



**OIL INDIA LIMITED**  
**(A Govt. of India Enterprise)**  
**P.O. Duliajan – 786602, Assam**

Telephone No. (91-374) 2808720

Fax No: (91-374) 2800533

Email: mmfd1@oilindia.in; materials@oilindia.in ; erp\_mm@oilindia.in

Tender No. & Date	:	<b>SDG 3263P17/09 dated: 10.12.2016</b>
Tender Fee	:	<b>INR 30,000.00 OR USD 500.00</b>
Bid Security Amount	:	<b>INR 7,86,000.00 OR USD 11,500.00</b>
Bidding Type	:	<b>SINGLE STAGE TWO BID SYSTEM</b>
Period of Sale of Bid Documents	:	<b>From 21.12.2016 to 01.02.2017 ; 15:30 Hrs(IST)</b>
Bid Closing on	:	<b>08.02.2017 (at 11.00 Hrs. IST)</b>
Bid Opening on	:	<b>08.02.2017 (at14.00 Hrs. IST)</b>
Bid Validity	:	<b>Bid Should be valid for 120 days from bid closing date.</b>
Bid Bond Validity	:	<b>Bid Bond Should be valid up to 08.09.2017</b>
Performance Guarantee	:	<b>Applicable @ 10% of Order value</b>
Integrity Pact	:	<b>Applicable</b>
List of Annexures Applicable	:	<b>Annexure- I : Specifications, General &amp; special notes to bidders</b> <b>Annexure- II : Bid evaluation &amp; Rejection Criteria</b> <b>Annexure- III : Check List (Technical &amp; Commercial)</b> <b>Annexure-IV : Certificate of Annual Turnover &amp; Net Worth</b>

OIL INDIA LIMITED invites Global Tenders for items detailed below:

<b>Item No.</b>	<b>MATERIAL DESCRIPTION</b>	<b>QTY.</b>	<b>UOM</b>
<u>10</u>	HEAVY WEIGHT DRILL PIPE	100	Nos.

Annexure – I contains three parts viz:

- AA) Specifications
- BB) Special Notes to Bidders
- CC) General Notes to Bidders

**AA) SPECIFICATIONS:**

Heavy Weight Drill Pipe (HWDP) , Non-Integral type, i.e. welded type by friction / inertia welding with pipe body (tubes) manufactured from normalized steel of AISI 1340 grade or equivalent and tool joints manufactured from AISI 4145H high purity steel, fully heat treated to 285-341 Brinell hardness and all other physical properties confirming to API Spec. 7-1 and its addendum having the undernoted specifications.

**A. PIPE BODY**

OD = 5" (127 mm)

ID = 3" (76.2 mm)

Weight (including tool joints) = From 49 to 51 Lbs /ft (From 72.91 to 75.89 kg / m)

Overall length (Including tool joints) = 31 ft (9.45m) +/- 6inch

**B. TOOL JOINTS (BOX UP x PIN DOWN)**

OD = 6.5/8" (168.27 mm)

ID = 3" (76.2 mm)

Box length = 21" (533.4 mm) minimum

Pin length = 27" (685.80 mm) minimum

Connection = 4.1/2" (114.3 mm) API IF RH (NC-50)

Box Tool joint type = 18 Degree Taper shoulder

**C.** Heavy weight drill pipe should have the following feature on the tool joints (box up x pin down):

- a) API stress relief groove on pin end
- b) API bore back box
- c) All connections should be kemplated and phosphatised
- d) All thread roots should be cold rolled.
- e) All joints should be coated with API lubricant and provided with pressed steel thread protectors or cast steel thread protectors with lifting bails at both ends. Bidder to confirm the type of offered protectors

**D. CENTRAL UPSET/ WEAR PAD:**

OD = 5.1/2" (139.7 MM)

Length = 24" (609.6 mm) minimum

**E. HARD BANDING (With ARNCO 200XT or 100XT)**

- 1 (one) 4" wear pad on both pin & box
- 1 (one) 1" pad on taper section of box

2 (two) 3" wear pads on central upsets (at both ends)

The hard banding should be completely flush on both tool joints and 1/8" oversize on central upset.

**F. INTERNAL PLASTIC COATING**

1. The Heavy weight drill pipe should be internally coated full length with TK-34P or DPC of Tuboscope or IPC-207
2. All thread connections and other physical properties should conform to API Spec. 7-1 and its addendum. Bidder should forward copies of relevant valid API Spec. certificate along with the quotation for last 5 years prior to date of opening of techno-commercial bid.
3. Bidder to forward relevant catalogue, literature, drawing etc of the offered item along with the quotation in English language (US & UK).
4. Tolerance (in length) per joint i.e.  $\pm 6$ " is acceptable to us.
5. Bidder should indicate the name of manufacturer, country of origin, port of dispatch of the materials
6. Bidder should note that in the event of an order that the API licenses for manufacturing the Heavy Weight Drill Pipe (HWDP) along with authorization for API monogramming should be valid, without any break, till execution of purchase order. Valid relevant API certificate to be submitted along with the supply. Bidder should categorically confirm compliance while quoting.
7. Bidder to sign and submit completely filled up Technical check list and Technical Evaluation Matrix for Bid evaluation criteria and Technical specification.

**BB) Special Notes For Bidders:**

1. Heavy Weight Drill Pipe [HWDP] shall be new and unused.
2. All thread connections must conform to API Spec. 7-1 and its addendum
3. External coating on HWDP is to be as per relevant API specification. HWDP should be adequately oiled to withstand sea voyage. The Heavy weight drill pipe should be internally coated full length with TK-34P or DPC of Tuboscope or IPC-207
4. Bidder to submit certificate of IPC (Internal Plastic Coating) along with the inspection report. Bidder to categorically confirm compliance of the same in their techno-commercial offer.
5. HWDP shall be supplied with pressed steel thread protectors or cast steel thread protectors with lifting bails at both ends.
6. The offer must contain detailed description of the materials giving details of size, weight, wall thickness and Steel grade for Tool Joint & Body, length, type of tool joints and should be complete with relevant technical catalogues, literature, drawing etc in English language (US & UK) and other performance properties. Insufficient description will lead to rejection of the offer.
7. Bidders should confirm each & every point clearly. Deviations, if any, should be highlighted in the quotation.

8. INSPECTION, TESTS, MARKING & CERTIFICATION:

- 8.1 Heavy Weight Drill Pipes are to be Manufactured, Sampled, Tested, Inspected, Marked and Certified in conformance with API Spec 7-1 and its addendum.
- 8.2 OIL' logo/ mark shall be die-stamped or paint stencilled on both ends of each joint within a distance of 1 (one) metre from the ends.
- 8.3 The purchase order number and length of drill pipes in metres must be stencilled on each length of HWDP.
- 8.4 Heavy Weight Drill Pipes must bear API Monogram. Bidder(s) should confirm the same while quoting.
- 8.5 Mill Inspection & Test certificates are to be provided with the supply in the event of order. Bidder(s) should confirm the same while quoting.
- 8.6 A certificate of compliance stating that the Heavy Weight Drill Pipes are Manufactured, Sampled, Tested, Inspected and Marked in accordance with API 7-1 and its addendum , is to be furnished with the supply. Bidder(s) should confirm the same while quoting.

9. THIRD PARTY INSPECTION:

- 9.1 Bidder shall arrange for Third Party Inspection at manufacturer's plant as per the enclosed broad scope of work. Bidder should confirm that equipment / material supplied by them will be inspected by any of the following third party inspection agencies at their cost and Third Party Inspection Report will be submitted along with the Shipping / Dispatch document. Bidder will quote the charges for such inspection separately and indicate in the priced bid which will be considered for bid evaluation.

- a) Bureau Veritas (BV)
- b) Lloyd Register of Shipping
- c) Det Norske Veritas (DNV)
- d) RITES
- e) Indian Register of Shipping (IRS)
- f) Tuboscope Vetco

9.2 Scope of Third Party Inspection:

- i) APPLICABLE API STANDARD: API Spec. 7-1 and its addendum

- ii) Broad scope of third party inspection to be as under:

- a) Stage Inspection at random visit basis during manufacturing.
- b) Kind of inspection: Review of documents, Visual inspection and as per serial number 3.
- c) Release of inspection note by inspection agency to the manufacturer who will submit the same to Oil India Limited along with dispatch documents.

- iii) Review of documents to include:

- a) Manufacturers QA Plan and API qualification certificate.
- b) General Assembly drawing.

- c) Production Record.
- d) Raw Materials and Components Certificate and Test Report (Chemical, Physical, Heat Treatment and NDT)
- e) Product Inspection report.
- f) Performance verification test Records as per API 5DP.

iv) Visual inspection to include:

- a) Overall Visual and Dimensional Inspection.
- b) Verify the material and components are brand new and recently manufactured.
- c) Verify that the item is in accordance with the PO specification and API monogrammed.
- d) Witness final testing / performance testing as per API Spec. 7-1 certification and its addendum and submission of the records.

9.3 Inspection by the third party to also include the following:

- i. Material identification
- ii. Audit and endorsement of all chemical analysis and physical test reports.
- iii. Witness dimensional checks
- iv. Witness mechanical test
- v. Witness NDT
- vi. Visual inspection for imperfections
- vii. Longitudinal defect identification
- viii. Transverse defects identification
- ix. Wall thickness measurement
- x. Grade comparison
- xi. Joint inspection
- xii. End area defect identification
- xiii. Thread inspection
- xiv. Internal Plastic Coating
- xv. Issue of certificates

10.0 The items shall be brand new, unused & of prime quality. The manufacturer shall warrant (in the event of an order) that the product supplied will be free from all defects & fault in material, workmanship & manufacture and shall be in full conformity with ordered specifications. This clause shall be valid for 18 months from date of shipment or 12 months from date of commissioning of the items whichever is earlier. The defective materials, if any, rejected by OIL shall be replaced by the supplier at their own expense. Bidders must confirm the same in their quotations.

11.0 Any deviation(s) from the tender specification should be clearly highlighted specifying justification in support of deviation.

12.0 Bidder to sign and submit completely filled up Technical & Commercial check list and Technical Evaluation Matrix for Bid evaluation criteria and Technical specification failing which their offer will be rejected.

13.0 The items covered by this enquiry shall be used by Oil India Limited in the PEL/ML areas which are issued/renewed after 01/04/99 and hence Nil Customs Duty during import will be applicable. Indigenous bidder shall be eligible for Deemed Export Benefit against this purchase. Details of Deemed Export are

furnished vide Addendum to MM/GLOBAL/E-01/2005 attached. However, Indian bidders will not be issued Recommendatory Letter.

In the event of an order on indigenous bidder under deemed export scheme, OIL will issue Project Authority Certificate (PAC) and arrange for DGH Certificate as may be appropriate/applicable. Supplier shall effect dispatch only on receipt of these certificates from OIL, failing which all related liabilities shall be to Supplier's account."

- 14.0 The Integrity Pact is applicable against this tender .OIL shall be entering into an Integrity Pact with the bidders as per format enclosed vide Annexure XII of the tender document. This Integrity Pact proforma has been duly signed digitally by OIL's competent signatory. The proforma has to be returned by the bidder (along with the technical bid) duly signed (digitally) by the same signatory who signed the bid, i.e., who is duly authorized to sign the bid. Uploading the Integrity Pact with digital signature will be construed that all pages of the Integrity Pact has been signed by the bidder's authorized signatory who sign the Bid. **If any bidder refuses to sign Integrity Pact or declines to submit Integrity Pact with the offer, their bid shall be rejected straightway.**

OIL's Independent External Monitor at present are as under:

**SHRI RAJIV MATHUR, IPS (Retd.),**  
**Former Director (IB) Govt. of India**  
**e-Mail ID : rajivmathur23@gmail.com**

**SHRI SATYANANDA MISHRA, IAS(Retd.)**  
**Former Chief Information Commissioner &**  
**Ex-Secretary, DOPT, Govt. of India**  
**E-mail Id : satyanandamishra@hotmail.com**

**CC) GENERAL NOTES TO BIDDERS:**

- 1.0 The tender will be governed by "General Terms & Conditions" for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) including Amendments & Addendum to "General Terms & Conditions" for e-Procurement.
- 2.0 Please note that all tender forms and supporting documents are to be submitted through OIL's e-Procurement site only except following documents which are to be submitted manually in sealed envelope super scribed with tender no. and due date to The Head Materials, Materials Department, Oil India Limited, Duliajan- 786602, Assam on or before the Bid Closing Date and Time mentioned in the Tender.
- a) Original Bid Security along with duplicate copies of Bid Security.**
- b) Any other document which have been specified to be submitted in original.**
- 3.0 The tender is invited under SINGLE STAGE-TWO BID SYSTEM. The bidder has to submit both the "TECHNO-COMMERCIAL UNPRICED BID" and "PRICED BID" through electronic form in the OIL's e-Tender portal within the Bid Closing Date and Time stipulated in the e-Tender. The "Techno-commercial Unpriced Bid" shall contain all technical and commercial details except the prices which shall be kept blank. Details of prices as per Bid format / Commercial bid to be uploaded as

attachment in the Attachment Tab “Notes and Attachments”.Any offer not complying with above submission procedure will be rejected as per Bid Rejection Criteria mentioned in the tender.

- 4.0 In Technical Bid opening, only Technical Rfx will be opened. Therefore, the bidder should ensure that “TECHNO-COMMERCIAL UNPRICED BID should contain details as mentioned in the technical specifications as well as BEC/ BRC and upload the same in the Technical RFX Response-> User - > Technical Bid. No price should be given in above Technical Rfx otherwise the offer will be rejected. Please go through the help document in details before uploading the document and ensure uploading of technical bid in the Technical RFX Response-> User - > Technical Bid only. The “PRICE BID” must contain the price schedule and the bidder’s commercial terms and conditions. Details of prices as per Bid format / Commercial bid can be uploaded as Attachment under the attachment option under “Notes & Attachments”
- 5.0 PRICED BIDS OF ONLY THOSE BIDDERS WILL BE OPENED WHOSE OFFERS ARE FOUND TO BE TECHNO-COMMERCIALLY ACCEPTABLE.
- 6.0 All the Bids must be Digitally Signed using “Class 3” digital certificate (*e-commerce application*) only as per Indian IT Act obtained from the licensed Certifying Authorities operating under the Root Certifying Authority of India (RCAI), Controller of Certifying Authorities (CCA) of India. The bid signed using other than “Class 3” digital certificate, will be liable for rejection.
- 7.0 Bidders are requested to examine all instructions, forms, terms and specifications in the bid. Failure to furnish all information required as per the bid or submission of offers not substantially responsive to the bid in every respect will be at the bidders risk and may result in the rejection of its offer without seeking any clarifications.
- 8.0 To ascertain the substantial responsiveness of the bid OIL reserves the right to ask the bidder for clarification in respect of clauses covered under BRC also and such clarifications fulfilling the BRC clauses in toto must be received on or before the deadline given by OIL, failing which the offer will be summarily rejected.
- 9.0 Other terms and conditions of the tender shall be as per “General Terms & Conditions” for e- Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders). However, if any of the Clauses of the Bid Rejection Criteria (BRC) / Bid Evaluation Criteria (BEC) mentioned here contradict the Clauses in the “General Terms & Conditions” for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) of the tender and/or elsewhere, those mentioned in this BEC / BRC shall prevail.
- 10.0 Bidders to note that Govt. of India under Micro, Small and Medium Enterprises Development (MSMED) Act 2006, has proclaimed the Public Procurement Policy, 2012 with effect from 1st April, 2012 in respect of procurement of goods and services, produced and provided by micro and small enterprises, by its Ministries, Departments and Public Sector Undertakings for promotion and development of Micro and Small Enterprises. A new Clause on applicability of Public Procurement Policy for procurement of goods from Micro and Small Enterprises (MSE) in the tender is furnished vide Amendment to General Terms and Conditions for Global Tender (MM/GLOBAL/E-01/2005). Bidders are requested to take note of the same and to submit their offers accordingly.

**BID EVALUATION CRITERIA (BEC)/BID REJECTION CRITERIA (BRC)**

The bids shall conform to the specifications and terms as well conditions laid out in the tender. Bids will be rejected in case the items offered do not conform to the required parameters stipulated in the technical specifications and to the respective international / national standards wherever stipulated. Notwithstanding the general conformity of the bids to the stipulated specifications and terms & conditions, particularly the following requirements will have to be met by the bidders, without which, the offer will be considered as non-responsive and shall be rejected.

**AA. BID REJECTION CRITERIA (BRC):****AA.1 TECHNICAL:**

1. The outside & inside diameter of Heavy weight drill pipe (HWDP) must be 127 mm (5") and 76.2 mm (3") respectively
2. Heavy weight drill pipe should have API stress relief groove on pin end, API bore back box, all connections should be kemplated & phosphatised and all thread roots should be cold rolled.
3. The Heavy weight drill pipe should be internally coated full length with TK-34P or DPC of Tuboscope or IPC-207
4. The construction of the HWDP should be friction / inertia welded type
5. MANUFACTURER'S EXPERIENCE:
  - A. In case the bidder is a manufacturer of the offered equipment / item, he should satisfy the following along with documentary evidences, which should be enclosed along with the techno commercial bid.
    - A.1 Minimum 5 years continuous experience of manufacturing of tendered or higher / smaller diameter HWDP conforming to API spec. 7-1 and its addendum. For this purpose, the period reckoned shall be period prior to the date of original bid closing date of the tender. Copies of API 7-1 certificates for the last 5 (Five) years (i.e. continuous without having any break in between) must be submitted along with techno - commercial bid. Bids without copies of valid API 7-1 certificate or with a break in between will be rejected.
    - A.2 The bidder should have manufactured and supplied minimum 50% of the tendered quantity of HWDP of same or higher or smaller diameter under API 7-1 certification to E&P companies/Drilling Contractors/Drilling service providers in the last 5 (five) years as on original bid closing date of the tender (either by themselves or through their sole selling agent/distributor/dealer/ supply house). Documentary evidence in respect of manufacturing and supplying the above mentioned items should be submitted with the technical bid, in the form of copies of relevant Purchase Orders along with copies of any of the following documents in respect of satisfactory execution of each of those Purchase Orders failing which the bids will be rejected:
      - I. Satisfactory Inspection Report (OR)



- II. Satisfactory supply completion/installation report (OR)
- III. Bill of Lading, Invoice etc. (OR)
- IV. Consignee receipted delivery challan (OR)
- V. Central Excise Gate Pass/Tax Invoice issued under relevant rules of Central Excise/Vat.
- VI. Commercial Invoice/ Payment Invoice

Note: The Purchase Order date need not be within 5 (five) years preceding the original bid closing date of this tender. However, the execution of supply should be within 5 (five) years preceding original bid closing date of this tender

- A.3 The bidder shall confirm that the equipment / products will be tested and certified as per API 7-1 and its addendum
- A.4 The bidder must keep API licenses along with authorization for API monogram valid till execution of purchase order and must confirm that the offered product will be supplied with API Monogram.
- A.5 In case renewal process of API license is in progress at the time of bidding, the manufacturer should furnish a letter from API to this effect that renewal of the license is under examination with API and is authorized to manufacture the items as per API license and to use API monogram till the renewal for license is issued. The bidder shall also submit an undertaking that delay in renewal of API certificate shall not affect the stipulated delivery schedule of the tender / purchase order.
- A.6 Bidder should categorically confirm in the technical bid a delivery schedule within seven (07) months, FOB Port of dispatch, after establishment of letter of credit (in case of foreign bidder) or for dispatch of the equipment within seven (07) months after receipt of formal order (in case of indigenous bidder) failing which their offer will be rejected.
- A.7 If the bidder is a manufacturer and supplied the HWDP to OIL in the last 10(ten) years as on original bid closing date either by themselves or through their sole selling agent/distributor/dealer/supply house) and whose past performance has been satisfactory, the bidder need not satisfy Clause A.2 . In this situation the bidder shall have to indicate the Purchase Order (P.O.) No. of OIL in their technical bid.

**B. IN CASE THE BIDDER IS NOT A MANUFACTURER**

If the bidder is a sole selling agent / distributor / dealer / supply house of any manufacturer, then bidder must furnish the following documents along with the technical bid failing which the bids will be rejected:

- B.1 Authorization certificate from the manufacturer (in original on manufacturer's letter head) should be submitted along with the technical bid. This certificate should be valid at the time of bidding and should remain valid during the entire execution period of the order.
- B.2 Undertaking from the manufacturer (in original on manufacturer's letter head) guaranteeing supply of items to the bidder in the event of an order on the bidder. This certificate should be valid at the time of bidding and should remain valid during the entire execution period of the order.
- B.3 Warranty backup from the manufacturer in original on manufacturer's letter head against the quality of the tendered item(s) as specified in the tender.

- B.4 Copies of valid API Spec 7-1 certificate of the OEM of their quoted product in line with para A.1 above
- B.5 Documentary evidence in respect of manufacturing and supply experience as specified under para A.1 & A.2 from the concerned manufacturer (having supplied such items either by manufacturer themselves or through their sole selling agent / distributor / dealer / supply house) along with the techno-commercial bid.
- B.6 Documentary evidence in respect of bidder's own supply experience of supplying minimum 30% of the tendered quantity of HWDP of same or higher or smaller diameter under API 7-1 certification to any E&P companies / Drilling Contractors / Drilling service providers during last 5 (five) years as on original bid closing of the tender as specified. Documentary evidence in respect of supplying the above mentioned items should be submitted with the technical bid, in the form of copies of relevant Purchase Orders along with copies of any of the following documents in respect of satisfactory execution of each of those Purchase Orders failing which the bids will be rejected:
- I. Satisfactory Inspection Report (OR)
  - II. Satisfactory supply completion/installation report (OR)
  - III. Bill of Lading, Invoice etc. (OR)
  - IV. Consignee receipted delivery challan (OR)
  - V. Central Excise Gate Pass/Tax Invoice issued under relevant rules of Central Excise/Vat.
  - VI. Commercial Invoice/ Payment Invoice
- B.7 Bidder should categorically confirm in the technical bid a delivery schedule within seven (07) months, FOB Port of dispatch, after establishment of letter of credit (in case of foreign bidder) or for despatch of the equipment within seven (07) months after receipt of formal order (in case of indigenous bidder) failing which their offer will be rejected.
- B.8 If the bidder is sole selling agent / distributor / dealer / supply house of any manufacturer and have successfully supplied HWDP to OIL in the last 10(ten) years as on original bid closing date and whose past performance has been satisfactory, the bidder need not satisfy Clause B.6 In this situation the bidder shall have to indicate the Purchase Order (P.O.) No. of OIL in their technical bid. However, this exemption shall be applicable only if the bidder has declared in the bid that they will be supplying the tendered item from the same manufacturer as per the last order supply.

## **AA.2 FINANCIAL CRITERIA:**

- 1.0 **Annual Turnover:** The bidder shall have an annual financial turnover of minimum US\$ 2,90,200.00 or Rs.196.44 Lakhs (Being 50% of tender value) during any of the preceding 03 (three) financial years reckoned from the original bid closing date of the tender.
- 2.0 "Net Worth" of the bidder should be positive for the preceding financial/accounting year.

- 3.0 Considering the time required for preparation of Financial Statements, if the last date of preceding financial / accounting year falls within the preceding six months reckoned from the original bid closing date and the Financial Statements of the preceding financial / accounting year are not available with the bidder, then the financial turnover of the previous three financial / accounting years excluding the preceding financial / accounting year will be considered. In such cases, the Net worth of the previous financial / accounting year excluding the preceding financial / accounting year will be considered. However, the bidder has to submit an affidavit/undertaking certifying that ‘the balance sheet/Financial Statements for the financial year..... (As the case may be) has actually not been audited so far’.

Note:

- a) For proof of Annual Turnover & Net worth any one of the following document must be submitted along with the bid:-

i) A certificate issued by a practicing Chartered/Cost Accountant (with Membership Number and Firm Registration Number), certifying the Annual turnover & Net worth as per format prescribed in ANNEXURE IV.

OR

ii) Audited Balance Sheet along with Profit & Loss account. In case of Foreign bidders, self-attested/digitally signed printed published accounts are also acceptable

- b) In case the bidder is a Central Govt. Organization/PSU/State Govt. Organization/Semi-State Govt. Organization or any other Central/State Govt. Undertaking, where the auditor is appointed only after the approval of Comptroller and Auditor General of India and the Central Government, their certificates may be accepted even though FRN is not available. However, bidder to provide documentary evidence for the same.

- 4.0 In case the Audited Balance Sheet and Profit & Loss Account submitted along with the bid are in currencies other than INR or US\$, the bidder shall have to convert the figures in equivalent INR or US\$ considering the prevailing conversion rate on the date of Balance Sheet and Profit & Loss Account. A CA certificate is to be submitted by the bidder regarding converted figures in equivalent INR or US\$.

### AA.3 COMMERCIAL

Commercial Bid Rejection Criteria will be as per Section D of General Terms & Conditions of Global Tender (MM/GLOBAL/E-01/2005) with following Special Bid Rejection Criteria.

- 1.0 Bids are invited under **Single Stage Two Bid System**. Bidders shall quote accordingly under Single Stage Two Bid System. **Please note that no price details should be furnished in the Technical (i.e. Unpriced) bid.** The “Unpriced Bid” shall contain all techno-commercial details except the prices, which shall be kept blank. The “Price Bid” must contain the price schedule and the bidder’s commercial terms and conditions.  
Bidder not complying with above submission procedure will be rejected.
- 2.0 **Bid security of INR 7,86,000.00 or US\$ 11,500.00** shall be furnished as a part of the TECHNICAL BID. **Any bid not accompanied by a proper bid security in ORIGINAL will be rejected without any further consideration.** A bid shall be rejected straightway if Original Bid Security is not received within the stipulated

date & time mentioned in the Tender and/or if the Bid Security validity is shorter than the validity indicated in Tender and/or if the Bid Security amount is lesser than the amount indicated in the Tender.

- 2.1 For exemption for submission of Bid Security please refer Clause No. 9.8 (Section A) of "General Terms & Conditions" for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders).
- 2.2 Bank Guarantee towards Bid Security shall remain valid upto 08.09.2017.
- 3.0 Validity of the bid shall be minimum 120 days from the date of Bid Closing Date. Bids with lesser validity will be straightway rejected.
- 4.0 Bidders must confirm that Goods, materials or plant(s) to be supplied shall be new of recent make and of the best quality and workmanship and shall be guaranteed for a period of 18 months from the date of shipment/dispatch or twelve (12) months from the date of receipt of the items at destination, whichever is earlier against any defects arising from faulty materials, workmanship or design. Defective goods/materials or parts rejected by OIL shall be replaced immediately by the supplier at the supplier's expenses at no extra cost to OIL.
- 5.0 Successful bidder will be required to furnish a Performance Bank Guarantee @10% of the order value. The Performance Bank Guarantee must be valid for a period of 18 months from the date of shipment/dispatch or twelve (12) months from the date of receipt of the items at destination, whichever is earlier. Bidder must confirm the same in their Technical Bid. Offers not complying with this clause will be rejected.
- 6.0 Offers should be submitted with Integrity Pact duly signed by the authorized signatory of the bidder. If any bidder refuses to sign Integrity Pact or declined to submit Integrity Pact with the offer, their bid shall be rejected straightway.
- 7.0 Bidders are required to submit the summary of the prices in their price bids as per bid format (Summary), given below.

**(i) Price Bid Format (SUMMARY) for Foreign Bidders :**

- (A) Material Value**
- (B) Packing & FOB Charges :**
- (C) TPI Charges, if any:**
- (D) Total FOB Port of Shipment value, (A + B + C) above :**
- (E) Overseas Freight Charges upto Kolkata, India :**
- (F) Insurance Charges :**
- (G) Total CIF Kolkata value, (D+E+F) :**
- (H) Total Value in words :**
- (I) Gross Weight :**
- (J) Gross Volume :**

**(ii) Price Bid Format (SUMMARY) for Indigenous Bidders:**

- (A) Material Value:**
- (B) Packing and Forwarding Charges:**
- (C) TPI Charges, if any:**
- (D) Total Ex-works value, (A+B+C) above :**
- (E) Sales Tax, (Please indicate applicable rate of Tax)**
- (F) Total FOR Despatching Station price, ( D+E) above**

- (G) **Road Transportation charges to Duliajan**
- (H) **Insurance Charges**
- (I) **Assam Entry Tax**
- (J) **Total FOR Duliajan value, (F+G+H+I) above**
- (K) **Total Value in words :**
- (L) **Gross Weight :**
- (M) **Gross Volume :**
- (N) **Import Content, if any :**

Note: 1) The items covered under this enquiry shall be used by OIL in the PEL/ML areas issued/renewed after 01/04/99 and hence, applicable Customs Duty for import of goods shall be ZERO. Indigenous bidders must quote Deemed Export prices. Excise Duty under Deemed Export is exempted.

- 8.0 The prices offered will have to be firm through delivery and not subject to variation on any account. A bid submitted with an adjustable price will be treated as non-responsive and rejected.
- 9.0 Bids received after the bid closing date and time will be rejected. Similarly, modifications to bids received after the bid closing date & time will not be considered.
- 10.0 Bids containing incorrect statement will be rejected.
- 11.0 Bidder shall accept and comply with the following clauses as given in the Bid Document, failing which bid shall be liable for rejection:
  - i) Liquidated Damages
  - ii) Warranty/Guarantee of material
  - iii) Arbitration / Resolution of Dispute
  - iv) Force Majeure
  - v) Applicable Laws

## **BB.0 BID EVALUATION CRITERIA**

The bids conforming to the specifications, terms and conditions stipulated in the enquiry and considered to be responsive after subjecting to the Bid Rejection Criteria will be considered for further evaluation as per General Terms and Conditions for Global Tender and the Bid Evaluation Criteria given below:

### **BB.1 COMMERCIAL**

- 1.0 The evaluation of bids will be done as per the Commercial Bid Format (SUMMARY) detailed vide Para 7.0 of BRC.
- 2.0 If there is any discrepancy between the unit price and the total price, the unit price will prevail and the total price shall be corrected. Similarly, if there is any discrepancy between words and figure, the amounts in words shall prevail and will be adopted for evaluation.
- 3.0 For conversion of foreign currency into Indian currency, B.C. selling (Market) rate declared by State Bank of India, one day prior to the date of price bid opening shall be considered. However, if the time lag between the opening of the bids and final decision exceed 3(three) months, then B.C. Selling(Market) rate of exchange

declared by SBI on the date prior to the date of final decision shall be adopted for conversion and evaluation.

4.0 To ascertain the inter-se-ranking, the comparison of the responsive bids will be made as under, subject to corrections / adjustments given herein.

4.1 When only foreign bidders are involved:

Comparison of bids will be done on the basis of "TOTAL VALUE" which is estimated as under:

- (A) Total material cost
- (B) Packing & FOB Charges
- (C) TPI Charges, if any:
- (D) Total FOB Port of Shipment value, ( A+B +C) above
- (E) Ocean Freight Charges upto Kolkata, India
- (F) Insurance Charges @ 1% of Total FOB Value vide ( D ) above
- (G) Banking Charges @ 0.5% of Total FOB Value vide ( D ) above in case of payment through Letter of Credit ( If confirmed L/C at buyer's account is required, 1.5% of Total FOB Value will be loaded )
- (H) Total CIF Kolkata Value, ( D+E+F+G) above
- (I) Total value in words :

NOTE: Banking charge in the country of the foreign bidder shall be borne by the bidder.

4.2 When only domestic bidders are involved or when more than one domestic bidders are in contention in case of mixed response:

Comparison of bids will be done on the basis of "TOTAL VALUE" which is estimated as under:

- (A) Total material cost
- (B) Packing and Forwarding Charges
- (C) TPI Charges, if any:
- (D) Total Ex-works value, ( A + B +C ) above
- (E) Excise Duty including Cess, (Please indicate applicable rate of Duty & Cess)
- (F) Sales Tax, (Please indicate applicable rate of Tax)
- (G) Total FOR Despatching station price, ( D + E +F ) above
- (H) Road Transportation charges to Duliajan
- (I) Insurance Charges @0.5% of Total FOR Despatching Station Value (G) above
- (J) Total FOR Duliajan value, (G+H+I )
- (K) Assam Entry tax
- (L) Total Value, (J+K ) above
- (M) Total value in words :

NOTE: Excise Duty in case of the indigenous bidder is EXEMPTED under Deemed Export.

4.3 When both foreign and domestic bidders are involved:

The Total Value of domestic bidder (inclusive of customs duty on imported raw material and components etc. and applicable terminal excise duty on the finished products and Sales Tax) excluding inland transportation to destination, Assam Entry Tax and Insurance charges worked out as per Para 4.2 above and Total

Value of the foreign bidder worked out as per Para 4.1 above will be compared. No price preference will be allowed to indigenous bidders except that for capital goods, the domestic manufacturers would be accorded a price preference to offset CST to the extent of 4 % or actuals, whichever is less subject to 30 % local content norms as stipulated for World Bank Funded project to the satisfaction of OIL. When more than one domestic bidders fall within price preference range, inter-se-ranking will be done on Total Value basis.

Note: If the Government of India revises these evaluation criteria the same as applicable on the bid closing date will be adopted for evaluation of the offers.

- 5.0 Other terms and conditions of the enquiry shall be as per General Terms and Conditions for Global Tender. However, if any of the Clauses of the Bid Rejection Criteria / Bid Evaluation Criteria (BEC / BRC) mentioned here contradict the Clauses in the General Terms & Conditions of Global Tender of the tender and/or elsewhere, those mentioned in this BEC / BRC shall prevail.

\*\*\*

**CHECK LIST**

THE CHECK LIST MUST BE COMPLETED AND RETURNED WITH YOUR OFFER. PLEASE ENSURE THAT ALL THESE POINTS ARE COVERED IN YOUR OFFER. THESE WILL ENSURE THAT YOUR OFFER IS PROPERLY EVALUATED. PLEASE SELECT "Yes" OR "No" TO THE FOLLOWING QUESTIONS, IN THE RIGHT HAND COLUMN.

**A. TECHNICAL**

<b>Sl. No</b>	<b>DESCRIPTIONS</b>	<b>REMARKS</b>
1	Whether OD of pipe body is 5" [127mm] ?	YES / NO
2	Whether ID of pipe body is 3" [76.2 mm] ?	YES / NO
3	Whether weight (including tool joint) is around from 49 to 51 Lbs /ft (From 72.91 to 75.89 kg / m) ?	YES / NO
4	Whether Tool Joints (Box up - Pin down) have outside & inside diameter of 168.27 mm (6.5/8") and 76.2 mm (3") ?	YES / NO
5	Length of box and pin tool joints are as per NIT ?	YES / NO
6	Whether tool joints have 4.1/2" API IF RH (NC-50) connection ?	YES / NO
7	Whether Box tool joint have 18 degree taper shoulder ?	YES / NO
8	Whether minimum length of the central upset is 609.6 mm (24") and the upset diameter is 139.7 mm (5.1/2") ?	YES / NO
9	Whether the construction of the HWDP is welded type (friction / inertia) ?	YES / NO
10	Whether there is one 4" wear pad on both pin & box ends, one 1" pad on taper section of the box and two 3" wear pads on central upsets at both ends ?	YES / NO
11	Whether the wear pads are hard faced with ARNCO 100XT or ARNCO 200XT ?	YES / NO
12	Whether Heavy weight drill pipe is internally coated full length with TK-34P or DPC of Tuboscope or IPC-207	YES / NO
13	Whether quoted as a manufacturer ?	YES / NO
14	Whether quoted the item as sole selling agent / distributor / dealer / supply house of any manufacturer, ?	YES / NO
15	Whether the items would be brand new, unused & of prime quality ?	YES / NO
16	Whether the item would be free from all defects & fault in material, workmanship & manufacture and shall be in full conformity with ordered specifications ?	YES / NO
17	Whether warranty would be for 18 months from date of receipt or 12 months from date of commissioning of the items ?	YES / NO
18	Whether the defective item/ parts, if any, rejected by us will be replaced by you free of cost ?	YES / NO
19	Whether the item would be manufactured as per API spec. 7-1 and its addendum ?	YES / NO
20	Whether bidder have forwarded API spec. 7-1 certificate along with the quotation ?	YES / NO
21	Whether detailed technical catalogues, literature and	YES / NO



	drawings indicating exploded view and dimensions with part numbers for the offered items are forwarded ?	
22	Whether mention the name of manufacturer, country of origin and port of shipment ?	YES / NO
23	Whether testing and marking would be done as per API Spec. 7-1 and its addendum ?	YES / NO
24	Whether purchase order number and manufacturer's names would be die stamped on the items ?	YES / NO
25	Whether you (other than OEM) have forwarded the copy of authorization letter from the original manufacture to sell their products to OIL INDIA LIMITED ?	YES / NO
26	Any deviation from NIT ?	YES / NO

## **B. 1 COMMERCIAL**

Sl#	REQUIREMENT	COMPLIANCE
1.0	Whether bid submitted under Single Stage Two Bid System?	Yes / No
2.0	Whether quoted as manufacturer?	Yes / No
2.1	Whether quoted as OEM Dealer / Supply House. To Specify-	Yes / No
	If quoted as OEM Dealer / Supply House	Yes / No
2.2	(a) Whether submitted valid and proper authorization letter from manufacturer confirming that bidder is their authorized Dealer / supply House for the product offered ?	
	(b) Whether manufacturer's back-up Warranty/Guarantee certificate submitted?	
3.0	Whether ORIGINAL Bid Bond (not copy of Bid Bond) as per Revised Format(Annexure VII Revised) Sent separately? If YES, provide details	Yes / No
	(a) Amount :	
	(b) Name of issuing Bank :	
	(c) Validity of Bid Bond :	
4.0	Whether offered firm prices ?	Yes / No
4.1	Whether quoted offer <b>validity of 120 days from</b> the bid closing date of tender?	Yes / No
4.2	Whether quoted a firm delivery period?	Yes / No
4.3	Whether agreed to the NIT Warranty clause?	Yes / No
4.4	Whether confirmed acceptance of tender Payment Terms of 80% against shipment/dispatch documents and balance 20% after successful commissioning/testing along with commissioning/testing charges?	Yes / No
5.0	Whether confirmed <b>to submit PBG</b> as asked for in NIT?	Yes / No
5.1	Whether agreed to submit PBG within 30 days of placement of order?	Yes / No
6.0	Whether Price submitted as per Price Schedule (refer Para A3. 7 of BRC vide Annexure – II)?	Yes / No
6.1	Whether cost of Recommended Spares for <b>2 years</b> of operations quoted?	YES/NO
7.0	Whether quoted as per NIT (without any deviations)?	Yes / No

7.0	Whether quoted any deviation?	Yes / No
7.1	Whether deviation separately highlighted?	Yes / No
8.0	Whether indicated the country of origin for the items quoted?	Yes / No
8.1	Whether technical literature / catalogue enclosed?	Yes / No
8.2	Whether weight & volume of items offered indicated?	Yes / No
9.0	For Foreign Bidders - Whether offered FOB / FCA port of despatch including sea / air worthy packing & forwarding?	Yes / No
9.1	For Foreign Bidders – Whether port of shipment indicated. To specify:	Yes / No
9.2	For Foreign Bidders only - Whether indicated ocean freight up to Kolkata port (Excluding marine insurance ) ?	Yes / No
9.3	Whether Indian Agent applicable ?	Yes / No
	If YES, whether following details of Indian Agent provided?	
	(a) Name & address of the agent in India – To indicate	
	(b) Amount of agency commission – To indicate	
	(c) Whether agency commission included in quoted material value?	
10.0	For Indian Bidders – Whether indicated the place from where the goods will be dispatched.	Yes / No
10.1	For Indian Bidders – Whether road transportation charges up to Duliajan quoted?	Yes / No
10.2	For Indian Bidders only - Whether offered Ex-works price including packing/forwarding charges?	Yes / No
10.3	For Indian Bidders only - <b>Whether indicated import content in the offer?</b>	Yes / No
10.4	For Indian Bidders only - Whether offered Deemed Export prices?	Yes / No
10.5	For Indian Bidders only – Whether all applicable Taxes & Duties have been quoted?	Yes / No
11.0	Whether all BRC/BEC clauses accepted ?	Yes / No
12.0	Whether Integrity Pact with digital signature uploaded?	Yes / No
12.1	Whether all the clauses in the Integrity Pact have been accepted?	Yes / No

B.2 PLEASE ENSURE THAT ALL THESE POINTS ARE FILLED UP IN DETAIL:

Sl No	Requirement	Bidder's Reply
01	Make of the Items quoted	
02	Bid validity quoted	
03	Payment Terms quoted	

04	Guarantee/Warranty Terms quoted	
05	Delivery Period quoted	
08	Port of Despatch / Despatching Station	
09	Deviations quoted, if any, to be given in details or refer to respective page of the bid documents	

*Signature* \_\_\_\_\_

Name \_\_\_\_\_

Designation \_\_\_\_\_

\*\*\*\*\*

**CERTIFICATE OF ANNUAL TURNOVER & NET WORTH**

TO BE ISSUED BY PRACTISING **CHARTARD ACCOUNTANTS' FIRM** ON THEIR LETTER HEAD

**TO WHOM IT MAY CONCERN**

This is to certify that the following financial positions extracted from the audited financial statements of M/s.....(Name of the bidder) for the last three (3) completed accounting years upto..... **(as the case may be)** are correct

<b>YEAR</b>	<b>TURN OVER</b> <b>In INR (Rs.) Crores/ US \$</b> <b>Million) *</b>	<b>NET WORTH</b> <b>In INR (Rs.) Crores / US \$</b> <b>Million ) *</b>

\*Rate of conversion (if used any): USD 1.00 = INR .....

Place:

Date:

Seal

Membership No:

Registration Code:

Signature

**\*Applicable only for GLOBAL tenders**