

Oil India Limited
(A Govt. of India Enterprise)
P.O. Duliajan – 786602, Assam

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Email: mmfd1@oilindia.in; materials@oilindia.in ; erp_mm@oilindia.in

Tender No. : SDG6011P15/09 OF 21.01.2015

Tender Fee : INR 4,500.00 OR USD 100.00

Bid Security : Applicable

Bidding Type : SINGLE STAGE TWO BID SYSTEM

Bid Closing on : As mentioned in the Basic Data of the tender in OIL's e-portal.

Bid Opening on : As mentioned in the Basic Data of the tender in OIL's e-portal.

Performance Guarantee : Applicable

OIL INDIA LIMITED invites Global Tenders for items detailed below:

| Item No. /Mat. Code | Material Description | Quantity |
|------------------------------------|---|--------------------|
| 10 | SUPPLY , INSTALLATION AND COMMISSIONING OF ELECTRONIC AUTOMATIC DRILLING SYSTEM WITH ACCESSORIES AS PER SPECIFICATION IN THE FOLLOWING ANNEXURES :- a) Detailed specification furnished in Annexure - I. b) Bid Rejection Criteria (BRC) and Bid Evaluation Criteria furnished in Annexure - II. c) Technical & Commercial Check list vide Annexure - III | 2 SETS. |

Special Notes :

- 1.0 The tender will be governed by “General Terms & Conditions” for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) including Amendments & Addendum to “General Terms & Conditions” for e-Procurement.

- 2.0 Technical Check list and Commercial Check list are furnished vide Annexure – III. Please ensure that both the check lists are properly filled up and uploaded along with “Techno-commercial Unpriced Bid”.
- 3.0 The items covered by this enquiry shall be used by Oil India Limited in the PEL/ML areas which are issued/renewed after 01/04/99 and hence Nil Customs Duty during import will be applicable. Indigenous bidder shall be eligible for Deemed Export Benefit against this purchase. Details of Deemed Export are furnished vide Addendum to MM/GLOBAL/E-01/2005 attached.
- 4.0 Please note that all tender forms and supporting documents are to be submitted through OIL’s e-Procurement site only except following documents which are to be submitted manually in sealed envelope super scribed with tender no. and due date to The **Head Materials, Materials Department, Oil India Limited, Duliajan- 786602, Assam** on or before the Bid Closing Date and Time mentioned in the Tender.

a) Original Bid Security.

b) Details Catalogue and any other document which have been specified to be submitted in original.

- 5.0 In case of SINGLE STAGE-TWO BID SYSTEM, bidders shall prepare the “Techno-commercial Unpriced Bid” and “Priced Bid” separately and shall upload through electronic form in the OIL’s e-Tender portal within the Bid Closing Date and Time stipulated in the e-Tender. The “Techno-commercial Unpriced Bid” shall contain all technical and commercial details except the prices which shall be kept blank. Details of prices as per Bid format / Commercial bid to be uploaded as attachment in the Attachment Tab “Notes and Attachments”.

A screen shot in this regard is given below.

Any offer not complying with above submission procedure will be rejected as per Bid Rejection Criteria mentioned in the tender.

Display RFX Response:

Edit | Print Preview | **Technical RFX Response** | Close

RFX Response Number 60006452 RFX Number TEST2 Status
RFX Owner WIPRO_TEST1 Total Value 0.00 INR RFX R

RFX Information | Items | Notes and Attachments | Com

Basic Data | Questions

Event Parameters

Currency: Indian Rupee

Detailed Price Information: Price with Conditions

Terms of Payment: 9010 90% against despatch+10% after rec

Service and Delive

Incoten

Status and Statist

Created C

Created B

Last Processed C

Last Processed B

Partners and Delivery Information

Details Send E-Mail Call Clear

| Function | Number | Name | Valid fr |
|-------------------------------------|--------|------|----------|
| The table does not contain any data | | | |

On “EDIT” Mode- The following screen will appear. Bidders are advised to Upload “Techno-Commercial Unpriced Bid” and “Priced Bid” in the places as indicated above:

The screenshot shows the 'Edit RFX Response' interface. At the top, there are tabs: 'Submit', 'Read Only', 'Print Preview', 'Check', 'Technical RFX Response', 'Close', and 'Save'. Below these, a box labeled 'Bid on “EDIT” Mode' is present. The main area displays RFX details: RFX Response Number 60006452, RFX Number TEST2, Status Withdrawn, Submission Deadline 13.04.2013 11:00:00 INDIA, RFX Owner WIPRO_TEST1, Total Value 0.00 INR, RFX Response Version Number 2, and RFX Version Number 5. Below this, there are four tabs: 'RFX Information', 'Items', 'Notes and Attachments', and 'Conditions'. The 'Notes and Attachments' tab is selected. Under 'Notes', there is a table with columns 'Assigned To', 'Category', and 'Text Preview'. Under 'Attachments', there is a table with columns 'Assigned To', 'Category', 'Description', 'File Name', 'Version', 'Processor', and 'Checked'. A red arrow points from the 'Attachments' tab to a box labeled 'Area for uploading Techno-Commercial Unpriced Bid*'. Another red arrow points from the 'Attachments' table to a box labeled 'Area for uploading Priced Bid**'. A message at the bottom of the Attachments table states: 'The table does not contain any data'.

Note :

- * The “Techno-Commercial Unpriced Bid” shall contain all techno-commercial details **except the prices**.
- ** The “Price bid” must contain the price schedule and the bidder’s commercial terms and conditions. For uploading Price Bid, first click on Sign Attachment, a browser window will open, select the file from the PC and click on Sign to sign the Sign. On Signing a new file with extension .SSIG will be created. Close that window. Next click on Add Attachment, a browser window will open, select the .SSIG signed file from the PC and name the file under Description, Assigned to General Data and clock on OK to save the File.

6.0 Bidders are requested to examine all instructions, forms, terms and specifications in the bid. Failure to furnish all information required as per the bid or submission of offers not substantially responsive to the bid in every respect will be at the bidders risk and may result in the rejection of its offer without seeking any clarifications.

7.0 Other terms and conditions of the tender shall be as per “General Terms & Conditions” for

e- Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders). However, if any of the Clauses of the Bid Rejection Criteria (BRC) / Bid Evaluation Criteria (BEC) mentioned here contradict the Clauses in the “General Terms & Conditions” for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-

procurement (ICB Tenders) of the tender and/or elsewhere, those mentioned in this BEC / BRC shall prevail.

- 8.0 **The Integrity Pact is applicable against this tender.** OIL shall be entering into an Integrity Pact with the bidders as per format enclosed vide Annexure XII of the tender document. This Integrity Pact proforma has been duly signed digitally by OIL's competent signatory. The proforma has to be returned by the bidder (along with the technical bid) duly signed (digitally) by the same signatory who signed the bid, i.e., who is duly authorized to sign the bid. Any bid not accompanied by Integrity Pact Proforma duly signed (digitally) by the bidder shall be rejected straightway. Uploading the Integrity Pact with digital signature will be construed that all pages of the Integrity Pact has been signed by the bidder's authorized signatory who sign the Bid.

OIL's Independent External Monitors at present are as under:

- (I) **SHRI N. GOPALASWAMI, I.A.S (Retd) ,**
Former Chief Election Commissioner of India
E-mail Id: gopalaswamin@gmail.com
- (II) **SHRI RAMESH CHANDRA AGARWAL, IPS (Retd)**
Former Director General of Police
E-mail Id: rcagarwal@rediffmail.com

ANNEXURE – I

1.0 SCOPE OF SUPPLY : SUPPLY, INSTALLATION AND COMMISSIONING OF ELECTRONIC AUTOMATIC DRILLING SYSTEM WITH ACCESSORIES.

QUANTITY : 2 sets

1.1 Supply, Installation and Commissioning of an Electronic Automatic Drilling system for the enhancement of drilling performance.

1.2 The Electronic Automatic Drilling System should be completely compatible with mechanical friction brake, electrically driven Draw works type Drilling rigs and should be independent of any electronic drilling recorder (EDR) system.

1.3 The electronic Automatic Drilling System should measure the Hook Load, Weight on bit, standpipe pump pressure, etc via PLC (Program Logic Controller).

2.0 The Electronic Automatic Drilling System should comprise the following items.

2.1 Main Display console and Electronics: Quantity: 1 (one). The main display console and controller should be protected against Zone 1 and Zone-2, Gas Group II A and IIB hazardous area. It can be VESA, panel surface or yoke mounted. It should be compact in size and easy to controls. The Control Electronics should be housed in proper sized Class 1 Division 2 enclosure. The system should be able to measure the Hook Load, Weight on bit, standpipe pump pressure and pipe movement via intrinsically safe, barrier protected transducers. The touch screen display monitor not less than 10" in size should be viewable in the sunlight and protected against Zone-1 and Zone-2, Gas Group II A and IIB hazardous areas which can incorporate multiple operator screens. All screens shall have simple to use instructions that allow rapid control over real drilling controls to maximize for weight, rate of penetration, directional control, in-gauge hole, reduced down hole and drill string vibration, optimum bit rpm, and extended BHA life.

2.2 Variable Frequency control and power box: 1 (one) no. Variable Frequency Control and power box Consist of a heavy-duty stainless enclosure containing main 220 Volt input and mains breakers, 220 v single phase power-in VFD-Gearbox power out, VFD –Control Box signal cable in/out. The Box should allow

a very fast signal to be sent to the gearbox motor from the control box to allow the driller's brake handle to maintain the level of weight.

2.3 Gear box Motor, Assembly: 1 no. Gearbox Motor, Assembly should comprise Class 1 Division 2 rated 2 Amp motor, a single high speed clutch gearbox and line tension system, spring set, And double quick release system for manual and automatic driller quick release.

2.4 Draw-works Feedback Assembly: Draw works Feedback Assembly should consist of Right angle wheel and gear assembly, flexible shaft connector, air Cylinder and slide plate, and chain connector, hoses and switch, which should interface directly with the gearbox. It should be designed to sense drum movement and return a mechanical signal to allow the gearbox to control the brake handle to a lowered position. Draw works Feedback Assembly should utilize the rig's compressed air to actuate on and off condition.

2.5 Rotary Encode Assembly: Rotary Encode Assembly should be for Depth/ROP/Bit Tracking/Pipe Velocity. It should be a series of targets adhered to the fast sheave, which are counted by proximity sensor. This action should be able to calculate depth and rate of penetration, bit location, and peak velocity.

2.6 Standpipe Pressure Transducer: The transducer should be 0-10,000 psi rating having 2" hammer union, 4 pin plug and cage protector with pig tail connector.

2.7 Hook Load/WOB Electronic: Class 1 Division 1 Electronic Hook Load Sensor. It should comprise of tension meter fastened onto the drill line, which suspends the travelling block from the crown block. As more weight is added to the drill string, or more pulling force is required, the drill line tension increase. This increase is sensed by a load cell mounted on the hook load sensor and the resulting electrical signal is transmitted to the control console for processing and displayed as WOB and Hook load WOB is derived by comparing the total string weight with the weight remaining after the bit has been set on bottom.

3.0 OTHER REQUIRMENTS:

3.1 The system must offer electronic control via a glove friendly touch screen control panel.

3.2 Draw works control should be delivered through an electric motor and gearbox connected to a traditional driller's manual brake via a suitable cable with an emergency release system.

3.3 The Electronic Automatic Drilling System should have multiple modes of operation including the following different four methods as a minimum requirement.

- a. Weight on Bit (WOB)
- b. Differential Pressure
- c. Rate of Penetration
- d. Time Drilling (absolute control of the drill line)

3.4 It must be easily transportable and have the capability to be easily mounted on different drilling units.

3.5 It must be capable of being upgraded to offer remote viewing of the control panel by approved company personnel.

3.6 All associated rig floor sensors are to comply with the appropriate rig floor certification standards.

3.7 The system should be supplied with sufficient spares to support operations for a minimum of Two year.

4.0 INSTALLATION AND TRAINING:

4.1 The bidder should carry out all the necessary works required to install the Electronic Automatic Drilling System on referred Oil India's rig at drilling site.

4.2 The bidder should depute their technical person for Training, Installation and commissioning of the equipment at OIL's drilling site. The technical person should make the oil persons well conversant with the maintenance of the system.

5.0 WARRANTY

The Electronic Automatic Drilling System should be warranted for a period of at least 18 months from the date of shipment or 6 months from date of installation whichever expires first.

6.0 ANNUAL MAINTENANCE:

Bidder shall have to quote for Annual Maintenance Contract (AMC) of the Electronic Automatic Drilling System for a period of 2 years with yearly break up. The cost of the AMC shall be part of evaluation of the tender. However decision of availing the AMC shall be under the discretion of OIL. A separate contract with the successful bidder shall be entered with OIL for AMC of the equipment at the quoted rate and with the following terms and condition:

6.1 AMC will begin only after successful completion of warranty period.

6.2 A total of 2 (two) such visits per year for a total of 4(four) visits shall have to be performed by the Bidder under the AMC.

6.3 In addition to above visits the Bidder shall have to mobilize their experts for repair of failure equipment on call out basis within 15 days from issuance of notice from OIL within the AMC period.

6.4 While quoting the charges on call-out basis, bidders should include all to and fro fares, boarding/lodging and other expenses of their Engineer(s) during their stay at Duliajan.

6.5 OIL may consider providing its guest house facility on chargeable basis subject to availability.

6.6 All service, In-come, corporate taxes etc. towards providing these services shall be borne by the bidder and will be deducted at source at the time of releasing the payment.

6.7 Payment against the AMC shall be released half yearly after every successful visit of the experts.

6.8 All necessary hand tools & equipments and man power required for the AMC shall have to be arranged by the Bidder.

6.9 Other terms and condition of the AMC shall be finalized on mutual agreement.

6.10 AMC will include supply of all the spares required to maintain the system including manpower required for the job. The Bidder has to quote the list of spares with price that are required for preventive maintenance of the Automatic Drilling System.

6.11 Any other main item other than spares that may require during the course of the AMC shall be supplied and assembled by the contractor. However the charges of these item shall be paid to the contractor as per actual upon receipt of invoice of the same. The contractor shall have to confirm that the price of the part so invoiced is the company list price and they have not supplied the same to any other party at a lesser price than this. To this effect the contractor should submit relevant documentary evidence to substantiate.

7.0 GENERAL NOTES FOR THE BIDDER

1. The Bidder must provide detailed specifications of the offered products along with dimensional details. Relevant catalogue with drawings & literature must be uploaded in the OIL's E-Tender Portal with their offer/bid.

2. The Bidder should forward a list of recommended spares for 2-year operation of the Automated Drilling System, indicating part no., quantity & respective unit price. Such price shall remain valid for a period of at least 2 years.

3. The bidder shall confirm that the items shall be brand new, unused & of prime quality. The bidder shall warrant (in the event of an order) that the product supplied will be free from all defects & fault in material, workmanship & manufacturing and shall be in full conformity with ordered specifications. The defective materials, if any, rejected by OIL shall be replaced by the supplier at their own expense. Bidders must confirm the same in their quotations.

4. The Bidder should indicate the dimensions and weight of the offered item and accessories, the country of origin and port of dispatch of the materials.

5. Bidders are to quote all the items as indicated in NIT and their best delivery schedule.

6.0 REQUIREMENT OF STATUTORY APPROVAL: DGMS Certification on equipment and Product:

6.1 The electrical/ electronic component of the offered equipment shall be CIMFR (Central Institute of Mining & Fuel Research, Dhandbad, Jharkhand, India) (or Equivalent) Certified and DGMS approved for use in Zone 1, Gas Group IIA & IIB hazardous areas of oil mines & temperature class T3. The CIMFR Certificate No. and DGMS approval No. shall be affixed or embossed on each piece of equipment.

6.2 In case DGMS approved electrical/electronic equipment is not available, the same shall be supplied with DGMS field trial permission certification. (Details of obtaining DGMS field trial permission are available at the web site of DGMS). The field trial may be carried out in any of the E & P Companies operating in India or during the commissioning of the project for which it is procured.

6.3 Bidder should confirm that all electrical components of the equipment should be suitable for operation on, 415 Volts, 3-phase, 3-wire and 50 Hz power supply at 40 degree centigrade ambient temperature & 90% relative humidity at the well site.

6.4 All Electronic component , Motor, PBS (push button station) and cable glands shall have to be approved by DGMS (India) for operation in hazardous area of zone 1 and zone 2, Gas Groups II A and II B of oil mines. Copies of such approvals shall have to be provided to Oil India along with supply and categorical confirmation is required in the bid, failing which offer shall not be accepted.

7. Bidder must fill-up the Technical checklist and submit along with the bid.

2.0 General Notes for Bidders - Commercial

(Bidders should confirm each & every point clearly. Deviations, if any, should be highlighted in the quotation.)

1.0 Bidder should indicate the name of manufacturer & country of origin.

2.0 After Sales Service :

The nature of after sales service, which the supplier can provide during initial commissioning and also subsequently should be clearly stated.

3.0 Tax & Duties:

(i) All taxes, stamp duties and other levies imposed outside India shall be the responsibility of the Bidder/Seller and charges thereof shall be included in the offered rates.

(ii) All Taxes & levies imposed in India, for the services including installation & commissioning, training and AMC shall be to the Bidder/Seller's account.

(iii) Income Tax on the value of the Services rendered by the Bidder /Seller in connection with installation/ commissioning, training, AMC etc. shall be deducted at source from the invoices at the appropriate rate under the I.T. Act & Rules from time to time.

4.0 The bidders must submit a written undertaking (along with the bid) that they would be able to supply all the requisite spares and consumables (including bought out items) for a minimum period of 10 (ten) years from

the Certified date of completion / successful field commissioning of the unit. Original Equipment Manufacturer's undertaking must be forwarded for the items not manufactured by the bidder.

5.0 Payment : Payment shall be released as follows:

a) Goods supplied with valid DGMS Approval:

- i) 80 % of the material value shall be released on supply of Electronic Automatic Drilling System against proof of despatch/shipment of the goods and submission of valid DGMS certificate.
- ii) Remaining 20 % of the Electronic Automatic Drilling System value along with installation & commissioning charges shall be paid after successful commissioning and acceptance of the Electronic Automatic Drilling System by OIL at site.

b) Goods supplied without DGMS approval, but with Field Trial Permissions only:

- i) 50 % of the material value shall be released on supply of the Electronic Automatic Drilling System against proof of despatch/shipment of the goods and submission of valid DGMS field trial permission certificate.
- ii) 30% of the material value shall be released on receipt of valid DGMS certificate.
- ii) Remaining 20 % of the material value along with installation & commissioning charges shall be paid after successful commissioning and acceptance of the Electronic Automatic Drilling System by OIL at site.
- c) Training charges shall be payable on successful completion of training and submission of bill.
- d) AMC payment shall be payable against bill raised by supplier after successful completion of Preventive maintenance (Half yearly).

A system will be considered as successfully commissioned only after obtaining valid DGMS approval for all the constituent equipment/instruments of the system.

OIL may consider making 100 % payment of the material value towards supply of the Electronic Automatic Drilling System against proof of dispatch/shipment and submission of necessary DGMS certificate provided bidders agree to pay interest @ 1% above prevailing Bank Rate (CC rate) of State Bank of India for 20 % of the Electronic Automatic Drilling System value and also submit Bank Guarantee for the equivalent amount plus interest valid till successful commissioning of Electronic Automatic Drilling System at site. This is in addition to the 10 % of the order value towards Performance Security as per the NIT requirement.

Any offer not complying with the above shall be loaded at one percent above the prevailing Bank Rate (CC rate) of State Bank of India for evaluation purpose.

ANNEXURE II

BID REJECTION CRITERIA (TECHNICAL):

The bids shall conform generally to the specifications and terms and conditions laid out in the tender. Bids shall be rejected in case the goods offered do not conform to the required minimum / maximum parameters stipulated in the technical specifications and to the respective international / national standards wherever stipulated. Notwithstanding the general conformity of the bids to the stipulated specifications and terms and conditions, the following requirements will have to be particularly met by the bids, without which, the same shall be considered as non-responsive and stand rejected.

(A) TECHNICAL :

1. MANUFACTURER'S EXPERIENCE:

In case the bidder is a manufacturer of the offered equipment / item, he should satisfy the following along with documentary evidence, which should be enclosed along with the techno-commercial bid.

1.1 The bidder must have the credibility of manufacturing the equipment at least for 5 years reckoning from the Bid closing date. Documentary evidence in the form of relevant copies of Purchase order of 5th year or beyond may be submitted with the techno-commercial bid.

1.2 The bidder should have the experience of supplying minimum 3 nos. of equipment to different reputed Oil and Gas Exploration companies within 5 years reckoning from the bid closing date.

1.2.1 Documentary evidence in respect of above should be submitted in the form of copies of relevant Purchase Orders along-with copies of any of the documents in respect of satisfactory execution of each of those purchase orders, such as:

- i) Satisfactory inspection report OR
- ii) Satisfactory supply completion / Installation report OR
- iii) Consignee receipt delivery challan OR
- iv) Central excise gate pass / tax invoice issued under relevant rules of central excise/ VAT OR
- v) Any other documentary evidence that can substantiate the satisfactory execution of each of the purchase order cited above.

1.3 In case the bidder is not a manufacturer, then the bidder is required to submit documentary evidence in respect of the above 1.1 & 1.2 from the concerned manufacturer (having supplied such items either by manufacturer himself or his distributor) along with the techno-commercial bid.

1.3.1. The bidder is required to submit valid Authorization certificate with warranty backup from the manufacturer along with the offer.

(B) COMMERCIAL :

1.0 Bids are invited under Single Stage Two Bid System. Bidders shall quote accordingly under Single Stage Two Bid System. Please note that no price details should be furnished in the Technical (i.e. Unpriced) bid. The “Unpriced Bid” shall contain all techno-commercial details except the prices which shall be kept blank. The “Priced Bid” must contain the price schedule and the bidder’s commercial terms and conditions. Bidder not complying with above submission procedure will be rejected.

2.0 Bid security of US \$ 10,500.00 or Rs. 4,73,000.00 shall be furnished as a part of the TECHNICAL BID (refer Clause Nos.9.0 & 12.0 (Section A) of “General Terms & Conditions” for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders)). **Any bid not accompanied by a proper bid security in ORIGINAL will be rejected without any further consideration.** For exemption for submission of Bid Security, please refer Clause No. 9.8 (Section A) of “General Terms & Conditions” for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders). The Bid Security shall be valid for one year from the date of tender opening i.e, **valid upto 24.03.2016.**

3.0 Validity of the bid shall be minimum 180 days from Bid closing date. Bids with lesser validity will be rejected.

4.0 The prices offered will have to be firm through delivery and not subject to variation on any account. A bid submitted with an adjustable price will be treated as non-responsive and rejected.

5.0 Bids received after the bid closing date and time will be rejected. Similarly, modifications to bids received after the bid closing date & time will not be considered.

- 6.0 Bidders shall quote directly and not through Agents in India. Offers made by Indian Agents on behalf of their foreign principals will be rejected. Similarly offers from unsolicited bidders will be rejected.
- 7.0 Bids containing incorrect statement will be rejected.
- 8.0 No offers should be sent by Telex, Cable, E-mail or Fax. Such offers will not be accepted.
- 9.0 Bidders must confirm that Goods, materials or plant(s) to be supplied shall be new of recent make and of the best quality and workmanship and shall be guaranteed for a period of eighteen months from the date of shipment/dispatch or twelve months from the date of commissioning whichever is earlier against any defects arising from faulty materials, workmanship or design. Defective goods/materials or parts rejected by OIL shall be replaced immediately by the supplier at the supplier's expenses and no extra cost to OIL.
- 10.0 Successful bidder will be required to furnish a Performance Bank Guarantee @10% of the order value. The Performance Bank Guarantee must be valid for one year from the date of receipt/acceptance of goods or 18 months from the date of shipment whichever is earlier. Bidder must confirm the same in their Technical Bid. Offers not complying with this clause will be rejected.
- 11.0 Bidders are required to submit the summary of the prices in their commercial bids as per bid format (Summary), given below :

(i) Commercial Bid Format (SUMMARY) for Foreign Bidders :

- (A) Total material cost of 2 sets
- (B) Packing & FOB Charges
- (C) Total FOB Port of Shipment value, (A + B) above
- (D) Ocean Freight Charges upto Kolkata, India
- (E) Insurance Charges
- (F) Total CIF Kolkata value, (C + D + E)
- (G) Installation & Commissioning charges
- (H) Training charges, if any
- (I) AMC charge for 1st year
- (J) AMC charge for 2nd year
- (K) Total AMC charge for 2 years (I + J)
- (L) Total Value, (F + G + H + K) above
- (M) Total value in words :
- (N) Gross Weight :
- (O) Gross Volume

(ii) Commercial Bid Format (SUMMARY) for Indigenous Bidders :

- (A) Total material cost of 2 sets
- (B) Packing and Forwarding Charges
- (C) Total Ex-works value (A + B)
- (D) Excise Duty, (Please indicate applicable rate of excise duty)
- (E) Sales Tax, (Please indicate applicable rate of Tax)

- (F) Total FOR Despatching station price, (C + D + E)
- (G) Road Transportation charges to Duliajan
- (H) Insurance Charges
- (I) Total FOR Duliajan value, (F + G + H)
- (J) Installation & Commissioning charges
- (K) Training charges, if any
- (L) AMC charge for 1st year
- (M) AMC charge for 2nd year
- (N) Total AMC charge for 2 years (I + J)
- (O) Total Value, (I + J + K + N) above
- (P) Total value in words :
- (Q) Gross Weight :
- (R) Gross Volume :

NOTE :

1. The items covered under this enquiry shall be used by OIL in the PEL/ML areas issued/renewed after 01/04/99 and hence, applicable Customs Duty for import of goods shall be ZERO. Indigenous bidders must quote Deemed Export prices. Excise Duty under Deemed Export exempted.

12.0 Installation/Commissioning and Training charges must be quoted separately on lumpsum basis which shall be considered for evaluation of the offers. These charges should include amongst others to and fro fares, boarding/lodging, local transport at Duliajan and other expenses of supplier's commissioning/training personnel during their stay at Duliajan, Assam(India). All Income, Service, Corporate Taxes etc. towards the services provided under installation / commissioning shall be borne by the supplier and will be deducted at source at the time of releasing the payment. Bidder should also confirm about providing all these services in the Technical Bid.

13.0 Annual Maintenance charges must be quoted separately on lumpsum basis which shall be considered for evaluation of the offers. These charges should include amongst others to and fro fares, boarding/lodging, local transport at Duliajan and other expenses of supplier's personnel during the period of Annual Maintenance contract.

Bidders must categorically indicate the above charges in their commercial offers and must confirm about providing the same in their Technical bids.

14.0 **Offers received without Integrity Pact duly signed by the authorised signatory of the bidder will be rejected.**

(II) BID EVALUATION CRITERIA (BEC) :

The bids conforming to the specifications, terms and conditions stipulated in the enquiry and considered to be responsive after subjecting to the Bid Rejection Criteria will be considered for further evaluation as per the Bid Evaluation Criteria given below:

A. **COMMERCIAL :**

- 1.0 All the items will be procured from single source and therefore, offers will be evaluated considering all the four items together.
- 2.0 The evaluation of bids will be done as per the Commercial Bid Format (SUMMARY) detailed vide Para 11.0 of BRC.
- 3.0 If there is any discrepancy between the unit price and the total price, the unit price will prevail and the total price shall be corrected. Similarly, if there is any discrepancy between words and figure, the amounts in words shall prevail and will be adopted for evaluation.
- 4.0 For conversion of foreign currency into Indian currency, B.C. selling (Market) rate declared by State Bank of India, one day prior to the date of price bid opening shall be considered. However, if the time lag between the opening of the bids and final decision exceed 3(three) months, then B.C. Selling(Market) rate of exchange declared by SBI on the date prior to the date of final decision shall be adopted for conversion and evaluation.
- 5.0 To ascertain the inter-se-ranking, the comparison of the responsive bids will be made as under, subject to corrections / adjustments given herein.
- 5.1 When only foreign bidders are involved :

Comparison of bids will be done on the basis of "TOTAL VALUE" which is estimated as under :

- (A) Total material cost of 2 sets
- (B) Packing & FOB Charges
- (C) Total FOB Port of Shipment value, (A + B) above
- (D) Ocean Freight Charges upto Kolkata, India
- (E) Insurance Charges @ 1% of Total FOB Value vide (C) above
- (F) Banking Charges @ 0.5% of Total FOB Value vide (C) above in case of payment through Letter of Credit (If confirmed L/C at buyer's account is required, 1.5% of Total FOB Value will be loaded)
- (G) Total CIF Kolkata Value, (C + D + E + F) above
- (H) Installation & Commissioning charges
- (I) Training charges, if any
- (J) Total AMC charge for 2 years
- (K) Total Value, (G + H + I + J) above

NOTE : Banking charge in the country of the foreign bidder shall be borne by the bidder.

- 5.2 When only domestic bidders are involved or when more than one domestic bidders are in contention in case of mixed response :

Comparison of bids will be done on the basis of "TOTAL VALUE" which is estimated as under :

- (A) Total material cost of 2 sets
- (B) Packing and Forwarding Charges
- (C) Total Ex-works value (A + B)
- (D) Excise Duty, (Please indicate applicable rate of excise duty)
- (E) Sales Tax, (Please indicate applicable rate of Tax)

- (F) Total FOR Despatching station price, (C + D + E)
- (G) Road Transportation charges to Duliajan
- (H) Insurance Charges @0.5% of Total FOR Despatching Station Value (F) above
- (I) Total FOR Duliajan value, (F + G + H)
- (J) Assam Entry tax
- (K) Installation & Commissioning charges
- (L) Training charges, if any
- (M) Total AMC charge for 2 years
- (N) Total Value, (M+N+O) above

NOTE: Excise Duty in case of the indigenous bidder is EXEMPTED.

5.3 When both foreign and domestic bidders are involved :

The Total Value of domestic bidder (inclusive of customs duty on imported raw material and components etc., and applicable terminal excise duty on the finished products and Sales Tax) excluding inland transportation to destination, Assam Entry Tax and Insurance charges worked out as per Para 5.2 above and Total Value of the foreign bidder worked out as per Para 5.1 above will be compared. No price preference will be allowed to indigenous bidders except that for capital goods, the domestic manufacturers would be accorded a price preference to offset CST to the extent of 4 % or actuals, which ever is less subject to 30 % local content norms as stipulated for World Bank Funded project to the satisfaction of OIL. When more than one domestic bidders fall within price preference range, inter-se-ranking will be done on Total Value basis.

Note: If the Government of India revises these evaluation criteria the same as applicable on the bid closing date will be adopted for evaluation of the offers.

6.0 Other terms and conditions of the enquiry shall be as per General Terms and Conditions for Global Tender. However, if any of the Clauses of the Bid Rejection Criteria / Bid Evaluation Criteria (BEC / BRC) mentioned here contradict the Clauses in the General Terms & Conditions of Global Tender of the tender and/or elsewhere, those mentioned in this BEC / BRC shall prevail.

ANNEXURE III

CHECK LIST

THE FOLLOWING CHECKLIST MUST BE COMPLETED AND RETURNED WITH THE OFFER. PLEASE ENSURE THAT ALL THESE POINTS ARE COVERED IN YOUR OFFER. THESE WILL ENSURE THAT YOUR OFFER IS PROPERLY EVALUATED. PLEASE TICK MARK #YES# OR #NO# TO THE FOLLOWING QUESTION, IN THE RIGHT

(A) TECHNICAL

| Sl No | Description | YES/NO |
|-------|--|--------|
| 1 | Whether the display unit/junction box is made up of stainless steel. | |
| 2 | Whether the all electronic gadgets are intrinsically safe. | |
| 3 | Whether the monitor is of touch screen type. | |

| | | |
|----|---|--|
| 4 | Whether the protector against spikes in voltage is provided in the system. | |
| 5 | Whether the stand pipe pressure transducer is of 10,000 psi pressure rating. | |
| 6 | Whether the hook load sensor is provided | |
| 7 | Whether the system has multiple modes of operation such as WOM, Differential pressure, ROP and Time Drilling. | |
| 8 | Whether the system is compatible with E-1400, E-2000 and @-3000 AC-SCR Drilling Rig having friction brake as the main braking system. | |
| 9 | Whether the motor is DGMS certified | |
| 10 | Whether the electronic gadgets are DGMS certified | |

ANNEXURE III

(B) COMMERCIAL

THE CHECK LIST MUST BE COMPLETED AND RETURNED WITH YOUR OFFER. PLEASE ENSURE THAT ALL THESE POINTS ARE COVERED IN YOUR OFFER. THESE WILL ENSURE THAT YOUR OFFER IS PROPERLY EVALUATED. PLEASE SELECT "Yes" OR "No" TO THE FOLLOWING QUESTIONS, IN THE RIGHT HAND COLUMN.

| <u>Sl#</u> | <u>REQUIREMENT</u> | <u>COMPLIANCE</u> |
|------------|--|-------------------|
| 1.0 | Whether bid submitted under Single Stage Two Bid System? | Yes / No |
| 2.0 | Whether quoted as manufacturer? | Yes / No |
| 2.1 | Whether quoted as OEM Dealer / Supply House. To Specify- | Yes / No |
| 2.2 | If quoted as OEM Dealer / Supply House, | Yes / No |
| | (a) Whether submitted valid and proper authorization letter from manufacturer confirming that bidder is their authorized Dealer / supply House for the product offered ? | |
| | (b) Whether manufacturer's back-up Warranty/Guarantee certificate submitted? | |
| 3.0 | Whether ORIGINAL Bid Bond (not copy of Bid Bond) as per Revised Format(Annexure VII Revised) Sent separately? If YES, provide details | |
| | (a) Amount : | |
| | (b) Name of issuing Bank : | |
| | (c) Validity of Bid Bond : | |
| 4.0 | Whether offered firm prices ? | Yes / No |
| 4.1 | Whether quoted offer validity of 80 days from the date of closing of tender? | Yes / No |
| 4.2 | Whether quoted a firm delivery period? | Yes / No |
| 4.3 | Whether agreed to the NIT Warranty clause? | Yes / No |
| 5.0 | Whether confirmed to submit PBG as asked for in NIT? | Yes / No |

| | | |
|------|---|----------|
| 5.1 | Whether agreed to submit PBG within 30 days of placement of order? | Yes / No |
| 6.0 | Whether Price submitted as per Price Schedule (refer Para 11.0 of BRC vide Annexure – II)? | Yes / No |
| 8.0 | Whether quoted as per NIT (without any deviations)? | Yes / No |
| 8.1 | Whether quoted any deviation? | Yes / No |
| 8.2 | Whether deviation separately highlighted? | Yes / No |
| 8.3 | Whether indicated the country of origin for the items quoted? | Yes / No |
| 8.4 | Whether technical literature / catalogue enclosed? | Yes / No |
| 8.5 | Whether weight & volume of items offered indicated? | Yes / No |
| 9.0 | For Foreign Bidders - Whether offered FOB / FCA port of despatch including sea / air worthy packing & forwarding? | Yes / No |
| 9.1 | For Foreign Bidders – Whether port of shipment indicated. To specify: | Yes / No |
| 9.2 | For Foreign Bidders only - Whether indicated ocean freight up to Kolkata port (Excluding marine insurance) ? | Yes / No |
| 9.3 | Whether Indian Agent applicable ? | Yes / No |
| | If YES, whether following details of Indian Agent provided? | |
| | (a) Name & address of the agent in India – To indicate | |
| | (b) Amount of agency commission – To indicate | |
| | (c) Whether agency commission included in quoted material value? | |
| 10.0 | For Indian Bidders – Whether indicated the place from where the goods will be dispatched. To specify : | Yes / No |
| 10.1 | For Indian Bidders – Whether road transportation charges up to Duliajan quoted? | Yes / No |
| 10.2 | For Indian Bidders only - Whether offered Ex-works price including packing/forwarding charges? | Yes / No |
| 10.3 | For Indian Bidders only - Whether indicated import content in the offer? | Yes / No |
| 10.4 | For Indian Bidders only - Whether offered Deemed Export prices? | Yes / No |
| 10.5 | For Indian Bidders only – Whether all applicable Taxes & Duties have been quoted? | Yes / No |
| 11.0 | Whether all BRC/BEC clauses accepted ? | Yes / No |
| 12.0 | Whether confirmed to carry out Installation & Commissioning of the equipment at Duliajan(Assam) ? | Yes / No |
| 12.1 | Whether Installation & Commissioning charge applicable? | Yes / No |
| 12.2 | If Installation/ Commissioning and Training charges applicable, whether separately quoted on lumpsum basis? | Yes / No |
| 13.0 | Whether AMC charges for two years quoted? | Yes / No |
| 13.1 | Whether confirmed that all Service, Income, Corporate tax etc. applicable under Installation & Commissioning,, Training, AMC etc. are included in the prices quoted ? | Yes / No |

| | | |
|----------|---|----------|
| 14. 0 | Whether Integrity Pact with digital signature uploaded? | Yes / No |
| 14. 1 | Whether all the clauses in the Integrity Pact have been accepted? | Yes / No |

Signature _____

Name _____

Designation _____
