OIL INDIA LIMITED (A Govt. of India Enterprise) Rajasthan Project, Jodhpur – 342005, Rajasthan

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Tender No. & Date : SJG3242P17 Dated 08.12.2016

Tender Fee : INR 6,000/- OR USD 100

Bid Security Amount : INR 1,49,000/- OR USD 2,200/-

Bid Validity : Bid should be valid for 120 days from bid closing

date.

Bid Bond Validity : Bid Bond should be valid upto 31.08.2017

(Bid bond format has been changed. Please submit bid bond as per revised format

failing which offer will be rejected)

Bidding Type : SINGLE STAGE TWO BID SYSTEM

Bid Closing on : As mentioned in e-portal

Technical Bid Opening on : As mentioned in e-portal

Performance Guarantee : Applicable @ 10% of purchase order value.

Note: Against Tender Fee - Payment should be made only through online payment gateway and no other instrument (Cash/DD/Chequ'es/Cashier Cheque, etc.) will be acceptable.

Against Bid Security /EMD /Performance Bank Guarantee - Only payments through online gateway mode or Submission of Bank Guarantee/LC will be acceptable. No DD/Cheques/Cashier Cheque or any other mode will be acceptable.

Item No./Mat. Code	Material Description	QTY.	UOM
10 85043961	PRIMARY VISCOSIFIER/DOWNHOLE VISCOSITY MODIFIER IN DRILLING MUD. XC POLYMER- DISPENSIBLE (XCD)	12,500	KG
	Product Description and Use: A dispersible Xanthan Gum Biopolymer to be used as primary viscosifier and downhole rheology modifier in water base drilling fluid in medium and deeper depth wells up to 120 degC temperature. The product should be a high molecular weight biopolymer produced by the action of microorganism Xanthonomous Camprestis on a high purity carbohydrate Xanthan gum. The material should be free from all kinds of dead bacteria and should give clear water like solution without any turbidity.		
	Specification: 1. Physical Properties: The material, as received, should be a free flowing white to creamish / brownish white powder free from foreign matter and visible impurities.		
	2. Moisture Content, measured by drying at 105 +/-2 degC, % by mass, maximum: 15.00.		
	3. Dispersibility / Solubility Test: The material should be quickly and easily dispersible in water when sprayed in water taken in a breaker and should not remain floating. 1.00% (w/v) solution of the product in distilled water after mixing in multimixer for 30 minutes should give clean solution without turbidity.		
	4. Rheological properties: Prepare a 0.5% (w/v) solution of the sample in distilled water containing 1% (w/v) NaCl (LR grade) by stirring in a multimixer for 30 minutes. Adjust pH of the solution in the range 8 - 9 by addition of 1N NaOH solution while stirring. Determine the rheological properties of the suspension at 26 +/- 2 degC which should be as follows: (i) Apparent viscosity, cp: 15 - 25 (ii) "0" minute gel, lbs/100 ftsq, minimum: 8 (iii)"N" value at 200 & 100 rpm of Fann VG meter or equivalent, maximum:: 0.40		
	5. Cross linking properties:		

To 500 ml of distilled water, add 5 ml of 3% (w/v) solution of calcium chloride (fused and analar grade) and to this solution, add 0.5% (w/v) of the sample while stirring in a multimixer. Stir the suspension further for 30 minutes in a multimixer. To this add 2% (w/v) chrome alum powder (LR grade) and stir for additional 10 min. Adjust the PH in the range 8-9 by 1N NaOH solution while stirring. Determine the rheological properties of the suspension at

 $26 + / - 2 \deg C$ which should be as under:

- (i) Apparent viscosity, cp, minimum: 40
- (ii) Yield value, lbs/100 ftsq,minimum: 40
- (iii) "0" minute gel, lbs/100ftsq, minimum : 20
- (iv) "15" minute gel, lbs/100 ftsq, minimum: 100

6. Performance Test:

Prepare a 0.5% (w/v) solution of the sample in distilled water by stirring in a multimixer for 30 minutes. Adjust the PH to 8 - 9 with 1N NaOH solution. Add to it 3% of the OIL approved benonite powder and stir for 30 minutes. Determine apparent viscosity, yield value and API fluid loss of the mud at 26 + - 2 degC.

Age the treated mud at 100 + / - 2 degC for 18 hrs in rolling condition. Cool and stir for 15 minutes in a multimixer. Determine apparent viscosity, yield value and API fluid loss at 26 + / - 2 degC which should be as under:

- (i) Apparent viscosity, cp: should not decrease
- (ii) Yield value, lbs/100 ftsq: should not decrease
- (iii) API fluid loss, ml: should not increase

7. Temperature stability:

Prepare 0.5% (w/v) solution of the sample in saturated salt water (prepared by dissolving analar grade NaCl in distilled water) by stirring in a multimixer for 30 minutes. Adjust PH to 8 - 9 by 1N NaOH solution. Record apparent viscosity and yield value of suspension at 26 + /- 2 degC. Age the solution in a roller oven in rolling condition at 120 + /- 2 degC for 18 hrs. Cool and stir for 5 minutes. Measure apparent viscosity and yield value of the solution at 26 + /- 2 degC which should be as under :

- (i) Apparent viscosity, cp: should not decrease
- (ii) Yield value, lbs/100 ftsq: should not decrease

8. Borate Sensitivity Test:

Prepare a 0.5% (w/v) solution of the sample in distilled water by stirring in a multimixer for 30 minutes. Add to it 5 ml of 20% (w/v) hot solution of borax and stir for 5 minutes. No stiff gel formation should take place.

9. Packing:

The material should be packed in multiwalled paper bags with at least two innermost layers are suitably water proofed strong enough to withstand rigours of transit and storage. Pack Size: 25KG net per bag.

10. Markings:

Each bag should have clear legible markings as given below:

- (i) Name of the product/brand name
- (ii) Name of the supplier/manufacturer (Name of manufacturer must be marked on the bags in case the product is not branded).
- (iii) Date/month/year of manufacture
- (iv) Supply order number against which the supply is made.
- N.B. 1) Apparent viscosity and yield value will be measured by a Fann VG meter or equivalent and API fluid loss will be measured in standard API fluid loss apparatus using compressed air or nitrogen as pressure source.
- 2) The Supplied Materials must meet OIL's specifications in all respect.

AS PER THE FOLLOWING ANNEXURE:

- a) Bid Evaluation Criteria Annexure I.
- b) Technical Checklist and Commercial Checklist vide Annexure IV and Response Entry Sheet
- c) Integrity Pact- Annexure XII
- d) General Terms & Conditions" for e-Procurement as per Booklet No. MM/RP/GLOBAL/E-01/2005, user manual, and general guideline for e-procurement.

Notes:

- 1.0 DELIVERY: Bidder to quote best delivery period.
- 2.0 Submission of tender sample is mandatory for all the bidders including those who were earlier exempted from submission of tender samples. All the exemption letters issued by OIL in this regard stand withdrawn. Hence all the bidders are to ensure strict compliance of the above. The tender sample should reach us before bid closing date and time stipulated in the e-tender.
- 3.0 Considering the nature of the items, if the product offered by the lowest acceptable bidder is not field proven in OIL, purchaser at its discretion may place a trial order to the extent of 25%(maximum) only for field trial and

- vendor development and balance quantity will be procured from other competitive bidders whose product has been field proven in OIL.
- 4.0 XC POLYMER being a item of critical nature with respect to it's function and safety aspect, no Purchase Preference/Price Preference will be applicable to MSE/SSI Units.

Special Notes:

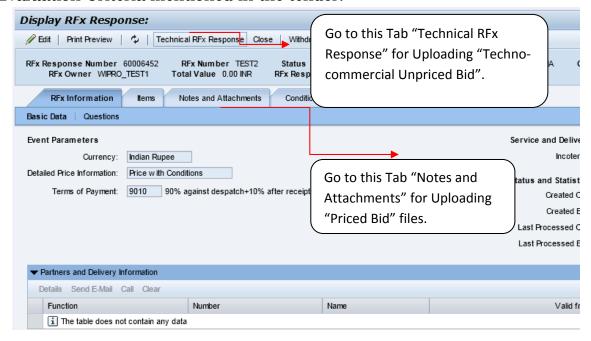
- 1.0 The tender will be governed by "General Terms & Conditions" for e-Procurement as per Booklet No. MM/RP/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) including Amendments & Addendum to "General Terms & Conditions" for e-Procurement uploaded along with the tender.
- 2.0 Technical Check list and Commercial Check list are available in the Technical Rfx -> External Area > Tender Documents. Technical Checklist and Commercial Checklist vide Annexure IV and Response Entry Sheet must be filled-up and uploaded along with "Techno-commercial Unpriced Bid".
- 3.0 The items covered by this enquiry shall be used by Oil India Limited in the PEL/ML areas which are issued/renewed after 01/04/99 and hence Nil Customs Duty during import will be applicable. Indigenous bidder shall be eligible for Deemed Export Benefit against this purchase. Details of Deemed Export are furnished vide Addendum to MM/RP/GLOBAL/E-01/2005 attached. However, Indian bidders will not be issued Recommendatory Letter.
- 4.0 Please note that all tender forms and supporting documents are to be submitted through OIL's e-Procurement site only except following documents which are to be submitted manually in sealed envelope super scribed with Tender no. and Due date to The Chief Manager (M&C), Materials & Contracts Department, Oil India Limited, Rajasthan Project, 2A-Saraswati Nagar, Basni, Jodhpur 342005, Rajasthan on or before 11:00 Hrs (IST) on the Bid Closing Date mentioned in the Tender.
 - a) Original Bid Security.
 - b) Tender Sample
 - c) Details Catalogue and any other document which have been specified to be submitted in original.

All documents submitted in physical form should be signed on all pages by the authorised signatory of the bidder and to be submitted in triplicate.

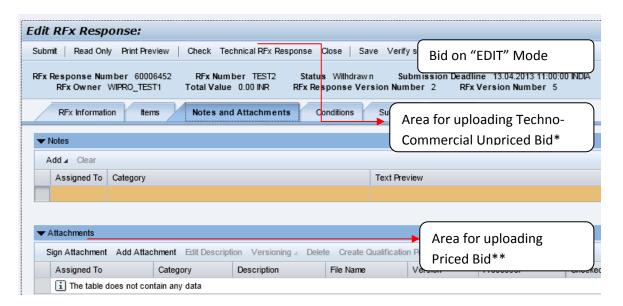
5.0 In case of SINGLE STAGE-TWO BID SYSTEM, bidders shall prepare the "Techno-commercial Unpriced Bid" and "Priced Bid" separately and shall upload through electronic form in the OIL's e-Tender portal within the Bid Closing Date and Time stipulated in the e-Tender. The "Techno-commercial Unpriced Bid" shall contain all technical and commercial details except the prices which shall be kept blank. Details of prices as per Price Bid Format / Commercial Bid to be uploaded as attachment in the Attachment Tab "Notes and Attachments".

A screen shot in this regard is given below.

Any offer not complying with above submission procedure will be rejected as per Bid Evaluation Criteria mentioned in the tender.



On "EDIT" Mode- The following screen will appear. Bidders are advised to Upload "Techno-Commercial Unpriced Bid" and "Priced Bid" in the places as indicated above:



Note:

- * The "Techno-Commercial Unpriced Bid" shall contain all techno-commercial details **except the prices**.
- ** The "Price bid" must contain the price schedule and the bidder's commercial terms and conditions. For uploading Price Bid, first click on Sign Attachment, a browser window will open, select the file from the PC and click on Sign to sign the Sign. On Signing a new file with extension .SSIG will be created. Close that window. Next click on Add Atachment, a

browser window will open, select the .SSIG signed file from the PC and name the file under Description, Assigned to General Data and clock on OK to save the File.

- 6.0 Bidders are requested to examine all instructions, forms, terms and specifications in the bid. Failure to furnish all information required as per the bid or submission of offers not substantially responsive to the bid in every respect will be at the bidders risk and may result in the rejection of its offer without seeking any clarifications.
- 7.0 Other terms and conditions of the tender shall be as per "General Terms & Conditions" for e- Procurement as per Booklet No. MM/RP/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) and its amendments. However, if any of the Clauses of the Bid Evaluation Criteria (BEC) mentioned here contradict the Clauses in the "General Terms & Conditions" for e-Procurement as per Booklet No. MM/RP/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) of the tender and/or elsewhere, those mentioned in this BEC shall prevail.
- 8.0 The Integrity Pact is applicable against this tender .OIL shall be entering into an Integrity Pact with the bidders as per format enclosed vide Annexure XII of the tender document. This Integrity Pact proforma has been duly signed digitally by OIL's competent signatory. The proforma has to be returned by the bidder (along with the technical bid) duly signed (digitally) by the same signatory who signed the bid, i.e., who is duly authorized to sign the bid. Uploading the Integrity Pact with digital signature will be construed that all pages of the Integrity Pact has been signed by the bidder's authorized signatory who sign the Bid. If any bidder refuses to sign Integrity Pact or declines to submit Integrity Pact with the offer, their bid shall be rejected straightway.

OIL's Independent External Monitors at present are as under:

1. SHRI RAJIV MATHUR, IPS(Retd.), e-Mail ID: rajivmathur23@gmail.com

2. SHRI SATYANANDA MISHRA, IAS(Retd.)
Former Chief Information Commissioner of India &
Ex-Secretary, DOPT, Govt. of India

e-Mail ID: satyanandamishra@hotmail.com

9.0 GUIDELINES FOR PARTICIPATING IN OIL'S E-PROCUREMENT:

9.1 To participate in OIL's E-procurement tender, bidders should have a legally valid digital certificate of Class 3 with Organizations Name as per Indian IT Act from the licensed Certifying Authorities operating under the Root Certifying Authority of India (RCAI), Controller of Certifying Authorities (CCA) of India (http://www.cca.gov.in). Digital Signature Certificates having "Organization Name" field as "Personal" are not acceptable.

9.2 Bidders must have a valid User ID to access OIL e-Procurement site for submission of bid. Vendors having User ID & password can purchase bid documents **on-line through OIL's electronic Payment Gateway**. New vendor shall obtain User ID & password through online vendor registration system in e-portal and can purchase bid documents subsequently in the similar manner. Tender Fee (Non-refundable) of INR 6,000.00 OR USD 100.00 Payment should be made only through online payment gateway and no other instrument (Cash/DD/Chequ'es/Cashier Cheque, etc.) will be acceptable. Tender fee shall be accepted only upto one week prior to Bid Closing date (as mentioned in e-portal).

For participating in Oil India limited e-tenders, all new vendors must get themselves enlisted in Oil India e-portal. Please go to the url: https://etender.srm.oilindia.in/irj/portal and go to the link Supplier Enlistment for E-Tender. For, the detailed procedure for payments towards 'Tender Fee' and 'Bid Security /EMD' through 'Payment Gateway', please refer the manual.

No physical tender documents will be provided. Details of NIT can be viewed using "Guest Login" provided in the e-Procurement portal. The link to e-Procurement portal has also been provided through OIL's web site www.oilindia.com.

PSUs and SSI units are provided USER_ID and initial PASSWORD Free of Cost (as per govt guidelines), however they have to obtain USER_ID and initial PASSWORD as mentioned above and apply to OIL's designated office before the last date of receipt of tender fee (as mentioned in e-portal).

- 9.3 Parties shall be eligible for accessing the tender in E-portal after OIL enables them in the E-portal after receipt of the requisite cost of the bidding document.
- 10.0 Any sum of money due and payable to the contractor (including Security Deposit refundable to them) under this or any other contract may be appropriated by Oil India Limited and set-off against any claim of Oil India Limited (or such other person or persons contracting through Oil India Limited) for payment of sum of money arising out of this contract or under any other contract made by the contractor with Oil India Limited (or such other person or persons contracting through Oil India Limited.
- 11.0All corrigenda, addenda, amendments, time extension, clarifications etc. To the tender will be hoisted on OIL's website (www.oil-india.com) and in the e-portal (https://etenders.srm.oilindia.in/irj/portal) only and no separate notification shall be issued in the press. Prospective bidders are requested to regularly visit the website and e-portal to keep themselves updated.
- 12.0 Bidder shall accept and comply with the following clauses as given in the Bid Document, failing which bid shall be liable for rejection:
 - i) Firm Price
 - ii) Bid Security
 - iii) Specifications / Scope of Work
 - iv) Price Schedule
 - v) Delivery Schedule
 - vi) Period of Bid Validity

- vii) Liquidated Damages
- viii) Performance Security
- ix) Guarantee of material
- x) Arbitration / Resolution of Dispute
- xi) Force Majeure
- xii) Applicable Laws
- xiii) Integrity Pact
- 13.0 A bid shall be rejected straightway if it does not conform to any one of the following clauses:
- (a) Validity of bid shorter than the validity indicated in the Tender.
- (b) Original Bid Security not received within the stipulated date & time mentioned in the Tender.
- (c) Bid Security with (i) validity shorter than the validity indicated in Tender and/or Bid Security amount lesser than the amount indicated in the Tender.
- (d) In case the Party refuses to sign Integrity Pact.

14.0 GENERAL NOTES:

- (a) The items supplied shall be brand new, unused & of recent manufacture. Supplier shall warrant that the product supplied will be free from all defects & fault in material, workmanship & manufacture. This clause shall be valid for 12 months from the date of receipt and acceptance or 18 months from the date of despatch whichever is earlier. The defective materials, if any, rejected by OIL shall be replaced by the supplier at their own expenses. Suppliers must confirm the same in their quotations.
- (b) Any deviation(s) from the tender specification should be clearly highlighted specifying justification in support of deviation.
- (c) Offers shall be complete in all respects and all the items/equipment as specified in the tender must be included in the package. Offers deemed to be incomplete shall be liable for outright rejection.
- (d) Price bids of only those bidders will be opened whose offers are found technocommercially acceptable. The acceptable bidders will be informed before opening of the "priced bid".
- (e) To ascertain the substantial responsiveness of the bid OIL reserves the right to ask the bidder for clarification in respect of clauses covered under BEC also and such clarifications fulfilling the BEC clauses in toto must be received on or before the deadline given by the company, failing which the offer will be summarily rejected.

BID EVALUATION CRITERIA(BEC)

In addition to BRC criteria vide SECTION - 'D' of General Terms and Conditions for Global Tender (MM/RP/GLOBAL/E-01/2005), the following clause will be applicable against this tender.

A. TECHNICAL CRITERIA

- 1. The party should be preferably a Manufacturer of the product. In case the bidder is not a manufacturer, he should be an authorized representative / dealer / supplier of the product of manufacturer. The authorized representative / dealer / supplier should produce authority letter in original from its manufacturer authorizing them to submit the bid along with the bid. Such authority letter should be valid for the entire period of execution of the order.
- 2. The manufacturer should have at least 5 years of manufacturing experiences of XC Polymer with supply record of minimum one order of 50% of tender quantity of XC Polymer to various E&P / Mud Engineering companies. For this purpose the period reckoned from the original bid closing date of the tender. Documentary evidences in support of above supply should be submitted along with the technical bid. OIL reserves the rights to verify the same.
- 3. The bidder should submit tender sample of the product in duplicate (i.e 2 samples) along with the bid. The bid should also accompany test report in original of their latest manufactured product. The report should also include the testing procedure of the parameters indicated in the product specification. Further, the bidder should confirm that bulk supply will be exactly same as the tender sample supplied for technical evaluation. Please note that tender sample should reach at the office of CM(M&C), Oil India Limited, Rajasthan Project, Jodhpur before technical bid opening date and time. Bid received without tender sample before technical bid opening date and time will be rejected.
- 4. The quantity of each tender sample should be ½ kg minimum.
- 5. The tender sample will be evaluated in OIL's laboratory at Jodhpur as per OIL's tender specification for acceptance.
- 6. The bidder (manufacturer/authorized representative) must produce quality assurance certificate that the offered product will be of same quality/standard as the tender sample submitted along with the bid.
- 7. The manufactured product should be strictly as per OIL's specification provided along with the bid.
- 8. Bidder shall submit a copy of Material Safety Data Sheet of the quoted product along with the bid.
- 9. The material should be supplied in the original packing of the manufacturer with markings conforming to the tender specification.

- 10. Any tender sample submitted without shelf life specified by the bidder in the accompanying product information sheet or shelf life of less than one year (as certified by the bidder) shall be rejected.
- 11. Only the products which are field-proven will be considered for bulk procurement against this tender. The supplied material against orders will be accepted after its passing the specification test in the laboratory upon arrival at Duliajan. The supplied product must meet the order specification, and perform at par with the corresponding tender sample submitted by the bidder against this tender during the quality assessment test in the laboratory. In case the supplied product is found to perform only at a higher dosage during such test, OIL will normally reject the consignment and ask for replacement. However, OIL reserves the right to use (in part or full) such inferior supply at any optimally performing higher dosage as determined during the quality assessment test in the laboratory because of operational exigency, and deduct payment from the supplier's bill on pro-rata basis.

B) **FINANCIAL CRITERIA**:

- 1.0 The bidder shall have an annual financial turnover of minimum INR 37.21 Lakh (US\$ 54,950) during any of the preceding 03(three) financial years/accounting year reckoned from the original bid closing date.
- 1.1 In case of Consortium, the leader of the consortium shall have an annual financial turnover as mentioned in para 1.0 above and the other members of the consortium should meet minimum turnover of INR 18.60 lakhs (US\$ 27,475) during any of the preceding 03(three) financial years reckoned from the original bid closing date.
- 2.0 "**Net Worth**" of the bidder should be positive for the preceding financial/accounting year.
- 3.0 Documentary evidence in the form of Audited Balance Sheet and Profit & Loss Account for the preceding 03(three) financial/accounting years should be submitted along with the technical bid.

Considering the time required for preparation of Financial Statements, if the last date of preceding financial / accounting year falls within the preceding six months reckoned from the original bid closing date and the Financial Statements of the preceding financial / accounting year are not available with the bidder, then the financial turnover of the previous three financial / accounting years excluding the preceding financial / accounting year will be considered. In such cases, the Net worth of the previous financial / accounting year excluding the preceding financial / accounting year will be considered. However, the bidder has to submit an affidavit/undertaking certifying that the balance sheet/Financial Statements for the financial year......... (as the case may be) has actually not been audited so far.

Notes:

- a) For proof of Annual Turnover & Net worth any one of the following document must be submitted along with the bid:-
- i) A certificate issued by a practicing Chartered/Cost Accountant (with Membership Number and Firm Registration Number), certifying the Annual turnover & Net worth as per format prescribed in ANNEXURE-A.

OR

- ii) Audited Balance Sheet along with Profit & Loss account. In case of foreign bidders, self-attested/digitally signed printed published accounts are also acceptable.
- b) In case the bidder is a Central Govt. Organization/PSU/State Govt. Organization/Semi-State Govt. Organization or any other Central/State Govt. Undertaking, where the auditor is appointed only after the approval of Comptroller and Auditor General of India and the Central Government, their certificates may be accepted even though FRN is not available. However, bidder to provide documentary evidence for the same.
- 3.1 In case the Audited Balance sheet and Profit Loss Account submitted along with the bid are in currencies other than INR or US\$, the bidder shall have to convert the figures in equivalent INR or US\$ considering the prevailing conversion rate on the date on which the Audited Balance Sheet and Profit & Loss Account is signed. A CA Certificate is to be submitted by the bidder regarding converted figures in equivalent INR or US\$.

Note: Please refer General Terms and Conditions for Global Tender (MM/RP/GLOBAL/E-01/2005) for amendments.

C) COMMERCIAL CRITERIA

- 1.0 Bids are invited under Single Stage Two Bid System. Bidders shall quote accordingly under Single Stage Two Bid System. Please note that no price details should be furnished in the Technical (i.e. Unpriced) bid. The "Unpriced Bid" shall contain all techno-commercial details except the prices which shall be kept blank. The "Priced Bid" must contain the price schedule and the bidder's commercial terms and conditions. Bidder not complying with above submission procedure will be rejected.
- **2.0 Bid security of INR** 1,49,000/- or USD 2,200/- shall be furnished as a part of the TECHNICAL BID (refer Clause Nos.9.0 & 12.0 (Section A) of "General Terms & Conditions" for e-Procurement as per Booklet No. MM/RP/GLOBAL/E-01/2005 for E-procurement (ICB Tenders)). **Any bid not accompanied by a proper bid security in ORIGINAL will be rejected without any further consideration.** A bid shall be rejected straightway if Original Bid Security is not received within the stipulated date & time mentioned in the Tender and/or if the

Bid Security validity is shorter than the validity indicated in Tender and/or if the Bid Security amount is lesser than the amount indicated in the Tender.

- 2.1 For exemption for submission of Bid Security, please refer Clause No. 9.8 (Section A) of "General Terms & Conditions" for e-Procurement as per Booklet No. MM/RP/GLOBAL/E-01/2005 for E-procurement (ICB Tenders).
- 2.2 The Bid Security shall be valid up to 31.08.2017.
- 3.0 Validity of the bid shall be minimum 120 days from Bid closing date. Bids with lesser validity will be straightway rejected.
- 4.0 The prices offered will have to be firm through delivery and not subject to variation on any account. A bid submitted with an adjustable price will be treated as non-responsive and rejected.
- 5.0 Bids received after the bid closing date and time will be rejected. Similarly, modifications to bids received after the bid closing date & time will not be considered.
- 6.0 Bidders shall quote directly and not through Agents in India. Offers made by Indian Agents on behalf of their foreign principals will be rejected. Similarly offers from unsolicited bidders will be rejected.
- 7.0 Bids containing incorrect statement will be rejected.
- 8.0 No offers should be sent by E-mail or Fax. Such offers will not be accepted.
- 9.0 Bidders must confirm that Goods, materials or plant(s) to be supplied shall be new of recent make and of the best quality and workmanship and shall be guaranteed for a period of twelve(12) months from the date of receipt and acceptance thereof or 18 months from the date of despatch whichever is earlier against any defects arising from faulty materials, workmanship or design. Defective goods/materials or parts rejected by OIL shall be replaced immediately by the supplier at the supplier's expenses and no extra cost to OIL.
- 10.0 Successful bidder will be required to furnish a Performance Bank Guarantee @10% of the order value. The Performance Bank Guarantee must be valid for one year from the date of successful commissioning. Bidder must confirm the same in their Technical Bid. Offers not complying with this clause will be rejected.
- 11.0 The Technical Bid should be submitted/uploaded along with Integrity Pact duly signed by the authorized signatory of the bidder. If any bidder refuses to sign Integrity Pact or declined to submit Integrity Pact with the offer, their bid shall be rejected straightway.
- 12.0 Bidders are required to submit the summary of the prices in their commercial bids as per bid format (Summary), given below:

(i) Commercial Bid Format (SUMMARY) for Foreign Bidders:

- (A) Rate per KG of XC Polymer
- (B) Total Cost for 12,500 KG
- (C) Packing & FOB Charges
- (D) Total FOB Port of Shipment value, (B+C) above
- (E) Ocean Freight Charges upto Kolkata, India
- (F) Insurance Charges
- (G) Total CIF Kolkata value, (D + E + F)
- (H) Total Value, (G) above
- (I) Total value in words:
- (J) Gross Weight:
- (K) Gross Volume

(ii) Commercial Bid Format (SUMMARY) for Indigenous Bidders:

- (A) Rate per KG of XC Polymer
- (B) Total Cost for 12,500 KG
- (C) Packing and Forwarding Charges
- (D) Total Ex-works value (B + C)
- (E) Excise Duty, (Please indicate applicable rate of excise duty)
- (F) Sales Tax, (Please indicate applicable rate of Tax)
- (G) Total FOR Despatching station value, (D+ E + F)
- (H) Road Transportation charges to Hamira, Rajasthan
- (I) Insurance Charges
- (J) Total FOR Destination(Hamira, Rajasthan) value, (G+ H + I)
- (K) Total Value, (J) above
- (L) Total value in words:
- (M) Gross Weight:
- (N) Gross Volume:

NOTE:

1. The items covered under this tender shall be used by OIL in the PEL/ML areas issued/renewed after 01/04/99 and hence, applicable Customs Duty for import of goods shall be ZERO. Indigenous bidders must quote Deemed Export prices. Excise Duty under Deemed Export is exempted.

D) EVALUATION OF BID:

The bids conforming to the specifications, terms and conditions stipulated in the enquiry and considered to be responsive after subjecting to the Bid Evaluation Criteria will be considered for further evaluation as per the Bid Evaluation process given below:

I. **COMMERCIAL**:

- 1.0 The evaluation of bids will be done as per the Commercial Bid Format (SUMMARY) detailed in Para C,12.0 above.
- 2.0 If there is any discrepancy between the unit price and the total price, the unit price will prevail and the total price shall be corrected. Similarly, if there is any discrepancy between words and figure, the amounts in words shall prevail and will be adopted for evaluation.

- 3.0 For conversion of foreign currency into Indian currency, B.C. selling (Market) rate declared by State Bank of India, one day prior to the date of price bid opening shall be considered. However, if the time lag between the opening of the bids and final decision exceed 3(three) months, then B.C. Selling(Market) rate of exchange declared by SBI on the date prior to the date of final decision shall be adopted for conversion and evaluation.
- 4.0 To ascertain the inter-se-ranking, the comparison of the responsive bids will be made as under, subject to corrections / adjustments given herein.

4.1 When only foreign bidders are involved:

Comparison of bids will be done on the basis of "TOTAL VALUE" which is estimated as under:

- (A) Rate per KG of XC Polymer
- (B) Total Cost for 12,500 KG
- (C) Packing & FOB Charges
- (D) Total FOB Port of Shipment value, (B+C) above
- (E) Ocean Freight Charges upto Kolkata, India
- (F) Insurance Charges @ 1% of Total FOB Value vide (D) above
- (G) Banking Charges @ 0.5% of Total FOB Value vide (D) above in case of payment through Letter of Credit (If confirmed L/C at buyer's account is required, 1.5% of Total FOB Value will be loaded)
- (H) Total CIF Kolkata Value, (D+E+F+G) above
- (I) Total Value, (H) above
- (J) Total value in words:

NOTE: Banking charge in the country of the foreign bidder shall be borne by the bidder.

4.2 When only domestic bidders are involved or when more than one domestic bidders are in contention in case of mixed response:

Comparison of bids will be done on the basis of "TOTAL VALUE" which is estimated as under:

- (A) Rate per KG of XC Polymer
- (B) Total Cost for 12,500 KG
- (C) Packing and Forwarding Charges
- (D) Total Ex-works value (B + C)
- (E) Excise Duty, (Please indicate applicable rate of excise duty)
- (F) Sales Tax, (Please indicate applicable rate of Tax)
- (G) Total FOR Despatching station value, (D+E + F)
- (H) Road Transportation charges to Hamira, Rajasthan
- (I) Insurance Charges @0.5% of Total FOR Despatching Station Value (G) above
- (J) Total FOR Destination(Hamira, Rajasthan) value, (G+ H+I)
- (K) Rajasthan Entry tax
- (L) Total Value, (J+K) above
- (M) Total value in words:

NOTE: Excise Duty in case of the indigenous bidder is EXEMPTED under E-Tender No. SJG3242P17 Page **15** of **19**

4.3 When both foreign and domestic bidders are involved:

The Total Value of domestic bidder (inclusive of customs duty on imported raw material and components etc. and applicable terminal excise duty on the finished products and Sales Tax) excluding inland transportation to destination, State Entry Tax and Insurance charges worked out as per Para 4.2 above and Total Value of the foreign bidder worked out as per Para 4.1 above will be compared. No price preference will be allowed to indigenous bidders except that for capital goods, the domestic manufacturers would be accorded a price preference to offset CST to the extent of 4 % or actuals, whichever is less subject to 30 % local content norms as stipulated for World Bank Funded project to the satisfaction of OIL. When more than one domestic bidders fall within price preference range, inter-se-ranking will be done on Total Value basis.

Note: If the Government of India revises these evaluation criteria the same as applicable on the bid closing date will be adopted for evaluation of the offers.

5.0 Other terms and conditions of the enquiry shall be as per General Terms and Conditions for Global Tender. However, if any of the Clauses of the Bid Evaluation Criteria (BEC) mentioned here contradict the Clauses in the General Terms & Conditions of Global Tender of the tender and/or elsewhere, those mentioned in this BEC shall prevail.

CERTIFICATE OF ANNUAL TURNOVER & NET WORTH

[TO BE ISSUED BY PRACTISING CHARTERED ACCOUNTANTS' FIRM ON THEIR LETIER HEAD]

TO WHOM IT MAY CONCERN

YEAR	TURN OVER		NET WORTH
	In INR Crores / US\$ Million*	In INR	Crores / US \$ Milli
* Rate of Cor	nversion (if used any): USD 1.00 = INR.		
Place:			
Date:			
Seal:			
Membership	No		
Registration	Code:		
Signature :			

PRICE BID FORMAT

(Ref. Para C 12.0 of Annexure-II)

(A) For FOREIGN BIDDER:

Srl.	DESCRIPTION	Currency Quoted
No.		()
1.	Unit Rate	
2.	Total Cost for 12,500 KG	
3.	Packing & FOB Charges	
4.	Total FOB Port of Shipment value	
5.	Ocean Freight Charges upto Kolkata, India	
6.	Insurance Charges	
7.	Total CIF Kolkata,(Total Value)	
8.	Total value in words	
9.	Gross Weight:	
10.	Gross Volume	

(B) For INDEGINEOUS BIDDER:

Srl.	DESCRIPTION	Currency Quoted
No.		()
1.	Unit Rate	
2.	Total Cost for 12,500 KG	
3.	Packing and Forwarding Charges	
4.	Total Ex-works value	
5.	Excise Duty, (Please indicate applicable rate of	
	excise duty)	
6.	Sales Tax, (Please indicate applicable rate of Tax)	
7.	Total FOR Despatching station value	
8.	Road Transportation charges to Hamira, Rajasthan	
9.	Insurance Charges	
10.	Total FOR Hamira, Rajasthan value (Total Value)	
11.	Total value in words	
12.	Gross Weight:	
13.	Gross Volume:	

NOTE:

- 1. The items covered under this tender shall be used by OIL in the PEL/ML areas issued/renewed after 01/04/99 and hence, applicable Customs Duty for import of goods shall be ZERO. Indigenous bidders must quote Deemed Export prices. Excise Duty under Deemed Export is exempted.
- 2. Indigenous Party to quote for Transportation charges upto Thaiyat-Hamira which is 25 KM (approx.) from Jaisalmer Town (Rajasthan), Payment Terms, Delivery Period, Net. & Gross Weight etc. in their offer.

- 3. To evaluate the inter-se-ranking of the offers, Rajasthan Entry Tax on purchase value will be loaded as per prevailing Govt. of Rajasthan guidelines as applicable on bid closing date. Bidders may check this with the appropriate authority while submitting their offer.
 - However, payment of applicable Rajasthan Entry Tax on purchase value shall be to OIL's Account.
- 4. Indian agent on behalf of the principal/OEM or Principal/OEM itself can bid but both cannot bid simultaneously. In case of Indian agent, if the agent submits bid on behalf of the Principal/OEM, the same agent shall not submit a bid on behalf of another Principal/OEM.
- 5. Other terms and conditions of the enquiry shall be as per General Terms and Conditions for Global E-Tender vide MM/RP/GLOBAL/E-01/2005. However, if any of the Clauses of this tender document contradict the Clauses of the booklet MM/RP/GLOBAL/E-01/2005 elsewhere; those in this tender document shall prevail.
