of 18 months from the date of despatch/shipment or 12 months from the date of successful commissioning, whichever is earlier against any defects arising from faulty materials, workmanship or design. Defective goods/materials or parts rejected by OIL shall be replaced immediately by the supplier at the supplier's expenses at no extra cost to OIL. *[Please refer OIL's Booklet Ref. No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) and Amendments to "General Terms & Conditions" for e-Procurement].*
- 3.4 Successful bidder will be required to furnish a Performance Bank Guarantee @10% of the order value. The Performance Security specified above must be valid for 3(three) months beyond the Warranty period indicated in the Purchase Order/contract agreement *[Please refer OIL's Booklet Ref. No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) and Amendments to "General Terms & Conditions" for e-Procurement]*. Bidder must confirm the same in their Technical Bid. Offers not complying with this clause will be rejected.
- 3.5 The prices offered will have to be firm through delivery and not subject to variation on any account. A bid submitted with an adjustable price will be treated as non-responsive and rejected.
- 3.6 **Validity of the bid shall be minimum 120 days.** Bids with lesser validity will be rejected.
- 3.7 All the Bids must be Digitally Signed using Class 3 digital certificate (e-commerce application) with organization name as per Indian IT Act obtained from the licensed Certifying Authorities operating under the Root Certifying Authority of India (RCAI), Controller of Certifying Authorities (CCA) of India. **The bid signed using other than Class 3 digital certificate, will be rejected.**
- 3.8 Bids received after the bid closing date and time will be rejected. Similarly, modifications to bids received after the bid closing date & time will not be considered.
- 3.9 Bidders shall quote directly and not through Agents in India. Offers made by Indian Agents on behalf of their foreign principals will be rejected. Similarly offers from unsolicited bidders will be rejected.
- 3.10 Bids containing incorrect statement will be rejected.
- 3.11 No offers should be sent by Telex, Cable, E-mail or Fax. Such offers will not be accepted.
- 3.12 The following points are deemed as "non-negotiable" and offer shall be rejected straightaway without seeking clarification:
- i. Validity of bid shorter than validity indicated in the tender.
  - ii. Original Bid Security not received within the stipulated date and time mentioned in the tender.
  - iii. Bid security with (a) Validity shorter than the validity indicated in tender and/or (b) Bid security amount lesser than the amount indicated in the tender.
  - iv. In case the party refuses to sign Integrity Pact.
- 3.13 Bidders shall meet the financial, technical, and commercial criteria as stated above. Bidder shall furnish necessary documentary evidence, along with the bid, to justify meeting the stipulated qualification criteria. In the absence of requisite documents, OIL reserves the right to reject the bid without referring to the bidder.

- 3.14 Bidders are required to submit the summary of the prices in their commercial bids as per Price Bid Format (Summary), given below :

**(i) COMMERCIAL BID FORMAT (SUMMARY) FOR FOREIGN BIDDERS :**

<b>ITEM NO. MATERIAL CODE</b>	<b>MATERIALS DESCRIPTION</b>	<b>QTY</b>	<b>UNIT</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>
10 99072974	PRIMER, LIQUID ADHESIVE, BLACK, QUICK DRY.	400	LITRE		
20 99072975	TAPE, CO-EXTRUDED POLYTHYLENE	2200	ROLL		
30 99073129	MASTIC COMPOUND, PUTTY FILTER	65	PAC		
40 99074835	HAND WRAPPING TOOL FOR COLD APPLIED TAPE COAT	1	NO		

- (A) Total Materials Cost  
 (B) Packing & FOB Charges  
 (C) Third Party Inspection Charges  
 (D) Total FOB Port of Shipment value, (A+B+C) above  
 (E) Ocean Freight Charges upto Kolkata, India  
 (F) Insurance Charges  
 (G) Total CIF Kolkata Port value, (D+E+F)  
 (H) Total value in words :  
 (I) Gross Weight :  
 (J) Gross Volume:

**(ii) COMMERCIAL BID FORMAT ( SUMMARY ) FOR INDIGENOUS BIDDERS :**

<b>ITEM NO. MATERIAL CODE</b>	<b>MATERIALS DESCRIPTION</b>	<b>QTY</b>	<b>UNIT</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>
10 99072974	PRIMER, LIQUID ADHESIVE, BLACK, QUICK DRY.	400	LITRE		
20 99072975	TAPE, CO-EXTRUDED POLYTHYLENE	2200	ROLL		
30 99073129	MASTIC COMPOUND, PUTTY FILTER	65	PAC		
40 99074835	HAND WRAPPING TOOL FOR COLD APPLIED TAPE COAT	1	NO		

- (A) Total Materials Cost  
 (B) Packing and Forwarding Charges  
 (C) Third Party Inspection Charges  
 (D) Total Ex-works value, (A+B+C) above  
 (E) Excise Duty, (Please indicate applicable rate of Duty)  
 (F) Sales Tax, (Please indicate applicable rate of Tax)  
 (G) Total FOR Despatching station price, (D+E+F) above  
 (H) Road Transportation charges to destination (Guwahati)  
 (I) Insurance Charges  
 (J) Total FOR Destination (Guwahati) Value, (G+H +I) above  
 (K) Total value in words :  
 (L) Gross Weight :  
 (M) Gross Volume :

**B. BID EVALUATION CRITERIA (BEC):**

The bids conforming to the specifications, terms and conditions stipulated in the enquiry and considered to be responsive after subjecting to the Bid Rejection Criteria will be considered for further evaluation as per the Bid Evaluation Criteria given below:

- 1.0 The evaluation of bids will be done as per the Commercial Bid Format (SUMMARY) detailed vide Para 3.14 of BRC.
- 2.0 If there is any discrepancy between the unit price and the total price, the unit price will prevail and the total price shall be corrected. Similarly, if there is any discrepancy between words and figure, the amounts in words shall prevail and will be adopted for evaluation.
- 3.0 For conversion of foreign currency into Indian currency, B.C. selling (Market) rate declared by State Bank of India, one day prior to the date of price bid opening shall be considered. However, if the time lag between the opening of the bids and final decision exceed 3(three) months, then B.C. Selling(Market) rate of exchange declared by SBI on the date prior to the date of final decision shall be adopted for conversion and evaluation.
- 4.0 Deemed an export/Custom Duty benefit is not applicable and bidders should furnish prices without considering these benefits.
- 5.0 To ascertain the inter-se-ranking, the comparison of the responsive bids will be made as under, subject to corrections/adjustments given herein.

**5.1 When only foreign bidders are involved :**

Comparison of bids will be done on the basis of "TOTAL VALUE" which is estimated as under:

- (A) Total Materials Cost
- (B) Packing & FOB Charges
- (C) Third Party Inspection Charges
- (D) Total FOB Port of Shipment value, (A+ B +C) above
- (E) Ocean Freight Charges upto Kolkata, India
- (F) Insurance Charges @ 1% of Total FOB Value vide (D) above
- (G) Banking Charges @ 0.5% of Total FOB Value vide (D) above in case of payment through Letter of Credit (If confirmed L/C at buyer's account is required, 1.5% of Total FOB Value will be loaded)
- (H) Total CIF Kolkata Port Value, (D+ E+F+G) above
- (I) Total value in words:

**NOTE:** *Banking charge in the country of the foreign bidder shall be borne by the bidder.*

**5.2 When only domestic bidders are involved or when more than one domestic bidders are in contention in case of mixed response :**

Comparison of bids will be done on the basis of "TOTAL VALUE" which is estimated as under:

- (A) Total Materials Cost
- (B) Packing and Forwarding Charges
- (C) Third Party Inspection Charges
- (D) Total Ex-works value, (A+B+C) above
- (E) Excise Duty
- (F) Sales Tax
- (G) Total FOR Despatching station price, (D+E+F)
- (H) Road Transportation charges
- (I) Insurance Charges @0.5% on Total FOR Despatching Station Value(H) above
- (J) Entry tax
- (K) Total FOR Destination (Guwahati) value, (G+H+I+J)
- (L) Total value in words:

5.3 When both foreign and domestic bidders are involved :

The Total Value of domestic bidder (inclusive of customs duty on imported raw material and components etc, and applicable terminal excise duty on the finished products and Sales Tax) excluding inland transportation to destination and Insurance charges worked out as per Para 5.2 above and Total Value (landed) of the foreign bidder worked out as per Para 5.1 above excluding inland transportation to destination will be compared. No price preference will be allowed to indigenous bidders except that for capital goods, the domestic manufacturers would be accorded a price preference to offset CST to the extent of 4 % or actuals, which ever is less subject to 30 % local content norms as stipulated for World Bank Funded project to the satisfaction of OIL. When more than one domestic bidders fall within price preference range, inter-se-ranking will be done on Total Value basis.

**Note:** If the Government of India revises these evaluation criteria the same as applicable on the bid closing date will be adopted for evaluation of the offers.

- 6.0 Other terms and conditions of the enquiry shall be as per General Terms and conditions for Global Tender. However, if any of the Clauses of the Bid Rejection Criteria / Bid Evaluation Criteria (BEC / BRC) mentioned here contradict the Clauses in the General Terms & Conditions of Global Tender of the tender and/or elsewhere, those mentioned in this BEC / BRC shall prevail.

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