



**OIL INDIA LIMITED**  
(A Govt. of India Enterprise)  
P.O. Duliajan – 786602, Assam

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**Tender No. & Date** : SDG4346P18/08 dated 03.04.2017

**Tender Fee** : INR 30,000.00 OR USD 500.00

**Bid Security Amount** : INR 6,12,400.00 OR USD 9,300.00

**Bidding Type** : SINGLE STAGE TWO BID SYSTEM

**Bid Closing on** : 31.05.2017 (at 11.00 Hrs. IST)

**Bid Opening on** : 31.05.2017 (at 14.00 Hrs. IST)

**Bid Validity** : Bid Should be valid for **120 days** from bid closing date.

**Bid Bond Validity** : Bid Bond Should be valid up to **27.12.2017**

**Performance Guarantee** : **Applicable @ 10% of Order value**

**Integrity Pact** : **Applicable**

OIL INDIA LIMITED invites Global Tenders for items detailed below:

Item No.	MATERIAL DESCRIPTION	QTY.	UOM
10	17-1/2" OD String Stabilizer	05	No.
20	17-1/2" OD Near Bit Stabilizer	04	No
30	8-1/2" OD String Stabilizer	10	No
40	8-1/2" OD Near Bit Stabilizer	08	No

**FOR DETAILS PLEASE REFER THE FOLLOWING ANNEXURES :-**

- A) DETAILED SPECIFICATION – ANNEXURE -I.
- B) BID REJECTION CRITERIA AND BID EVALUATION CRITERIA – ANNEXURE - II.
- C) TECHNICAL & COMMERCIAL CHECK LIST-ANNEXURE – III.
- D) TECHNICAL EVALUATION MATRIX FOR BID EVALUATION CRITERIA - ANNEXURE IV

## General Notes:

1. Payment against Tender Fee should be made only through online mode and no other instrument (Cash/DD/Cheques/Cashier Cheque, etc) will be acceptable.
2. Against Bid Security/EMD/Performance Bank Guarantee – Only payments through online mode or Submission of Bank Guarantee/LC will be acceptable. No DD/Cheques/Cashier Cheque or any other mode will be acceptable.
3. Bid must be submitted electronically only through OIL's e-procurement portal. Bid submitted in any other form shall be rejected.
4. Please note that all tender forms and supporting documents are to be submitted through OIL's e-Procurement site only except following documents which are to be submitted manually in sealed envelope super-scribed with OIL's Tender No. and due date to **The DGM Materials, Materials Department, Oil India Limited, Duliajan- 786602, Assam on or before 13:00 hrs (IST)** on the Bid Closing Date mentioned in the Tender.
  - a) Original Bid Security along with two duplicate copies of Bid Security.
  - b) Any other document which have been specified to be submitted in original.
5. Bidders must ensure that their bid is uploaded in the system before the tender closing date and time. Also, they must ensure that above documents which are to be submitted in a sealed envelope are also submitted at the above mentioned address before the bid closing date and time, failing which the offer shall be rejected.
6. Bidders are requested to examine all instructions, forms, terms and specifications in the bid. Failure to furnish all information required as per the bid or submission of offers not substantially responsive to the bid in every respect will be at the bidders risk and may result in rejection of its offer without seeking any clarifications.
7. All the Bids must be Digitally Signed using "Class 3" digital certificate (*e-commerce application*) with organisation name as per Indian IT Act obtained from the licensed Certifying Authorities operating under the Root Certifying Authority of India (RCAI), Controller of Certifying Authorities (CCA) of India.
8. Please do refer the User Manual provided on the portal on the procedure How to create Response for submitting offer.
9. The items covered by this enquiry shall be used by Oil India Limited in the PEL/ML areas which are issued/renewed after 01/04/99 and hence Nil Customs Duty during import will be applicable. Indigenous bidder shall be eligible for Deemed Export Benefit against this purchase. Details of Deemed Export are furnished vide Addendum to MM/GLOBAL/E-01/2005 attached. However, Indian bidders will not be issued Recommendatory Letter.
10. DEFAULT IN DELIVERY / LIQUIDATED DAMAGES :
  - 10.1 Time will be of the essence of the contract.

10.2 In the event of the Seller's default in maintaining the agreed delivery schedule set out in the order, OIL shall have the right to cancel the order at any time after expiry of scheduled delivery date without any reference to the Seller and make alternative arrangement at the discretion of OIL in which case extra expenditure involved, will be recoverable from the Seller and OIL shall not be responsible towards such cancellation or any damage that may be incurred by the Seller. The decision of OIL shall be final and binding on the Seller.

10.3 As an alternative to Clause No. 10.2 above, OIL reserve the right to accept the materials but, the Seller shall be liable to pay liquidated damages @ 0.5% per week or part thereof of the value of the goods in respect of which default in delivery takes place subject to a maximum of 7.5 %. Should there be default on the part of the Seller for more than 15 Weeks from the scheduled date to complete the delivery or to complete the installation/commissioning & Training (wherever applicable) successfully, OIL shall have the right, in addition to the provisions under Clause 18.2 to invoke the Performance Security without causing any notice to the Seller to this effect.

10.4 The liquidated damage as agreed by both the parties as a genuine pre-estimated loss shall be payable on Landed Cost of the materials at Duliajan inclusive of all cost to the extent of default (undelivered portion only in cases where part delivery is acceptable) and commissioning at site is not involved.

11. Other terms and conditions of the tender shall be as per "General Terms & Conditions" for e- Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders). However, if any of the Clauses of the Bid Rejection Criteria (BRC) / Bid Evaluation Criteria (BEC) mentioned here contradict the Clauses in the "General Terms & Conditions" for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) of the tender and/or elsewhere, those mentioned in this BEC / BRC shall prevail.
12. The Integrity Pact is applicable against this tender .OIL shall be entering into an Integrity Pact with the bidders as per format enclosed vide Annexure XII of the tender document. This Integrity Pact proforma has been duly signed digitally by OIL's competent signatory. The proforma has to be returned by the bidder (along with the technical bid) duly signed (digitally) by the same signatory who signed the bid, i.e., who is duly authorized to sign the bid. Uploading the Integrity Pact with digital signature will be construed that all pages of the Integrity Pact has been signed by the bidder's authorized signatory who sign the Bid. **If any bidder refuses to sign Integrity Pact or declines to submit Integrity Pact with the offer, their bid shall be rejected straightway.**

OIL's Independent External Monitor at present are as under:

**SHRI RAJIV MATHUR, IPS (Retd.),**  
**Former Director (IB) Govt. of India**  
**e-Mail ID : [rajivmathur23@gmail.com](mailto:rajivmathur23@gmail.com)**

**SHRI SATYANANDA MISHRA, IAS(Retd.)**  
**Former Chief Information Commissioner &**  
**Ex-Secretary, DOPT, Govt. of India**  
**E-mail Id : [satyanandamishra@hotmail.com](mailto:satyanandamishra@hotmail.com)**

## **SPECIAL NOTES FOR THE BIDDERS:**

1. The bidder must specify the offered items in details, forwarding relevant product catalogue/literature/detailed drawings with exploded views of each & every item of the offered product clearly indicating the various parts.
2. The items shall be brand new, unused & of prime quality. Bidder shall warrant (in the event of an order) that the product supplied will be free from all defects & fault in material, workmanship & manufacture and shall be in full conformity with API specification standard. The Inspection certificate thereof shall be forwarded along with the material. This clause shall be valid for 18 months from date of shipment/dispatch or 12 months from the date of receipt of the items. The defective materials, if any, rejected by OIL shall be replaced by the supplier. Bidders must confirm the same in their quotations.
3. Necessary testing and marking shall be done as per API Spec 7-1. The items shall be die stamped or mill lettering on a marking recess on the neck with the manufacturer's name, blade diameter, the API monogram, connection top, internal diameter, month and year of manufacture and bottom connection along with OIL's P.O no. Bidders are to confirm the same while quoting.
4. Stabilizers shall have brinell hardness range of 285-341 and minimum charpy impact value of 50 joules. The mandrel should be made from AISI 4145 modified alloy steel whereas sleeves to be made from high carbon steel. The material shall be made out of single piece (without welding), fully heat treated and ultrasonic testing to be performed on full length.
5. The stabilizer shall provide 250 to 360 degree hole wall contact with 3 nos of spiral ribs (clockwise direction). The rib surface shall be hard faced with tungsten carbide inserts pressed/dressed in matrix form on the rib which shall cover minimum 60% area of rib.
6. Threading and gauging of the rotary shouldered connection should be as per API-STD-7 with stress relief grooves and bore backs. Pin and Box threads and shoulders shall be coated with zinc or manganese phosphate to minimize galling. Thread roots shall be cold rolled as per API 7-1 standards and equipped with pressed steel thread protectors with lifting bail. Bidder to submit valid API 7-1 certificate along with the quotation.
7. Any deviation(s) from the tender specification should be clearly highlighted specifying justification in support of deviation.
8. Bidder to sign and submit completely filled up Technical & Commercial check list and Technical Evaluation Matrix for Bid evaluation criteria and Technical specification failing which their offer will be rejected.

**TECHNICAL SPECIFICATION**

**Item 10 : 17-1/2" OD String Stabilizer**

Replaceable Sleeve Type Stabilizer, in string design to operate inside 17-1/2" (444.5 mm) OD hole size with 9-1/2" (241.3 mm) OD drill collar consisting of a one piece body incorporating 1 (one) Mandrel and 1 (one) sleeve. Stabilizers mandrel should be manufactured from AISI 4145H alloy steel where as sleeve should be from high carbon steel fully heat treated to 285 - 341 BHN and supplied in accordance with API Spec 7-1. Qty: 05 Nos

**SPECIFICATIONS AS UNDER:**

- STANDARD : API SPEC 7-1
- STABILIZER TYPE: REPLACEABLE
- DRILL STRING POSITION: IN-STRING
- WRAP: Full spiral
- BORE/ID : 3" (76.2 mm) ID
- HOLE DIAMETER: 17-1/2" (444.5mm)
- SLEEVE DIAMETER: 17-1/2" (444.5mm) OD
- FISHING NECK DIAMETER: 9-1/2" (241.3 mm) OD
- FISHING NECK LENGTH: 26" (660.4 mm) min
- CONNECTIONS: 7-5/8" (193.7 mm) API RH Regular Box-up x Pin-down
- SLEEVE LENGTH: 18" (457.2 mm) min
- RIB (SPIRAL TYPE) WIDTH: 3-1/2 inch (88.9mm) (min)
- OVERALL LENGTH: 65 (1651mm) inch (min)
- HARDFACING: Tungsten carbide inserts (button type)

**ACCESSORIES**

THE FOLLOWING SHOULD ALSO BE SUPPLIED ALONG WITH THE ABOVE:

1) 17-1/2" OD x 18" long, 3 spiral RH direction blades, replaceable type sleeve hard faced with tungsten carbide inserts (button type) (all other specifications as above) – Five (05) Numbers

**Item 20: 17-1/2" OD Near Bit Stabilizer**

Replaceable Sleeve Type Stabilizer, Near Bit design to operate inside 17-1/2" (444.5 mm) OD hole size with 9-1/2" (241.3 mm) OD drill collar consisting of a one piece body incorporating 1 (one) Mandrel and 1 (one) sleeve. Stabilizers mandrel should be manufactured from AISI 4145H alloy steel where as sleeve should be from high carbon steel fully heat treated to 285 - 341 BHN and supplied in accordance with API Spec 7-1. Qty: 04 (Four) Nos

**SPECIFICATIONS AS UNDER:**

- STANDARD : API SPEC 7-1
- STABILIZER TYPE: REPLACEABLE
- DRILL STRING POSITION: NEAR BIT
- WRAP: Full spiral
- BORE/ID : 3" (76.2 mm) ID
- HOLE DIAMETER: 17-1/2" (444.5mm)
- SLEEVE DIAMETER: 17-1/2" (444.5mm) OD
- FISHING NECK DIAMETER: 9-1/2" (241.3 mm) OD

- FISHING NECK LENGTH: 26" (660.4 mm) min
- CONNECTIONS: 7-5/8" (193.7 mm) API RH Regular Box-up x Pin-down
- SLEEVE LENGTH: 18" (457.2 mm) min
- RIB (SPIRAL TYPE) WIDTH: 3-1/2 inch (88.9mm) (min)
- OVERALL LENGTH: 65 (1651mm) inch (min)
- HARDFACING: Tungsten carbide inserts (button type)

#### ACCESSORIES

THE FOLLOWING SHOULD ALSO BE SUPPLIED ALONG WITH THE ABOVE:

1) 17.1/2" OD x 18" long, 3 spiral RH direction blades, replaceable type sleeve hard faced with tungsten carbide inserts (button type) (all other specifications as above) – Four (04) Numbers

#### **Item 30: 8-1/2" OD String stabilizer**

Replaceable Sleeve Type Stabilizer, in string design to operate inside 8.1/2" (215.9mm) OD hole size with 6.1/2" (165.1mm) OD drill collar consisting of a one piece body incorporating 1 (one) Mandrel and 1 (one) sleeve. Stabilizers mandrel should be manufactured from AISI 4145H alloy steel where as sleeve should be from high carbon steel fully heat treated to 285 - 341 BHN and supplied in accordance with API Spec 7-1. Qty: 10 Nos

#### SPECIFICATIONS AS UNDER:

- STANDARD : API SPEC 7-1
- STABILIZER TYPE: REPLACEABLE
- DRILL STRING POSITION: IN-STRING
- WRAP: Full spiral
- BORE/ID : 2.13/16" (71.437 mm) ID
- HOLE DIAMETER: 8-1/2" (215.9mm)
- SLEEVE DIAMETER: 6-1/2" (165.1mm) OD
- FISHING NECK DIAMETER: 6-1/2" (165.1 mm) OD
- FISHING NECK LENGTH: 20" (508mm) (min)
- CONNECTIONS: 4 IF API RH Regular Box-up x Pin-down
- SLEEVE LENGTH: 14" (355.6mm) min
- RIB (SPIRAL TYPE) WIDTH: 2-1/4 inch (57.15mm) (min)
- OVERALL LENGTH: 60 inch (1524mm) (min)
- HARDFACING: Tungsten carbide inserts (button type)

#### ACCESSORIES

THE FOLLOWING SHOULD ALSO BE SUPPLIED ALONG WITH THE ABOVE:

1) 8.1/2" OD x 14" long, 3 spiral RH direction blades, replaceable type sleeve hard faced with tungsten carbide inserts (button type) (all other specifications as above) – Five (05) Numbers

2) 8.1/4" OD x 14" long, 3 spiral RH direction blades, replaceable type sleeve hard faced with tungsten carbide inserts (button type) (all other specifications as above) – Five (05) Number

#### **Item 40: 8-1/2" OD Near Bit stabilizer**

Replaceable Sleeve Type Stabilizer, near bit design to operate inside 8.1/2" (215.9mm) OD hole size with 6.1/2" (165.1mm) OD drill collar consisting of a one piece body incorporating 1 (one) Mandrel and 1 (one) sleeve. Stabilizers mandrel should be manufactured from AISI 4145H alloy steel where as sleeve should be from high carbon steel fully heat treated to 285 - 341 BHN and supplied in accordance with API Spec 7-1. Qty: 08 Nos

SPECIFICATIONS AS UNDER:

- STANDARD : API SPEC 7-1
- STABILIZER TYPE: REPLACEABLE
- DRILL STRING POSITION: NEAR BIT
- WRAP: Full spiral
- BORE/ID : 2.13/16" (71.437 mm) ID
- HOLE DIAMETER: 8-1/2" (215.9mm)
- SLEEVE DIAMETER: 6-1/2" (165.1mm) OD
- FISHING NECK DIAMETER: 6-1/2" (165.1 mm) OD
- FISHING NECK LENGTH: 20" (508mm) (min)
- CONNECTIONS: 4 IF API RH Regular Box-up x Pin-down
- SLEEVE LENGTH: 14" (355.6mm) min
- RIB (SPIRAL TYPE) WIDTH: 2-1/4 inch (57.15mm) (min)
- OVERALL LENGTH: 60 inch (1524mm) ( min)
- HARDFACING: Tungsten carbide inserts (button type)

ACCESSORIES

THE FOLLOWING SHOULD ALSO BE SUPPLIED ALONG WITH THE ABOVE:

- 1) 8" OD x 14" long, 3 spiral RH direction blades, replaceable type sleeve hard faced with tungsten carbide inserts (button type) (all other specifications as above) – Five (05) Numbers
- 2) 7.3/4" OD x 14" long, 3 spiral RH direction blades, replaceable type sleeve hard faced with tungsten carbide inserts (button type) (all other specifications as above) – Five (05) Numbers

**BID EVALUATION CRITERIA (BEC)/BID REJECTION CRITERIA (BRC)**

The bids shall conform generally to the specifications and terms as well as conditions laid out in the tender. Bids will be rejected in case the items offered do not conform to the required parameters stipulated in the technical specifications and to the respective international / national standards wherever stipulated. Notwithstanding the general conformity of the bids to the stipulated specifications and terms & conditions, the following requirements will have to be met particularly by the bidders, without which, the offer will be considered as non-responsive and stand rejected.

**A. TECHNICAL:**

1. In case, the bidder is an Original Equipment Manufacturer (OEM):

1.1 The bidder should have an experience of minimum 5 (five) years in manufacturing of Replaceable sleeve stabilizers under API Spec 7-1 certifications preceding the original bid closing date of the tender. Copies of API 7-1 (Having authorization for drill stem subs and threading for rotary shouldered connections ) certificates for the last 5 (Five) years (i.e. continuous without having any break in between) shall be submitted along with techno - commercial bid. The latest valid API 7-1 certificate should contain authorization for drill stem subs, threading for rotary shouldered connections and stabilizers. Bids without copies of valid API 7-1 certificates or with break in between will be rejected.

1.2.1 The bidder should also have the experience of supplying at least 14 (fourteen) numbers of Replaceable Sleeve Stabilizers of minimum 8-1/2" OD sleeve or higher, to E&P companies / Drilling Contractors / Drilling service providers in the last 5 (five) years preceding the original bid closing date of the tender (either by themselves or through their sole selling agent / distributor / dealer / supply house).

Documentary evidence to substantiate supply record should be submitted in the form of copies of relevant Purchase Orders (manufacturer's name should be clearly mentioned) along with copies of any of the documents in respect of satisfactory execution of each of those Purchase Orders, such as:

- (i) Satisfactory Inspection report (OR)
- (ii) Satisfactory supply completion / Installation / Commissioning report (OR)
- (iii) Delivery challans received by Consignee (OR)
- (iv) Central Excise Gate Pass / Tax Invoice issued under relevant rules of Central Excise / VAT

Note:

i. The Purchase Order date need not be within 5 (five) years preceding original bid closing date of this tender. However, the execution of supply should be within 5 (five) years preceding original bid closing date of this tender.

1.2.2 Those Manufacturers which have successfully supplied Replaceable Sleeve Stabilizers having 8-1/2" OD sleeve or higher as specified in Clause No. 1.2.1 to OIL in the last 5 (five) years preceding the original bid closing date of this tender, either by them selves or through their sole selling agent / authorized distributor / authorized dealer / supply house and whose past performance has been satisfactory, they need not satisfy Clause 1.2.1. In this situation the bidder shall have to indicate the Purchase Order (P.O.) number of OIL, date & quantity supplied to OIL in their technical bid.



1.3 The bidder shall confirm that the equipment / products will be tested and certified as per the latest edition of API Spec. 7-1 standards.

1.4 The bidder must keep API licenses along with authorization for API monogram valid till execution of purchase order and must confirm that the offered product will be supplied with API Monogram.

1.5 In case renewal process of API license is in progress at the time of bidding, the manufacturer should furnish a letter from API to this effect that renewal of the license is under examination with API and is authorized to manufacture the items as per API license and to use API monogram till the renewal for license is issued. The bidder shall also submit an undertaking that delay in renewal of API certificate shall not affect the stipulated delivery schedule of the tender / purchase order.

1.6 Bidder quoted as manufacturer must guarantee uninterrupted supply of spares for at least 10 years with effect from delivery of the Item / product for the item / product to be supplied under the Tender / Order, if order is awarded to them by OIL.

1.7 Bidder should categorically confirm in the technical bid a delivery schedule within six (06) months, FOB Port of dispatch, after establishment of letter of credit (in case of foreign bidder) or for despatch of the equipment within six (06) months after receipt of formal order (in case of indigenous bidder) failing which their offer will be rejected.

2. In case the bidder is a sole selling agent / distributor / dealer / supply house of any API approved Original Equipment manufacturer (OEM), then bidder must furnish the following documents:

2.1.(a) Authorization certificate cum warranty backup from the manufacturer (in original on manufacturer's letter head) should be submitted along with the technical bid. This certificate should be valid at the time of bidding and should remain valid during the entire execution period of the order.

2.1.(b) Undertaking from the manufacturer (in original on manufacturer's letter head) guaranteeing supply of items to the bidder in the event of an order on the bidder should be submitted along with the offer. This certificate should be valid at the time of bidding and should remain valid during the entire execution period of the order.

2.2 The bidder must also submit an undertaking in original from the manufacturer for back up guarantee, after-sales services and uninterrupted supply of spares for at least 10 years with effect from delivery of the Item / product for the item / product to be supplied under the Tender / Order, if order is awarded to them by OIL.

2.3 The bidder must submit copies of valid API 7-1 certificates of the OEM of their quoted product in line with para 1.1 above.

2.4.1 The bidder should additionally have the experience of supplying at least 07 (seven) numbers of Replaceable Sleeve Stabilizers of minimum 8-1/2" OD sleeve or higher, to E&P companies / Drilling Contractors / Drilling service providers in the last 5 (five) years preceding the original bid closing date of the tender.

Documentary evidence to substantiate supply record should be submitted in the form of copies of relevant Purchase Orders (suppliers name should be clearly mentioned) along with copies of any of the documents in respect of satisfactory execution of each of those Purchase Orders, such as:

- (i) Satisfactory Inspection report (OR)
- (ii) Satisfactory supply completion/ Installation / Commissioning report (OR)
- (iii) Delivery challans received by Consignee (OR)
- (iv) Central Excise Gate Pass/ Tax Invoice issued under relevant rules of Central Excise/ VAT

Note:

i. The Purchase Order date need not be within 5 (five) years preceding original bid closing date of this tender. However, the execution of supply should be within 5 (five) years preceding original bid closing date of this tender.

2.4.2 Those bidders which have successfully supplied Replaceable Sleeve Stabilizers of 8-1/2" OD sleeve or higher to OIL in the last 5 (five) years, preceding the original bid closing date of this tender and whose past performance has been satisfactory, they need not satisfy Clause 2.4.1. In this situation the bidder shall have to indicate the Purchase Order (P.O.) number of OIL, date & quantity supplied to OIL in their technical bid. However, this exemption shall be applicable only if the bidder has declared in the bid that they will be supplying the tendered item from the same manufacturer as per the last order supply.

2.5 The sole selling agent / distributor / dealer / supply house of any Original Equipment manufacturers should quote for the supply of Replaceable sleeve stabilizers from the manufacturers who meet the experience & other criteria as mentioned at clauses 1.1, 1.2.1 or 1.2.2, 1.3, 1.4 & 1.5 above. The bidder is required to submit documentary evidence in respect of the above from the concerned manufacturer along with the techno-commercial bid.

2.6 Bidder should categorically confirm in the technical bid a delivery schedule within six (06) months, FOB Port of dispatch, after establishment of letter of credit (in case of foreign bidder) or for despatch of the equipment within six (06) months after receipt of formal order (in case of indigenous bidder) failing which their offer will be rejected.

#### **Financial Criteria:**

- 1 **Annual Turnover**: The bidder shall have an annual financial turnover of minimum US\$ 2,26,000.00 or Rs 153.10 Lakhs during any of the preceding 03 (three) financial years reckoned from the original bid closing date of the tender.

1.1 "Net Worth" of the bidder should be positive for the financial/accounting year just preceding the original bid closing date of the tender i.e. FY 2016-17.

2 Considering the time required for preparation of Financial Statements, if the last date of preceding financial / accounting year falls within the preceding six months reckoned from the original bid closing date and the Financial Statements of the preceding financial / accounting year are not available with the bidder, then the financial turnover of the previous three financial / accounting years excluding the preceding financial / accounting year will be considered. In such cases, the Net worth of the previous financial / accounting year excluding the preceding financial / accounting year will be considered. However, the bidder has to submit an affidavit/undertaking certifying that 'the balance sheet/Financial Statements for the financial year 2016-17 has actually not been audited so far'.

Note:

- a) For proof of Annual Turnover & Net worth any one of the following document must be submitted along with the bid:-
    - i) A certificate issued by a practicing Chartered/Cost Accountant (with Membership Number and Firm Registration Number), certifying the Annual turnover & Net worth as per format prescribed in ANNEXURE.
    - OR
    - ii) Audited Balance Sheet along with Profit & Loss account. In case of Foreign bidders, self-attested/digitally signed printed published accounts are also acceptable
  - b) In case the bidder is a Central Govt. Organization/PSU/State Govt. Organization/Semi-State Govt. Organization or any other Central/State Govt. Undertaking, where the auditor is appointed only after the approval of Comptroller and Auditor General of India and the Central Government, their certificates may be accepted even though FRN is not available. However, bidder to provide documentary evidence for the same.
- 3 In case the Audited Balance Sheet and Profit & Loss Account submitted along with the bid are in currencies other than INR or US\$, the bidder shall have to convert the figures in equivalent INR or US\$ considering the prevailing conversion rate on the date of Balance Sheet and Profit & Loss Account. A CA certificate is to be submitted by the bidder regarding converted figures in equivalent INR or US\$.

## B) COMMERCIAL

Commercial Bid Rejection Criteria will be as per Section D of General Terms & Conditions of Global Tender (MM/GLOBAL/E-01/2005) with following Special Bid Rejection Criteria.

- 1) Bids are invited under **Single Stage Two Bid System**. Bidders shall quote accordingly under Single Stage Two Bid System. **Please note that no price details should be furnished in the Technical (i.e. Unpriced) bid.** The "Unpriced Bid" shall contain all techno-commercial details except the prices, which shall be kept blank. The "Price Bid" must contain the price schedule and the bidder's commercial terms and conditions.  
Bidder not complying with above submission procedure will be rejected.
- 2.0 **Bid security of INR 6,12,400.00 or (US\$ 9,300.00)** shall be furnished as a part of the TECHNICAL BID. **Any bid not accompanied by a proper bid security in ORIGINAL will be rejected without any further consideration.** A bid shall be rejected straightway if Original Bid Security is not received within the stipulated date & time mentioned in the Tender and/or if the Bid Security validity is shorter than the validity indicated in Tender and/or if the Bid Security amount is lesser than the amount indicated in the Tender.
- 2.1 For exemption for submission of Bid Security please refer Clause No. 9.8 (Section A) of "General Terms & Conditions" for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders).
- 2.2 Bank Guarantee towards Bid Security shall remain valid for 210 days from the bid closing date 06.12.2017

- 3) Validity of the bid shall be minimum 120 days from the date of Bid Closing Date. Bids with lesser validity will be straightway rejected.
- 4) Bidders must confirm that Goods, materials or plant(s) to be supplied shall be new of recent make and of the best quality and workmanship and shall be guaranteed for a period of 18 months from the date of shipment or 12 months from the date of receipt at site against any defects arising from faulty materials, workmanship or design. Defective goods/materials or parts rejected by OIL shall be replaced immediately by the supplier at the supplier's expenses at no extra cost to OIL.
- 5) Successful bidder will be required to furnish a Performance Bank Guarantee @10% of the order value. The Performance Bank Guarantee must be valid for a period of 18 months from the date of shipment/dispatch or twelve (12) months from the date of receipt of the items at destination, whichever is earlier. Bidder must confirm the same in their Technical Bid. Offers not complying with this clause will be rejected.
- 6) Offers should be submitted with Integrity Pact duly signed by the authorized signatory of the bidder. If any bidder refuses to sign Integrity Pact or declined to submit Integrity Pact with the offer, their bid shall be rejected straightway.
- 7) Bidders are required to submit the summary of the prices in their price bids as per bid format (Summary), given below.

**(i) Commercial Bid Format ( SUMMARY ) for Foreign Bidders**

- (A) Material Value for item no. 10:
- (B) Material Value for item no. 20:
- (C) Material value for Item no. 30:
- (D) Material value for Item no. 40:
- (E) Total Material Value (A+B+C +D):
- (F) Packing & FOB Charges :
- (G) Total FOB Port of Shipment value, (E+F) above :
- (H) Overseas Freight Charges upto Kolkata, India :
- (I) Insurance Charges :
- (J) Total CIF Kolkata value, (G +H +I) :
- (K) Total Value in words :
- (L) Gross Weight :
- (M) Gross Volume :

**(ii) Commercial Bid Format ( SUMMARY ) for Indigenous Bidders**

- (A) Material Value for item no. 10:
- (B) Material Value for item no. 20:
- (C) Material Value for item no. 30:
- (D) Material Value for item no. 40:
- (E) Total Material Value (A+B+C+D):
- (F) Packing and Forwarding Charges:
- (G) Total Ex-works value, ( E+F) above :
- (H) Sales Tax, (Please indicate applicable rate of Tax)
- (I) Total FOR Despatching station price, (G+H ) above
- (J) Road Transportation charges to Duliajan

- (K) Insurance Charges
- (L) Assam Entry Tax
- (M) Total FOR Duliajan value, (I + J + K+L ) above
- (N) Total Value in words :
- (O) Gross Weight :
- (P) Gross Volume :

Note: 1) The items covered under this enquiry shall be used by OIL in the PEL/ML areas issued/renewed after 01/04/99 and hence, applicable Customs Duty for import of goods shall be ZERO. Indigenous bidders must quote Deemed Export prices. Excise Duty under Deemed Export is exempted. However, Indian bidders will not be issued Recommendatory Letter.

- 8) The prices offered will have to be firm through delivery and not subject to variation on any account. A bid submitted with an adjustable price will be treated as non-responsive and rejected.
- 9) Bids received after the bid closing date and time will be rejected. Similarly, modifications to bids received after the bid closing date & time will not be considered.
- 10) Bids containing incorrect statement will be rejected.
- 11) Bidder shall accept and comply with the following clauses as given in the Bid Document, failing which bid shall be liable for rejection:
  - i) Liquidated Damages
  - ii) Warranty/Guarantee of material
  - iii) Arbitration / Resolution of Dispute
  - iv) Force Majeure
  - v) Applicable Laws

## **BID EVALUATION CRITERIA**

The bids conforming to the specifications, terms and conditions stipulated in the enquiry and considered to be responsive after subjecting to the Bid Rejection Criteria will be considered for further evaluation as per General Terms and Conditions for Global Tender and the Bid Evaluation Criteria given below:

### **A. COMMERCIAL**

**All the items mentioned in the tender shall be evaluated separately. Bidders to quote accordingly.**

1.0 The evaluation of bids will be done as per the Commercial Bid Format (SUMMARY) detailed vide Para 7.0 of BRC.

2.0 If there is any discrepancy between the unit price and the total price, the unit price will prevail and the total price shall be corrected. Similarly, if there is any discrepancy between words and figure, the amounts in words shall prevail and will be adopted for evaluation.

3.0 For conversion of foreign currency into Indian currency, B.C. selling (Market) rate declared by State Bank of India, one day prior to the date of price bid opening shall be considered. However, if the time lag between the opening of the bids and final decision exceed 3(three) months, then B.C. Selling(Market) rate of exchange declared by SBI on the date prior to the date of final decision shall be adopted for conversion and evaluation.

4.0 To ascertain the inter-se-ranking, the comparison of the responsive bids will be made as under, subject to corrections / adjustments given herein.

4.1 When only foreign bidders are involved:

Comparison of bids will be done on the basis of "TOTAL VALUE" which is estimated as under:

- (A) Total material cost
- (B) Packing & FOB Charges
- (C) Total FOB Port of Shipment value, (A+B ) above
- (D) Ocean Freight Charges upto Kolkata, India
- (E) Insurance @ 1% of Total FOB Value vide ( E ) above
- (F) Banking Charges @ 0.5% of Total FOB Value vide ( C ) above in case of payment through Letter of Credit ( If confirmed L/C at buyer's account is required, 1.5% of Total FOB Value will be loaded )
- (G) Total CIF Kolkata value, ( C+D+E + F)
- (H) Total value in words :

NOTE: Banking charge in the country of the foreign bidder shall be borne by the bidder.

4.2 When only domestic bidders are involved or when more than one domestic bidders are in contention in case of mixed response:

Comparison of bids will be done on the basis of "TOTAL VALUE" which is estimated as under:

- (A) Total material cost
- (B) Packing and Forwarding Charges
- (C) Total Ex-works value, ( A+B ) above
- (D) Excise Duty including cess, (Please indicate applicable rate of ED & cess)
- (E) Sales Tax, (Please indicate applicable rate of Tax)
- (F) Total FOR Despatching station price, (C+D+E) above
- (G) Road Transportation charges to Duliajan
- (H) Insurance Charges @0.5% of Total FOR Despatching Station Value (H) above
- (I) Total FOR Duliajan value, ( F+G+H ) above
- (J) Total value in words :

NOTE: Excise Duty in case of the indigenous bidder is EXEMPTED under Deemed Export.

4.3 When both foreign and domestic bidders are involved:

The Total Value of domestic bidder (inclusive of customs duty on imported raw material and components etc. and applicable terminal excise duty on the finished products and Sales Tax) excluding inland transportation to destination, Assam Entry Tax and Insurance charges worked out as per Para 4.2 above and Total Value of the foreign

bidder worked out as per Para 4.1 above will be compared. No price preference will be allowed to indigenous bidders except that for capital goods, the domestic manufacturers would be accorded a price preference to offset CST to the extent of 4 % or actuals, whichever is less subject to 30 % local content norms as stipulated for World Bank Funded project to the satisfaction of OIL. When more than one domestic bidders fall within price preference range, inter-se-ranking will be done on Total Value basis.

Note: If the Government of India revises these evaluation criteria the same as applicable on the bid closing date will be adopted for evaluation of the offers.

5.0 Other terms and conditions of the enquiry shall be as per General Terms and Conditions for Global Tender. However, if any of the Clauses of the Bid Rejection Criteria / Bid Evaluation Criteria (BEC / BRC) mentioned here contradict the Clauses in the General Terms & Conditions of Global Tender of the tender and/or elsewhere, those mentioned in this BEC / BRC shall prevail.

### ANNEXURE - III

THE CHECK LIST MUST BE COMPLETED AND RETURNED WITH YOUR OFFER. PLEASE ENSURE THAT ALL THESE POINTS ARE COVERED IN YOUR OFFER. THESE WILL ENSURE THAT YOUR OFFER IS PROPERLY EVALUATED. PLEASE SELECT "Yes" OR "No" TO THE FOLLOWING QUESTIONS, IN THE RIGHT HAND COLUMN.

#### TECHNICAL CKECKLIST

Sl. No.	PARAMETERS/REQUIREMENTS	BIDDER RESPONSE	REMARKS IF ANY
1.	Whether the items would be brand new, unused & of prime quality?	YES/NO	
2.	Whether the item would be free from all defects & fault in material, workmanship & manufacture and shall be in full conformity with ordered specifications?	YES/NO	
3.	Whether warranty would be for 18 months from date of receipt or 12 months from date of commissioning of the items?	YES/NO	
4.	Whether the defective item/ parts, if any, rejected by us will be replaced by you at your own arrangements?		
5.	Whether detailed technical catalogues, literature and drawings indicating exploded view and dimensions with part numbers for the offered items are forwarded?	YES/NO	
6.	Whether you have mentioned the name of manufacturer, country of origin and port of shipment?	YES/NO	
7.	Whether you have quoted as manufacturer?	YES/NO	
8.	Whether offered product is manufactured as per API 7-1. If so, whether 5 years continuous API 7-1 certificate submitted?	YES/NO	
9.	Whether the stabilizers offered are of replaceable sleeve type with specifications completely as per NIT requirement?	YES/NO	

#### COMMERCIAL CHECK LIST

Sl#	REQUIREMENT	COMPLIANCE
1.0	Whether bid submitted under Single Stage Two Bid System?	Yes / No
2.0	Whether quoted as manufacturer?	Yes / No
3.0	Whether ORIGINAL Bid Bond (not copy of Bid Bond) as per Revised Format(Annexure VII Revised) Sent separately? If	Yes / No



	YES, provide details	
	(a) Amount :	
	(b) Name of issuing Bank :	
	(c) Validity of Bid Bond :	
4.0	Whether offered firm prices ?	Yes / No
4.1	Whether quoted offer validity of 120 days from the bid closing date of tender?	Yes / No
4.2	Whether quoted a firm delivery period?	Yes / No
4.3	Whether agreed to the NIT Warranty clause?	Yes / No
4.4	Whether confirmed acceptance of tender Payment Terms of 80% against shipment/dispatch documents and balance 20% after successful commissioning/testing along with commissioning/testing charges?	Yes / No
5.0	Whether confirmed to submit PBG as asked for in NIT?	Yes / No
5.1	Whether agreed to submit PBG within 30 days of placement of order?	Yes / No
6.0	Whether Price submitted as per Price Schedule (refer relevant para of BRC vide Annexure – II)?	Yes / No
7.0	Whether quoted as per NIT (without any deviations)?	Yes / No
7.0	Whether quoted any deviation?	Yes / No
7.1	Whether deviation separately highlighted?	Yes / No
8.0	Whether indicated the country of origin for the items quoted?	Yes / No
8.1	Whether technical literature / catalogue enclosed?	Yes / No
8.2	Whether weight & volume of items offered indicated?	Yes / No
9.0	For Foreign Bidders - Whether offered FOB / FCA port of despatch including sea / air worthy packing & forwarding?	Yes / No
9.1	For Foreign Bidders – Whether port of shipment indicated. To specify:	Yes / No
9.2	For Foreign Bidders only - Whether indicated ocean freight up to Kolkata port (Excluding marine insurance ) ?	Yes / No
9.3	Whether Indian Agent applicable ?	Yes / No
	If YES, whether following details of Indian Agent provided?	
	(a) Name & address of the agent in India – To indicate	
	(b) Amount of agency commission – To indicate	
	(c) Whether agency commission included in quoted material value?	
10.0	For Indian Bidders – Whether indicated the place from where the goods will be dispatched. To specify :	Yes / No
10.1	For Indian Bidders – Whether road transportation charges up to Duliajan quoted?	Yes / No
10.2	For Indian Bidders only - Whether offered Ex-works price including packing/forwarding charges?	Yes / No
10.3	For Indian Bidders only - Whether indicated import content in the offer?	Yes / No
10.4	For Indian Bidders only - Whether offered Deemed Export prices?	Yes / No
10.5	For Indian Bidders only – Whether all applicable Taxes & Duties have been quoted?	Yes / No

11.0	Whether all BRC/BEC clauses accepted ?	Yes / No
12.0	Whether Integrity Pact with digital signature uploaded?	Yes / No
12.1	Whether all the clauses in the Integrity Pact have been accepted?	Yes / No

*Signature* \_\_\_\_\_

Name \_\_\_\_\_

Designation \_\_\_\_\_

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