

## OIL INDIA LIMITED (A Govt. of India Enterprise) P.O. Duliajan – 786602, Assam

Telephone No. (91-374) 2808724

Fax No: (91-374) 2800533

 $Email: \underline{matdmmfd1@oilindia.in} \ , \underline{materials@oilindia.in}; \ erp\_mm@oilindia.in$ 

Tender No. & Date : **SDG6110P18/06 dated: 23.10.2017** 

Tender Fee : INR 6,000.00 OR USD 100.00

Bid Security Amount : **INR 1, 12,000.00 OR USD 1,720.00** 

Bidding Type : **SINGLE STAGE TWO BID SYSTEM** 

Period of Sale of

Bid Documents : From 31.10.2017 to 13.12.2017; 15:30

Hrs.(IST)

Bid Closing on : 20.12.2017 (at 11.00 Hrs. IST)

Bid Opening on : **20.12.2017** (at14.00 Hrs. IST)

Bid Validity : Bid should be valid for 120 days from bid

Closing date.

Bid Bond Validity : Bid Bond Should be valid up to 20.10.2018

Performance Guarantee : Applicable @ 10% of Order value

Integrity Pact : **Applicable** 

:

List of Annexures

Applicable

Annexure - I: Specifications, General & Special

notes to bidders

Annexure- II: Bid evaluation & Rejection

Criteria

Annexure-III: Check List (Technical

&Commercial)

Annexure-IV: Certificate of Annual Turnover &

**Net Worth** 

Annexure - V: Technical Evaluation Matrix

(BEC)

Annexure- VI: Technical Evaluation Matrix

(Technical Specs.)

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### AA:: SPECIFICATION& QUANTITY OF THE ITEMS TO BE PROCURED

| Item | Material Description   | Quantity |
|------|--|----------|
| 10   | SINGLE JOINT COLLAR TYPE ELEVATOR FOR HANDLING 5.1/2" OD CASING, 5 TON CAPACITY – 6 Nos.   | 6 Nos.   |
|      | Single Joint Collar Type Elevator complete with wire line sling & swivel eye as per API 8C PSL-2 , 5 Ton rated capacity for handling 139.70 mm (5.1/2") OD Casing.   |          |
| 20   | SINGLE JOINT COLLAR TYPE ELEVATOR FOR HANDLING 7" OD CASING, 5 TON CAPACITY – 4 Nos.   | 4 Nos.   |
|      | Single Joint Collar Type Elevator complete with wire line sling & swivel eye as per API 8C PSL-2 , 5 Ton rated capacity for handling 177.80 mm (7") OD Casing        |          |
| 30   | SINGLE JOINT COLLAR TYPE ELEVATOR FOR HANDLING 13.3/8" OD CASING, 5 TON CAPACITY – 6 Nos.  | 6 Nos.   |
|      | Single Joint Collar Type Elevator complete with wire line sling & swivel eye as per API 8C PSL-2 , 5 Ton rated capacity for handling 339.725 mm (13.3/8") OD Casing. |          |

#### **BB:: SPECIAL NOTES TO BIDDERS:**

- 1. The items shall be brand new, unused & of prime quality. Bidder shall warrant (in the event of an order) that the product supplied will be free from all defects & fault in material, workmanship & manufacture and shall be in full conformity with ordered specifications. This clause shall be valid for 18 months from date of despatch/shipment or 12 months from the date of receipt whichever is earlier. The defective materials, if any, rejected by us shall be replaced by the supplier at their own expense. Bidders must confirm the same while quoting.
- 2. The Bidder should indicate the dimensions and weight of the offered item, the name of the manufacturer, the country of origin, port of dispatch of the materials and their best delivery schedule.
- 3. Bidder must provide detailed specifications of the offered products and should forward relevant Catalogue, Drawing, and Literature (in printed form, not in computer media such as floppies or CDs) indicating the quoted items along with the quotation.

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- 4. The items are to be manufactured as per API spec 8C , PSL-2 and bidders are required to forward valid API 8C specification certificate along with the quotation.
- 5. In the event of order, the supply must include the mill test certificates as per API recommended procedures for the item. Bidder should categorically confirm while quoting.
- 6. Necessary testing and marking shall be done as per API Spec. 8C PSL-2. Additionally purchase order number and manufacturer's names have to be die stamped on the items.
- 7. Bidder should forward a list of recommended spares for two (02) years operation for the quoted items indicating part numbers, quantity & unit price separately along with the quotation in the commercial bid and categorically confirm the same in the technical bid (price should not be mentioned in the technical bid). However the cost of these spares will not be considered for bid evaluation purpose. The price should remain valid for at least two (02) years.
- 8. Any deviation(s) from the tender specification should be clearly highlighted specifying justification in support of deviation
- 9. The bidder should forward 3 (three) copies of Operation, service & maintenance manual (indicating assembling & disassembling procedures), drawing and spare parts book having illustrated drawings and exploded views of the items with part numbers in the event of an order place upon them with the consignment.
- 10. Bidder to sign and submit completely filled up Technical check list and Technical Evaluation Matrix for Bid evaluation criteria and Technical specification.
- 11. Payment terms: Refer to "General Terms & Conditions" for e- Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders)
- 12. In case of deduction of Liquidated Damages, LD amount shall be deducted along with applicable rate of GST.
- 13. The items covered by this enquiry shall be used by Oil India Limited in the PEL/ML areas which are issued/renewed after 01/04/99 and hence Nil Customs Duty during import will be applicable. Indigenous bidder shall be eligible for concessional rate of IGST against Essentiality Certificate wherever applicable as per Notification No.3/2017-Integrated Tax (Rate) dated 28thJune, 2017.
  - In the event of an order on indigenous bidder, OIL will issue Project Authority Certificate (PAC) under deemed export, where import content is declared by the bidder for availing Custom Duty benefit on the import content. Supplier shall affect dispatch only on receipt of these certificates from OIL, failing which all related liabilities shall be to Supplier's account.
  - 14. The Integrity Pact is applicable against this tender .OIL shall be entering into an Integrity Pact with the bidders as per format enclosed vide Annexure XII of the tender document. This Integrity Pact proforma has been duly signed digitally by

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OIL's competent signatory. The proforma has to be returned by the bidder (along with the technical bid) duly signed (digitally) by the same signatory who signed the bid, i.e., who is duly authorized to sign the bid. Uploading the Integrity Pact with digital signature will be construed that all pages of the Integrity Pact has been signed by the bidder's authorized signatory who sign the Bid. If any bidder refuses to sign Integrity Pact or declines to submit Integrity Pact with the offer, their bid shall be rejected straightway.

OIL's Independent External Monitor at present are as under:

SHRI RAJIV MATHUR, IPS (Retd.), Former Director (IB) Govt. of India e-Mail ID: rajivmathur23@gmail.com

SHRI SATYANANDA MISHRA, IAS(Retd.)
Former Chief Information Commissioner &
Ex-Secretary, DOPT, Govt. of India
E-mail Id :satyanandamishra@hotmail.com

SHRI JAGMOHAN GARG, Ex-Vigilance Commissioner, CVC e-Mail id: jagmohan.garg@gmail.com

#### **CC::** GENERAL NOTES TO BIDDERS:

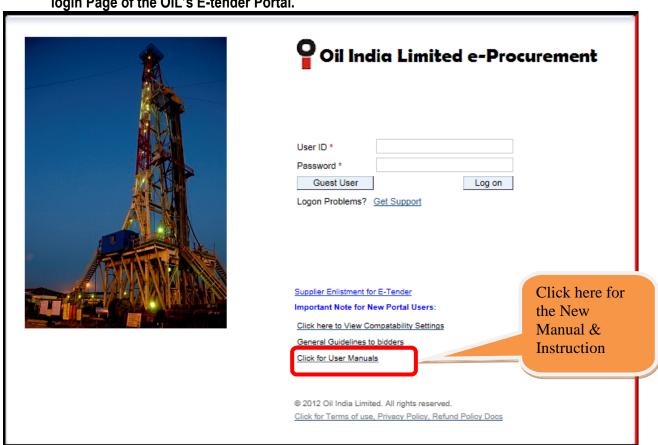
- 1.0 Tender Fee Tender fee must be paid online through OIL's payment gateway only and no other instrument (Cash/DD/Cheques/Cashier Cheque, etc) will be acceptable.
- 2.0 Bid Security/EMD/Performance Bank Guarantee Must be paid either through online mode or Submission of Bank Guarantee/LC only. No DD/Cheques/Cashier Cheque or any other mode will be acceptable.
- 3.0 The tender will be governed by "General Terms & Conditions" for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) including Amendments & Addendum to "General Terms & Conditions" for e-Procurement.
- 4.0 Bid must be submitted online through OIL's e-procurement portal. Bid submitted in any other form will be rejected.
- 5.0 Please note that all tender forms and supporting documents are to be submitted through OIL's e-Procurement site only except following documents which are to be submitted manually in sealed envelope super scribing tender no. and due date to The GM Materials, Materials Department, Oil India Limited, Duliajan- 786602, Assam on or before 13:00 hrs (IST) on the Bid Closing Date mentioned in the Tender.
  - a) Original Bid Security along with two duplicate copies of Bid Security.
  - b) Any other documents which have been particularly asked for in this tender for submission.

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- 6.0 Bidders must ensure that their bid is uploaded in the system before the tender closing date and time. Also, they must ensure that above documents which are to be submitted in a sealed envelope are also submitted at the above mentioned address before the bid closing date and time, failing which the offer shall be rejected.
- 7.0 The tender is invited under SINGLE STAGE-TWO BID SYSTEM. The bidder has to submit both the "TECHNO-COMMERCIAL UNPRICED BID" and "PRICED BID" through electronic form in the OIL's e-Tender portal within the Bid Closing Date and Time stipulated in the e-Tender. The "Technocommercial Unpriced Bid" shall contain all technical and commercial details except the prices which shall be kept blank. Details of prices as per Bid format / Commercial bid to be uploaded as attachment in the Attachment Tab "Notes and Attachments". Any offer not complying with above submission procedure will be rejected as per Bid Rejection Criteria mentioned in the tender.

| Notes and attachments | → Only Price Details Should Be Uploaded            |  |  |
|-----------------------|--|--|--|
|                       | 1  |  |  |
| Technical attachments | → All technical bid documents except price details |  |  |

Please do refer "NEW INSTRUCTION TO BIDDER FOR SUBMISSION" for the above two points and also please refer "New Vendor Manual (effective 12.0.2017)" available in the login Page of the OIL's E-tender Portal.



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- 8.0 In Technical Bid opening, only Technical Rfx will be opened. Therefore, the bidder should ensure that "TECHNO-COMMERCIAL UNPRICED BID should contain details as mentioned in the technical specifications as well as BEC/BRC and upload the same in the Technical RFx Response-> User > Technical Bid. No price should be given in above Technical Rfx otherwise the offer will be rejected. Please go through the help document in details before uploading the document and ensure uploading of technical bid in the Technical RFx Response-> User > Technical Bid only. The "PRICE BID" must contain the price schedule and the bidder's commercial terms and conditions. Details of prices as per Bid format / Commercial bid can be uploaded as Attachment under the attachment option under "Notes & Attachments".
- 9.0 PRICED BIDS OF ONLY THOSE BIDDERS WILL BE OPENED WHOSE OFFERS ARE FOUND TO BE TECHNO-COMMERCIALLY ACCEPTABLE.
- 10.0 Bidders are requested to examine all instructions, forms, terms and specifications in the bid. Failure to furnish all information required as per the bid or submission of offers not substantially responsive to the bid in every respect will be at the bidders risk and may result in rejection of its offer without seeking any clarifications.
- 11.0 Please mention clearly in your quotation the Net. Weight, Gross Weight & Volume, Indian Agent's Name and its Commission, Payment Terms, Ocean Freight/Air Freight Charges, Port of Loading, Delivery period, Country of origin with manufacturer's name, etc.
- 12.0 To ascertain the substantial responsiveness of the bid, OIL reserves the right to ask the bidder for clarification in respect of clauses covered under BRC also and such clarifications fulfilling the BRC clauses in toto must be received on or before the deadline given by OIL, failing which the offer will be summarily rejected.
- 13.0 Other terms and conditions of the tender shall be as per "General Terms & Conditions" for e- Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders). However, if any of the Clauses of the Bid Rejection Criteria (BRC) / Bid Evaluation Criteria (BEC) mentioned here contradict the Clauses in the "General Terms & Conditions" for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) of the tender and/or elsewhere, those mentioned in this BEC / BRC shall prevail.
- 14.0 All the Bids must be Digitally Signed using "Class 3" digital certificate (ecommerce application) only as per Indian IT Act obtained from the licensed Certifying Authorities operating under the Root Certifying Authority of India (RCAI), Controller of Certifying Authorities (CCA) of India. The bid signed using other than "Class 3" digital certificate, will be liable for rejection
- 15.0 Please do refer the User Manual provided on the portal on the procedure How to create Response for submitting offer.
- 16.0 Bidders to note that Govt. of India under Micro, Small and Medium Enterprises Development (MSMED) Act 2006, has proclaimed the Public Procurement Policy, 2012 with effect from 1st April, 2012 in respect of

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procurement of goods and services, produced and provided by micro and small enterprises, by its Ministries, Departments and Public Sector Undertakings for promotion and development of Micro and Small Enterprises. A new Clause on applicability of Public Procurement Policy for procurement of goods from Micro and Small Enterprises (MSE) in the tender is furnished vide Amendment to General Terms and Conditions for Global Tender (MM/GLOBAL/E-01/2005). Bidders are requested to take note of the same and to submit their offers accordingly.

## 17.0 The Bank Guarantee issued by bank must be routed through SFMS platform as per following details:

- a. (i) "MT760/ MT760 COV for issuance of bank guarantee
  - (ii) MT767/ MT767 COV for amendment of bank guarantee

The above message/intimation shall be sent through SFMS by the BG issuing bank branch to Axis Bank, Duliajan Branch, and IFS Code: UTIB0001129. Branch Address: Axis Bank Ltd., Duliajan Branch, Daily Bazar, Jyotinagar, Duliajan, Dist-Dibrugarh, Pin-786602.

b. The vendor shall submit to OIL the copy of the SFMS message as sent by the issuing bank branch along with the original bank guarantee.

#### DD :: Clauses related to GST

- 1. For the purposes of levy and imposition of GST, the expressions shall have the following meanings:
  - (a) GST means any tax imposed on the supply of goods and/or services under GST Law.
  - (b) Cess means any applicable cess, existing or future on the supply of Goods and Services as per Goods and Services Tax (Compensation to States) Act, 2017.
  - (c) GST Law means IGST Act 2017, CGST Act 2017, UTGST Act, 2017 and SGST Act, 2017and all related ancillary Rules and Notifications issued in this regard from time to time.
- 2. The rates quoted by the bidders shall be inclusive of all taxes, duties and levies. However, bidders are required to provide separately the rate and amount of all types of taxes, duties and levies. In case, the quoted information related to various taxes, duties & levies subsequently proves wrong, incorrect or misleading, OIL will have no liability to reimburse the difference in the duty/ tax, if the finally assessed amount is on the higher side and OIL will have to right to recover the difference in case the rate of duty/ taxes finally assessed is on the lower side. Further, bidders have to clearly show the amount of GST separately in the Tax Invoices. Further, it is the responsibility of the bidders to make all possible efforts to make their accounting / IT system GST compliant in order to ensure availability of Input Tax Credit (ITC) to Oil India Ltd.

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- 3. Offers without giving any of the details of the taxes (Including rates and amounts) as specified above will be considered as inclusive of all taxes including GST. When a bidder mentions taxes as extra without specifying the rates & amount, the offer will be loaded with maximum value towards taxes received against the tender for comparison purposes. If the bidder emerges as lowest bidder after such loading, in the event of order on that bidder, taxes mentioned by OIL on the Purchase Order/ Contracts will be binding on the bidder.
- 4. Bidders are required to pass on the benefit arising out of introduction of GST, including seamless flow of Input Tax Credit, reduction in Tax Rate on inputs as well as final goods by way of reduction of price as contemplated in the provision relating to Anti-Profiteering Measure vide Section 171 of the CGST Act, 2017. Accordingly, for supplies made under GST, the bidders should confirm that benefit of lower costs has been passed on to OIL by way of lower prices/taxes and also provide details of the same as applicable. OIL reserves the right to examine such details about costs of inputs/input services of the bidders to ensure that the intended benefits of GST have been passed on to OIL.
- 5. Oil India Ltd. shall declare the value of free issue of materials and services, if any, involved in the execution of the contract. The Contractor should consider the same while working out the GST liability, if any. Further in cases where GST is leviable on any facilities provided by OIL and used by bidders and the consideration for which is recovered by OIL in the form of reduction in the invoice raised by bidders then OIL will raise GST invoices on such transactions and the same will be reimbursed by bidders.

#### 6. When Input tax credit is available for Set Off

Evaluation of L-1 prices shall be done based on Quoted price after deduction of Input Tax Credit (ITC) of GST, if available to OIL.OIL shall evaluate the offers on the basis of the quoted rates only and any claim subsequently by the bidders for additional payment/liability shall not be admitted and has to be borne by the bidders

### When Input tax credit is NOT available for Set Off

Evaluation of L-1 prices shall be done based on Quoted price only. OIL shall evaluate the offers on the basis of the quoted rates only and any claim subsequently by the bidders for additional payment/liability shall not be admitted and has to be borne by the bidders

7. Bidders agree to do all things not limited to providing GST compliant Tax Invoices or other documentation as per GST law relating to the supply of goods and/or services covered in the instant contract like raising of and /or acceptance or rejection of credit notes / debit notes as the case may be, payment of taxes, timely filing of valid statutory Returns for the tax period on the Goods and Service Tax Network (GSTN), submission of general information as and when called for by OIL in the customized format shared by OIL in order to enable OIL to update its database etc. that may be necessary to match the invoices on GSTN common portal and enable OIL to claim input tax credit in relation to any GST payable under this Contract or in respect of any supply under this Contract.

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8. In case Input Tax Credit of GST is denied or demand is recovered from OIL by the Central / State Authorities on account of any non-compliance by bidders, including non-payment of GST charged and recovered, the Vendor/Supplier/Contractor shall indemnify OIL in respect of all claims of tax, penalty and/or interest, loss, damages, costs, expenses and liability that may arise due to such non-compliance. OIL, at its discretion, may also withhold/recover such disputed amount from the pending payments of the bidders.

## EE:: Purchase preference policy (linked with Local Content) (PP-LC)

Purchase preference policy (linked with Local Content) (PP-LC) is applicable to this tender and may refer to Annexure-PPLC in this regard in addition to the clauses mentioned hereunder:

- a) Ministry of Petroleum & Natural Gas, Government of India implemented PP-LC Policy to provide Purchase Preference (linked with local content) by notification no. Ref. O-27011/44/2016-ONG-II/FP dtd.25.04.2017.
- b) As per the PP-LC policy, 50% of the tendered quantity would be awarded to the lowest techno-commercially qualified LC (Local Content) manufacturer / supplier which are within the price band of 10% of the L1, subject to matching the L1 price. Bidders seeking Purchase preference (linked with Local Content)(PP-LC) shall be required to meet / exceed the target of Local Content (LC) as per values furnished vide MOPNG notification no. O-27011/44/2015-ONG-II/FP dated 25.04.2017 as on the bid closing date. The remaining quantity will be awarded to L1 (i.e. Non Local Content (NLC) manufacturer / supplier not meeting prescribed LC criteria).
- c) In case a bidder is eligible to seek benefits under PP-LC policy as well as Public Procurement Policy for MSEs-Order 2012, then the bidders should categorically seek benefits against only one of the two policies i.e. either PP-LC or MSE policy. If a bidder seeks free of cost tender document under the MSE policy, then it shall be considered that the bidder has sought benefit against the MSE policy and this option once exercised cannot be modified subsequently.
- d) Price Break-up: The bidder shall provide break up of "Local component" and "Imported Component" along with their price bid.
- e) Such bidders shall furnish following undertaking from the manufacturer on Manufacturer's letter head along with their techno-commercial bid. The undertaking shall become a part of the contract:

| "We                    | _ (Name of Manufacturer) undertake that we meet the |
|------------------------|---|
| mandatory minimum      | Local Content (LC) requirement i.e (to be           |
| filled as notified at  | Enclosure I of the policy) for claiming purchase    |
| preference linked with | Local Contents under the Govt. policy against under |
| tender no.             | "   |

f) Above undertaking shall be supported by the following certificate from Statutory Auditor engaged by the bidder, on the letter head of such Statutory Auditor (as per the provisions of the aforesaid policy):

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| "We           | _ the sta | atutory  | auditor  | of M/s    |       | (name        | e of t | he bid  | .der) |
|---------------|-----------|----------|----------|-----------|-------|--------------|--------|---------|-------|
| hereby certi  | fy that   | M/s      |          | (name     | of    | manufactu    | rer)   | meet    | the   |
| mandatory L   | ocal Cor  | ntent re | quireme  | nts of th | ne C  | Goods and/   | or Se  | ervices | i.e.  |
| (to be        | filled as | notified | at Encl  | osure I d | of th | e policy) qu | uoted  | vide o  | offer |
| No dat        | :ed       | _ agains | st OIL's | tender No | o     | by M/s       |        | (Na     | ame   |
| of the bidder | ."        |          |          |           |       |              |        |         |       |

- g) Failure to submission of documents as mentioned in d), e) & f) above will be treated as "Calculation of LC is not verifiable, the value of LC of the said component shall be treated as NIL" and hence will not be eligible for PP-LC.
- h) At the time of bidding, the bidder has to confirm in their bid for submission/complying the following in the event of order:
  - i) In case of procurement of goods under PP-LC, the LC content may be calculated by the supplier and the verification of the procurement of goods, service shall be carried out by a Statutory Auditor engaged by the bidder.
  - ii) The supplier shall provide the necessary local content documentation to the statutory auditor, which shall review and determine the local content requirements have been met, issue a local content certificate to that effect on behalf of procuring company, stating the percentage of local content in the good or service measured.
  - iii) The local content certificate shall be submitted along with each invoice raised. However, the % of local content may vary with invoice while maintaining the overall % of local content for the total purchase of the prorata local content requirement. In case, it is not satisfied cumulatively in the invoices raised up to that stage, the supplier shall indicate how the local content requirement would be met in the subsequent stages.
  - iv) A bidder who has been awarded the contract after availing Purchase Preference is found to have violated the LC provision, in the execution of the procurement contract of goods and/or services shall be subject to financial penalty over and above the PBG value prescribed in the contract and shall not be more than an amount equal to 10% of the Contract Price. View this, the supplier shall confirm in their bid for submission of PBG (PBG-PPLC) of 10% of the contract value which shall be valid throughout the execution of the contract(format as provided vide the notification). This PBG-PPLC is in addition to the PBG, which is required to be submitted by the successful bidder as per OIL's general terms & condition. Bidders to provide an undertaking complying to the submission of additional PBG along with their bid, in case of availing PPLC benefit.
  - v) Bidders should note that PP LC shall not be available in case of procurement of goods /services falling under the list of items reserved for exclusive purchase from Micro and Small Enterprise (MSEs) or Domestically Manufactured Electronic Products (DMEP).

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## BID EVALUATION CRITERIA (BEC)/BID REJECTION CRITERIA (BRC)

## (I) BID EVALUATION CRITERIA (BEC)

The bids shall broadly conform to the specifications and terms & conditions given in this bid document. Bids shall be rejected in case the items offered do not conform to required parameters stipulated in the technical specifications and to the respective international/national standards wherever stipulated. Notwithstanding the general conformity of the bids to the stipulated specifications and terms & conditions, the following requirements will have to be particularly met by the Bidders without which the same shall be considered as non-responsive and rejected.

#### A.1 TECHNICAL:

#### 1. Manufacturer's Experience:

In case the bidder is a manufacturer of the offered item(s), then bidder must furnish the following documents along with the technical bid failing which the bids will be rejected

- A.1 The bidder should have minimum 5 years continuous experience of manufacturing of tendered item conforming to API 8C certification, PSL-2 For this purpose, the period reckoned shall be period prior to the date of original bid closing date of the tender. Copies of API 8C certificates for the last 5 (Five) years (i.e. continuous without having any break in between) must be submitted along with techno commercial bid. Bids without copies of valid API 8C certificates or with break in between will be rejected.
- A.2. The bidder should have manufactured and supplied minimum 50% quantity (to be rounded to next higher number) of each type of tendered items, of same or higher capacity and same or higher sizes, to any E&P companies/Drilling Contractors/Drilling service providers during last 5 (five) years as on original bid closing date of the tender (either by themselves or through their sole selling agent/distributor/dealer/supply house). Documentary evidence in respect of manufacturing and supplying the above mentioned items should be submitted with the technical bid, in the form of relevant signed and sealed Purchase Orders along with copies of any of the following documents in respect of satisfactory execution of each of those Purchase Orders failing which the bids will be rejected:
- I. Signed and sealed Satisfactory supply, completion/installation report (on User's letter head) (OR
- II. Bill of Lading, Invoice etc. (OR)
- III .Consignee receipted delivery challan (OR)
- IV .Central Excise Gate Pass/Tax Invoice issued under relevant rules of Central Excise/Vat.

Commercial Invoice/ Payment Invoice

Note: The Purchase Order date need not be within 5 (five) years preceding the original bid closing date of this tender. However, the execution of supply should be within 5 (five) years preceding original bid closing date of this tender

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- A.3 The bidder shall confirm that their offered equipment / products shall be tested and certified as per API 8C, PSL-2
- A.4 The bidder must keep API licenses along with authorization for API monogram valid till execution of purchase order and must confirm that the offered product will be supplied with API Monogram.
- A.5 In case renewal process of API license is in progress at the time of bidding, the manufacturer should furnish a letter from API to this effect that renewal of the license is under examination with API and is authorized to manufacture the items as per API license and to use API monogram till the renewal for license is issued. The bidder shall also submit an undertaking that delay in renewal of API certificate shall not affect the stipulated delivery schedule of the tender / purchase order
- A.6 Bidder quoted as manufacturer must guarantee uninterrupted supply of spares and availability of service for at least 10 years with effect from delivery of the Item / product for the item / product to be supplied under the Tender / Order, if order is awarded to them by OIL
- A.7 Bidder should categorically confirm in the technical bid a delivery schedule within six (06) months, FOB Port of dispatch, after establishment of letter of credit (in case of foreign bidder) or for dispatch of the equipment within six (06) months after receipt of formal order (in case of indigenous bidder) failing which their offer will be rejected.
- A.8 If the bidder is a manufacturer and supplied minimum 25% of the tendered items to OIL in the last 5 (five) years as on original bid closing date either by themselves or through their sole selling agent/distributor/dealer/supply house) and whose past performance has been satisfactory, the bidder need not satisfy Clause A.2 . In this situation the bidder shall have to indicate the Purchase Order (P.O.) No. of OIL in their technical bid.

#### B. IN CASE THE BIDDER IS NOT A MANUFACTURER

If the bidder is a sole selling agent / distributor / dealer / supply house of any manufacturer, then bidder must furnish the following documents along with the technical bid failing which the bids will be rejected

- B.1 Authorization certificate from the manufacturer (in original on manufacturer's letter head) should be submitted along with the technical bid. This certificate should be valid at the time of bidding and should remain valid during the entire execution period of the order
- B.2 Undertaking from the manufacturer (in original on manufacturer's letter head) guaranteeing supply of items to the bidder in the event of an order on the bidder. This certificate should be valid at the time of bidding and should remain valid during the entire execution period of the order
- B.3 Warranty backup from the manufacturer in original on manufacturer's letter head against the quality of the tendered item(s) as specified in the tender
- B.4 Copies of valid API Spec 8C certificates of the OEM of their quoted product in line with para A.1 above

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- B.5 Undertaking from the manufacturer (in original on manufacturer's letter head) guaranteeing uninterrupted supply of spares and availability of service for at least 10 years with effect from delivery of the Item / product for the item / product to be supplied under the Tender / Order, if order is awarded to them by OIL
- B.6 Documentary evidence in respect of manufacturing and supply experience as specified under para 1.0 (A.1 & A.2 ) from the concerned manufacturer (having supplied such items either by manufacturer themselves or through their sole selling agent / distributor / dealer / supply house) along with the technocommercial bid
- B.7 Documentary evidence in respect of bidder's own supply experience of supplying minimum 50% quantity (to be rounded to next higher number) of each type of tendered items, of same or higher capacity and same or higher sizes, to any E&P companies / Drilling Contractors / Drilling service providers during last 5 (five) years as on original bid closing of the tender as specified. Documentary evidence in respect of supplying the above mentioned items should be submitted with the technical bid, in the form of copies of relevant signed and sealed Purchase Orders along with copies of any of the following documents in respect of satisfactory execution of each of those Purchase Orders failing which the bids will be rejected:
- II. Signed and sealed Satisfactory supply ,completion/installation report(on User's letter head) (OR)

III.Bill of Lading, Invoice etc. (OR)

- IV .Consignee receipted delivery challan (OR)
- V .Central Excise Gate Pass/Tax Invoice issued under relevant rules of Central Excise/Vat.
- VI. Commercial Invoice/ Payment Invoice

#### Note:

- 1. The Purchase Order date need not be within 5 (five) years preceding the original bid closing date of this tender. However, the execution of supply should be within 5 (five) years preceding original bid closing date of this tender.
- 2. In case the bidder submits the same Purchase Order (s) and relevant documents for supplementing the supply experience for both itself and the OEM, then the following additional documents are also to be submitted for supplementing the execution of supply from the OEM to the bidder as indicated in the submitted Purchase Order (s) failing which the bid will be rejected:
- a) copies of Purchase Order/Contract between the Bidder and the OEM and any of the following documents:
- i) Commercial Invoice/Payment invoice (OR)
- II) Bill of Lading (OR)
- III) Central Excise Gate Pass/Tax invoice issued under relevant rules of Central Excise /VAT

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- B.8 If the bidder is sole selling agent / distributor / dealer / supply house of any manufacturer and have successfully supplied minimum 25% of the tendered items to OIL in the last 5 (five) years as on original bid closing date and whose past performance has been satisfactory, the bidder need not satisfy Clause B.7 In this situation the bidder shall have to indicate the Purchase Order (P.O.) No. of OIL in their technical bid. However, this exemption shall be applicable only if the bidder has declared in the bid that they will be supplying the tendered item from the same manufacturer as per the last order supply.
- B.9 Bidder should categorically confirm in the technical bid a delivery schedule within six (06) months, FOB Port of dispatch, after establishment of letter of credit (in case of foreign bidder) or for despatch of the equipment within six (06) months after receipt of formal order (in case of indigenous bidder) failing which their offer will be rejected

#### A.2 FINANCIAL CRITERIA:

- 1.0 **Annual Turnover**: The bidder shall have an annual financial turnover of minimum **Rs. 27**, **95**,**998.00 or USD 43**,**015.00** during any of the preceding 03 (three) financial years reckoned from the original bid closing date of the tender, irrespective of whether their bid is for all tendered items or not.
- 2.0 "Net Worth" of the bidder should be positive for the financial/accounting year just preceding to the original bid closing date of the tender (i.e. FY 2016-17).
- 3.0 Considering the time required for preparation of Financial Statements, if the last date of preceding financial / accounting year falls within the preceding six months reckoned from the original bid closing date and the Financial Statements of the preceding financial / accounting year are not available with the bidder, then the financial turnover of the previous three financial / accounting years excluding the preceding financial / accounting year will be considered. In such cases, the Net worth of the previous financial / accounting year excluding the preceding financial / accounting year will be considered. However, the bidder has to submit an affidavit/undertaking certifying that 'the balance sheet/Financial Statements for the financial year 2016 (As the case may be) has actually not been audited so far'.

#### Note:

- a) For proof of Annual Turnover & Net worth any one of the following document must be submitted along with the bid:
  - i) A certificate issued by a practicing Chartered/Cost Accountant (with Membership Number and Firm Registration Number), certifying the Annual turnover & Net worth as per format prescribed in <u>ANNEXURE IV</u>.

OR

- ii) Audited Balance Sheet along with Profit & Loss account. In case of Foreign bidders, self-attested/digitally signed printed published accounts are also acceptable
- b) In case the bidder is a Central Govt. Organization/PSU/State Govt. Organization/Semi-State Govt. Organization or any other Central/State Govt. Undertaking, where the auditor is appointed only after the approval of

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Comptroller and Auditor General of India and the Central Government, their certificates may be accepted even though FRN is not available. However, bidder to provide documentary evidence for the same.

4.0 In case the Audited Balance Sheet and Profit & Loss Account submitted along with the bid are in currencies other than INR or US\$, the bidder shall have to convert the figures in equivalent INR or US\$ considering the prevailing conversion rate on the date of Balance Sheet and Profit & Loss Account. A CA certificate is to be submitted by the bidder regarding converted figures in equivalent INR or US\$.

#### A.3 COMMERCIAL

Commercial Bid Rejection Criteria will be as per Section D of General Terms & Conditions of Global Tender (MM/GLOBAL/E-01/2005) with following Special Bid Rejection Criteria.

- 1.0 Bids are invited under **Single Stage Two Bid System**. Bidders shall quote accordingly under Single Stage Two Bid System. **Please note that no price details should be furnished in the Technical (i.e. Unpriced) bid**. The "Unpriced Bid" shall contain all techno-commercial details except the prices, which shall be kept blank. The "Price Bid" must contain the price schedule and the bidder's commercial terms and conditions.

  Bidder not complying with above submission procedure will be rejected.
- 2.0 The prices offered shall have to be firm through delivery and not subject to variation on any account. A bid submitted with an adjustable price will be treated as non-responsive and rejected.
- 3.0 Bids received in physical form against online invitation through e-portal shall be rejected (except the documents specifically called for in hard copies, if any). Similarly, Bids received after the bid closing date and time shall be rejected. Also, modifications to bids received after the bid closing date & time shall not be considered.
- 4.0 Bids containing incorrect statement shall be rejected.
- 5.0 Validity of the bid shall be minimum 120 days from the date of Bid Closing Date. Bids with lesser validity will be straightway rejected.
- 6.0 **Bid Security in ORIGINAL** shall be furnished by the Bidder as a part of their Bid. The amount of Bid Security & its validity shall be specified in the covering letter of this bid document. **Any bid not accompanied by a proper bid security in ORIGINAL shall be rejected without any further consideration.** A bid shall be rejected straightway if Original Bid Security is not received within the stipulated date & time mentioned in the Tender and/or if the Bid Security validity is shorter than the validity indicated in Tender and/or if the Bid Security amount is lesser than the amount indicated in the Tender.
- 6.1 For exemption for submission of Bid Security please refer Clause No. 9.8 (Section A) of "General Terms & Conditions" for e-Procurement as per

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- Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders).
- 7.0 Bidders must confirm that Goods, materials or plant(s) to be supplied shall be new of recent make and of the best quality and workmanship and shall be guaranteed for a period of 18 months from the date of shipment/dispatch or twelve (12) months from the date of receipt of the items at destination, whichever is earlier against any defects arising from faulty materials, workmanship or design. Defective goods/materials or parts rejected by OIL shall be replaced immediately by the supplier at the supplier's expenses at no extra cost to OIL.
- 8.0 Successful bidder shall be required to furnish a Performance Security equivalent to ten (10%) of total evaluated value of Order, which should remain valid throughout the period execution, including extension, if any. The successful bidder shall submit Performance Security within 30 days of award, failing which OIL reserves the right to cancel the order and forfeit their Bid Security. Bidders should undertake in their bids to submit Performance Security as stated above
- 9.0 Offers should be submitted along with Integrity Pact duly signed by the authorized signatory of the bidder. If any bidder refuses to sign Integrity Pact or declined to submit Integrity Pact with the offer, their bid shall be rejected straightway.
- 10.0 Bidders are required to submit the summary of the prices in their price bids as Per bid format (Summary), given below.
  - (i) Price Bid Format (SUMMARY) for Foreign Bidders:
  - (A) Material Value for item no 10 to 30 (bidder to indicate HSN Code):
  - (B) Packing & FOB Charges for item no 10 to 30:
  - (C) Total FOB Port of Shipment value, (A+B) above:
  - (D) Overseas Freight Charges upto Kolkata, India for item no 10 to 30:
  - (E) Banking &Insurance Charges @1.5% of C:
  - (F) Total CIF Kolkata value, (C+D+E):
  - (G) Landing Charges @1% of F:
  - (H) Total CIF Landed Value (F+G):
  - (I) IGST @ 5% on H:
  - (J) Compensatory Cess, if any on H:
  - (K) Total CIF+GST Landed Value (H+I+J):
  - (L) Total Value in words:
  - (M) Gross Weight & Volume for item no 10 to 30:
  - (ii) Price Bid Format (SUMMARY) for Indigenous Bidders:
  - (A) Material Value for item no 10 to 30 (bidder to indicate HSN Code along with actual applicable rate of GST):
  - (B) Packing &Forwarding Charges for item no 10 to 30:
  - (C) Total Ex-works value, (A+B) above:
  - (D) GST @ 5% on C:
  - (E) Total FOR Despatching Station price, (C+D) above

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- (F) Road Transportation charges to Duliajan for item no 10 to 30 including GST:
- (G) Insurance Charges @0.5% on C including GST:
- (H) Total FOR Duliajan value, (E+F+G) above:
- (I) Total Value in words:
- (J) Gross Weight& Volume for item no 10 to 30:
- (K) Import Content, if any for item no 10 to 30:
- 11.0 Bidder shall accept and comply with the following clauses as given in the Bid Document, failing which bid shall be liable for rejection:
  - i) Liquidated Damages
  - ii) Warranty/Guarantee of material
  - iii) Arbitration / Resolution of Dispute
  - iv) Force Majeure
  - v) Applicable Laws
- 12.0 A bid shall be rejected straightway if it does not conform to any one of the following clauses:
  - a) Validity of bid shorter than the validity indicated in the Tender.
  - b) Original Bid Security not received within the stipulated date & time mentioned in the Tender.
  - c) Bid Security with (i) validity shorter than the validity indicated in Tender and/or (ii) Bid Security amount lesser than the amount indicated in the Tender.

## B. BID EVALUATION CRITERIA

The bids conforming to the specifications, terms and conditions stipulated in the enquiry and considered to be responsive after subjecting to the Bid Rejection Criteria will be considered for further evaluation as per General Terms and Conditions for Global Tender and the Bid Evaluation Criteria given below:

#### **B.1 COMMERCIAL**

The bids conforming to the specifications, terms and conditions stipulated in the tender and considered to be responsive after subjecting to the Bid Rejection Criteria shall be considered for further evaluation as per General Terms and Conditions for Global Tender and the Bid Evaluation Criteria given below:

- 1.0 The evaluation of bids shall be done as per the Price Bid Format (SUMMARY) provided in the Tender and detailed below.
- 2.0 If there is any discrepancy between the unit price and the total price, the unit price will prevail and the total price shall be corrected. Similarly, if there is any discrepancy between words and figure, the amounts in words shall prevail and will be adopted for evaluation.

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- 3.0 For conversion of foreign currency into Indian currency, B.C. selling (Market) rate declared by State Bank of India, one day prior to the date of price bid opening shall be considered. However, if the time lag between the opening of the bids and final decision exceed 3(three) months, then B.C. Selling(Market) rate of exchange declared by SBI on the date prior to the date of final decision shall be adopted for conversion and evaluation.
- 4.0 To ascertain the inter-se-ranking, bid prices shall be converted into Indian Rupees and the comparison of responsive bids shall be made as under, subject to corrections / adjustments, if any.

#### Note:

1) Domestic Bidders must quote inland freight charges upto Duliajan. In case bidder fails to quote inland freight charges, highest freight quoted by domestic bidder (considering pro-rata distance) against this tender or OIL's estimated freight, whichever is higher, shall be loaded to their offer for comparison purpose.

#### 4.1 When only foreign bidders are involved:

Comparison of bids shall be done on the basis of "TOTAL CIF+CD+GST LANDED VALUE (N)" quoted by the Bidders against **each individual item** as per Price Bid Format adopted in the Tender considering the following:

- (A) Material value:
- (B) Packing & FOB Charges:
- (C) Total FOB Port of Shipment value, (A+B) above :
- (D) Overseas Freight Charges upto Kolkata, India:
- (E) Insurance Charges:
- (F) Banking Charges @ 1% of C\*
- (G) CIF value (C+ D + E + F):
- (H) Landing Charges 1% on G:
- (I) CIF Landed Value (G+H):
- (J) Basic Customs Duty (including cess, if any) on I:
- (K) CIF Landed value +CD (I+J):
- (L) IGST (including cess, if any) on K:
- (M) Compensatory cess on L, if any:
- (N) Total CIF+CD+GST Landed Value (K+L+M)

NOTE: \*Banking charge in the country of the foreign bidder shall be borne by the bidder. Banking charge 1% for payment through Letter of Credit. And 1.5 % if confirmed LC at buyer's account is required.

4.2 When only domestic bidders are involved or when more than one domestic bidders are in contention in case of mixed response:

Comparison of bids shall be done on the basis of "TOTAL FOR DULIAJAN VALUE (J)" quoted by the Bidders against **each individual item** as per Price Bid Format adopted in the Tender considering the following:

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- (A) Material value:
- (B) Packing and Forwarding Charges, if any:
- (C) Total Ex-works value, (A+B) above:
- (D) GST on C:
- (E) Compensatory Cess, if any:
- (F) Total FOR Despatching Station price, (C+D+E) above:
- (G) Road Transportation charges to Duliajan:
- (H) GST on G:
- (I) Insurance Charges inclusive of GST:
- (J) Total FOR Duliajan value, (F+G+H+I) above:

### 4.3 When both foreign and domestic bidders are involved:

The Total Value of domestic bidder as worked out as per para 4.2 (F) above and Total Value of the foreign bidder worked out as per Para 4.1(N) above will be compared.

Note: If the Government of India revises these evaluation criteria the same as applicable on the bid closing date will be adopted for evaluation of the offers.

5.0 Other terms and conditions of the enquiry shall be as per General Terms and Conditions for Global Tender. However, if any of the Clauses of the Bid Rejection Criteria / Bid Evaluation Criteria (BEC / BRC) mentioned here contradict the Clauses in the General Terms & Conditions of Global Tender of the tender and/or elsewhere, those mentioned in this BEC / BRC shall prevail.

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### **CHECK LIST**

THE CHECK LIST MUST BE COMPLETED AND RETURNED WITH YOUR OFFER. PLEASE ENSURE THAT ALL THESE POINTS ARE COVERED IN YOUR OFFER. THESE WILL ENSURE THAT YOUR OFFER IS PROPERLY EVALUATED. PLEASE SELECT "Yes" OR "No" TO THE FOLLOWING QUESTIONS, IN THE RIGHT HAND COLUMN.

## A. TECHNICAL

## TECHNICAL CHECKLIST FOR SINGLE JOINT ELEVATORS

|           | TECHNICAL CHECKLIST FOR SINGLE JOINT ELEVATORS  |          |  |  |  |  |
|-----------|---|----------|--|--|--|--|
| S1.<br>No | DESCRIPTIONS  | REMARKS  |  |  |  |  |
| 1         | Whether quoted the item as manufacturer?  | YES / NO |  |  |  |  |
| 2         | Whether quoted the item as sole selling agent / distributor / dealer / supply house of any manufacturer ?   | YES / NO |  |  |  |  |
| 3         | Whether the items would be brand new, unused & of prime quality?  | YES / NO |  |  |  |  |
| 4         | Whether the offered Single Joint Elevators as per our NIT requirement?  | YES / NO |  |  |  |  |
| 5         | Whether the item would be free from all defects & fault in material, workmanship & manufacture and shall be in full conformity with ordered specifications?                             | YES / NO |  |  |  |  |
| 6         | Whether warranty would be for 18 months from date of receipt or 12 months from date of receipt of the items?  | YES / NO |  |  |  |  |
| 7         | Whether the defective item/ parts, if any, rejected by us will be replaced by you free of cost?   | YES / NO |  |  |  |  |
| 8         | Whether the item would be manufactured as per API spec. 8C, PSL-2?  | YES / NO |  |  |  |  |
| 9         | Whether bidder have forwarded API spec. 8C certificate along with the quotation?  | YES / NO |  |  |  |  |
| 10        | Whether detailed technical catalogues, literature and drawings indicating exploded view and dimensions with part numbers for the offered items are forwarded?                           | YES / NO |  |  |  |  |
| 11        | Whether list of recommended spare parts for 02 years trouble free operation with unit price and part numbers of each and every item (year wise) along with the quotation are forwarded? | YES / NO |  |  |  |  |
| 12        | Whether mention the name of manufacturer, country of origin and port of shipment?   | YES / NO |  |  |  |  |
| 13        | Whether testing and marking would be done as per API Spec. 8C, PSL-2?   | YES / NO |  |  |  |  |
| 14        | Whether purchase order number and manufacturer's names would be die stamped on the items?   | YES / NO |  |  |  |  |
| 15        | Whether bidder (other than OEM) have forwarded the copy of authorization letter from the original manufacture   | YES / NO |  |  |  |  |

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|    | to sell their products to OIL INDIA LIMITED? |          |
|----|--|----------|
| 16 | Any deviation from NIT?                      | YES / NO |

## B.COMMERCIAL

| S1# | REQUIREMENT  | COMPLIANCE |
|-----|--|------------|
| 1.0 | Whether bid submitted under Single Stage Two Bid System?   | Yes / No   |
| 2.0 | Whether quoted as manufacturer?  | Yes / No   |
| 3.0 | Whether ORIGINAL Bid Bond (not copy of Bid Bond) as per<br>Revised Format(Annexure VII Revised) Sent separately? If<br>YES, provide details  (a) Amount:   | Yes / No   |
|     | (b) Name of issuing Bank:  |            |
|     | (c) Validity of Bid Bond :   |            |
| 4.0 | Whether offered firm prices?   | Yes / No   |
| 4.1 | Whether quoted offer <b>validity of 120 days from</b> the bid closing date of tender?  | Yes / No   |
| 4.2 | Whether quoted a firm delivery period?   | Yes / No   |
| 4.3 | Whether agreed to the NIT Warranty clause?   | Yes / No   |
| 4.4 | Whether confirmed acceptance of tender Payment Terms of 80% against shipment/dispatch documents and balance 20% after successful commissioning/testing along with commissioning/testing charges? | Yes / No   |
| 5.0 | Whether confirmed to submit PBG as asked for in NIT?   | Yes / No   |
| 5.1 | Whether agreed to submit PBG within 30 days of placement of order?   | Yes / No   |
| 6.0 | Whether Price submitted as per Price Schedule (refer Para 12.0 of BRC vide Annexure – II)?   | Yes / No   |
| 6.1 | Whether cost of Recommended Spares for 2 years of operations quoted?   | YES/NO     |
| 7.0 | Whether quoted as per NIT (without any deviations)?  | Yes / No   |
| 7.0 | Whether quoted any deviation?  | Yes / No   |
| 7.1 | Whether deviation separately highlighted?  | Yes / No   |
| 8.0 | Whether indicated the country of origin for the items quoted?  | Yes / No   |
| 8.1 | Whether technical literature / catalogue enclosed?   | Yes / No   |
| 8.2 | Whether weight & volume of items offered indicated?  | Yes / No   |
| 9.0 | For Foreign Bidders - Whether offered FOB / FCA port of despatch including sea / air worthy packing & forwarding?  | Yes / No   |
| 9.1 | For Foreign Bidders – Whether port of shipment indicated. To specify:  | Yes / No   |
| 9.2 | For Foreign Bidders only - Whether indicated ocean freight up to Kolkata port (Excluding marine insurance ) ?  | Yes / No   |
| 9.3 | Whether Indian Agent applicable ?  | Yes / No   |
|     | If YES, whether following details of Indian Agent provided?  |            |
| 1   | (a) Name & address of the agent in India – To indicate   |            |

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|          | (b) Amount of agency commission – To indicate   |          |
|----------|---|----------|
|          | (c) Whether agency commission included in quoted material value?                                      |          |
| 10.0     | For Indian Bidders – Whether indicated the place from where the goods will be dispatched. To specify: | Yes / No |
| 10.1     | For Indian Bidders – Whether road transportation charges up to Duliajan quoted?                       | Yes / No |
| 10.2     | For Indian Bidders only - Whether offered Ex-works price including packing/forwarding charges?        | Yes / No |
| 10.3     | For Indian Bidders only - Whether indicated import content in the offer?                              | Yes / No |
| 10.4     | For Indian Bidders only - Whether offered concessional GST rate?                                      | Yes / No |
| 10.5     | For Indian Bidders only – Whether all applicable Taxes & Duties have been quoted?                     | Yes / No |
| 11.0     | Whether all BRC/BEC clauses accepted?   | Yes / No |
| 12.0     | Whether Integrity Pact with digital signature uploaded?   | Yes / No |
| 12.<br>1 | Whether all the clauses in the Integrity Pact have been accepted?                                     | Yes / No |

## C. TO BE FILLED UP IN DETAIL:

| S1<br>No | Requirement   | Bidder's Reply |
|----------|---|----------------|
| 01       | Make and Model of the Items                               |                |
| 02       | Bid validity  |                |
| 03       | Payment Terms   |                |
| 04       | Guarantee/Warranty Terms                                  |                |
| 05       | Delivery Period   |                |
| 08       | Port of Despatch / Despatching<br>Station                 |                |
| 09       | Confirm submission Integrity pact, if required as per NIT |                |

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| 10 | Confirm submission PBG, if required as per NIT  |                              |
|----|---|------------------------------|
| 11 | Compliance to:  a) Liquidated Damage b) Warranty/Guarantee c) Arbitration/Resolution of Dispute d) Force Majeure e) Applicable laws |                              |
| 12 | Exception/Deviations quoted, if any, to be given in details or refer to respective page of the bid documents                        |                              |
|    |   | Signature  Name  Designation |
|    |   |                              |

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## CERTIFICATE OF ANNUAL TURNOVER & NET WORTH

| TO BE ISSUED BY PR<br>LETTER HEAD   | ACTISING CHARTARD ACCO                          | UNTANTS' FIRM ON THEIR                            |  |  |  |  |  |
|---|---|---|--|--|--|--|--|
|   | TO WHOM IT MAY CONCE                            | RN  |  |  |  |  |  |
| This is to certify that the following financial positions extracted from the audited financial statements of M/s(Name of the bidder) for the last three (3) completed accounting years upto |   |   |  |  |  |  |  |
| YEAR  | TURN OVER In INR (Rs.) Crores/ US \$ Million) * | NET WORTH In INR (Rs.) Crores / US \$ Million ) * |  |  |  |  |  |
|   | Millon  | ψ Million )                                       |  |  |  |  |  |
|   |   |   |  |  |  |  |  |
|   |   |   |  |  |  |  |  |
| *Rate of o  | conversion (if used any): USD 1                 | .00 = INR   |  |  |  |  |  |
| Place:<br>Date:   |   |   |  |  |  |  |  |
| Seal  |   |   |  |  |  |  |  |
| Membership No:<br>Registration Code:  |   |   |  |  |  |  |  |

\*Applicable only for GLOBAL tenders

Signature

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# TECHNICAL EVALUATION MATRIX (TO BE FILLED IN BY BIDDER DULY SIGNED)

### **BID EVALUATION CRITERIA**

| Clause<br>Number | DESCRIPTION   | BIDDER'S RESPONSE<br>(Complied / Not Complied<br>/Deviation/Not Applicable) | TO BE FILLED BY THE BIDDER  Relevant Location of their Bid to support the remarks / compliance  (Reference of Document name / Serial number / Page number of bid for documentary evidence) |
|------------------|---|---|--|
| 1.0              | Manufacturer's Experience:  In case the bidder is a manufacturer of the offered item(s), then bidder must furnish the following documents along with the technical bid failing which the bids will be rejected  |   |  |
| 1.0 A.1          | The bidder should have minimum 5 years continuous experience of manufacturing of tendered item conforming to API 8C certification, PSL-2 For this purpose, the period reckoned shall be period prior to the date of original bid closing date of the tender. Copies of API 8C certificates for the last 5 (Five) years (i.e. continuous without having any break in between) must be submitted along with techno - commercial bid. Bids without copies of valid API 8C certificates or with break |   |  |

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|         | in between will be rejected.   |  |
|---------|--|--|
|         | The bidder should have manufactured and supplied   |  |
|         | minimum 50% quantity (to be rounded to next higher   |  |
|         | number) of each type of tendered items, of same or   |  |
|         | higher capacity and same or higher sizes, to any E&P   |  |
|         | companies/Drilling Contractors/Drilling service  |  |
|         | providers during last 5 (five) years as on original bid closing date of the tender (either by themselves or  |  |
|         | through their sole selling   |  |
|         | agent/distributor/dealer/supply house).  |  |
|         | agenty and the first tree of the state of th |  |
|         | Documentary evidence in respect of manufacturing and   |  |
|         | supplying the above mentioned items should be  |  |
|         | submitted with the technical bid, in the form of copies of   |  |
|         | relevant signed and sealed Purchase Orders along with  |  |
|         | copies of any of the following documents in respect of satisfactory execution of each of those Purchase Orders   |  |
| 1.0 A.2 | failing which the bids will be rejected:   |  |
|         |  |  |
|         | I. Signed and sealed satisfactory supply,  |  |
|         | completion/installation report (on User's letter head)   |  |
|         | (OR)   |  |
|         | II. Bill of Lading, Invoice etc. (OR)  |  |
|         | III .Consignee receipted delivery challan (OR) IV .Central Excise Gate Pass/Tax Invoice issued under   |  |
|         | relevant rules of Central Excise/Vat.  |  |
|         | V. Commercial Invoice/ Payment Invoice   |  |
|         | , ,  |  |
|         | Note: The Purchase Order date need not be within 5 (five)  |  |
|         | years preceding the original bid closing date of this  |  |
|         | tender. However, the execution of supply should be   |  |
|         | within 5 (five) years preceding original bid closing date of this tender   |  |
|         | ino tender   |  |

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| 1.0 A.3 | The bidder shall confirm that their offered equipment / products shall be tested and certified as per API 8C, PSL-2  |  |
|---------|--|--|
| 1.0 A.4 | The bidder must keep API licenses along with authorization for API monogram valid till execution of purchase order and must confirm that the offered product will be supplied with API Monogram.   |  |
| 1.0 A.5 | In case renewal process of API license is in progress at the time of bidding, the manufacturer should furnish a letter from API to this effect that renewal of the license is under examination with API and is authorized to manufacture the items as per API license and to use API monogram till the renewal for license is issued. The bidder shall also submit an undertaking that delay in renewal of API certificate shall not affect the stipulated delivery schedule of the tender / purchase order |  |
| 1.0 A.6 | Bidder quoted as manufacturer must guarantee uninterrupted supply of spares and availability of service for at least 10 years with effect from delivery of the Item / product for the item / product to be supplied under the Tender / Order, if order is awarded to them by OIL.  |  |
| 1.0 A.7 | Bidder should categorically confirm in the technical bid a delivery schedule within six (06) months, FOB Port of dispatch, after establishment of letter of credit (in case of foreign bidder) or for dispatch of the equipment within six (06) months after receipt of formal order (in case of indigenous bidder) failing which their offer will be rejected.  |  |
| 1.0 A.8 | If the bidder is a manufacturer and supplied minimum 25% of the tendered items to OIL in the last 5 (five) years as on original bid closing date either by themselves or through their sole selling  |  |

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|              | agent/distributor/dealer/supply house) and whose past        |  |
|--------------|--|--|
|              | performance has been satisfactory, the bidder need not       |  |
|              | satisfy Clause A.2. In this situation the bidder shall       |  |
|              | have to indicate the Purchase Order (P.O.) No. of OIL in     |  |
|              | their technical bid  |  |
|              | IN CASE THE BIDDER IS NOT A MANUFACTURER                     |  |
|              |  |  |
| 1.0 B        | If the bidder is a sole selling agent / distributor / dealer |  |
| 1.0 2        | / supply house of any manufacturer, then bidder must         |  |
|              | furnish the following documents along with the technical     |  |
|              | bid failing which the bids will be rejected                  |  |
|              | Authorization certificate from the manufacturer (in          |  |
|              | original on manufacturer's letter head) should be            |  |
| 1.0 B.1      | submitted along with the technical bid. This certificate     |  |
|              | should be valid at the time of bidding and should remain     |  |
|              | valid during the entire execution period of the order        |  |
|              | Undertaking from the manufacturer (in original on            |  |
|              | manufacturer's letter head) guaranteeing supply of items     |  |
| B.2          | to the bidder in the event of an order on the bidder. This   |  |
| B.2          | certificate should be valid at the time of bidding and       |  |
|              | should remain valid during the entire execution period of    |  |
|              | the order.   |  |
|              | Warranty backup from the manufacturer in original on         |  |
| B.3          | manufacturer's letter head against the quality of the        |  |
|              | tendered item(s) as specified in the tender.                 |  |
| B.4          | Copies of valid API Spec 8C certificates of the OEM of       |  |
| <b>D</b> . 1 | their quoted product in line with para A.1 above.            |  |
|              | Undertaking from the manufacturer (in original on            |  |
|              | manufacturer's letter head) guaranteeing uninterrupted       |  |
| B.5          | supply of spares and availability of service for at least 10 |  |
| <b>D</b> .3  | years with effect from delivery of the Item / product for    |  |
|              | the item / product to be supplied under the Tender /         |  |
|              | Order, if order is awarded to them by OIL                    |  |

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|     |  | <del>                                     </del> |
|-----|--|--|
|     | Documentary evidence in respect of manufacturing and supply experience as specified under para 1.0 (A.1 & A.2    |  |
|     |  |  |
| B.6 | ) from the concerned manufacturer (having supplied   |  |
|     | such items either by manufacturer themselves or  |  |
|     | through their sole selling agent / distributor / dealer /  |  |
|     | supply house) along with the techno-commercial bid   |  |
|     | Documentary evidence in respect of bidder's own supply   |  |
|     | experience of supplying minimum 50% quantity (to be  |  |
|     | rounded to next higher number) of each type of tendered  |  |
|     | items, of same or higher capacity and same or higher   |  |
|     | sizes, to any E&P companies / Drilling Contractors / Drilling Service providers during last 5 (five) years as on |  |
|     | original bid closing of the tender as specified.   |  |
|     | Documentary evidence in respect of supplying the above   |  |
|     | mentioned items should be submitted with the technical   |  |
|     | bid, in the form of copies of relevant signed and sealed   |  |
|     | Purchase Orders along with copies of any of the following  |  |
|     | documents in respect of satisfactory execution of each of  |  |
| B.7 | those Purchase Orders failing which the bids will be   |  |
| 2., | rejected:  |  |
|     |  |  |
|     | I. Signed and sealed Satisfactory supply,  |  |
|     | completion/installation report (on User's letter head)   |  |
|     | (OR)   |  |
|     | II. Bill of Lading, Invoice etc. (OR)  |  |
|     | III .Consignee receipted delivery challan (OR)   |  |
|     | IV .Central Excise Gate Pass/Tax Invoice issued under  |  |
|     | relevant rules of Central Excise/Vat.  |  |
|     | V. Commercial Invoice/ Payment Invoice   |  |
|     |  |  |
|     |  |  |
|     | Note 1 Till Date 1 Till 5 (5)  |  |
|     | 1. The Purchase Order date need not be within 5 (five)   |  |

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|     | years preceding the original bid closing date of this tender. However, the execution of supply should be within 5 (five) years preceding original bid closing date of this tender.  |  |
|-----|---|--|
|     | 2. In case the bidder submits the same Purchase Order (s) and relevant documents for supplementing the supply experience for both itself and the OEM, then the following additional documents are also to be submitted for supplementing the execution of supply from the OEM to the bidder as indicated in the submitted Purchase Order (s) failing which the bid will be rejected:  a) copies of Purchase Order/Contract between the Bidder and the OEM and any of the following documents:  i) Commercial Invoice/Payment invoice (OR)  II) Bill of Lading (OR)  III) Central Excise Gate Pass/Tax invoice issued under relevant rules of Central Excise /VAT. |  |
| B.8 | If the bidder is sole selling agent / distributor / dealer / supply house of any manufacturer and have successfully supplied minimum 25% of the tendered items to OIL in the last 5 (five) years as on original bid closing date and whose past performance has been satisfactory, the bidder need not satisfy Clause B.7 In this situation the bidder shall have to indicate the Purchase Order (P.O.) No. of OIL in their technical bid. However, this exemption shall be applicable only if the bidder has declared in the bid that they will be supplying the tendered item from the same manufacturer as per the last order supply.                          |  |
| B.9 | Bidder should categorically confirm in the technical bid a  |  |

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| 11' 1 1 1 1 '1' ' (00) 1                                      |  |
|---|--|
| delivery schedule within six (06) months, FOB Port of         |  |
| dispatch, after establishment of letter of credit (in case of |  |
| foreign bidder) or for despatch of the equipment within       |  |
| six (06) months after receipt of formal order (in case of     |  |
| indigenous bidder) failing which their offer will be          |  |
| rejected  |  |

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## TECHNICAL EVALUATION MATRIX (TO BE FILLED IN BY BIDDER DULY SIGNED)

## TECHNICAL SPECIFICATIONS

| Clause<br>Number | DESCRIPTION  | BIDDER'S RESPONSE<br>(Complied / Not Complied /<br>Deviation / Not Applicable) | TO BE FILLED BY THE BIDDER  Relevant Location of their Bid to support the remarks / compliance  (Reference of Document name / Serial number / Page number of bid for documentary evidence) |
|------------------|--|--|--|
| Clause<br>1.0    | SINGLE JOINT COLLAR TYPE ELEVATOR FOR HANDLING 5.1/2" OD CASING, 5 TON CAPACITY – 6 Nos.  Single Joint Collar Type Elevator complete with wire line sling & swivel eye as per API 8C PSL-2, 5 Ton rated capacity for handling 139.70 mm (5.1/2") OD Casing |  |  |
| Clause<br>2.0    | SINGLE JOINT COLLAR TYPE ELEVATOR FOR HANDLING 7" OD CASING, 5 TON CAPACITY – 4 Nos.  Single Joint Collar Type Elevator complete with wire line  |  |  |

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|               | sling & swivel eye as per API 8C PSL-2, 5 Ton rated capacity for handling 177.80 mm (7") OD Casing.  SINGLE JOINT COLLAR TYPE ELEVATOR FOR HANDLING   |  |
|---------------|---|--|
|               | 13.3/8" OD CASING, 5 TON CAPACITY – 6 Nos.  |  |
| Clause<br>3.0 | Single Joint Collar Type Elevator complete with wire line sling & swivel eye as per API 8C PSL2, 5 Ton rated capacity for handling 339.725 mm (13.3/8") OD Casing   |  |
|               | GENERAL NOTES TO BIDDERS  |  |
| 1             | The items shall be brand new, unused & of prime quality. Bidder shall warrant (in the event of an order) that the product supplied will be free from all defects & fault in material, workmanship & manufacture and shall be in full conformity with ordered specifications. This clause shall be valid for 18 months from date of despatch/shipment or 12 months from the date of commissioning whichever is earlier. The defective materials, if any, rejected by us shall be replaced by the supplier at their own expense. Bidders must confirm the same while quoting  The Bidder should indicate the dimensions and weight of |  |
| 2             | the offered item, the name of the manufacturer, the country of origin, port of dispatch of the materials and their best delivery schedule.  |  |
| 3             | Bidder must provide detailed specifications of the offered<br>products and should forward relevant Catalogue, Drawing,<br>and Literature (in printed form, not in computer media<br>such as floppies or CDs) indicating the quoted items along<br>with the quotation  |  |
| 4             | The items are to be manufactured as per API spec 8C, PSL-2 and bidders are required to forward valid API 8C   |  |

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|    | specification certificate along with the quotation  |  |
|----|---|--|
| 5  | In the event of order, the supply must include the mill test certificates as per API recommended procedures for the item. Bidder should categorically confirm while quoting.  |  |
| 6  | Necessary testing and marking shall be done as per API Spec. 8C PSL-2. Additionally purchase order number and manufacturer's names have to be die stamped on the items.   |  |
| 7  | Bidder should forward a list of recommended spares for two (02) years operation for the quoted items indicating part numbers, quantity & unit price separately along with the quotation in the commercial bid and categorically confirm the same in the technical bid (price should not be mentioned in the technical bid). However the cost of these spares will not be considered for bid evaluation purpose. The price should remain valid for at least two (02) years |  |
| 8  | Any deviation(s) from the tender specification should be clearly highlighted specifying justification in support of deviation   |  |
| 9  | The bidder should forward 3 (three) copies of Operation, service & maintenance manual (indicating assembling & disassembling procedures), drawing and spare parts book having illustrated drawings and exploded views of the items with part numbers in the event of an order place upon them with the consignment.   |  |
| 10 | Bidder to sign and submit completely filled up Technical check list and Technical Evaluation Matrix for Bid evaluation criteria and Technical specification.  |  |

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