

Oil India Limited (A Govt. of India Enterprise) P.O. Duliajan – 786602, Assam

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Email: materials@oilindia.in; erp mm@oilindia.in; mmfd1@oilindia.in

Tender No. & Date : SDG5350P15/09

Tender Fee : INR 4,500.00 OR USD 100.00

Bid Security Amount : Applicable

Bidding Type : SINGLE STAGE TWO BID SYSTEM

Bid Closing on : As mentioned in the Basic Data of the tender in OIL's e-portal. Bid Opening on : As mentioned in the Basic Data of the tender in OIL's e-portal.

Performance Guarantee : Applicable

OIL INDIA LIMITED invites Global Tenders for items detailed below:

Item No. / Mat. Code	Material Description	QTY.	MOU
10	SKID MOUNTED SINGLE DRUM WIRELINE WINCH UNIT (WITH WIRELINE INSTALLED) COMPLETE WITH ALL ACCESSORIES AS PER THE FOLLOWING ANNEXURE: a) Detailed specification – Annexure - I. b) Bid Rejection Criteria (BRC) and Bid Evaluation Criteria – Annexure - II. c) Technical & Commercial Check list vide Annexure - III	3	Nos.

Special Notes:

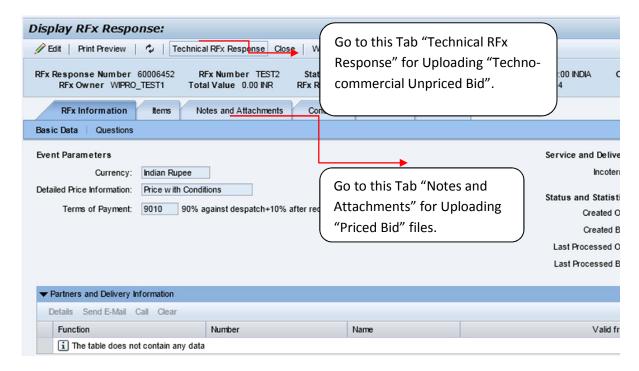
- 1.0 The tender will be governed by "General Terms & Conditions" for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) including Amendments & Addendum to "General Terms & Conditions" for e-Procurement.
- 2.0 Technical Check list and Commercial Check list are furnished vide Annexure III. Please ensure that both the check lists are properly filled up and uploaded along with "Technocommercial Unpriced Bid".

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- 3.0 The items covered by this enquiry shall be used by Oil India Limited in the PEL/ML areas which are issued/renewed after 01/04/99 and hence Nil Customs Duty during import will be applicable. Indigenous bidder shall be eligible for Deemed Export Benefit against this purchase. Details of Deemed Export are furnished vide Addendum to "General Terms & Conditions".
- 4.0 Please note that all tender forms and supporting documents are to be submitted through OIL's e-Procurement site only except following documents which are to be submitted manually in sealed envelope super scribed with tender no. and due date to The Head Materials, Materials Department, Oil India Limited, Duliajan- 786602, Assam on or before the Bid Closing Date and Time mentioned in the Tender.
 - a) Original Bid Security.
 - b) <u>Details Catalogue and any other document which have been specified to be submitted</u> in original.
- In case of SINGLE STAGE-TWO BID SYSTEM, bidders shall prepare the "Techno-commercial Unpriced Bid" and "Priced Bid" separately and shall upload through electronic form in the OIL's e-Tender portal within the Bid Closing Date and Time stipulated in the e-Tender. The "Techno-commercial Unpriced Bid" shall contain all technical and commercial details except the prices which shall be kept blank. Details of prices as per Bid format / Commercial bid to be uploaded as attachment in the Attachment Tab "Notes and Attachments".

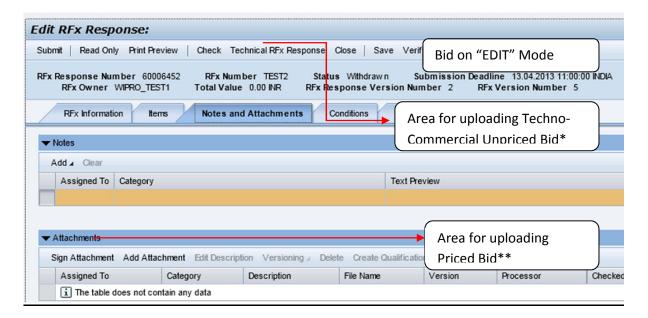
A screen shot in this regard is given below.

Any offer not complying with above submission procedure will be rejected as per Bid Rejection Criteria mentioned in the tender.



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On "EDIT" Mode- The following screen will appear. Bidders are advised to Upload "Techno-Commercial Unpriced Bid" and "Priced Bid" in the places as indicated above:



Note:

- * The "Techno-Commercial Unpriced Bid" shall contain all techno-commercial details except the prices.
- ** The "Price bid" must contain the price schedule and the bidder's commercial terms and conditions. For uploading Price Bid, first click on Sign Attachment, a browser window will open, select the file from the PC and click on Sign to sign the Sign. On Signing a new file with extension .SSIG will be created. Close that window. Next click on Add Atachment, a browser window will open, select the .SSIG signed file from the PC and name the file under Description, Assigned to General Data and clock on OK to save the File.
- 6.0 Bidders are requested to examine all instructions, forms, terms and specifications in the bid. Failure to furnish all information required as per the bid or submission of offers not substantially responsive to the bid in every respect will be at the bidders risk and may result in the rejection of its offer without seeking any clarifications.
- 7.0 Other terms and conditions of the tender shall be as per "General Terms & Conditions" for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) and its amendments. However, if any of the Clauses of the Bid Rejection Criteria (BRC) / Bid Evaluation Criteria (BEC) mentioned here contradict the Clauses in the "General Terms & Conditions" for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders) of the tender and/or elsewhere, those mentioned in this BEC / BRC shall prevail.
- 8.0 The Integrity Pact is applicable against this tender. OIL shall be entering into an Integrity Pact with the bidders as per format enclosed vide Annexure XII of the tender document. This Integrity Pact proforma has been duly signed digitally by OIL's competent signatory. The proforma has to be returned by the bidder (along with the technical bid) duly signed (digitally) by the same signatory who signed the bid, i.e., who is duly authorized to sign the bid. Any bid

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not accompanied by Integrity Pact Proforma duly signed (digitally) by the bidder shall be rejected straightway. Uploading the Integrity Pact with digital signature will be construed that all pages of the Integrity Pact has been signed by the bidder's authorized signatory who sign the Bid.

OIL's Independent External Monitors at present are as under:

(I) SHRI N. GOPALASWAMI,I.A.S (Retd),
Former Chief Election Commissioner of India
E-mail Id: gopalaswamin@gmail.com

(II) SHRI RAMESH CHANDRA AGARWAL, IPS(Retd)
Former Director General of Police
E-mail Id: rcagarwal@rediffmail.com

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SCOPE OF SUPPLY: SUPPLY OF SKID MOUNTED SINGLE DRUM WIRELINE WINCH UNIT (WITH WIRELINE INSTALLED) COMPLETE WITH ALL ACCESSORIES FOR CARRYING

OUT UNDERNOTED DOWN-HOLE JOBS.

QUANTITY: 3 Nos.

1.0 REQUIREMENT:

SUPPLY OF SKID MOUNTED SINGLE DRUM WIRELINE WINCH UNIT (WITH WIRELINE INSTALLED) COMPLETE WITH ALL ACCESSORIES FOR CARRYING OUT UNDERNOTED DOWN-HOLE JOBS IN OIL & GAS WELLS OF DEPTH 4500+ Meters (in wells with high wax content on regular use of 6-8 hrs. approx.) -

- a. Fluid level measurement.
- b. Bottom hole pressure/temperature survey.
- c. Bottom Hole Fluid Sampling

2.0 SPECIFICATIONS:

Skid mounted single drum wire line winch complete with 0.092" OD x 18,000 ft. capacity single reel drum. The drum shall be driven through a chain & sprocket mechanism along with suitable gearbox.

The winch system shall be powered by a reputed air cooled Gasoline engine of adequate horse power not less than 20 HP. The detailed specification of the unit is as under -

- 2.1 **REEL UNIT** The Reel unit shall comprise of following components:
- 2.1.1 **SKID FRAME** The Reel Unit shall be installed on a suitable skid with removable type steel protective frame cage equipped with lifting lugs.

2.1.2 DRUM ASSEMBLY

- i) All steel construction-having capacity of 0.092" x 18000 ft wire line. Drum shaft shall be made of stress proof steel.
- ii) 0.092" x 18000 ft slick wire line as per API-9A to be installed.
- iii) Test report of the installed wire line should be submitted along with the materials.

2.1.3 BRAKE ASSEMBLY

Mechanical brake of wide brake band mounted in one flange of the drum shall be provided. The operating lever of the brake shall be mounted at a suitable position near the clutch and accelerator control lever position.

2.1.4 DRIVE MECHANISM-

The winch system shall be powered by a reputed air cooled Gasoline engine of adequate horse power not less than 20 HP. The reel drum should be driven by chain and sprocket mechanism attached with a suitable gearbox of minimum three motions for pulling out tools from well bore bottom to surface and one motion for lowering tools from surface to bottom. Engagement and disengagement of gear

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should be through dry friction clutch plate, pressure plate and release bearing mechanism controlled by hand held lever by the operator.

2.2 MEASURING ASSEMBLY / HAY PULLEY / WEIGHT INDICATOR

- i) Type O- depth measuring meter assembly with 7-inch register wheel (0.082" 0.092"), mechanical depth counter, metric calibration.
- ii) A latch type hay pulley assembly (0.082"-0.092") for smooth and safe entry/exit of the wire line into / from the measuring head reel assembly to / from the well.
- iii) Martin Decker weight indicator with glycerin fluid filled (0-2000 Lbs), 100 ft hose, hand pump, system fluid and other accessories.

2.3 LINE SPEED & PULL DESIRED

i) Line speed: 0 to 200 m / minii) Max pull: 1500 lbs (681 kg)

2.4 POWER DRIVE ASSEMBLY:

- i) Suitable air cooled Gasoline Engine of adequate power to carry out the jobs mentioned in para 1.0 & conditions mentioned in para 2.3. Emission norms: BSIII CEV or equivalent.
- ii) Noise level for the complete unit in running condition shall not cross 90.0 db.

2.5 MOUNTING

- a) Structural Steel frame
- b) Suitable protective guard around each unit.
- c) 4-point lifting eyes/lugs each skid.
- d) Arrangement for easy bolting on truck platform or trailer.
- e) Suitable arrangement to avoid accumulation of oil & water.
- 2.6 **DIMENSIONS** (Approx): The limiting dimension (not more than) of the skid should be the following-

Length - 1370 mm (54 inch)

Width - 940 mm (37 inch)

Height - 762 mm (30 inch)

Bidder should provide schematic diagram showing complete configuration with dimension of suitable skid (made of angle iron) as well as winch and mounting details for our evaluation.

2.7 OTHER FITTINGS & ACCESSORIES

The following accessories and fittings shall be supplied along with each unit.

- i) Wire line (size 0.092" X 18,000 ft as per API 9A) = 01 reel
- ii) Hay pulley assembly (0.092") = 01 (one) no.
- iii) Martin Decker weight indicator with glycerin fluid filled (0-2000 Lbs), 100 ft hose = 01 (one) no.
- iv) Type O-measuring meter with 7-inch register wheel, metric calibration = 01 (one) no.
- v) Wire line clamp = 01 (one) no.
- vi) Stuffing box and staff assembly 0.092" x 5000 psi WP and 9000 psi test with 2.3/8" OD API LP box threads with crown sheave = 01 (one) no.

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2.8 PAINT

The units should be painted as follows:

- a) Sand blast to bright metal for anti-corrosion as per standard.
- b) Top coat of acrylic urethane paint after jet priming.
- c) Colour-GREEN.

3.0 MANUALS & CATALOGUES

The following Manuals & Catalogue in printed form from respective manufactures shall be supplied along with the unit. The supplier shall also have to supply the Manuals & Catalogues in Compact Disk.

- i) 4(Four) sets of Spare Parts Catalogue and Workshop & Service Manual for all components of the Reel Unit like reel drums, different valves, measuring device, etc. complete with schematics (circuits) showing and labeling all components. Above shall be complete with functional logic explanation.
- (ii) 4 (Four) sets of
- a) Custom built Spare Parts Catalogue and Workshop & Service Manual for the engine.
- b) Performance table of the unit showing line speed, line pull at various line depth.

4.0 SPARE PARTS FOR ALL THREE(3) WINCHES

The following spares in specified quantity shall be supplied with units. Specific description, Part Nos., Make, etc. and Unit Price of each and every item (spare) shall clearly be indicated in the bid.

4.1 CLUTCH & GEAR SYSTEM AND THEIR COMPONENTS

The unit must be fitted with standard friction type clutch disc along with pressure plate and release bearing system for engagement and disengagement of different gears .Dedicated hand controlled clutch lever for the clutch engagement /disengagement must be provided near the brake and accelerator control lever position .The Gear box should have at least one motion for lowering tools from surface to bottom and three motions for pulling out tools from bottom of well bore to surface.

- a) Clutch disc 10 Sets.
- b) Pressure plate 5 Nos.
- c) Release bearing 10 Nos
- d) Gear Boxes 2 Nos
- e) Chain 10 Nos
- f) Sprocket 8 Nos
- g) Mounting, winch 8 Nos
- h) Brake band 10 Nos

4.2 ENGINE

- a. Fuel Filter Element 5 Nos.
- b. Engine Oil Filter Element 5 Sets.
- c. Air Filter Element, if any 4 Sets
- d. Engine Mounting 2 Set
- e. Carburetor----- 2 sets
- f. Spark Plug----- 4 sets.
- g. Carburetor repair kit 4 sets

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4.3 REEL DRUM

- a. Wire line (0.092" x 18000 ft as per API-9A) 01 (one) reel.
- b. Martin Decker weight indicator with glycerin fluid filled (0-2000 Lbs), 100 ft hose 01 (one) set
- c. Type O-measuring meter with 7-inch register wheel, metric calibration- 01 (one) set

4.4 LIST OF OTHER SPARES

- a) ODO METER 3 (three) sets
- b) Cable and casing for ODOMETER -3 (three) sets
- c) Load Cell with 200 feet hose 1 (one) set
- d) Level wind assembly 1 (one) set
- e) Tool Box with necessary tools for operation and maintenance of the unit. 3 (three) sets.

Note: Bidder shall also quote separately for any additional spares with similar details as felt necessary for 2 (two) years trouble free operation and maintenance but not covered in this list for future reference/ procurement- NOT FOR BID EVALUATION.

4.5 The bidders must submit a written undertaking (along with the bid) that they would be able to supply all the requisite spares and consumables (including bought out items) for a minimum period of 10 (ten) years from the Certified date of completion / successful field commissioning of the unit.

5.0 INSTALLATION, COMMISSIONING AND TRAINING:

Installation and commissioning: Installation and commissioning of both the complete units shall be carried out by the supplier at well site in Duliajan, Assam, India. Each unit shall be considered as commissioned after 3 (three) successful field operations. Three field trials on each complete unit will have to be carried out during the commissioning period itself. The supplier shall depute their competent personnel to Duliajan for this purpose.

Training: The supplier shall have to provide training to OIL personnel during installation and commissioning of the units. The Commissioning Personnel shall have to provide training to OIL Engineers and technicians on working / operational principle, safe operating procedures etc at site.

The commissioning engineer should be available at Duliajan, Assam within 30 days of the intimation given by OIL for commissioning the unit.

Bidder shall quote for commissioning & training charges which should include to and fro charges, food & lodging and daily charges of the personnel. OIL will provide accommodation (on payment basis) subject to availability. OIL will provide local transportation including field site visit to the commissioning personnel.

6.0 PRE SHIPMENT INSPECTION & TRAINING:

Pre shipment inspection shall be carried out by OIL's representative at manufacturer's site. The supplier shall inform OIL at least 2 (two) months ahead for such inspection to enable OIL to send inspectors. The supplier has to arrange for 2 (two) OIL engineers (Chemical-1, Transport-1) for inspection and training for a working week. OIL will bear the expenses towards traveling and

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accommodation etc. of the OIL's inspection team. The Inspection cum Acceptance process would include the following minimum steps / tasks but not limited to:

- a. Verification of all material test certificates.
- b. Physical verification / inspection of all the items/fittings/accessories including all Parts, Catalogue, Maintenance & Service Manuals, Operational testing of the equipment etc. During inspection / verification, if any faults / defects on part(s) / equipment(s) / accessories have found, supplier shall have to replace the faulty / defective items and rectify the same at no extra cost to OIL.
- c. Supplier shall have to take note of any minor modification(s) for operational requirement suggested by the inspector and comply with the same at no extra cost to OIL.
- d. The inspection report would be prepared at the end of the inspection and jointly signed by both the parties.
- e. Supplier shall confirm in writing compliance of all the points raised in the inspection report.
- f. Supplier will affect despatch of the unit only on receipt of OIL's despatch advice.

Training During Inspection:

Supplier shall have to provide training at their base to OIL Engineers during inspection period on

- System analysis and troubleshooting skill
- Preventive maintenance procedures
- Diagnose common problem in pump, actuators, valves etc
- Associate common malfunctions with their root causes.

7.0 SPECIAL NOTES:

- 1.0 The bidder shall confirm in their bid meeting all the points noted under specifications of the NIT and shall also submit all necessary supporting documents, technical details, literature etc as indicated in specifications along with the bid failing which the offer shall be rejected.
- 2.0 All components and parts of the winch unit and wire line must be brand new and unused.
- 3.0 Supplier shall submit the test certificate of the winch unit and wireline along with the supplied materials.
- 4.0 Bidder to provide the complete technical checklist along with the offer.
- 5.0 Bidder should indicate the name of manufacturer and country of origin.
- 6.0 Bidder must submit a written undertaking (along with the bid) that they would be able to supply all the requisite spares and consumables (including bought out items) for a minimum period of 10 (ten) years from the certified date of completion / successful field commissioning of the unit. Original Equipment Manufacturer's undertaking must be forwarded for the items not manufactured by the bidder.

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8.0 General Notes for Bidders :-

(Bidders should confirm each & every point clearly. <u>Deviations, if any,</u> should be highlighted in the quotation.)

- 1.0 Materials shall be brand new, unused & of prime quality.
- 2.0 Pre-dispatch/Shipment Inspection & Testing charges, if any, must be quoted Separately on lump sum basis which shall be considered for evaluation of the offers. To and fro fares, boarding/ lodging and other en-route expenses of OIL's Inspection team for carrying our inspection shall be borne by OIL.

3.0 Installation & Commissioning:

- 3.1 The successful bidder will be required to install and commission the unit by their competent service engineer.
- 3.2 Installation/ Commissioning charges must be quoted separately on lumpsum basis which shall be considered for evaluation of the offers. Total Nos. of days required for commissioning shall also be clearly indicated by the bidders.
- 3.3 While quoting Installation/Commissioning above, bidder should take into account all charges including to and fro fares, boarding/lodging, local transport at Duliajan, Assam and other expenses of supplier's personnel during their stay at Duliajan. OIL may provide accommodation on Chargeable basis subject to availability. Bidder should confirm about providing all these services in their Bid. However, OIL reserves the right to avail such services at its own discretion.

4.0 Tax & Duties:

- (i) All taxes, stamp duties and other levies imposed outside India shall be the responsibility of the Bidder/Seller and charges thereof shall be included in the offered rates.
- (ii) All Taxes & levies imposed in India, for the services including installation & commissioning, shall be to the Bidder/Seller's account.
- (iii) Income Tax on the value of the Services rendered by the Bidder /Seller in connection with installation, commissioning, training etc. shall be deducted at source from the invoices at the appropriate rate under the I.T. Act & Rules from time to time.

5.0 **Payment**: Payment shall be released as follows:

- i) 80 % of the order value shall be paid against dispatch / shipment of the goods.
- ii) Balance 20 % of the order value along with the commissioning charges shall be paid after successful commissioning and acceptance of the item by OIL.

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OIL may also consider 100 % payment against shipment / despatch document provided bidder agree to pay the interest for 20 % of order value and also submit Bank Guarantee equivalent to 20 % of the order value in addition to the Performance Security of 10 %.

Any offer not complying with the above shall be loaded at one percent above the prevailing Bank rate (CC rate) of State Bank of India for evaluation purpose.

6.0 Oil India Purchase Order No. must be engraved on the body of the item. Bidder must confirm the same categorically in their quotation.

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BID REJECTION CRITERIA (BRC)

The bid shall conform generally to the specifications and terms and conditions (note) given in the Bidding Documents. Bids will be rejected in case the item(s) offered does not conform to the required parameters stipulated in the technical specification and to the respective international / national standards wherever stipulated. Not-withstanding the general conformity of the bid to the stipulated specifications, the following mandatory requirements will have to be particularly met by the bidders without which the same will be considered as non-responsive and rejected.

(A) TECHNICAL

1.0 Bidder's Qualification

1.1 Bidder shall be an Original Equipment Manufacturer (OEM).

OR

The bidder shall be an authorized dealer of OEM.

2.0 Bidder's Experience

- 2.1 In case the Bidder is an Original Equipment Manufacturer (OEM), the following criteria shall be met by the Bidder:
- i) The bidder (OEM) shall have minimum experience of 5 (Five) years preceding from the bid closing date of this tender in manufacturing, assembling, supplying & execution of wire line winches.
- ii) The bidder shall have also credentials for successful execution of orders for supplying not less than 05 numbers of wireline winches applicable to Oil & Gas Industries during last 05 (five) years from the bid closing date of this tender.
- 2.2 In case the Bidder is a Supplier / dealer, authorized by an Original Equipment Manufacturer (OEM), the following criteria shall be met by the Bidder:
- i) The Bidder shall furnish an Authorization Certificate in original from wire line winch Manufacturer (OEM), confirming the Bidder's status as their authorized supplier / dealer to sell their products to OIL INDIA LIMITED with back-up warranty and guarantee from wireline manufacturer (OEM) to quote for this tender.
- ii) The Bidder shall supply wire line winch produced by the Original Equipment Manufacturer (OEM) who meets the experience requirements stipulated under clause 2.1 (i) and (ii) above.
- iii) The bid shall be rejected in case of any change of the proposed OEM after submission of the bid.
- 2.3 Supporting Documents:
- a) Supporting documentary evidence in respect of the above must be submitted along with bid in the form of copies of relevant Purchase Order together with copies of tax invoice, Bill of Lading (or

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consignment Note) and successful commissioning report in respect of satisfactory execution of each of those Purchase Order.

- b) Possession of a supply order without complete execution or partially completed order will not be considered as previous experience of the bidder with respect to the Bidder's Experience criteria.
- c) In support of the experience as noted in Para 2.1 (i) & (ii), 2.2 (ii) above, the bidder shall submit the following documents.
- i) Copy of the Purchase Order showing equipment details, Date of order, Delivery Date etc.
- ii) Commissioning report from the clients
- d) In support of clause nos. 2.2 (i) authorization certificate (in original) from the OEM shall be enclosed.

Note: All The above mentioned documents shall be in the name of the bidder.

3.0 Bidder must undertake that the provision for supplying spares (including bought out items) of the equipment will be continued for next ten (10) years from the certified date of completion / successful field commissioning of the unit.

(B) <u>COMMERCIAL</u>:

- 1.0 Bids are invited under Single Stage Two Bid System. Bidders shall quote accordingly under Single Stage Two Bid System. Please note that no price details should be furnished in the Technical (i.e. Unpriced) bid. The "Unpriced Bid" shall contain all techno-commercial details except the prices which shall be kept blank. The "Priced Bid" must contain the price schedule and the bidder's commercial terms and conditions. Bidder not complying with above submission procedure will be rejected.
- Bid security of US \$ 3,600.00 or Rs. 1,63,000.00 shall be furnished as a part of the TECHNICAL BID (refer Clause Nos.9.0 & 12.0 (Section A) of "General Terms & Conditions" for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders)). Any bid not accompanied by a proper bid security in ORIGINAL will be rejected without any further consideration. For exemption for submission of Bid Security, please refer Clause No. 9.8 (Section A) of "General Terms & Conditions" for e-Procurement as per Booklet No. MM/GLOBAL/E-01/2005 for E-procurement (ICB Tenders). The Bid Security shall be valid for one year from the date of tender opening i.e, valid upto 21.01.2016.
- 3.0 Validity of the bid shall be minimum 6 months (180 days) from Bid closing date. Bids with lesser validity will be rejected.
- 4.0 The prices offered will have to be firm through delivery and not subject to variation on any account. A bid submitted with an adjustable price will be treated as non-responsive and rejected.

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- 5.0 Bids received after the bid closing date and time will be rejected. Similarly, modifications to bids received after the bid closing date & time will not be considered.
- 6.0 Bidders shall quote directly and not through Agents in India. Offers made by Indian Agents on behalf of their foreign principals will be rejected. Similarly offers from unsolicited bidders will be rejected.
- 7.0 Bids containing incorrect statement will be rejected.
- 8.0 No offers should be sent by Telex, Cable, E-mail or Fax. Such offers will not be accepted.
- 9.0 Bidders must confirm that Goods, materials or plant(s) to be supplied shall be new of recent make and of the best quality and workmanship and shall be guaranteed for a period of eighteen months from the date of shipment/dispatch or twelve months from the date of commissioning whichever is earlier against any defects arising from faulty materials, workmanship or design. Defective goods/materials or parts rejected by OIL shall be replaced immediately by the supplier at the supplier's expenses and no extra cost to OIL.
- 10.0 Successful bidder will be required to furnish a Performance Bank Guarantee @10% of the order value. The Performance Bank Guarantee must be valid for one year from the date of receipt/acceptance of goods or 18 months from the date of shipment whichever is earlier. Bidder must confirm the same in their Technical Bid. Offers not complying with this clause will be rejected.
- 11.0 Bidders are required to submit the summary of the prices in their commercial bids as per bid format (Summary), given below :

(i) Commercial Bid Format (SUMMARY) for Foreign Bidders:

- (A) Total material cost per unit
- (B) Total material cost for 3 units
- (C) Cost of spares as per para 4.0 of Annexure I
- (D) Grand Total Material Cost, (B + C)
- (E) Packing & FOB Charges
- (F) Total FOB Port of Shipment value, (D+E) above
- (G) Ocean Freight Charges upto Kolkata, India
- (H) Insurance Charges
- (I) Total CIF Kolkata value, (F + G + H)
- (J) Pre-despatch Inspection & Testing (by OIL) & training charges, if any
- (K) Installation & Commissioning charges
- (L) Training charges, if any
- (M) Total Value, (I+J+K+L) above
- (N) Total value in words:
- (O) Gross Weight:
- (P) Gross Volume

(ii) Commercial Bid Format (SUMMARY) for Indigenous Bidders:

(A) Total material cost per unit

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- (B) Total material cost for 3 units
- (C) Cost of spares as per para 4.0 of Annexure I
- (D) Grand Total Material Cost, (B + C)
- (E) Packing and Forwarding Charges
- (F) Total Ex-works value (D + E)
- (G) Excise Duty, (Please indicate applicable rate of excise duty)
- (H) Sales Tax, (Please indicate applicable rate of Tax)
- (I) Total FOR Despatching station price, (F + G + H)
- (J) Road Transportation charges to Duliajan
- (K) Insurance Charges
- (L) Total FOR Duliajan value, (I + J + K)
- (M) Pre-despatch Inspection & Testing (by OIL) and training charges, if any
- (N) Installation & Commissioning charges
- (O) Training charges, if any
- (P) Total Value, (L + M + N + O) above
- (Q) Total value in words:
- (R) Gross Weight:
- (S) Gross Volume:

NOTE:

- 1. Cost of individual items must be quoted separately.
- 2. The Spares as per para 4.0 of Annexure I should also be quoted separately indicating the unit price and quantity quoted.
- 3. The items covered under this enquiry shall be used by OIL in the PEL/ML areas issued/renewed after 01/04/99 and hence, applicable Customs Duty for import of goods shall be ZERO. Indigenous bidders must quote Deemed Export prices. Excise Duty under Deemed Export exempted.
- 12.0 Pre-Despatch / Shipment Inspection, Testing & training charges, if any, shall be quoted on lumpsum basis separately which shall be considered for commercial evaluation of the offers. However, all to and fro fares, boarding/lodging and other expenses of OIL's Inspection Engineer(s) shall be borne by OIL.
- 13.0 Installation/Commissioning and Training charges must be quoted separately on lumpsum basis which shall be considered for evaluation of the offers. These charges should include amongst others to and fro fares, boarding/lodging, local transport at Duliajan and other expenses of supplier's commissioning/training personnel during their stay at Duliajan, Assam(India).

Bidders must categorically indicate the above charges in their commercial offers and must confirm the same in their Technical bids.

14.0 Offers received without Integrity Pact duly signed by the authorised signatory of the bidder will be rejected.

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(II) BID EVALUATION CRITERIA (BEC):

The bids conforming to the specifications, terms and conditions stipulated in the enquiry and considered to be responsive after subjecting to the Bid Rejection Criteria will be considered for further evaluation as per the Bid Evaluation Criteria given below:

A. **COMMERCIAL**:

- 1.0 The evaluation of bids will be done as per the Commercial Bid Format (SUMMARY) detailed vide Para 11.0 of BRC.
- 2.0 If there is any discrepancy between the unit price and the total price, the unit price will prevail and the total price shall be corrected. Similarly, if there is any discrepancy between words and figure, the amounts in words shall prevail and will be adopted for evaluation.
- 3.0 For conversion of foreign currency into Indian currency, B.C. selling (Market) rate declared by State Bank of India, one day prior to the date of price bid opening shall be considered. However, if the time lag between the opening of the bids and final decision exceed 3(three) months, then B.C. Selling(Market) rate of exchange declared by SBI on the date prior to the date of final decision shall be adopted for conversion and evaluation.
- 4.0 To ascertain the inter-se-ranking, the comparison of the responsive bids will be made as under, subject to corrections / adjustments given herein.
- 5.1 When only foreign bidders are involved:

Comparison of bids will be done on the basis of "TOTAL VALUE" which is estimated as under:

- (A) Total material cost per unit
- (B) Total material cost for 3 units
- (C) Cost of spares as per para 4.0 of Annexure I
- (D) Grand Total Material Cost, (B + C)
- (E) Packing & FOB Charges
- (F) Total FOB Port of Shipment value, (D+E) above
- (G) Ocean Freight Charges upto Kolkata, India
- (H) Insurance Charges @ 1% of Total FOB Value vide (F) above
- (I) Banking Charges @ 0.5% of Total FOB Value vide (F) above in case of payment through Letter of Credit (If confirmed L/C at buyer's account is required, 1.5% of Total FOB Value will be loaded)
- (J) Total CIF Kolkata Value, (F+G+H+I) above
- (K) Pre-despatch Inspection & Testing (by OIL) & training charges, if any
- (L) Installation & Commissioning charges
- (M) Training charges, if any
- (N) Total Value, (J++L+M) above

NOTE: Banking charge in the country of the foreign bidder shall be borne by the bidder.

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5.2 When only domestic bidders are involved or when more than one domestic bidders are in contention in case of mixed response :

Comparison of bids will be done on the basis of "TOTAL VALUE" which is estimated as under:

- (A) Total material cost per unit
- (B) Total material cost for 3 units
- (C) Cost of spares as per para 4.0 of Annexure I
- (D) Grand Total Material Cost, (B+C)
- (E) Packing and Forwarding Charges
- (F) Total Ex-works value (D + E)
- (G) Excise Duty, (Please indicate applicable rate of excise duty)
- (H) Sales Tax, (Please indicate applicable rate of Tax)
- (I) Total FOR Despatching station price, (F + G + H)
- (J) Road Transportation charges to Duliajan
- (K) Insurance Charges @0.5% of Total FOR Despatching Station Value (1) above
- (L) Total FOR Duliajan value, (I+J+K)
- (M) Assam Entry tax
- (N) Pre-despatch Inspection & Testing (by OIL) and training charges, if any
- (O) Installation & Commissioning charges
- (P) Training charges, if any
- (Q) Total Value, (L+M+N+O+P) above

NOTE: Excise Duty in case of the indigenous bidder is EXEMPTED.

5.3 When both foreign and domestic bidders are involved:

The Total Value of domestic bidder (inclusive of customs duty on imported raw material and components etc, and applicable terminal excise duty on the finished products and Sales Tax) excluding inland transportation to destination and Insurance charges worked out as per Para 5.2 above and Total Value of the foreign bidder worked out as per Para 5.1 above excluding inland transportation to destination will be compared. No price preference will be allowed to indigenous bidders except that for capital goods, the domestic manufacturers would be accorded a price preference to offset CST to the extent of 4 % or actuals, which ever is less subject to 30 % local content norms as stipulated for World Bank Funded project to the satisfaction of OIL. When more than one domestic bidders fall within price preference range, inter-se-ranking will be done on Total Value basis.

Note: If the Government of India revises these evaluation criteria the same as applicable on the bid closing date will be adopted for evaluation of the offers.

6.0 Other terms and conditions of the enquiry shall be as per General Terms and Conditions for Global Tender. However, if any of the Clauses of the Bid Rejection Criteria / Bid Evaluation Criteria (BEC / BRC) mentioned here contradict the Clauses in the General Terms & Conditions of Global Tender of the tender and/or elsewhere, those mentioned in this BEC / BRC shall prevail.

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CHECK LIST

TECHNICAL CHECK LIST:

To be submitted along with the offer. Please ensure that all the points are covered in the offer. Any difference in specification elsewhere in the tender, the specification of the check list shall be treated as final.

SRL NO.	PARAMETERS/ REQUIREMENT	BIDDER'S OFFER (TO INDICATE YES or NO)	REMARKS, IF ANY
1.	BRAKE ASSEMBLY	(Yes / No)	
	Brake assembly as per Clause No. 2.1.3 of specs		
2.	DRIVE MECHANISM	(Yes / No)	
	Drive mechanism as per Clause No. 2.1.4 of		
	specs		
3.	MEASURING ASSEMBLY / HAY PULLY / WEIGHT INDICATOR	(Yes / No)	
	As per Clause No. 2.2 of specs		
4.	CLUTCH AND GEAR SYSTEM Friction Clutch provided.	(Yes / No)	
	Pressure plate and release bearing provided	(Yes / No)	
	Gear box with minimum 3 forward & 1 reverse	(Yes / No)	
	motion provided		
5.	MOUNTING	(Yes / No)	
	As per Clause No. 2.5 of specs		
6.	ACCESSORIES & FITTINGS	(Yes / No)	
	As per Clause No. 2.7 of specs		
7.	PAINT	(Yes / No)	
	As per Clause No. 2.8 of specs		
8.	MANUALS & CATALOGUES	(Yes / No)	
	As per Clause No. 3.0 of specs		
9.	SPARES PARTS	(Yes / No)	
	As per Clause No. 4.0 of specs		
10.	ENGINE		
	Make:		
	Model:		
	HP:		
	Torque:		
	Fuel:		
	Starting Device:		
11.	TRANSMISSION (GEAR BOX)		
	Make:		
	Model:		
12.	DIMENSION OF SKID		

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	Length:	
	Width:	
	Height:	
13.	REEL UNIT	
	Reel Capacity:	
14.	LINE SPEED & PULL DESIRED	
	Max. Line pull	
	At Core:	
	At Rim:	
	Line Speed:	
15.	15. CLUTCH ASSEMBLY	
	Make & manufacturer's part number of Clutch	
	plate	
	Make & manufacturer's part number of	
	Pressure Plate	
	Make & manufacturer's part number of	
	Release Bearing	
	Make & manufacturer's part number of bake	
	band	
	Make & manufacturer's part number of chain	
	& sprockets	

Signature:	 	_
Name:		
Designation:_		

(B) COMMERCIAL CHECK LIST

THE CHECK LIST MUST BE COMPLETED AND RETURNED WITH YOUR OFFER. PLEASE ENSURE THAT ALL THESE POINTS ARE COVERED IN YOUR OFFER. THESE WILL ENSURE THAT YOUR OFFER IS PROPERLY EVALUATED. PLEASE SELECT "Yes" OR "No" TO THE FOLLOWING QUESTIONS, IN THE RIGHT HAND COLUMN.

SI#	REQUIREMENT	COMPLIANCE
1.0	Whether bid submitted under Single Stage Two Bid System?	Yes / No
2.0	Whether quoted as manufacturer?	Yes / No
2.1	Whether quoted as OEM Dealer / Supply House. To Specify-	Yes / No
2.2	If quoted as OEM Dealer / Supply House,	Yes / No
	(a) Whether submitted valid and proper authorization letter from manufacturer	

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	confirming that bidder is their authorized Dealer / Supply House for the product offered ?	
	(b) Whether manufacturer's back-up Warranty/Guarantee certificate submitted?	
3.0	Whether ORIGINAL Bid Bond (not copy of Bid Bond) as per Revised Format(Annexure VII Revised) Sent separately? If YES, provide details	
	(a) Amount :	
	(b) Name of issuing Bank :	
	(c) Validity of Bid Bond :	
4.0	Whether offered firm prices ?	Yes / No
4.1	Whether quoted offer validity of Six months(180 days) from the date of closing of tender?	Yes / No
4.2	Whether quoted a firm delivery period?	Yes / No
4.3	Whether agreed to the NIT Warranty clause?	Yes / No
4.4	Whether confirmed acceptance of tender Payment Terms of 80% against shipment/dispatch documents and balance 20% after successful commissioning along with commissioning charges?	Yes / No
5.0	Whether confirmed to submit PBG as asked for in NIT?	Yes / No
5.1	Whether agreed to submit PBG within 30 days of placement of order?	Yes / No
6.0	Whether Price submitted as per Price Schedule (refer Para 11.0 of BRC vide Annexure – II)?	Yes / No
7.0	Whether cost of spares as per para 4.0 of Annexure I quoted?	Yes / No
7.1	Whether confirmed that all spares & consumables will be supplied for a minimum period of 10 years ?	Yes / No
8.0	Whether quoted as per NIT (without any deviations)?	Yes / No
	Whether quoted any deviation?	Yes / No
3.1		
3.1	Whether deviation separately highlighted?	Yes / No
	Whether deviation separately highlighted? Whether indicated the country of origin for the items quoted?	-
3.2		Yes / No Yes / No Yes / No

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9.0	For Foreign Bidders - Whether offered FOB / FCA port of despatch including sea	Yes / No
	/ air worthy packing & forwarding?	
9.1	For Foreign Bidders – Whether port of shipment indicated. To specify:	Yes / No
9.2	For Foreign Bidders only - Whether indicated ocean freight up to Kolkata port	Yes / No
J. Z	(Excluding marine insurance) ?	
9.3	Whether Indian Agent applicable ?	Yes / No
	If YES, whether following details of Indian Agent provided?	
	(a) Name & address of the agent in India – To indicate	
	(b) Amount of agency commission – To indicate	
	(c) Whether agency commission included in quoted material value?	
10.0	For Indian Bidders – Whether indicated the place from where the goods will be dispatched. To specify:	Yes / No
10.1	For Indian Bidders – Whether road transportation charges up to Duliajan quoted?	Yes / No
10.2	For Indian Bidders only - Whether offered Ex-works price including packing/forwarding charges?	Yes / No
10.3	For Indian Bidders only - Whether indicated import content in the offer?	Yes / No
10.4	For Indian Bidders only - Whether offered Deemed Export prices?	Yes / No
10.5	For Indian Bidders only – Whether all applicable Taxes & Duties have been quoted?	Yes / No
11.0	Whether all BRC/BEC clauses accepted ?	Yes / No
12.0	Whether confirmed to offer the equipment for Pre-despatch/shipment Inspection, testing & training ?	Yes / No
12.1	Whether Pre-despatch/shipment inspection, testing & training charges applicable?	Yes / No
12.2	If Pre-despatch/shipment inspection, testing & training charges applicable, whether quoted separately on lumpsum basis?	Yes / No
12.3.	Whether confirmed to carry out Installation & Commissioning of the equipment	Yes / No
	at Duliajan(Assam) ?	
12.4	Whether Installation & Commissioning charge applicable?	Yes / No
12.5	If Installation/ Commissioning and Training charges applicable, whether	Yes / No

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	separately quoted on lumpsum basis?	
12.6	Whether to & fro air fares, boarding/lodging of the commissioning personnel at Duliajan, Assam(India) included in the quoted charges ?	Yes / No
12.7	Whether confirmed that all Service, Income, Corporate tax etc. applicable under Installation/ Commissioning & Training are included in the prices quoted?	Yes / No
13.0	Whether Integrity Pact with digital signature uploaded?	Yes / No
13.1	Whether all the clauses in the Integrity Pact have been accepted?	Yes / No

Signature	
Name	
Designation	

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