

Oil India Limited (A Govt. of India Enterprise) P.O. Duliajan – 786602, Assam

Telephone No.: 0374 - 2808705

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Tender No. & Date : **SDG8955P19/07 dated: 18.08.2018**

Tender Fee : INR 30,000.00 OR USD 500.00

Bid Security Amount : **INR 10,17,000.00 OR USD 14,700.00**

Bidding Type : **SINGLE STAGE TWO BID SYSTEM**

Period of Sale of

Bid Documents : From 08.09.2018 to 18.10.2018; 15:30 Hrs(IST)

Bid Closing on : 25.10.2018 (at 11.00 Hrs. IST)

Technical

Bid Opening on : **25.10.2018 (at14.00 Hrs. IST)**

Bid Validity : Bid Should be valid for 120 days from bid closing

date.

Bid Bond Validity : **Bid Bond Should be valid up to 25.05.2019**

Performance Guarantee : Applicable @ 10% of Order value

Integrity Pact : Applicable

OIL INDIA LIMITED invites Global Tenders for the following item:

MATERIAL DESCRIPTION	QUANTITY	UOM
500 SHORT TON (453 METRIC TON) CAPACITY DRILLING HOOK	2	NUMBER

FOR DETAILS PLEASE REFER THE FOLLOWING ANNEXURES:

a) Annexure – A : Detailed Technical Specifications, General & Special

Notes to bidders

b) Annexure – B : Bid Evaluation & Rejection Criteria

c) Annexure – C : Commercial Check List

d) Annexure – D : Certificate of Annual Turnover & Net Worth

e) Annexure – E : Technical evaluation matrix for Bid Evaluation & Rejection

Criteria

f) Annexure – F : Technical evaluation matrix for Technical specification

SDG8955P19/07 Page 1 of 35

AA:: TECHNICAL SPECIFICATIONS FOR 500 SHORT TON (453 METRIC TON) CAPACITY DRILLING HOOK (MANUFACTURED, TESTED AND MONOGRAMMED AS PER LATEST EDITION OF API SPEC - 8C, PSL-2)

QUNANTITY - 02 (TWO) NUMBERS

- I) 500 Short Ton (453 MT) Dynaplex Drilling Hook manufactured and monogrammed as per latest edition of API Specification 8C,PSL-2 with positioner lock assembly and swivel lock assembly, rated for 500 Short Ton (453 MT) and complete with, but not limited to, the following features:
- a) Built in hydraulic snubber to eliminate damage to tool joint threads from the bouncing action produced when 'breaking out' stands coming out of the hole.
- b) Hook positioner to automatically rotate the elevator into the correct position for the derrick man with handles and door ready for instant and easy latch-on. To prevent the hook and elevator from being rotated by the spin-up of drill string while going in the hole.
- c) Flexible pin connection between hook and shank, to keep the hook load properly balanced and thereby eliminating unequal loading on the ears of the elevator.
- d) The hook body should be attached to a solid one piece forged shank of alloy steel. The relieve springs should be low stressed heat treated and enclosed in a protective housing. These springs should carry only a small fraction of the load. If either of these springs falls during operation, the load on the hook cannot be released.
- e) The swivelling of the hook body round the shank pin permits each elevator link to hang vertically and swing freely. Each link arm should be equipped with locking arms to hold the link in place.
- f) The hook should also feature saddle type lower locking arm which provides a large bearing surface for the swivel bail reducing on the body section. When open, the locking arm on the lower hook should serve as a guide in picking up the swivel and Kelly out of the scabbard. When the bail hits the saddle the lower locking arm should close and lock automatically.
- g) The hook to be locked in any of the eight positions by a plunger type swivel lock that engages equally spaced holes in the swivel ring. The lock must be able to be engaged from the floor through the use of a loop rod assembly.
- h) Plunger type swivel lock to keep the hook in any one of the eight different positions spaced at 45 deg.
- i) Two numbers of rod assemblies to be provided for engaging the lock of hook from the derrick floor.

II) SPECIAL REQUIREMENTS:

a) PSL-2 components shall be fabricated from materials meeting the applicable requirements for ductility specified in API Specification 8C - 6.3.7 (Table - 2).

SDG8955P19/07 Page **2** of **35**

- b) The acceptance criteria for the drilling hooks shall be as specified in API Specification 8C 8.4.7.4.1 (Table 5 for PSL-2).
- c) SR-1 Proof Load Test: The items (DRILLING HOOKS) shall be given a proof load test and subsequently examined in accordance with 8.6.2 and should be marked "SR-1" accordingly near the load rating identification (API Specification 8C Annex A.2). Test reports should be submitted along with the supply.
- d) SR-3 Data Book: The Manufacturer's Data Book as per API Specification 8C Annex A.4 for each of the drilling hooks should be submitted along with the supply.
- e) SR-5 Volumetric Examination of Wrought Material: The entire volume of primary load carrying wrought components shall be examined by the ultrasonic method as per API Specification 8C Annex A.6.

SPECIAL NOTE FOR BIDDERS

- 1. The items shall be brand new, unused & of prime quality. Bidder shall warrant (in the event of an order) that the product supplied will be free from all defects & fault in material, workmanship & manufacture and shall be in full conformity with ordered specifications. This clause shall be valid for 18 months from date of dispatch/shipment or 12 months from the date of of receipt at destination, whichever is earlier. The defective materials, if any, rejected by OIL shall be replaced by the supplier at their own expense. Bidders must confirm the same while quoting.
- 2. The Bidder should indicate the dimensions and weight of the offered item, the name of the manufacturer, the country of origin and port of dispatch of the materials.
- 3. Bidder must provide detailed specifications of the offered product and should forward relevant Catalogue, Drawing, and Literature (in printed form, not in computer media such as floppies or CDs) indicating the quoted items along with the quotation.
- 4. The items are to be manufactured, tested, monogrammed strictly as per API 8C, PSL-2 specification (latest edition) and marked with SR-1 marking as per API Spec 8C (latest edition). Bidders should confirm the same while quoting and should also submit valid and relevant API 8C specification certificate (having authorization for drilling hooks) along with the quotation.
- 5. Necessary testing and marking shall be done as per API Spec 8C, PSL-2 (latest edition) and as specified elsewhere in the tender. The items shall be die stamped with the manufacturer's name, the API monogram and the month and year of manufacture. Bidders are to confirm the same while quoting.
- 6. In the event of an order the supply must include the manufacturer's data book (As per SR3 of API 8C); mill test certificates, Ultrasonic Test Reports; Proof Load testing and subsequent examination reports (As per SR1 of API 8C). Bidder should categorically confirm while quoting.
- 7. Bidder should forward a list of recommended spares for two (02) years operation for the quoted items indicating part numbers, quantity & unit price separately along with the quotation in the commercial bid and categorically confirm the same in the technical bid (price should not be mentioned in the technical bid). **However the cost of these spares will not be considered for bid evaluation purpose.** The price should remain valid for at least two (02) years.

SDG8955P19/07 Page **3** of **35**

- 8. The bidder should forward 3 (three) copies of Operation, service & maintenance manual (indicating assembling & disassembling procedures), drawing and spare parts book having illustrated drawings and exploded views of the items with part numbers in the event of an order place upon them with the consignment.
- 9. Any deviation(s) from the tender specification should be clearly highlighted specifying justification in support of deviation.
- 10. Bidder to sign and submit completely filled up Technical Evaluation Matrix for Bid evaluation criteria and Technical specification.
- 11. Bidder should note that in the event of an order the API licenses for manufacturing the DRILLING HOOKS along with authorization for API monogramming should be valid, without any break, till execution of purchase order. Valid relevant API certificate to be submitted along with the supply. Bidder should categorically confirm compliance while quoting.

SDG8955P19/07 Page **4** of **35**

BB :: GENERAL NOTES TO BIDDERS:

S1 No	Clause description		
1.0	Tender Fee – Tender fee must be paid online through OIL's payment gateway only and no other instrument (Cash/DD/Cheques/Cashier Cheque, etc) will be acceptable.		
2.0	Bid Security/EMD/Performance Bank Guarantee – Must be paid either through online mode or Submission of Bank Guarantee/LC only. No DD/Cheques/Cashier Cheque or any other mode will be acceptable.		
	The Bank Guarantee issued by bank must be routed through SFMS platform as per following details:		
	a. (i) "MT760/ MT760 COV for issuance of bank guarantee (ii) MT767/ MT767 COV for amendment of bank guarantee		
	The above message/intimation shall be sent through SFMS by the BG issuing bank branch to Axis Bank, Duliajan Branch, IFS Code: UTIB0001129. Branch Address: Axis Bank Ltd., Duliajan Branch, Daily Bazar, Jyotinagar, Duliajan, Dist-Dibrugarh, Pin- 786602.		
	b. The vendor shall submit to OIL the copy of the SFMS message as sent by the issuing bank branch along with the original bank guarantee		
3.0	The tender will be governed by "General Terms & Conditions" for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) including Amendments & Addendum to "General Terms & Conditions" for e-Procurement.		
4.0	Bid must be submitted online through OIL's e-procurement portal. Bid submitted in any other form will be rejected.		
5.0	Please note that all tender forms and supporting documents are to be submitted through OIL's e-Procurement site only except following documents which are to be submitted manually in sealed envelope super scribing tender no. and due date to The GM Materials, Materials Department, Oil India Limited, Duliajan- 786602, Assam on or before 13:00 hrs (IST) on the Bid Closing Date mentioned in the Tender.		
	a) Original Bid Security along with two duplicate copies of Bid Security.b) Any other documents which have been particularly asked for in this tender for submission.		
6.0	Bidders must ensure that their bid is uploaded in the system before the tender closing date and time. Also, they must ensure that above documents which are to be submitted in a sealed envelope are also submitted at the above mentioned address before the bid closing date and time, failing which the offer shall be rejected.		
7.0	The tender is invited under SINGLE STAGE-TWO BID SYSTEM . The bidder has to submit both the " TECHNO-COMMERCIAL UNPRICED BID " and " PRICED BID " through electronic form in the OIL's e-Tender portal within the Bid Closing Date and Time stipulated in the e-Tender. The "Techno-commercial Unpriced Bid" shall contain all technical and commercial details except the prices which shall be kept blank. Details of prices as per Bid format / Commercial bid to be uploaded as attachment in the Attachment Tab "Notes and Attachments". Any offer not complying with above submission procedure will be rejected as per Bid Rejection Criteria mentioned in the tender.		

SDG8955P19/07 Page **5** of **35**

Notes and Attachments

Only Price Details Should Be Uploaded

Technical attachments → All technical bid documents except price details

Please do refer "NEW INSTRUCTION TO BIDDER FOR SUBMISSION" for the above two points and also please refer "New Vendor Manual (effective 12.04.2017)" available in the login Page of the OIL's E-tender Portal.



- In Technical Bid opening, only Technical Rfx will be opened. Therefore, the bidder should ensure that "TECHNO-COMMERCIAL UNPRICED BID should contain details as mentioned in the technical specifications as well as BEC/BRC and upload the same in the Technical RFx Response-> User > Technical Bid. No price should be given in above Technical Rfx otherwise the offer will be rejected. Please go through the help document in details before uploading the document and ensure uploading of technical bid in the Technical RFx Response-> User > Technical Bid only. The "PRICE BID" must contain the price schedule and the bidder's commercial terms and conditions. Details of prices as per Bid format / Commercial bid can be uploaded as Attachment under the attachment option under "Notes & Attachments".
- 9.0 PRICED BIDS OF ONLY THOSE BIDDERS WILL BE OPENED WHOSE OFFERS ARE FOUND TO BE TECHNO-COMMERCIALLY ACCEPTABLE.
- Bidders are requested to examine all instructions, forms, terms and specifications in the bid. Failure to furnish all information required as per the bid or submission of offers not substantially responsive to the bid in every respect will be at the bidders risk and may result in rejection of its offer without seeking any clarifications.
- Please mention clearly in your quotation the Net. Weight, Gross Weight & Volume, Indian Agent's Name and its Commission, Payment Terms, Ocean Freight, Port of Loading, Delivery period, Country of origin with manufacturer's name, etc.
- To ascertain the substantial responsiveness of the bid, OIL reserves the right to ask the bidder for clarification in respect of clauses covered under BRC also and such clarifications fulfilling the BRC clauses in toto must be received on or before the deadline given by OIL, failing which the offer will be summarily rejected.

13.0 Other terms and conditions of the tender shall be as per "General Terms &

SDG8955P19/07 Page **6** of **35**

- Conditions" for e- Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders). However, if any of the Clauses of the Bid Rejection Criteria (BRC) / Bid Evaluation Criteria (BEC) mentioned here contradict the Clauses in the "General Terms & Conditions" for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) of the tender and/or elsewhere, those mentioned in this BEC / BRC shall prevail.

 14.0 All the Bids must be Digitally Signed using "Class 3" digital certificate (e-commerce application) only as per Indian IT Act obtained from the licensed Certifying Authorities operating under the Root Certifying Authority of India (RCAI), Controller of Certifying Authorities (CCA) of India. The bid signed using other than "Class 3" digital certificate, will be liable for rejection.

 15.0 Please do refer the User Manual provided on the portal on the procedure How
- to create Response for submitting offer.

 "In order to bid for OIL e-tenders all the vendors are required to obtain a legally valid Digital Certificate Class III [Organization] along with Encryption Certificate as per Indian IT Act from the licensed Certifying Authorities (CA) operating under the Root Certifying Authority of India (RCAI), Controller of Certifying Authorities (CCA) of India. Digital Signature Certificate comes in a pair of Signing/verification and Encryption/decryption certificate. Bidder should have both the Signing/verification and Encryption/Decryption certificate for Signing and encryption, decryption purpose respectively. The driver needs to be installed once, without which the DSC will not be recognized. While participating on e-Tendering the DSC token should be

connected to your system.

Encryption certificate is mandatorily required for submission of bid. In case bidder created response with one certificate (using encryption key) and bidder change his Digital Signature Certificate then old certificate (used for encryption) is required in order to decrypt his encrypted response for getting the edit mode of the response. Once decryption is done, bidder may use new DSC certificate for uploading and submission of their offer. It is the sole responsibility of the bidder to keep their DSC certificate properly. In case of loss of the certificate, OIL INDIA LTD is not responsible."

- Bidders to note that Govt. of India under Micro, Small and Medium Enterprises Development (MSMED) Act 2006, has proclaimed the Public Procurement Policy, 2012 with effect from 1st April, 2012 in respect of procurement of goods and services, produced and provided by micro and small enterprises, by its Ministries, Departments and Public Sector Undertakings for promotion and development of Micro and Small Enterprises. A new Clause on applicability of Public Procurement Policy for procurement of goods from Micro and Small Enterprises (MSE) in the tender is furnished vide Amendment to General Terms and Conditions for Global Tender (MM/GLOBAL/E-01/2005). Bidders are requested to take note of the same and to submit their offers accordingly.
- 17.0 The items shall be brand new, unused & of prime quality. The manufacturer shall warrant (in the event of an order) that the product supplied will be free from all defects & fault in material, workmanship & manufacture and shall be in full conformity with ordered specifications. This clause shall be valid for a period of 18 months from the date of dispatch or 12 months from the date of receipt at destination, whichever is earlier. The defective materials, if any, rejected by OIL shall be replaced by the supplier at their own expense. Bidders must confirm the same in their quotations.
- Quantity of Individual item may be increased or decrease at the time of final placement of order. The minimum FOB charges in case of partial order for reduced quantity/enhanced quantity shall have to be indicated by the bidder. In case, this is not indicated specifically, the charges quoted would be

SDG8955P19/07 Page **7** of **35**

pro-rata calculated and the same will be binding on the bidder.

- 19.0 Any deviation(s) from the tender specification should be clearly highlighted specifying justification in support of deviation.
- 20.0 The Integrity Pact is applicable against this tender .OIL shall be entering into an Integrity Pact with the bidders as per format enclosed vide Annexure- IX of the tender document. This Integrity Pact proforma has been duly signed digitally by OIL's competent signatory. The proforma has to be returned by the bidder (along with the technical bid) duly signed (digitally) by the same signatory who signed the bid, i.e., who is duly authorized to sign the bid. Uploading the Integrity Pact with digital signature will be construed that all pages of the Integrity Pact has been signed by the bidder's authorized signatory who sign the Bid. If any bidder refuses to sign Integrity Pact or declines to submit Integrity Pact with the offer, their bid shall be rejected straightway.

OIL's Independent External Monitors at present are as under:

SHRI RAJIV MATHUR, IPS (Retd.), Former Director (IB) Govt. of India e-Mail ID: rajivmathur23@gmail.com

SHRI SATYANANDA MISHRA, IAS(Retd.) Former Chief Information Commissioner & Ex-Secretary, DOPT, Govt. of India E-mail Id: satyanandamishra@hotmail.com

SHRI JAGMOHAN GARG, Ex-Vigilance Commissioner, CVC

e-Mail id: jagmohan.garg@gmail.com

- Original Bid Closing Date shall be considered by OIL for evaluation of 21.0 BRC Criteria in case of any extension of the original bid closing date.
- 22.0 Performance Security clause (Clause No. 10.0 of Section-A) of "General Terms & Conditions for Global Tenders (MM/GLOBAL/01/2005)" has been amended and the new clause is detailed in the Amendment dated 25.04.2016 issued to MM/GLOBAL/01/2005. Successful bidder will be required to furnish a Performance Bank Guarantee @10% of the order value which should remain valid for the period execution, including extension, if any and the entire warranty period in line with tender requirement. The successful bidder shall submit Performance Security within 30 days of award, failing which OIL reserves the right to cancel the order and forfeit their Bid Security. Bidders should undertake in their bids to submit Performance Security as stated above. Bidders to note the same and to confirm its acceptance in their offers.

The Bank Guarantee issued by bank must be routed through SFMS platform as per following details:

- (i) "MT760 / MT760 COV for issuance of bank guarantee a.
 - (ii) MT767/ MT767 COV for amendment of bank guarantee

The above message/intimation shall be sent through SFMS by the BG issuing bank branch to Axis Bank, Duliajan Branch, IFS Code: UTIB0001129. Branch Address: Axis Bank Ltd., Duliajan Branch, Daily Bazar, Jyotinagar, Duliajan, Dist-Dibrugarh, Pin-786602.

The vendor shall submit to OIL the copy of the SFMS message as sent by the issuing bank branch along with the original bank guarantee.

SDG8955P19/07 Page 8 of 35

02.0	Didden to the state of the stat		
23.0	Bidder to sign and submit completely filled up Technical & Commercial		
	check list and Technical Evaluation Matrix for Bid evaluation criteria and		
04.0	Technical specification.		
24.0	Payment terms: Refer to "General Terms & Conditions" for e- Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders).		
25.0	Liquidated Damage: Refer to "General Terms & Conditions" for e- Procurement		
20.0	as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders).		
	In case of deduction of LD, LD amount will be deducted along with applicable		
	rate of GST.		
26.0	The items covered by this enquiry shall be used by Oil India Limited in the PEL/ML areas which are issued/renewed after 01/04/99 and hence Nil Customs Duty & concessional IGST during import will be applicable.		
	In the event of an order on indigenous bidder, OIL will issue Project Authority Certificate (PAC) under Deemed Export benefit, where import content is declared by the bidder for availing Advance Licence for intermediate Supply. However, Indian bidders will not be issued Recommendatory Letter. Details of Deemed Export benefit are furnished vide Addendum to "General Terms & Conditions" Booklet No. MM/GLOBAL/E-01/2005. The bidders are requested to check the latest position on the subject on their own and OIL shall not accept any liability, whatsoever, on this account.		
	Indigenous Supplier shall furnish the invoice to OIL before the despatch for obtaining Essentiality Certificate from DGH towards concessional rate of GST against invoice valuing 10 lakh and above. Supplier shall arrange to provide all necessary documents to apply for the essentiality certificate on receipt of request from OIL, if any. Further, supplier shall affect dispatch only on receipt of relevant certificates from OIL, failing		
27.0	which all related liabilities shall be to Supplier's account.		
27.0	Bidders to note that Ministry of Petroleum & Natural Gas, Government of India implemented PPLC Policy to provide Purchase Preference (linked with local content) by notification no. Ref. O-27011/44/2016-ONG-II/FP dtd.25.04.2017. A new Clause on applicability of Purchase Preference (linked with local content) policy in the tender is furnished as Annexure-VIII of the tender document. Bidders are requested to take note of the same and to submit their offers accordingly wherever applicable.		
28.0	Clauses related to GST		
	1. For the purposes of levy and imposition of GST, the expressions shall		
	have the following meanings:		
	(a) GST - means any tax imposed on the supply of goods and/or services under GST Law.		
	(b) Cess – means any applicable cess, existing or future on the supply of		
	Goods and Services as per Goods and Services Tax (Compensation to		
	States) Act, 2017.		
	(c) GST Law - means IGST Act 2017, CGST Act 2017, UTGST Act, 2017		
	and SGST Act, 2017and all related ancillary Rules and Notifications		
	issued in this regard from time to time.		
	2. The rates quoted by the bidders shall be inclusive of all taxes, duties and levies. However, bidders are required to provide separately the rate and amount of all types of taxes, duties and levies. In case, the quoted information related to various taxes, duties & levies subsequently proves wrong, incorrect or misleading, OIL will have no liability to reimburse the difference in the duty/ tax, if the finally assessed amount is on the		
	higher side and OIL will have to right to recover the difference in case the rate of duty/ taxes finally assessed is on the lower side. Further, bidders		

SDG8955P19/07 Page **9** of **35**

- have to clearly show the amount of GST separately in the Tax Invoices. Further, it is the responsibility of the bidders to make all possible efforts to make their accounting / IT system GST compliant in order to ensure availability of Input Tax Credit (ITC) to Oil India Ltd.
- 3. Offers without giving any of the details of the taxes (Including rates and amounts) as specified above will be considered as inclusive of all taxes including GST. When a bidder mentions taxes as extra without specifying the rates & amount, the offer will be loaded with maximum value towards taxes received against the tender for comparison purposes. If the bidder emerges as lowest bidder after such loading, in the event of order on that bidder, taxes mentioned by OIL on the Purchase Order/ Contracts will be binding on the bidder.
- 4. Bidders are required to pass on the benefit arising out of introduction of GST, including seamless flow of Input Tax Credit, reduction in Tax Rate on inputs as well as final goods by way of reduction of price as contemplated in the provision relating to Anti-Profiteering Measure vide Section 171 of the CGST Act, 2017. Accordingly, for supplies made under GST, the bidders should confirm that benefit of lower costs has been passed on to OIL by way of lower prices/taxes and also provide details of the same as applicable. OIL reserves the right to examine such details about costs of inputs/input services of the bidders to ensure that the intended benefits of GST have been passed on to OIL.
- 5. Oil India Ltd. shall declare the value of free issue of materials and services, if any, involved in the execution of the contract. The Contractor should consider the same while working out the GST liability, if any. Further in cases where GST is leviable on any facilities provided by OIL and used by bidders and the consideration for which is recovered by OIL in the form of reduction in the invoice raised by bidders then OIL will raise GST invoices on such transactions and the same will be reimbursed by bidders.

6. When Input tax credit is available for Set Off

Evaluation of L-1 prices shall be done based on Quoted price after deduction of Input Tax Credit (ITC) of GST, if available to OIL.OIL shall evaluate the offers on the basis of the quoted rates only and any claim subsequently by the bidders for additional payment/liability shall not be admitted and has to be borne by the bidders

When Input tax credit is NOT available for Set Off

Evaluation of L-1 prices shall be done based on Quoted price only. OIL shall evaluate the offers on the basis of the quoted rates only and any claim subsequently by the bidders for additional payment/liability shall not be admitted and has to be borne by the bidders

- 7. Bidders agree to do all things not limited to providing GST compliant Tax Invoices or other documentation as per GST law relating to the supply of goods and/or services covered in the instant contract like raising of and /or acceptance or rejection of credit notes / debit notes as the case may be, payment of taxes, timely filing of valid statutory Returns for the tax period on the Goods and Service Tax Network (GSTN), submission of general information as and when called for by OIL in the customized format shared by OIL in order to enable OIL to update its database etc. that may be necessary to match the invoices on GSTN common portal and enable OIL to claim input tax credit in relation to any GST payable under this Contract or in respect of any supply under this Contract.
- 8. In case Input Tax Credit of GST is denied or demand is recovered from OIL by the Central / State Authorities on account of any non-compliance by bidders, including non-payment of GST charged and recovered, the Vendor/Supplier/Contractor shall indemnify OIL in respect of all claims

SDG8955P19/07 Page **10** of **35**

of tax, penalty and/or interest, loss, damages, costs, expenses and liability that may arise due to such non-compliance. OIL, at its discretion, may also withhold/recover such disputed amount from the pending payments of the bidders.

SDG8955P19/07 Page **11** of **35**

BID EVALUATION CRITERIA (BEC)/BID REJECTION CRITERIA (BRC)

The bids shall conform to the specifications and terms as well conditions laid out in the tender. Bids will be rejected in case the items offered do not conform to the required parameters stipulated in the technical specifications and to the respective international / national standards wherever stipulated. Notwithstanding the general conformity of the bids to the stipulated specifications and terms & conditions, particularly the following requirements will have to be met by the bidders, without which, the offer will be considered as non-responsive and shall be rejected.

(I) BID REJECTION CRITERIA (BRC)

A. BRC TECHNICAL:

1.0 MANUFACTURER'S EXPERIENCE: IN CASE BIDDER IS THE MANUFACTURER

A. In case the bidder is a manufacturer of the offered item(s), then bidder must furnish the following documents along with the technical bid failing which the bids will be rejected:

A.1 The bidder should have minimum 5 years continuous experience of manufacturing of the tendered items conforming to API spec. 8C certification, PSL-2. For this purpose, the period reckoned shall be period prior to the date of original bid closing date of the tender. Copies of API 8C certificates, having authorization for Drilling Hooks at PSL-2, for the last 5 (Five) years (i.e. continuous without having any break in between) must be submitted along with techno - commercial bid. Bids without copies of valid API 8C certificates or with a break in between will be rejected.

A.1.1 Additionally, the bidder should also possess API Specification Q1 or ISO 9001 for manufacturing of Drilling Hooks. Valid copy of API Specification Q1 or ISO 9001 should be submitted along with the bid, without which the bid will be rejected.

A.2 The bidder should have manufactured and supplied minimum 01 (one) number of Drilling hook of 350 Ton (317 MT) or higher capacity to E&P companies / Drilling Contractors / Drilling service providers in the last 5 (five) years as on original bid closing date of the tender (either by themselves or through their sole selling agent / distributor / dealer / supply house). Documentary evidence in respect of manufacturing and supplying the above mentioned items should be submitted with the technical bid, in the form of copies of relevant signed Purchase Orders along with copies of any of the following documents in respect of satisfactory execution of each of those Purchase Orders failing which the bids will be rejected:

- (i) Signed and sealed Satisfactory supply / completion report (in original on user's letter head) (OR)
- (ii) Bill of Lading (OR)
- (iii) Consignee delivery receipt / challan (OR)
- (iv) Central Excise Gate Pass / Tax Invoice issued under relevant rules of Central Excise / Vat / GST (OR)
- (v) Commercial Invoice / Payment Invoice Note:

SDG8955P19/07 Page **12** of **35**

- a) The Purchase Order date need not be within 5 (five) years preceding original bid closing date of this tender. However, the execution of supply should be within 5 (five) years preceding original bid closing date of this tender.
- b) Satisfactory supply / completion report should be issued on company's letterhead with signature and stamp.
- A.2.1 In case, for supplementing manufacturer's supply experience criteria (A.2), the manufacturer submits Purchase Order(s) and relevant documents which is through their sole selling agent / distributor/dealer / supply house, then following additional documents are also to be submitted:
- a) Copies of signed Purchase Order(s) / Contract agreement(s) between the manufacturer and the sole selling agent / distributor / dealer / supply house and copies of any of the following documents in respect of satisfactory execution of each of those Purchase Order(s) / Contract agreement(s).
- i) Bill of Lading (OR)
- ii) Commercial Invoice / Payment of Invoice of the OEM (OR)
- iii) Central Excise Gate Pass/Tax Invoice issued under relevant rules of Central Excise/Vat/GST.
- A.3 The bidder shall confirm in their technical bid that the equipment / products will be tested and certified as per API 8C, PSL-2 (Latest Edition).
- A.4 The bidder must keep API licenses along with authorization for API monogram valid till execution of purchase order and must confirm that the offered product will be supplied with API Monogram.
- A.5 In case renewal process of API license is in progress at the time of bidding, the manufacturer should furnish a letter from API to this effect that renewal of the license is under examination with API, but the manufacturer is authorized to manufacture the items as per API license and to use API monogram till the renewal for license is issued. The bidder shall also submit an undertaking that delay in renewal of API certificate shall not affect the stipulated delivery schedule of the tender / purchase order.
- A.6 Bidder quoted as manufacturer must guarantee uninterrupted supply of spares and availability of service for at least 10 years with effect from delivery of the Item / product for the item / product to be supplied under the Tender / Order, if order is awarded to them by OIL.
- A.7 Bidder should categorically confirm in the technical bid a delivery schedule within seven (07) months, FOB Port of dispatch, after establishment of letter of credit (in case of foreign bidder) or for dispatch of the equipment within seven (07) months after receipt of formal order (in case of indigenous bidder) failing which their offer will be rejected.
- A.8 If the bidder is a manufacturer and has supplied 350 Short Tons or higher capacity Drilling Hooks to OIL in the last 05 (five) years as on original bid closing date either by themselves or through their sole selling agent / distributor / dealer / supply house and whose past performance has been satisfactory, the bidder need not satisfy Clause A.2. In this situation the bidder shall have to indicate the Purchase Order (P.O.) No. of OIL in their technical bid.

SDG8955P19/07 Page **13** of **35**

2.0. IN CASE THE BIDDER IS NOT A MANUFACTURER

- B. If the bidder is a sole selling agent / distributor / dealer / supply house of any manufacturer, then bidder must furnish the following documents along with the technical bid failing which the bids will be rejected:
- B.1 Authorization certificate from the manufacturer (in original on manufacturer's letter head) should be submitted along with the technical bid. This certificate should be valid at the time of bidding and should remain valid during the entire execution period of the order.
- B.2 Undertaking from the manufacturer (in original on manufacturer's letter head) guaranteeing supply of items to the bidder in the event of an order on the bidder. This certificate should be valid at the time of bidding and should remain valid during the entire execution period of the order.
- B.3 Warranty backup from the manufacturer in original on manufacturer's letter head against the quality of the tendered item(s) as specified in the tender.
- B.4 Copies of API Spec 8C certificates of the OEM of their quoted product in line with para A.1 and valid Specification Q1 certificate or ISO 9001 of the OEM of their quoted product in line with para A.1.1 above.
- B.5 Undertaking from the manufacturer (in original on manufacturer's letter head) guaranteeing uninterrupted supply of spares and availability of service for at least 10 years with effect from delivery of the Item / product for the item / product to be supplied under the Tender / Order, if order is awarded to them by OIL.
- B.6 Documentary evidence in respect of manufacturing and supply experience as specified under para 1.0 (A.2 & A.2.1, if applicable) from the concerned manufacturer (having supplied such items either by manufacturer themselves or through their sole selling agent / distributor / dealer / supply house) along with the techno-commercial bid.
- B.7 Documentary evidence in respect of bidder's own supply experience of supplying at least 01 (one) number of drilling hook, of 350 short ton or higher capacity to any E&P companies / Drilling Contractors / Drilling service providers during last 5 (five) years as on original bid closing of the tender as specified. Documentary evidence in respect of supplying the above mentioned items should be submitted with the technical bid, in the form of copies of relevant signed Purchase Orders along with copies of any of the following documents in respect of satisfactory execution of each of those Purchase Orders failing which the bids will be rejected:
- (i) Signed and sealed Satisfactory supply / completion report (in original on user's letter head) (OR)
- (ii) Bill of Lading (OR)
- (iii) Consignee delivery receipt / challan (OR)
- (iv) Central Excise Gate Pass / Tax Invoice issued under relevant rules of Central Excise / Vat / GST (OR)
- (v) Commercial Invoice / Payment Invoice

SDG8955P19/07 Page **14** of **35**

Note:

- a) The Purchase Order date need not be within 5 (five) years preceding original bid closing date of this tender. However, the execution of supply should be within 5 (five) years preceding original bid closing date of this tender.
- b) Satisfactory supply / completion report should be issued on company's letterhead with signature and stamp.
- c) In case the bidder submits the same Purchase Order(s) and relevant documents for supplementing the supply experience for both itself and the OEM, then the following additional documents are also to be submitted for supplementing the execution of supply from the OEM to the bidder as indicated in the submitted Purchase Order (s) failing which the bid will be rejected:
- a) Copies of Purchase Order / Contract between the Bidder and the OEM and any of the following documents:
- i) Commercial Invoice / Payment invoice of the OEM (OR)
- ii) Bill of Lading (OR)
- iii) Central Excise Gate Pass/Tax invoice issued under relevant rules of Central Excise /VAT
- B.8 Bidder should categorically confirm in the technical bid a delivery schedule within seven (07) months, FOB Port of dispatch, after establishment of letter of credit (in case of foreign bidder) or for dispatch of the equipment within seven (07) months after receipt of formal order (in case of indigenous bidder) failing which their offer will be rejected.
- B.9 If the bidder is sole selling agent / distributor / dealer / supply house of any manufacturer and have successfully supplied 350 Short Tons or higher capacity Drilling Hooks to OIL in the last 05 (five) years as on original bid closing date and whose past performance has been satisfactory, the bidder need not satisfy Clause B.7. In this situation the bidder shall have to indicate the Purchase Order (P.O.) No. of OIL in their technical bid. However, this exemption shall be applicable only if the bidder has declared in the bid that they will be supplying the tendered item from the same manufacturer as per the last order supply.
- B.10 The sole selling agent / distributor / dealer / supply house of any Original Equipment manufacturers should quote for the supply of 500 Short Ton Capacity Drilling Hooks from those manufacturers who also meet the criteria as mentioned at clauses A.3, A.4 & A.5 above. The bidder is required to submit documentary evidence in respect of the above from the concerned manufacturer along with the techno-commercial bid.

B. FINANCIAL:

- 1.0 Annual Turnover: The bidder shall have an annual financial turnover of minimum US\$ 3,69,237.00 or INR 255.00 Lacs during any of the preceding 03 (three) financial years reckoned from the original bid closing date, irrespective of whether their bid is for all the tendered items or not.
- 2.0 "Net Worth" of the bidder should be positive for the financial/accounting year just preceding to the original bid closing date of the tender (i.e. FY 2017-18).

SDG8955P19/07 Page **15** of **35**

3.0 Considering the time required for preparation of Financial Statements, if the last date of preceding financial / accounting year falls within the preceding six months reckoned from the original bid closing date and the Financial Statements of the preceding financial / accounting year are not available with the bidder, then the financial turnover of the previous three financial / accounting years excluding the preceding financial / accounting year will be considered. In such cases, the Net worth of the previous financial / accounting year excluding the preceding financial / accounting year will be considered. However, the bidder has to submit an affidavit/undertaking certifying that 'the balance sheet/Financial Statements for the financial year 2017-18 has actually not been audited so far'.

Note:

- a) For proof of Annual Turnover & Net worth any one of the following document must be submitted along with the bid:
 - i) A certificate issued by a practicing Chartered/Cost Accountant (with Membership Number and Firm Registration Number), certifying the Annual turnover & Net worth as per format prescribed in <u>ANNEXURE-D</u>.

 OR
 - ii) Audited Balance Sheet along with Profit & Loss account. In case of Foreign bidders, self-attested/digitally signed printed published accounts are also acceptable
- b) In case the bidder is a Central Govt. Organization/PSU/State Govt. Organization/Semi-State Govt. Organization or any other Central/State Govt. Undertaking, where the auditor is appointed only after the approval of Comptroller and Auditor General of India and the Central Government, their certificates may be accepted even though FRN is not available. However, bidder to provide documentary evidence for the same.
- 4.0 In case the Audited Balance Sheet and Profit & Loss Account submitted along with the bid are in currencies other than INR or US\$, the bidder shall have to convert the figures in equivalent INR or US\$ considering the prevailing conversion rate on the date of Balance Sheet and Profit & Loss Account. A CA certificate is to be submitted by the bidder regarding converted figures in equivalent INR or US\$.

C. COMMERCIAL:

Commercial Bid Rejection Criteria will be as per Section D of General Terms & Conditions of Global Tender (MM/GLOBAL/E-01/2005) with following Special Bid Rejection Criteria.

- 1.0 Bids are invited under **Single Stage Two Bid System**. Bidders shall quote accordingly under Single Stage Two Bid System. **Please note that no price details should be furnished in the Technical (i.e. Unpriced) bid**. The "Unpriced Bid" shall contain all techno-commercial details except the prices, which shall be kept blank. The "Price Bid" must contain the price schedule and the bidder's commercial terms and conditions. Bidder not complying with above submission procedure will be rejected.
- 2.0 The prices offered shall have to be firm through delivery and not subject to variation on any account. A bid submitted with an adjustable price will be treated as non-responsive and rejected.

SDG8955P19/07 Page **16** of **35**

- 3.0 Bids received in physical form against online invitation through e-portal shall be rejected (except the documents specifically called for in hard copies, if any). Similarly, Bids received after the bid closing date and time shall be rejected. Also, modifications to bids received after the bid closing date & time shall not be considered.
- 4.0 Bids containing incorrect statement shall be rejected.
- 5.0 Validity of the bid shall be **minimum 120 days** from the date of actual Bid Closing Date. Bids with lesser validity will be straightway rejected.
- 6.0 **Bid security of INR 10,17,000.00 OR US\$ 14,700.00**; shall be furnished as a part of the TECHNICAL BID. **Any bid not accompanied by a proper bid security in ORIGINAL will be rejected without any further consideration.** A bid shall be rejected straightway if Original Bid Security is not received within the stipulated date & time mentioned in the Tender and/or if the Bid Security validity is shorter than the validity indicated in Tender and/or if the Bid Security amount is lesser than the amount indicated in the Tender.
- 6.1 For exemption for submission of Bid Security please refer Clause No. 9.8 (Section A) of "General Terms & Conditions" for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders).
- 6.2 Bank Guarantee towards Bid Security shall remain valid up to **25.05.2019**.
- 7.0 Bidders must confirm that Goods, materials or plant(s) to be supplied shall be new of recent make and of the best quality and workmanship and shall be guaranteed for a period of 18 months from the date of shipment/dispatch or twelve (12) months from the date of receipt of the items at destination, whichever is earlier, against any defects arising from faulty materials, workmanship or design. Defective goods/materials or parts rejected by OIL shall be replaced immediately by the supplier at the supplier's expenses at no extra cost to OIL.
- 8.0 Successful bidder shall be required to furnish a Performance Security equivalent to ten (10%) of total evaluated value of Order, which should remain valid throughout the period execution, including extension, if any and the entire warranty period in line with tender requirement. The successful bidder shall submit Performance Security within 30 days of award, failing which OIL reserves the right to cancel the order and forfeit their Bid Security. Bidders should undertake in their bids to submit Performance Security as stated above.
- 9.0 Offers should be submitted along with Integrity Pact duly signed by the authorized signatory of the bidder. If any bidder refuses to sign Integrity Pact or declined to submit Integrity Pact with the offer, their bid shall be rejected straightway.
- 10.0 All the tendered items are to be procured from the same source; hence bidders are requested to quote accordingly for all the items, else their bid will be rejected straightway.

SDG8955P19/07 Page **17** of **35**

- 11.0 Bidders are required to submit the summary of the prices in their price bids as per bid format (Summary), given below:
 - (i) Price Bid Format (SUMMARY) for Foreign Bidders:

(A)	Unit Material Cost:
(B)	Total Material Cost (Unit Material Cost X 2):
(C)	Packing & FOB Charges:
(D)	Total FOB Port of Shipment value, (B+C):
(E)	Ocean Freight Charges upto Kolkata, India:
(F)	Banking & Insurance Charges @ 1.5% on Total FOB Value vide (D) above:
(G)	Total CIF Kolkata value, (D + E + F):
(H)	IGST @ 5% on (G):
(I)	Compensatory Cess on (H), If any:
(J)	Total CIF + IGST Landed Value (G + H + I):
(K)	Grand Total value in words:
(L)	Gross Weight:
(M)	Gross Volume:

(ii) Price Bid Format (SUMMARY) for Indigenous Bidders:

(A)	Unit Materials Cost:		
(B)	Total Material cost (Unit Material Cost X 2):		
(C)	Packing and Forwarding Charges:		
(D)	Total Ex-works value, (B + C) above:		
(E)	GST on (D) above:		
(F)	Compensatory Cess, If any on (E):		
(G)	Total FOR Despatching Station value (D + E +F):		
(H)	Inland Freight Charges upto Duliajan, Assam including GST:		
(I)	GST included Transit Insurance Charges @ 0.5 % of (G):		
(J)	Total FOR Duliajan value, (G + H + I) above :		
(K)	Grand Total value in words:		
(L)	Gross Weight:		
(M)	Gross Volume:		
(N)	Import Content, if any:		

Note: i) Please indicate HSN Code of the quoted material. Cost of the individual items should be shown separately and total thereto should be shown as called in the Price Bid Format (SUMMARY).

- ii) Domestic Bidders must quote inland freight charges upto Duliajan. In case bidder fails to quote inland freight charges, highest freight quoted by domestic bidder (considering pro-rata distance) against this tender or OIL's estimated freight, whichever is higher, shall be loaded to their offer for comparison purpose.
- iii) The items covered under this enquiry shall be used by OIL in the PEL/ML areas issued/renewed after 01/04/99 and hence, applicable customs duty for import of goods shall be zero. However, IGST @5% shall be applicable during import. IGST /Concessional GST @5% shall be applicable for Indigenous bidders also. Indigenous bidders must quote Deemed Export prices. OIL will issue Project Authority Certificate (PAC) under Deemed Export benefit, where import content is

SDG8955P19/07 Page **18** of **35**

declared by the bidder for availing Advance Licence for intermediate Supply. However, Indian bidders will not be issued Recommendatory Letter.

- 12.0 Bidder shall accept and comply with the following clauses as given in the Bid Document, failing which bid shall be liable for rejection:
 - i) Liquidated Damages
 - ii) Warranty/Guarantee of material
 - iii) Arbitration / Resolution of Dispute
 - iv) Force Majeure
 - v) Applicable Laws

(II) BID EVALUATION CRITERIA (BEC)

The bids conforming to the specifications, terms and conditions stipulated in the enquiry and considered to be responsive after subjecting to the Bid Rejection Criteria will be considered for further evaluation as per General Terms and Conditions for Global Tender and the Bid Evaluation Criteria given below:

- 1.0 The evaluation of bids shall be done as per the Price Bid Format (SUMMARY) provided under (I), (C), BRC Commercial Para 11.0 and detailed below.
- 2.0 If there is any discrepancy between the unit price and the total price, the unit price will prevail and the total price shall be corrected. Similarly, if there is any discrepancy between words and figure, the amounts in words shall prevail and will be adopted for evaluation.
- 3.0 For conversion of foreign currency into Indian currency, B.C. selling (Market) rate declared by State Bank of India, one day prior to the date of price bid opening shall be considered. However, if the time lag between the opening of the bids and final decision exceed 3(three) months, then B.C. Selling(Market) rate of exchange declared by SBI on the date prior to the date of final decision shall be adopted for conversion and evaluation.
- 4.0 To ascertain the inter-se-ranking, bid prices shall be converted into Indian Rupees and the comparison of responsive bids shall be made as under, subject to corrections / adjustments, if any.

4.1 When only foreign bidders are involved:

Comparison of bids will be done on the basis of "TOTAL VALUE" as mentioned in para 11.0, (i), (J) of BRC Commercial above.

NOTE: *Banking charge in the country of the foreign bidder shall be borne by the bidder. Banking charge 1% for payment through Letter of Credit. If confirmed L/C at buyer's account is required, 1.5 % will be loaded.

4.2 When only domestic bidders are involved:

Comparison of bids will be done on the basis of "TOTAL VALUE" as mentioned in para 11.0, (ii), (J) of BRC Commercial above.

4.3 When both foreign and domestic bidders are involved:

SDG8955P19/07 Page **19** of **35**

The Grand Total Value of domestic bidder as per para 11.0, (ii), (J) of BRC Commercial excluding (H + I) i.e Grand Total Value of domestic bidder excluding inland transportation charges including GST and Insurance charges including GST worked out as above and Grand Total Value of the foreign bidder worked out as per para 11.0, (i), (J) of BRC Commercial will be compared.

Note: When more than one domestic bidders fall within price preference range, inter-se-ranking will be done on Grand Total Value basis. If the Government of India revises these evaluation criteria the same as applicable on the bid closing date will be adopted for evaluation of the offers.

5.0 Other terms and conditions of the enquiry shall be as per General Terms and Conditions for Global Tender. However, if any of the Clauses of the Bid Evaluation Criteria (BEC) mentioned here contradict the Clauses in the General Terms & Conditions of Global Tender of the tender and/or elsewhere, those mentioned in this BEC shall prevail.

SDG8955P19/07 Page **20** of **35**

CHECK LIST

THE CHECK LIST MUST BE COMPLETED AND RETURNED WITH YOUR OFFER. PLEASE ENSURE THAT ALL THESE POINTS ARE COVERED IN YOUR OFFER. THESE WILL ENSURE THAT YOUR OFFER IS PROPERLY EVALUATED. PLEASE SELECT "Yes" OR "No" TO THE FOLLOWING QUESTIONS, IN THE RIGHT HAND COLUMN.

A. COMMERCIAL

S1#	REQUIREMENT	COMPLIANCE
1.0	Whether bid submitted under Single Stage Two Bid System?	Yes / No
2.0	Whether quoted as manufacturer?	Yes / No
2.1	Whether quoted as OEM Dealer / Supply House. To Specify-	Yes / No
2.2	If quoted as OEM Dealer / Supply House	Yes / No
	(a) Whether submitted valid and proper authorization letter from manufacturer confirming that bidder is their authorized Dealer / supply House for the product offered?	
	(b) Whether manufacturer's back-up Warranty/Guarantee certificate submitted?	
3.0	Whether ORIGINAL Bid Bond (not copy of Bid Bond) as per Revised Format Sent separately? If YES, provide details	Yes / No
	(a) Amount:	
	(b) Name of issuing Bank:	
	(c) Validity of Bid Bond :	
4.0	Whether offered firm prices?	Yes / No
4.1	Whether quoted offer validity of 120 days from the bid closing date of tender?	Yes / No
4.2	Whether quoted a firm delivery period?	Yes / No
4.3	Whether agreed to the NIT Warranty clause?	Yes / No
4.4	Whether confirmed acceptance of NIT Payment Terms	Yes / No
5.0	Whether confirmed to submit PBG as asked for in NIT?	Yes / No
5.1	Whether agreed to submit PBG within 30 days of placement of order?	Yes / No
6.0	Whether Price submitted as per Price Schedule of the tender?	Yes / No
7.0	Whether quoted as per NIT (without any deviations)?	Yes / No
7.0	Whether quoted any deviation?	Yes / No
7.1	Whether deviation separately highlighted?	Yes / No
8.0	Whether indicated the country of origin for the items quoted?	Yes / No
8.1	Whether technical literature / catalogue enclosed?	Yes / No
8.2	Whether weight & volume of items offered indicated?	Yes / No
9.0	For Foreign Bidders - Whether offered FOB / FCA port of despatch including sea / air worthy packing & forwarding?	Yes / No
9.1	For Foreign Bidders – Whether port of shipment indicated. To specify:	Yes / No
9.2	For Foreign Bidders only - Whether indicated ocean freight up to Kolkata port (Excluding marine insurance) ?	Yes / No
9.3	Whether Indian Agent applicable ?	Yes / No

SDG8955P19/07 Page **21** of **35**

	If YES, whether following details of Indian Agent provided?	
	(a) Name & address of the agent in India – To indicate	
	(b) Amount of agency commission – To indicate	
	(c) Whether agency commission included in quoted material value?	
10.0	For Indian Bidders – Whether indicated the place from where the goods will be dispatched. To specify:	Yes / No
10.1	For Indian Bidders – Whether road transportation charges up to Duliajan quoted?	Yes / No
10.2	For Indian Bidders only - Whether offered Ex-works price including packing/forwarding charges?	Yes / No
10.3	For Indian Bidders only - Whether indicated import content in the offer?	Yes / No
10.4	For Indian Bidders only - Whether offered Deemed Export prices?	Yes / No
10.5	For Indian Bidders only – Whether all applicable Taxes & Duties have been quoted?	Yes / No
11.0	Whether all BRC/BEC clauses accepted?	Yes / No
12. 0	Whether Integrity Pact with digital signature uploaded?	Yes / No
12. 1	Whether all the clauses in the Integrity Pact have been accepted?	Yes / No
12. 2	Whether all Financial documents as per BRC Financial have been uploaded?	Yes / No

B. TECHNICAL

Sl. No	DESCRIPTIONS	REMARKS
1	Whether quoted the item as manufacturer	YES / NO
2	Whether quoted the item as sole selling agent / distributor / dealer / supply house of any manufacturer,	YES / NO
3	Whether the items would be brand new, unused & of prime quality?	YES / NO
4	Whether the offered Drilling Hook is 500 Short Ton (453 MT) rating	YES / NO
5	Whether the offered Drilling Hook is having positioner & swivel lock assembly	YES / NO
6	Whether the offered Drilling Hook is having hydraulic snubber	YES / NO
7	Whether the offered Drilling Hook can be locked in any of the eight different positions spaced at 45 degree	YES / NO
8	Whether two numbers of loop rod assemblies will be supplied with each Drilling Hook	YES / NO
9	Whether the item would be free from all defects & fault in material, workmanship & manufacture and shall be in full conformity with ordered specifications?	YES / NO
10	Whether warranty would be for 18 months from date of dispatch or 12 months from date of commissioning of the items, whichever is earlier?	YES / NO
11	Whether the defective item/ parts, if any, rejected by us will be replaced by you free of cost?	YES / NO
12	Whether the item would be manufactured as per latest edition of API spec. 8C, PSL-2?	YES / NO
13	Whether bidder have forwarded API spec. 8C certificate along	YES / NO

SDG8955P19/07 Page **22** of **35**

	with the quotation?	
	Whether detailed technical catalogues, literature and drawings	
14	indicating exploded view and dimensions with part numbers for	YES / NO
	the offered items are forwarded?	
15	Whether mention the name of manufacturer, country of origin	YES / NO
13	and port of shipment?	ILS / NO
16	Whether testing and marking would be done as per latest	YES / NO
10	edition of API Spec. 8C, PSL-2?	TES / NO
	Whether you (other than OEM) have forwarded the copy of	
17	authorization letter from the original manufacture to sell their	YES / NO
	products to OIL INDIA LIMITED?	
18	Any deviation from NIT?	YES / NO

Signature
Name
Designation

SDG8955P19/07 Page **23** of **35**

CERTIFICATE OF ANNUAL TURNOVER & NET WORTH

TO BE ISSUED BY PI LETTER HEAD	RACTISING CHARTARD ACCO	UNTANTS' FIRM ON THEIR		
TO WHOM IT MAY CONCERN				
This is to certify that the following financial positions extracted from the audited financial statements of M/s				
YEAR	TURN OVER	NET WORTH		
IEAR	In INR (Rs.) Crores/ US \$ Million) *	In INR (Rs.) Crores / US \$ Million) *		
*Rate of	conversion (if used any): USD 1.	00 = INR		
Place: Date:				
Seal				
Membership No: Registration Code:				
Signature				

SDG8955P19/07 Page **24** of **35**

^{*}Applicable only for GLOBAL tenders

	TECHNICAL EVALUATION MATRIX (TO BE FILLED IN BY BIDDER DULY SIGNED)			
	BID EVALUATION CRITERIA			
Clause Number	DESCRIPTION	BIDDER'S RESPONSE (Complied / Not Complied / Deviation / Not Applicable)	TO BE FILLED BY THE BIDDER Relevant Location of their Bid to support the remarks / compliance	
			(Reference of Document name / Serial number / Page number of bid for documentary evidence)	
1.0	Manufacturer's Experience: A. In case the bidder is a manufacturer of the offered item(s), then bidder must furnish the following documents along with the technical bid failing which the bids will be rejected:			
A.1	The bidder should have minimum 5 years continuous experience of manufacturing of the tendered items conforming to API spec. 8C certification, PSL-2. For this purpose, the period reckoned shall be period prior to the date of original bid closing date of the tender. Copies of API 8C certificates, having authorization for Drilling Hooks at PSL-2, for the last 5 (Five) years (i.e. continuous without having any break in between) must be submitted along with techno - commercial bid. Bids without copies of valid API 8C certificates or with a break in between will be rejected.			
A.1.1	Additionally, the bidder should also possess API Specification Q1 or ISO 9001 for manufacturing of Drilling Hooks. Valid copy of API			

SDG8955P19/07 Page **25** of **35**

	· · · · · · · · · · · · · · · · · · ·	
	Specification Q1 or ISO 9001 should be submitted along with the bid,	
	without which the bid will be rejected.	
	The bidder should have manufactured and supplied minimum 01(one) number of Drilling hook of 350 Ton (317 MT) or higher capacity to	
	E&P companies / Drilling Contractors / Drilling service providers in	
	the last 5 (five) years as on original bid closing date of the tender	
	(either by themselves or through their sole selling agent / distributor /	
	dealer / supply house). Documentary evidence in respect of	
	manufacturing and supplying the above mentioned items should be	
	submitted with the technical bid, in the form of copies of relevant	
	signed Purchase Orders along with copies of any of the following	
	documents in respect of satisfactory execution of each of those	
	Purchase Orders failing which the bids will be rejected:	
	(i) Signed and sealed Satisfactory supply / completion report (in	
	original on user's letter head) (OR)	
A.2	(ii) Bill of Lading (OR)	
	(iii) Consignee delivery receipt / challan (OR)	
	(iv) Central Excise Gate Pass / Tax Invoice issued under relevant rules	
	of Central Excise / Vat / GST (OR)	
	(v) Commercial Invoice / Payment Invoice	
	Note:	
	a) The Purchase Order date need not be within 5 (five) years preceding	
	original bid closing date of this tender. However, the execution of	
	supply should be within 5 (five) years preceding original bid closing	
	date of this tender.	
	b) Satisfactory supply / completion report should be issued on	
	company's letterhead with signature and stamp.	
	In case, for supplementing manufacturer's supply experience criteria	
A.2.1	(A.2), the manufacturer submits Purchase Order(s) and relevant	
11,2,1	documents which is through their sole selling agent / distributor/dealer	
	and the same state of the same	

SDG8955P19/07 Page **26** of **35**

	/	
	/ supply house, then following additional documents are also to be submitted:	
	submitted.	
	a) Copies of signed Purchase Order(s) / Contract agreement(s) between	
	the manufacturer and the sole selling agent / distributor / dealer /	
	supply house and copies of any of the following documents in respect	
	of satisfactory execution of each of those Purchase Order(s) / Contract	
	agreement(s).	
	i) Bill of Lading (OR)	
	ii) Commercial Invoice / Payment of Invoice of the OEM (OR)	
	iii) Central Excise Gate Pass/Tax Invoice issued under relevant rules of	
	Central Excise/Vat/GST.	
	The bidder shall confirm in their technical bid that the equipment /	
A.3	products will be tested and certified as per API 8C, PSL-2 (Latest	
	Edition).	
	The bidder must keep API licenses along with authorization for API	
A.4	monogram valid till execution of purchase order and must confirm that	
	the offered product will be supplied with API Monogram.	
	In case renewal process of API license is in progress at the time of	
	bidding, the manufacturer should furnish a letter from API to this	
	effect that renewal of the license is under examination with API, but	
A.5	the manufacturer is authorized to manufacture the items as per API license and to use API monogram till the renewal for license is issued.	
	The bidder shall also submit an undertaking that delay in renewal of	
	API certificate shall not affect the stipulated delivery schedule of the	
	tender / purchase order.	
	Bidder quoted as manufacturer must guarantee uninterrupted supply of	
	spares and availability of service for at least 10 years with effect from	
A.6	delivery of the Item / product for the item / product to be supplied	
	under the Tender / Order, if order is awarded to them by OIL.	
	Bidder should categorically confirm in the technical bid a delivery	
A.7	schedule within seven (07) months, FOB Port of dispatch, after	
	establishment of letter of credit (in case of foreign bidder) or for	

SDG8955P19/07 Page **27** of **35**

	dispatch of the equipment within seven (07) months after receipt of	
	formal order (in case of indigenous bidder) failing which their offer	
	will be rejected.	
	If the bidder is a manufacturer and has supplied 350 Short Tons or	
	higher capacity Drilling Hooks to OIL in the last 05 (five) years as on	
	original bid closing date either by themselves or through their sole	
A.8	selling agent / distributor / dealer / supply house and whose past	
A.6		
	performance has been satisfactory, the bidder need not satisfy Clause	
	A.2. In this situation the bidder shall have to indicate the Purchase	
	Order (P.O.) No. of OIL in their technical bid.	
	IN CASE THE BIDDER IS NOT A MANUFACTURER	
2.0	B. If the bidder is a sole selling agent / distributor / dealer / supply	
2.0	house of any manufacturer, then bidder must furnish the following	
	documents along with the technical bid failing which the bids will be	
	rejected:	
	Authorization certificate from the manufacturer (in original on	
	manufacturer's letter head) should be submitted along with the	
B.1	technical bid. This certificate should be valid at the time of bidding and	
	should remain valid during the entire execution period of the order.	
	Undertaking from the manufacturer (in original on manufacturer's	
	letter head) guaranteeing supply of items to the bidder in the event of	
B.2	an order on the bidder. This certificate should be valid at the time of	
B.2		
	bidding and should remain valid during the entire execution period of	
	the order.	
	Warranty backup from the manufacturer in original on manufacturer's	
B.3	letter head against the quality of the tendered item(s) as specified in the	
	tender.	
	Copies of API Spec 8C certificates of the OEM of their quoted product	
B.4	in line with para A.1 and valid Specification Q1 certificate or	
D.4	ISO 9001 of the OEM of their quoted product in line with para A.1.1	
	above.	
D. 5	Undertaking from the manufacturer (in original on manufacturer's	
B.5	letter head) guaranteeing uninterrupted supply of spares and	

SDG8955P19/07 Page **28** of **35**

	11111 6 1 6 1 1 1 10 11 66 16 111	
	availability of service for at least 10 years with effect from delivery of	
	the Item / product for the item / product to be supplied under the	
	Tender / Order, if order is awarded to them by OIL.	
	Documentary evidence in respect of manufacturing and supply	
	experience as specified under para 1.0 (A.2 & A.2.1, if applicable)	
	from the concerned manufacturer (having supplied such items either by	
B.6	manufacturer themselves or through their sole selling agent /	
	distributor / dealer / supply house) along with the techno-commercial	
	bid.	
	Documentary evidence in respect of bidder's own supply experience of	
	supplying at least 01 (one) number of drilling hook, of 350 short ton	
	or higher capacity to any E&P companies / Drilling Contractors /	
	Drilling service providers during last 5 (five) years as on original bid	
	closing of the tender as specified. Documentary evidence in respect of	
	supplying the above mentioned items should be submitted with the	
	technical bid, in the form of copies of relevant signed Purchase Orders	
	along with copies of any of the following documents in respect of	
	satisfactory execution of each of those Purchase Orders failing which	
	· · · · · · · · · · · · · · · · · · ·	
	the bids will be rejected:	
	(i) Signed and sealed Satisfactory supply / completion report (in	
B.7	original on user's letter head) (OR)	
	(ii) Bill of Lading (OR)	
	(iii) Consignee delivery receipt / challan (OR)	
	(iv) Central Excise Gate Pass / Tax Invoice issued under relevant rules	
	of Central Excise / Vat / GST (OR)	
	(v) Commercial Invoice / Payment Invoice	
	Note:	
	11000.	
	a) The Purchase Order date need not be within 5 (five) years preceding	
	original bid closing date of this tender. However, the execution of	
	supply should be within 5 (five) years preceding original bid closing	
	date of this tender.	

SDG8955P19/07 Page **29** of **35**

	b) Satisfactory supply / completion report should be issued on company's letterhead with signature and stamp.	
	c) In case the bidder submits the same Purchase Order(s) and relevant documents for supplementing the supply experience for both itself and the OEM, then the following additional documents are also to be submitted for supplementing the execution of supply from the OEM to the bidder as indicated in the submitted Purchase Order (s) failing which the bid will be rejected:	
	a) Copies of Purchase Order / Contract between the Bidder and the OEM and any of the following documents:	
	i) Commercial Invoice / Payment invoice of the OEM (OR) ii) Bill of Lading (OR) iii) Central Excise Gate Pass/Tax invoice issued under relevant rules of Central Excise /VAT	
B.8	Bidder should categorically confirm in the technical bid a delivery schedule within seven (07) months, FOB Port of dispatch, after establishment of letter of credit (in case of foreign bidder) or for dispatch of the equipment within seven (07) months after receipt of formal order (in case of indigenous bidder) failing which their offer will be rejected.	
B.9	If the bidder is sole selling agent / distributor / dealer / supply house of any manufacturer and have successfully supplied 350 Short Tons or higher capacity Drilling Hooks to OIL in the last 05 (five) years as on original bid closing date and whose past performance has been satisfactory, the bidder need not satisfy Clause B.7. In this situation the bidder shall have to indicate the Purchase Order (P.O.) No. of OIL in their technical bid. However, this exemption shall be applicable only if the bidder has declared in the bid that they will be supplying the tendered item from the same manufacturer as per the last order supply.	
B.10	The sole selling agent / distributor / dealer / supply house of any	

SDG8955P19/07 Page **30** of **35**

Original Equipment manufacturers should quote for the supply of 500		
Short Ton Capacity Drilling Hooks from those manufacturers who also		
meet the criteria as mentioned at clauses A.3, A.4 & A.5 above. The		
bidder is required to submit documentary evidence in respect of the		
above from the concerned manufacturer along with the techno-		
commercial bid.		

SDG8955P19/07 Page **31** of **35**

	TECHNICAL EVALUATION MATRIX (TO BE FILLED IN BY BIDDER DULY SIGNED)				
	TECHNICAL SPECIFICATIONS CRITERIA				
Clause Number	DESCRIPTION	BIDDER'S RESPONSE (Complied / Not Complied / Deviation / Not Applicable)	TO BE FILLED BY THE BIDDER Relevant Location of their Bid to support the remarks / compliance (Reference of Document name / Serial number / Page number of bid for documentary evidence)		
Clause A	500 SHORT TON (453 METRIC TON) CAPACITY DRILLING HOOK (Manufactured, Tested and Monogrammed as per Latest Edition of API Spec – 8C, PSL-2) – 02 NUMBERS I) 500 Short Ton (453 MT) Dynaplex Drilling Hook manufactured and monogrammed as per latest edition of API Specification 8C,PSL-2 with positioner lock assembly and swivel lock assembly, rated for 500 Short Ton (453 MT) and complete with, but not limited to, the following features: a) Built in hydraulic snubber to eliminate damage to tool joint threads from the bouncing action produced when 'breaking out' stands coming out of the hole. b) Hook positioner to automatically rotate the elevator into the correct position for the derrick man with handles and door ready for instant and easy latch-on. To prevent the				

SDG8955P19/07 Page **32** of **35**

hook and elevator from being rotated by the spin-up of drill string while going in the hole.

- c) Flexible pin connection between hook and shank, to keep the hook load properly balanced and thereby eliminating unequal loading on the ears of the elevator.
- d) The hook body should be attached to a solid one piece forged shank of alloy steel. The relieve springs should be low stressed heat treated and enclosed in a protective housing. These springs should carry only a small fraction of the load. If either of these springs falls during operation, the load on the hook cannot be released.
- e) The swivelling of the hook body round the shank pin permits each elevator link to hang vertically and swing freely. Each link arm should be equipped with locking arms to hold the link in place.
- f) The hook should also feature saddle type lower locking arm which provides a large bearing surface for the swivel bail reducing on the body section. When open, the locking arm on the lower hook should serve as a guide in picking up the swivel and Kelly out of the scabbard. When the bail hits the saddle the lower locking arm should close and lock automatically.
- g) The hook to be locked in any of the eight positions by a plunger type swivel lock that engages equally spaced holes in the swivel ring. The lock must be able to be engaged from the floor through the use of a loop rod assembly.
- h) Plunger type swivel lock to keep the hook in any one of the eight different positions spaced at 45 deg.
- i) Two numbers of rod assemblies to be provided for engaging the lock of hook from the derrick floor.

II) SPECIAL REQUIREMENTS:

SDG8955P19/07 Page **33** of **35**

	a) PSL-2 components shall be fabricated from materials meeting the applicable requirements for ductility specified in API Specification $8C - 6.3.7$ (Table $- 2$).	
	b) The acceptance criteria for the drilling hooks shall be as specified in API Specification 8C – 8.4.7.4.1 (Table – 5 for PSL-2).	
	c) SR-1 Proof Load Test: The items (DRILLING HOOKS) shall be given a proof load test and subsequently examined in accordance with 8.6.2 and should be marked "SR-1" accordingly near the load rating identification (API Specification 8C – Annex A.2). Test reports should be submitted along with the supply.	
	d) SR-3 Data Book: The Manufacturer's Data Book as per API Specification 8C – Annex A.4 for each of the drilling hooks should be submitted along with the supply.	
	e) SR-5 Volumetric Examination of Wrought Material: The entire volume of primary load carrying wrought components shall be examined by the ultrasonic method as per API Specification 8C – Annex A.6.	
	GENERAL NOTE FOR BIDDERS	
	The items shall be brand new, unused & of prime quality. Bidder shall warrant (in the event of an order) that the product supplied will be free from all defects & fault in	
1	material, workmanship & manufacture and shall be in full conformity with ordered specifications. This clause shall be valid for 18 months from date of dispatch/shipment	
	or 12 months from the date of commissioning whichever is earlier. The defective materials, if any, rejected by OIL shall be replaced by the supplier at their own expense. Bidders must confirm the same while quoting.	
2	The Bidder should indicate the dimensions and weight of the offered item, the name of the manufacturer, the country of origin and port of dispatch of the materials.	
	Bidder must provide detailed specifications of the offered product and should forward	
3	relevant Catalogue, Drawing, and Literature (in printed form, not in computer media such as floppies or CDs) indicating the quoted items along with the quotation.	
	The items are to be manufactured, tested, monogrammed strictly as per API 8C, PSL-2	
4	specification (latest edition) and marked with SR-1 marking as per API Spec 8C (latest	
	edition). Bidders should confirm the same while quoting and should also submit valid	

SDG8955P19/07 Page **34** of **35**

	and relevant API 8C specification certificate (having authorization for drilling hooks)	
	along with the quotation.	
	Necessary testing and marking shall be done as per API Spec 8C, PSL-2 (latest edition)	
5	and as specified elsewhere in the tender. The items shall be die stamped with the	
	manufacturer's name, the API monogram and the month and year of manufacture.	
	Bidders are to confirm the same while quoting.	
	In the event of an order the supply must include the manufacturer's data book (As per	
6	SR3 of API 8C); mill test certificates, Ultrasonic Test Reports; Proof Load testing and	
	subsequent examination reports (As per SR1 of API 8C). Bidder should categorically	
	confirm while quoting.	
	Bidder should forward a list of recommended spares for two (02) years operation for	
	the quoted items indicating part numbers, quantity & unit price separately along with	
7	the quotation in the commercial bid and categorically confirm the same in the technical	
/	bid (price should not be mentioned in the technical bid). However the cost of these	
	spares will not be considered for bid evaluation purpose. The price should remain valid	
	for at least two (02) years.	
	The bidder should forward 3 (three) copies of Operation, service & maintenance	
0	manual (indicating assembling & disassembling procedures), drawing and spare parts	
8	book having illustrated drawings and exploded views of the items with part numbers in	
	the event of an order place upon them with the consignment.	
9	Any deviation(s) from the tender specification should be clearly highlighted specifying	
9	justification in support of deviation.	
10	Bidder to sign and submit completely filled up Technical Evaluation Matrix for Bid	
10	evaluation criteria and Technical specification.	
	Bidder should note that in the event of an order the API licenses for manufacturing the	
	DRILLING HOOKS along with authorization for API monogramming should be valid,	
11	without any break, till execution of purchase order. Valid relevant API certificate to be	
	submitted along with the supply. Bidder should categorically confirm compliance	
	while quoting.	

SDG8955P19/07 Page **35** of **35**