



Bid Number: GEM/2022/B/2332009

Dated: 08-07-2022

# **Bid Document**

Bid Details				
<b>Bid End Date/Time</b> 03-08-2022 11:00:00				
Bid Opening Date/Time	03-08-2022 11:30:00			
Bid Offer Validity (From End Date)	30 (Days)			
Ministry/State Name	Ministry Of Petroleum And Natural Gas			
Department Name	Oil India Limited			
Organisation Name	Oil India Limited			
Office Name	Oil India Limited			
Total Quantity	50			
Item Category	Item 10 , Item 20			
BOQ Title	Positive Choke Bean Housing			
MSE Exemption for Years of Experience and Turnover	d <sub>No</sub>			
Startup Exemption for Years of Experience and Turnover	No			
Document required from seller	OEM Authorization Certificate, Additional Doc 1 (Requested in ATC), Additional Doc 2 (Requested in ATC), Additional Doc 3 (Requested in ATC), Additional Doc 4 (Requested in ATC) *In case any bidder is seeking exemption from Experience / Turnover Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer			
Bid to RA enabled	No			
Primary product category	Item 10			
Time allowed for Technical Clarifications during technical evaluation	5 Days			
Payment Timelines	Payments shall be made to the Seller within <b>30</b> days of issue of consignee receipt-cum-acceptance certificate (CRAC) and on-line submission of bills (This is in supersession of 10 days time as provided in clause 12 of GeM GTC)			
Evaluation Method	Item wise evaluation			

# **EMD Detail**

Б			r
	Required	No	

# ePBG Detail

Advisory Bank	HDFC Bank
ePBG Percentage(%)	3.00
Duration of ePBG required (Months).	20

- (a). The EMD % will be applicable for each schedule/group selected during Bid creation.
- (b). EMD & Performance security should be in favour of Beneficiary, wherever it is applicable.

#### **Beneficiary:**

GM-FA

Oil India Limited, Duliajan Assam - 786602 Ph: 0374 2808705 (Direct). Details of Beneficiary: OIL INDIA LIMITED Bank Name: HDFC BANK LIMITED Branch Name: Duliajan Bank Account No.: 21182320000016 Type of Account: Current Account IFSC Code: HDFC0002118 MICR Code: 786240302 SWIFT Code: HDFCINBBCAL NOTE: THE BANK GUARANTEE ISSUED BY THE BANK MUST BE ROUTED THROUGH SFMS PLATFORM AS PER FOLLOWING DETAILS: a. (I)"MT 760 / MT760COV FOR ISSUANCE OF BANK GUARANTEE (ii) "MT 760 / MT 767 COV FOR AMENDMENT OF BANK GUARANTEE THE ABOVE MESSAGE / INTIMATION SHALL BE SENT THROUGH SFMS BY THE BG ISSUING BANK BRANCH TO HDFC BANK, DULIAJAN BRANCH, IFS CODE - HDFC0002118; SWIFT CODE - HDFCINBBCAL. BRANCHADDRESS: HDFC BANK LIMITED, DULIAJAN BRANCH, UTOPIA COMPLEX, BOC GATE, JAYANAGAR, DULIAJAN, DIBRUGARH, PIN - 786602." b. THE SUPPLIERSHALL SUBMIT TO OIL THE COPY OF SFMS MESSAGE AS SENT BY THE ISSUING BANK BRANCH ALONG WITH THE ORIGINAL BANK GUARANTEE. Contact person: Tushar Ranjan Dutta, Manager Materials, Ph: 03742808705. (Gm-fa)

#### **Splitting**

Bid splitting not applied.

#### **MII Purchase Preference**

MII Purchase Preference	No
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#### **Details of the Competent Authority for MII**

Name of Competent Authority	Rupak Kalita(Based on Notification no. FP-20013/2/2017-FP-PNG dtd. 17.11.2020 of MoPNG)	
Designation of Competent Authority	GM(C&P),Corporate Office (Based on Notification no. FP-20013/2/2017-FP-PNG dtd. 17.11.2020 of MoPNG)	
Office / Department / Division of Competent Authority	OIL, C&P (Based on Notification no. FP-20013/2/2017-FP-PNG dtd. 17.11.2020 of MoPNG)	
CA Approval Number	OIL 62/C&P/267/2020 (Based on Notification no. FP- 20013/2/2017-FP-PNG dtd. 17.11.2020 of MoPNG)	
Competent Authority Approval Date	08-07-2022	
Brief Description of the Approval Granted by Competent Authority	Oil India Limited has adopted Purchase Preference policy linked with Local Content issued by MOPNG vide notification no. FP-20013/2/2017-FP-PNG dated 17.11.2020 and the original policy was approved by the Cabinet. This policy is applicable for tender value more than Rs. 1.0 Crore to treat the local supplier as Class I, Class II and Non Local Supplier and to extend the benefit of purchase preference accordingly as per policy.	

Competent Authority Approval for not opting Make In India Preference: View Document

#### **MSE Purchase Preference**

MSE Purchase Preference	Yes

- 1. Purchase preference to Micro and Small Enterprises (MSEs): Purchase preference will be given to MSEs as defined in Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 dated 23.03.2012 issued by Ministry of Micro, Small and Medium Enterprises and its subsequent Orders/Notifications issued by concerned Ministry. If the bidder wants to avail the Purchase preference, the bidder must be the manufacturer of the offered product in case of bid for supply of goods. Traders are excluded from the purview of Public Procurement Policy for Micro and Small Enterprises. In respect of bid for Services, the bidder must be the Service provider of the offered Service. Relevant documentary evidence in this regard shall be uploaded along with the bid in respect of the offered product or service. If L-1 is not an MSE and MSE Seller (s) has/have quoted price within L-1+ 15% (Selected by Buyer)of margin of purchase preference /price band defined in relevant policy, such Seller shall be given opportunity to match L-1 price and contract will be awarded for 100%(selected by Buyer) percentage of total OUANTITY.
- 2. Estimated Bid Value indicated above is being declared solely for the purpose of guidance on EMD amount and for determining the Eligibility Criteria related to Turn Over, Past Performance and Project / Past Experience etc. This has no relevance or bearing on the price to be quoted by the bidders and is also not going to have any impact on bid participation. Also this is not going to be used as a criteria in determining reasonableness of quoted prices which would be determined by the buyer based on its own assessment of reasonableness and based on competitive prices received in Bid / RA process.

#### **Evaluation Method** ( Item Wise Evaluation Method )

Contract will be awarded schedulewise and the determination of L1 will be done separately for each schedule. The details of item-consignee combination covered under each schedule are as under:

Evaluation Schedules	Item/Category	Quantity
Schedule 1	Item 10	30
Schedule 2	Item 20	20

#### Item 10

Brand Type	Unbranded
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#### **Technical Specifications**

Specification Document	<u>View File</u>
BOQ Detail Document	<u>View File</u>

Advisory-Please refer attached BOQ document for detailed consignee list and delivery period.

# **Consignees/Reporting Officer and Quantity**

S.No.	Consignee/Reporti ng Officer	Address	Quantity	Delivery Days
1	Krishna Mohan Kumar	786602,Oil India Limited, Duliajan, Assam	30	90

#### Item 20

Brand Type	Unbranded
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## **Technical Specifications**

Specification Document	<u>View File</u>
BOQ Detail Document	<u>View File</u>

Advisory-Please refer attached BOQ document for detailed consignee list and delivery period.

# **Consignees/Reporting Officer and Quantity**

S.No.	Consignee/Reporti ng Officer	Address	Quantity	Delivery Days	
1	Krishna Mohan Kumar	786602,Oil India Limited, Duliajan, Assam	20	90	

# **Buyer Added Bid Specific Terms and Conditions**

# 1. Scope of Supply

Scope of supply (Bid price to include all cost components) : Only supply of Goods

# 2. Generic

Bidder shall submit the following documents along with their bid for Vendor Code Creation:

- a. Copy of PAN Card.
- b. Copy of GSTIN.
- c. Copy of Cancelled Cheque.
- d. Copy of EFT Mandate duly certified by Bank.

#### 3. Generic

**Bidder financial standing:** The bidder should not be under liquidation, court receivership or similar proceedings, should not be bankrupt. Bidder to upload undertaking to this effect with bid.

#### 4. Certificates

Bidder's offer is liable to be rejected if they don't upload any of the certificates / documents sought in the Bid document, ATC and Corrigendum if any.

#### 5. Warranty

Warranty period of the supplied products shall be as given in specifications from the date of final acceptance of goods or after completion of installation, commissioning & testing of goods (if included in the scope of supply), at consignee location. OEM Warranty certificates must be submitted by Successful Bidder at the time of delivery of Goods. The seller should guarantee the rectification of goods in case of any break down during the guarantee period. Seller should have well established Installation, Commissioning, Training, Troubleshooting and Maintenance Service group in INDIA for attending the after sales service. Details of Service Centres near consignee destinations are to be uploaded along with the bid.

#### 6. Generic

Supplier shall ensure that the Invoice is raised in the name of Consignee with GSTIN of Consignee only.

#### 7. Generic

While generating invoice in GeM portal, the seller must upload scanned copy of GST invoice and the screenshot of GST portal confirming payment of GST.

#### 8. Generic

The buyer organization is an institution eligible for concessional rates of GST as notified by the Government of India. The goods for which bids have been invited fall under classification of GST concession and the conditions for eligibility of concession are met by the institution. A certificate to this effect will be issued by Buyer to the Seller after award of the Contract. Sellers are requested to submit their bids after accounting for the Concessional rate of GST.

Applicable Concessional rate of GST: 5%

Notification No.and date: 3/2017 dated 28/06/2017

#### 9. Generic

Whereever Essentiality Certificate is applicable (PEL/ML), successful bidder should provide Proforma Invoice for processeing for EC application and material should be dispatche after receiving of EC rom DGH. In view of the same, an ATC may be incorporated in GeM, viz, "BIDDER/OEM must provide Proforma Invoice for processeing for EC application within 30 days from date of issue of GeM Contract and material should be dispatche after receiving of EC rom DGH."

# **Disclaimer**

The additional terms and conditions have been incorporated by the Buyer after approval of the Competent Authority in Buyer Organization. Buyer organization is solely responsible for the impact of these clauses on the bidding process, its outcome, and consequences thereof including any eccentricity/restriction arising in the bidding process due to these ATCs and due to modification of technical specifications and/or terms and conditions governing the bid. Any clause incorporated by the Buyer such as demanding Tender Sample, incorporating any clause against the MSME policy and Preference to make in India Policy, mandating any Brand names or Foreign Certification, changing the default time period for Acceptance of material or payment timeline governed by OM of Department of Expenditure shall be null and void and would not be considered part of bid. Further any reference of conditions published on any external site or reference to external documents/clauses shall also be null and void. If any seller has any objection/grievance against these additional clauses or otherwise on any aspect of this bid, they can raise their representation against the same by using the

Representation window provided in the bid details field in Seller dashboard after logging in as a seller within 4 days of bid publication on GeM. Buyer is duty bound to reply to all such representations and would not be allowed to open bids if he fails to reply to such representations. Also, GeM does not permit collection of Tender fee / Auction fee in case of Bids / Forward Auction as the case may be. Any stipulation by the Buyer seeking payment of Tender Fee / Auction fee through ATC clauses would be treated as null and void.

#### This Bid is also governed by the General Terms and Conditions

In terms of GeM GTC clause 26 regarding Restrictions on procurement from a bidder of a country which shares a land border with India, any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority. While participating in bid, Bidder has to undertake compliance of this and any false declaration and non-compliance of this would be a ground for immediate termination of the contract and further legal action in accordance with the laws.

---Thank You---

Ref: PR No. 1626910

Sl.	TECHNICAL SPECIFICATIONS		
10	Positive Choke Bean Housing Assembly, as per API 6A, 2.1/16# x 5000 PSI WP, Flanged End		
	Inlet 2.1/16# x 5000 PSI WP, API LP threaded Outlets, complete with housing 1/2# NPT		
	Blanking Plug, Bonnet Assembly and Bean Adapter.		
	Product Specification Level: PSL-1		
	Temp Rating: U		
	Material Class: BB		
20	Trim Material: SS 410		
20	Positive Choke Bean Housing Assembly as per API 6A, Inlet and Outlet Flanged complete with Housing 1/2"" NPT Blanking Plug, Bonnet Assembly and Bean Adapter.		
	Size: 2.1/2 Inch (65 mm) NB		
	Inlet Flange: 2.1/2 Inch (65 mm) NB x ANSI 2500 class, RTJ		
	Outlet Flange: 2.1/2 Inch (65 mm) NB x ANSI 2500 class, RTJ		
	MOP: 6000 psig		
	Maximum Orifice Dia: 2" (50.8 mm)		
	Product Specification Level: PSL-1		
	Temp Rating: U		
	Material Class: BB		
	Trim Material: SS 410		
	Centre-to-Inlet Flange Face Distance: As per attached drawing Centre-to-Outlet Flange Face		
	Distance: As per attached drawing		
30	NOTE FOR BIDDERS:		
	1) Bidders must submit <b>Annexure-II</b> (TECHNICAL EVALUATION MATRIX FOR BRC/BEC)		
	& Annexure-CC (COMMERCIAL CHECKLIS) alongwith their offer		
	2) A copy of valid API authorisation certificate/licence is to be forwarded along with the quotations.		
	3) Third Party Inspection is applicable against this tender.		
	4) Every piece of Positive Bean Housing (Item-10 & 20) is to be tested hydraulically as per API specification 6A. Test Certificates in respect of Hydraulic test results with details like body melt No., Test Srl. No., Test Pressure, shall be submitted along with the materials.		
	5) Detailed Engineering drawings for all the items as per relevant standard and NIT are to be submitted along with the quotations for dimensional check and approvals. Drawing must also include all the Thread details for Bean Adapters and Bean.		
	6) All Positive Bean Housings against Item-10 & 20 to be supplied along with a set of 05 (five) fixed size Beans, having flow bore of 4mm, 5mm, 6 mm, 7 mm & 8 mm), made of Hardened Alloy Steel.		
	7) Scope of supply under this tender shall be as per Annexure-A. Confirmation to the same shall be submitted by the bidder.		
	8) Delivery of materials to be done within 90 days from date of placement of purchase order		
	9) Marking : all items against this tender shall bear markings on the name plate as following:  - Manufacturer's name  - API Monogram		

- Assembly / Equipment serial number
- OIL's purchase order no.
- Year of manufacture
- Rated working pressure, bore size & service conditions
- Material of construction, PSL & Trim designation

In addition to above, followings shall be embossed permanently on the body of all the items:

- API Monogram
- OIL's purchase order No.
- 10) The item shall be brand new, unused and free from any manufacturing defect.
- 11) Packing shall be adequate to avoid transit damage.

## 12) A) THIRD PARTY INSPECTION (TPI):

- a) OIL shall arrange for inspection (TPI) of the materials through OIL's nominated Third Party Inspection Agency at Bidder's/Manufacturer's plant/premises as per the broad Scope of Work mentioned the tender. All cost towards the engagement of Third Party Inspection Agency shall be borne by OIL. **BIDDER SHALL NOT QUOTE/INCLUDE THE COST OF THIRD PARTY INSPECTION IN THEIR OFFER**. However, Bidder shall extend all necessary facility to the satisfaction of Third Party Inspection Agency for smooth conduct of the inspection.
- b) Bidder shall clearly indicate in the Technical bid the place/plant where Third Party Inspection of the materials shall be conducted, in the event of an order.
- c) Supplier shall convey to OIL the production schedule within 02(two) weeks from the date of Letter of Award (LOA)/Purchase order so that OIL can deploy the TPI agency to carry out inspection at bidder's/ manufacturer's premises accordingly. Additionally, Supplier shall send a notice in writing/e-mail to OIL at least 15 days in advance specifying the exact schedule and place of inspection (TPI) as per the Purchase Order and OIL upon receipt of such notice shall notify to the supplier the date and time when the materials would be inspected by OIL nominated TPI Agency.
- d) The supplier shall provide, without any extra charge to OIL, all materials, tools, labour and assistance of every kind which the OIL nominated TPI Agency may demand for any test or examination required at supplier's premises. The supplier shall also provide and deliver sample from the material under inspection, free of charge, at any such place other than their premises as the TPI Agency may specify for acceptance tests for which the supplier does not have the facilities for such tests at their premises. In the event of testing outside owing to lack of test facility at supplier's premises, the supplier shall bear cost of such test, if any.
- e) The supplier shall not be entitled to object on any ground whatsoever to the method of testing adopted by the OIL nominated TPI Agency.
- f) Unless otherwise provided for in the Purchase Order, the quantity of materials expended in test will be borne by supplier.
- g) The decision of the Third Party Inspection Agency nominated by OIL regarding acceptance/rejection of material shall be final and binding on the supplier.
- h) Upon successful completion of the TPI and acceptance of the TPI reports by OIL, Bidder/Supplier shall be intimated by OIL for dispatch of the materials. The materials should be despatched only after receipt of dispatch clearance from OIL.

- i) Acceptance of the TPI reports and receipt of dispatch intimation from OIL do not absolve the bidder from any warranty obligations or waive the bidder from OIL's right for rejection of the materials after receipt at site.
- j) Notwithstanding clauses contained herein above, in the event the materials under inspection fails to conform to Purchase order specification and are rejected by OIL nominated Third Party Inspection agency, OIL may recover all cost incurred for re-inspection of the materials from the supplier.
- k) Third party inspection of items will be carried out by any of the TPI agencies indicated below. The details of Third party inspection agency shall be provided after placement of Purchase order:
- i) M/s Lloyds.
- ii) M/s Bureau Veritas
- iii) M/s RITES
- iv) M/s I.R.S
- v) M/s Tuboscope Vetco (To be considered after opening of office in India).
- vi) M/s DNV-GL

# **B) Scope of Third Party Inspection:**

Scope of Third party Inspection is as follows:

- a. General Design,
- b. Material,
- c. Welding (if any),
- d. Quality Control,
- e. Hydrotest,
- f. Equipment Marking,
- g. Storing, packaging & shipping,
- h. Radiography test, wherever applicable,
- i. Any other aspects found necessary by TPIA.

# BID REJECTION CRITERIA (BRC)/BID EVALUATION CRITERIA (BEC)

The bids shall conform to the specifications, terms and conditions given in the tender. Bids shall be rejected in case the item(s) offered do not conform to technical specifications and to the respective international / national standards wherever stipulated.

Notwithstanding the general conformity of the bids to the stipulated specifications, and terms & conditions, the following requirements shall have to be particularly met by the bidders, without which the offer will be considered as non-responsive and rejected. All the documents related to BRC must be submitted along with the technical bid.

# (A) TECHNICAL

## 1.0 BIDDER'S ELIGIBILITY:

 $1.1\ The\ bidder\ should\ be\ an\ Original\ Equipment\ Manufacturer\ (OEM)\ of\ the\ tendered\ item\ (s)\ / equipment.$ 

OF

- 1.2 The bidder should be a sole selling agent / authorised distributor / authorised dealer / authorised supply house of an Original Equipment Manufacturer (OEM) of the tendered item (s).
- 1.3 In case the bidder is quoting as agent /distributor/dealer/supply house, the bidder should submit valid authorisation certificate/letter issued by its Original Equipment Manufacturer (OEM), confirming the Bidders' status as their authorised supplier/dealer /distributor/wholly owned subsidiary (as the case may be) to sell their products with proper warranty and guarantee back up. Such authorisation certificate/letter shall be valid for the entire period of execution of the order.

#### 1.4 NOTES TO BIDDER REGARDING AUTHORISATION

- 1.4.1 Authorization letter must be issued on the official letter head only of the OEM clearly mentioning the status of Bidder i.e., whether sole selling agent / authorised distributor / authorised dealer / authorised supply house of Original Equipment Manufacturer (OEM), failing which the bid shall not be considered for evaluation and in that case the offer shall be rejected straightway. Such certificates/authority letter issued by a party other than the OEM shall not be considered as valid authorization letter and in such as the bid shall be rejected without any further reference.
- 1.4.2 Authorization letter issued by the OEM in any other form such as Direct Chanel Partner/Indirect Chanel Partner/Chanel Partner/ seller/ Reseller/Sub Dealer / Sub Distributor/Sister Concern shall not be considered for bid evaluation and the offer shall be rejected.
- 1.4.3 In case the bidder is a wholly owned subsidiary company of the parent company (OEM), in addition to the authorization letter including warranty/guarantee back-up, the bidder shall also upload/submit the documents such as board resolution / certificate of incorporation / any other legal certificate along with their offer that would establish the relation between the parent company with the subsidiary company without which the bid will not be evaluated and will be rejected straightway.
- 1.5 The bidder/OEM must submit an undertaking along with the Technical Bid that their offered equipment is not going to become obsolete during the next 5 (five) years from the date of successful installation & Commissioning/supply, if order is awarded on them by OIL and must guarantee uninterrupted supply of spares and availability of services for at least for ten (10) years with effect from the successful installation & Commissioning/supply of the equipment, without which offer will not be considered for

evaluation/placement of order. This clause will be applicable only if the tender item has requirement of spares.

#### 2.0 BIDDERS' EXPERIENCE

# 2.1 IN CASE THE BIDDER IS AN ORIGINAL EQUIPMENT MANUFACTURER (OEM):

The bidder must comply with the following:

2.1.1 The bidder (OEM) should have at least 5 (five) years of manufacturing experience of similar items preceding to the original bid closing date of the tender.

Documentary evidence to substantiate manufacturing experience as above must be submitted in the form of self –certified copy which should be on the letter head and duly signed and sealed by CEO/CFO/any other person who holds the Power of Attorney of the company or by the statutory Auditor. A copy of Power of Attorney shall also be submitted for the same.

- 2.1.2 In addition to above, the bidder (OEM) should have supply experience of successfully executed at least 50% tendered quantity (rounded off to next higher integer) of each of tendered item /equipment of same or higher capacity and same or higher working pressure and same or higher sizes, to any E&P companies/Oil & Gas Companies during last 5 (five) years as on original bid closing date of the tender (either by themselves or through their sole selling agent/distributor/dealer/supply house).
- 2.1.3 Documentary evidences to substantiate manufacturing & supply records must be submitted in the form of copies of relevant Purchase Order(s) & any one or combination of the following documents evidencing satisfactory execution of those Purchase Orders(s) such as:
  - (i)Satisfactory supply /completion/installation report (OR)
  - (ii) Bill of lading, Commercial Invoice/Payment Invoice (OR)
  - (iii) Consignee receipt, delivery receipt (OR)
  - (iv) Central Excise Gate Pass/Tax invoice issued under relevant rules of Central Excise/VAT/GST invoice.
  - (v) Any other documents which shall prove that the bidder has successfully executed such order(s)

## 2.1.4 NOTES TO BIDDER REGARDING EXPERIENCE CRITERIA

- a) The Purchase Order need not be within 5 (five) years preceding original bid closing date of this tender. However, execution of supply should be within 5 (five) years preceding original bid closing date of this tender.
- b) Satisfactory supply/completion/installation report should be issued on company's letterhead with signature and stamp.
- c) Bidders showing supply experience towards supply to its sister concern/ subsidiaries shall not be considered as experience for the purpose of meeting BRC.
- 2.2 IN CASE THE BIDDER IS A SOLE SELLING AGENT / AUTHORISED DISTRIBUTOR /AUTHORISED DEALER / AUTHORISED SUPPLY HOUSE OF OEM:

The bidder must fulfil the following requirements

2.2.1 The bidder's OEM (the Principal) should have at least 5 (five) years of manufacturing experience of similar items preceding to the original bid closing date of the tender.

Documentary evidence to substantiate manufacturing experience as above must be submitted in the form of self –certified copy which should be on the letter head and duly signed and sealed by CEO/CFO/any other person who holds the Power of Attorney of the company or by the statutory Auditor. A copy of Power of Attorney shall also be submitted for the same.

- 2.2.2 The bidder's OEM (the Principal) should have supply experience of successfully executed at least 50% tendered quantity (rounded off to next higher integer) of each of tendered item /equipment of same or higher capacity and same or higher working pressure and same or higher sizes, to any E&P companies/Oil & Gas Companies during last 5 (five) years as on original bid closing date of the tender (either by themselves or through their sole selling agent/distributor/dealer/supply house).
- 2.2.3 Additionally, the bidder himself/themselves as sole selling agent/distributor/dealer/supply house should have supply experience of successfully executed at least 50% tendered quantity (rounded off to next higher integer) of each of tendered item/equipment of same or higher capacity and same or higher working pressure and same or higher sizes, to any E&P companies/Oil & Gas Companies during last 5 (five) years as on original bid closing date of the tender (either from same OEM (the principal) from any other OEM).
- 2.2.4 Documentary evidences to substantiate manufacturing & supply records must be submitted in the form of copies of relevant Purchase Order(s) & any one or combination of the following documents evidencing satisfactory execution of those Purchase Orders(s) such as:
  - (i)Satisfactory supply /completion/installation report (OR)
  - (ii) Bill of lading, Commercial Invoice/Payment Invoice (OR)
  - (iii) Consignee receipt, delivery receipt (OR)
  - (iv) Central Excise Gate Pass/Tax invoice issued under relevant rules of Central Excise/VAT/GST invoice.
  - (v) Any other documents which shall prove that the bidder has successfully executed such order(s)

## 2.2.5 NOTES TO BIDDER REGARDING EXPERIENCE CRITERIA

- a) The Purchase Order need not be within 5 (five) years preceding original bid closing date of this tender. However, execution of supply should be within 5 (five) years preceding original bid closing date of this tender.
- b) Satisfactory supply/completion/installation report should be issued on company's letterhead with signature and stamp.
  - c) Bidders showing supply experience towards supply to its sister concern/ subsidiaries shall not be considered as experience for the purpose of meeting BRC.
- 3.0 **Delivery:** The bidder should categorically confirm in their technical bid that the tendered items will be supplied within 90 (Ninety) Days from the placement of formal P.O, failing which the offer will be rejected.

# B) Financial Criteria:

- 1.0 **Annual Turnover:** The bidder shall have an annual financial turnover of minimum **INR 19,24,385.00** during any of the preceding 03 (three) financial years reckoned from the original bid closing date, irrespective of whether their bid is for all the tendered items or not.
- 2.0 "Net Worth" of the bidder must be positive for the financial/accounting year just proceeding to the original Bid Closing Date of the Tender (i.e., Year 2020-21).
- 3.0 Considering the time required for preparation of Financial Statements, if the last date of preceding financial/accounting year falls within the preceding six months reckoned from the original bid closing date and the Financial Statements of the preceding financial/accounting year are not available with the bidder, then the financial turnover of the previous three financial/accounting years excluding the preceding

financial/ accounting year will be considered. In such cases, the Net worth of the previous financial/accounting year excluding the preceding financial/ accounting year will be considered. However, the bidder has to submit an affidavit/ undertaking (**ref. Proforma-6**) certifying that 'the balance sheet/Financial Statements for the financial year **2021-22** has actually not been audited so far'.

#### Note:

- a) For proof of Net worth any one of the following document must be submitted along with the technical bid:-
- i) A certificate issued by a practicing Chartered / Cost Accountant (with Membership Number and Firm Registration Number), certifying the Annual Turnover & Net worth as per format prescribed in **Proforma-7**.

OR

- ii) Audited Balance Sheet along with Profit & Loss account.
- b) In case the bidder is a Central Govt. Organization/PSU/State Govt. Organization/Semi-State Govt. Organization or any other Central/ State Govt. Undertaking, where the auditor is appointed only after the approval of Comptroller and Auditor General of India and the Central Government, their certificates may be accepted even though FRN is not available. However, bidder to provide documentary evidence for the same.
- 4.0 In case the Audited Balance Sheet and Profit & Loss Account submitted along with the bid are in currencies other than INR or US\$, then the bidder shall have to convert the figures in equivalent INR or US\$ considering the prevailing conversion rate on the date of Balance Sheet and Profit & Loss Account. A CA certificate is to be submitted by the bidder regarding converted figures in equivalent INR or US\$.
- 5.0 In case the Bidder is subsidiary company (should be 100% owned subsidiary of the parent/ultimate parent/holding company) who does not meet financial criteria by itself and submit its bid based on the strength of parent/ ultimate parent/ holding company, then following documents need to be submitted:
- i) Turnover of the parent/ ultimate parent/ holding company should be in line with Para 1.0 above.
- ii) Net Worth of the parent/ultimate parent/ holding company should be positive in line with Para 2.0 above.
- iii) Corporate Guarantee (as per Proforma-8) on parent / ultimate parent/ holding company's company letter head signed by an authorized official undertaking that they would financially support their wholly owned subsidiary company for executing the project/ job in case the same is awarded to them.
- iv) Document of subsidiary company being 100% owned subsidiary of the parent/ ultimate parent/ holding company.

# Annexure-II

	TECHNICAL EVALUATION MATRIX FOR BRC/BEC					
	(TO BE DULY FILLED IN BY BIDDER AND SIGNED) BID EVALUATION CRITERIA					
Clause Number	DESCRIPTION	BIDDER	BIDDER'S RESPONSE (TO BE FILLED BY THE BIDDER)			
		(Complied / Not Complied / Deviation / Not Applicable)	Relevant Location of their Bid to support the remarks / compliance (Reference of Document name / Serial number / Page number of bid for documentary evidence)			
A	TECHNICAL CRITERIA:					
1.0	<ul> <li>1.0 BIDDER'S ELIGIBILITY:</li> <li>1.1 The bidder should be an Original Equipment Manufacturer (OEM) of the tendered item (s) /equipment.  OR</li> <li>1.2 The bidder should be a sole selling agent / authorised distributor / authorised dealer / authorised supply house of an Original Equipment Manufacturer (OEM) of the tendered item (s).</li> <li>1.3 In case the bidder is quoting as agent /distributor/dealer/supply house, the bidder should submit valid authorisation certificate/letter issued by its Original Equipment Manufacturer (OEM), confirming the Bidders' status as their authorised supplier/dealer /distributor/wholly owned subsidiary (as the case may be) to sell their products with proper warranty and guarantee back up. Such authorisation certificate/letter shall be valid for the entire period of execution of the order.</li> </ul>					

#### 1.4 NOTES TO BIDDER REGARDING AUTHORISATION

- 1.4.1 Authorization letter must be issued on the official letter head only of the OEM clearly mentioning the status of Bidder i.e., whether sole selling agent / authorised distributor / authorised dealer / authorised supply house of Original Equipment Manufacturer (OEM), failing which the bid shall not be considered for evaluation and in that case the offer shall be rejected straightway. Such certificates/authority letter issued by a party other than the OEM shall not be considered as valid authorization letter and in such as the bid shall be rejected without any further reference.
- 1.4.2 Authorization letter issued by the OEM in any other form such as Direct Chanel Partner /Indirect Chanel Partner/Chanel Partner/ seller/ Reseller/Sub Dealer / Sub Distributor/Sister Concern shall not be considered for bid evaluation and the offer shall be rejected.
- 1.4.3 In case the bidder is a wholly owned subsidiary company of the parent company (OEM), in addition to the authorization letter including warranty/guarantee back-up, the bidder shall also upload/submit the documents such as board resolution / certificate of incorporation / any other legal certificate along with their offer that would establish the relation between the parent company with the subsidiary company without which the bid will not be evaluated and will be rejected straightway.
- 1.5 The bidder/OEM must submit an undertaking along with the Technical Bid that their offered equipment is not going to become obsolete during the next 5 (five) years from the date

	of successful installation & Commissioning/supply, if order is	
	awarded on them by OIL and must guarantee uninterrupted	
	supply of spares and availability of services for at least for ten	
	(10) years with effect from the successful installation &	
	Commissioning/supply of the equipment, without which offer	
	will not be considered for evaluation/placement of order. This	
	clause will be applicable only if the tender item has	
	requirement of spares.	
2.0	2.0 BIDDERS' EXPERIENCE	
	2.1 IN CASE THE BIDDER IS AN ORIGINAL EQUIPMENT	
	MANUFACTURER (OEM):	
	The bidder must comply with the following:	
	2.1.1 The bidder (OEM) should have at least 5 (five) years of	
	manufacturing experience of similar items preceding to the	
	original bid closing date of the tender.	
	Documentary evidence to substantiate manufacturing	
	experience as above must be submitted in the form of self –	
	certified copy which should be on the letter head and duly	
	signed and sealed by CEO/CFO/any other person who holds	
	the Power of Attorney of the company or by the statutory	
	Auditor. A copy of Power of Attorney shall also be submitted	
	for the same.	
	2.1.2 In addition to above, the bidder (OEM) should have supply	
	experience of successfully executed at least 50% tendered	
	quantity (rounded off to next higher integer) of each of	
	tendered item /equipment of same or higher capacity and same	
	or higher working pressure and same or higher sizes, to any	
	E&P companies/Oil & Gas Companies during last 5 (five)	

years as on original bid closing date of the tender (either by themselves or through their sole selling agent/distributor/dealer/supply house).

- 2.1.3 Documentary evidences to substantiate manufacturing & supply records must be submitted in the form of copies of relevant Purchase Order(s) & any one or combination of the following documents evidencing satisfactory execution of those Purchase Orders(s) such as:
  - (i)Satisfactory supply /completion/installation report (OR)
  - (ii) Bill of lading, Commercial Invoice/Payment Invoice (OR)
  - (iii) Consignee receipt, delivery receipt (OR)
  - (iv) Central Excise Gate Pass/Tax invoice issued under relevant rules of Central Excise/VAT/GST invoice.
  - (v) Any other documents which shall prove that the bidder has successfully executed such order(s)

# 2.1.4 NOTES TO BIDDER REGARDING EXPERIENCE CRITERIA

- a) The Purchase Order need not be within 5 (five) years preceding original bid closing date of this tender. However, execution of supply should be within 5 (five) years preceding original bid closing date of this tender.
- b) Satisfactory supply/completion/installation report should be issued on company's letterhead with signature and stamp.
- c) Bidders showing supply experience towards supply to its sister concern/ subsidiaries shall not be considered as experience for the purpose of meeting BRC.

2.2 IN CASE THE BIDDER IS A SOLE SELLING AGENT / AUTHORISED DISTRIBUTOR /AUTHORISED DEALER / AUTHORISED SUPPLY HOUSE OF OEM:

The bidder must fulfil the following requirements

2.2.1 The bidder's OEM (the Principal) should have at least 5 (five) years of manufacturing experience of similar items preceding to the original bid closing date of the tender.

Documentary evidence to substantiate manufacturing experience as above must be submitted in the form of self – certified copy which should be on the letter head and duly signed and sealed by CEO/CFO/any other person who holds the Power of Attorney of the company or by the statutory Auditor. A copy of Power of Attorney shall also be submitted for the same.

- 2.2.2 The bidder's OEM (the Principal) should have supply experience of successfully executed at least 50% tendered quantity (rounded off to next higher integer) of each of tendered item/equipment of same or higher capacity and same or higher working pressure and same or higher sizes, to any E&P companies/Oil & Gas Companies during last 5 (five) years as on original bid closing date of the tender (either by themselves or through their sole selling agent/distributor/dealer/supply house).
- 2.2.3 Additionally, the bidder himself/themselves as sole selling agent/distributor/dealer/supply house should have supply experience of successfully executed at least 50% tendered

quantity (rounded off to next higher integer) of each of tendered item /equipment of same or higher capacity and same or higher working pressure and same or higher sizes, to any E&P companies/Oil & Gas Companies during last 5 (five) years as on original bid closing date of the tender (either from same OEM (the principal) from any other OEM).

- 2.2.4 Documentary evidences to substantiate manufacturing & supply records must be submitted in the form of copies of relevant Purchase Order(s) & any one or combination of the following documents evidencing satisfactory execution of those Purchase Orders(s) such as:
  - (i)Satisfactory supply /completion/installation report (OR)
  - (ii) Bill of lading, Commercial Invoice/Payment Invoice (OR)
  - (iii) Consignee receipt, delivery receipt (OR)
  - (iv) Central Excise Gate Pass/Tax invoice issued under relevant rules of Central Excise/VAT/GST invoice.
  - (v) Any other documents which shall prove that the bidder has successfully executed such order(s)

# 2.2.5 NOTES TO BIDDER REGARDING EXPERIENCE CRITERIA

- a) The Purchase Order need not be within 5 (five) years preceding original bid closing date of this tender. However, execution of supply should be within 5 (five) years preceding original bid closing date of this tender.
- b) Satisfactory supply/completion/installation report should be issued on company's letterhead with signature and stamp.

	c) Bidders showing supply experience towards supply to its	
	sister concern/ subsidiaries shall not be considered as	
	experience for the purpose of meeting BRC.	
3.0	<b>Delivery:</b> The bidder should categorically confirm in their technical	
	bid that the tendered items will be supplied within 90 (Ninety) Days	
	from the placement of formal P.O, failing which the offer will be	
	rejected.	
В	FINANCIAL CRITERIA:	
	1.0 <b>Annual Turnover:</b> The bidder shall have an annual financial	
	turnover of minimum INR 19,24,385.00 during any of the	
	preceding 03 (three) financial years reckoned from the original	
	bid closing date, irrespective of whether their bid is for all the	
	tendered items or not.	
	2.0 " <b>Net Worth</b> " of the bidder must be positive for the	
	financial/accounting year just proceeding to the original Bid	
	Closing Date of the Tender (i.e., Year 2020-21).	
	3.0 Considering the time required for preparation of Financial	
	Statements, if the last date of preceding financial/accounting	
	year falls within the preceding six months reckoned from the	
	original bid closing date and the Financial Statements of the	
	preceding financial/accounting year are not available with the	
	bidder, then the financial turnover of the previous three	
	financial/accounting years excluding the preceding financial/	
	accounting year will be considered. In such cases, the Net worth	
	of the previous financial/accounting year excluding the	
	preceding financial/ accounting year will be considered.	
	However, the bidder has to submit an affidavit/ undertaking	
	110wever, the bidder has to submit an arridavit/ undertaking	

(**ref. Proforma-6**) certifying that 'the balance sheet/Financial Statements for the financial year **2020-21** has actually not been audited so far'.

#### Note:

- b) For proof of Net worth any one of the following document must be submitted along with the technical bid:-
- i) A certificate issued by a practicing Chartered / Cost Accountant (with Membership Number and Firm Registration Number), certifying the Annual Turnover & Net worth as per format prescribed in **Proforma-7**.

#### OR

- ii) Audited Balance Sheet along with Profit & Loss account.
- b) In case the bidder is a Central Govt. Organization/PSU/State Govt. Organization/Semi-State Govt. Organization or any other Central/ State Govt. Undertaking, where the auditor is appointed only after the approval of Comptroller and Auditor General of India and the Central Government, their certificates may be accepted even though FRN is not available. However, bidder to provide documentary evidence for the same.
- 4.0 In case the Audited Balance Sheet and Profit & Loss Account submitted along with the bid are in currencies other than INR or US\$, then the bidder shall have to convert the figures in equivalent INR or US\$ considering the prevailing conversion rate on the date of Balance Sheet and Profit & Loss Account. A CA certificate is to be submitted by the bidder regarding converted figures in equivalent INR or US\$.

- 5.0 In case the Bidder is subsidiary company (should be 100% owned subsidiary of the parent/ultimate parent/holding company) who does not meet financial criteria by itself and submit its bid based on the strength of parent/ ultimate parent/ holding company, then following documents need to be submitted:
- i) Turnover of the parent/ ultimate parent/ holding company should be in line with Para 1.0 above.
- ii) Net Worth of the parent/ultimate parent/ holding company should be positive in line with Para 2.0 above.
- iii) Corporate Guarantee (as per Proforma-8) on parent / ultimate parent/ holding company's company letter head signed by an authorized official undertaking that they would financially support their wholly owned subsidiary company for executing the project/ job in case the same is awarded to them.
- iv) Document of subsidiary company being 100% owned subsidiary of the parent/ ultimate parent/ holding company.

# ANNEXURE-CC

# **COMMERCIAL CHECKLIST:**

Sl.	REQUIREMENT	COMPLIANCE
1.0	Whether quoted as manufacturer?	Yes / No
2.0	Whether quoted as OEM Dealer / Supply House etc. To	Yes / No
	Specify-	
2.1	If quoted as OEM Dealer / Supply House.	Yes / No
	(a) Whether submitted valid and proper authorization letter	
	from manufacturer confirming that bidder is their authorized	
	Dealer / supply House for the product offered?	
2.2	(b) Whether manufacturer's back-up Warranty/Guarantee	Yes / No
	certificate submitted?	
2.3	Whether all documents have been submitted as required for	Yes / No
	fulfilling Experience criteria clause of BRC-Technical.	
3	Name of Manufacturer.	
4	Local content amount and percentage. Details of locations at	
	which the local value addition is made.	
5	Name, Address, Phone No & E-mail id of Bidder.	

# PROFORMA – 6

# FORMAT FOR CERTIFICATE OF COMPLIANCE OF FINANCIAL CRITERIA

Ref: <u>Clause No. B - Financial Criteria</u>	a of the BEC	
Tender No.:		
I(Company or firm declare as under:-		
The balance sheet/Financial Statemen case may be) has actually not been au		
Place :		
Date :	Signature of the authorized signa	atory

Note: This certificate are to be issued only considering the time required for preparation of Financial Statements i.e. if the last date of preceding financial / accounting year falls within the preceding six months reckoned from the original bid closing date.

## PROFORMA - 7

#### CERTIFICATE OF ANNUAL TURNOVER & NET WORTH

TO BE ISSUED BY PRACTISING CHARTARD ACCOUNTANTS' FIRM ON THEIR LETTER HEAD **TO WHOM IT MAY CONCERN** This is to certify that the following financial positions extracted from the audited financial statements of M/s.....(Name of the bidder) for the last three (3) completed accounting years upto...... (as the case may be) are correct YEAR **TURN OVER NET WORTH** In INR (Rs.) Crores/ US \$ In INR (Rs.) Crores / US \$ Million)\* Million) \* \*Rate of conversion (if used any): USD 1.00 = INR ...... Place: Date: Seal Membership No: Registration Code:

NOTE: As per the guidelines of ICAI, every practicing CA is required to mention Unique Document Identification Number (UDIN) against each certification work done by them. Documents certified by CA without UDIN shall not be acceptable.

Signature

### PROFORMA – 8

# PARENT/ ULTIM ATE PARENT/ HOLDING COMPANY'S CORPORATE **GUARANTEE TOWARDS FINANCIAL STANDING (Delete whichever not** applicable)

# (TO BE EXECUTED ON COMPANY'S LETTER HEAD)

#### DEED OF GUARANTEE

THIS DEED OF GUARANTEE executed at this day of by M/s
(mention complete name) a company duly organized and existing under
the laws of (insert jurisdiction/country), having its Registered Office at
herein after called "the Guarantor" which expression shall, unless
excluded by or repugnant to the subject or context thereof, be deemed to include its
successors and permitted assigns.
8 ···
WHEREAS M/s. Oil India Limited (hereinafter referred to as OIL) has invited offers vide their Tender
No
said tender and desires to have Financial support of M/s
[Parent / Ultimate Parent/Holding Company(Delete whichever not applicable)] and whereas
Parent/Ultimate Parent/Holding Company(Delete whichever not applicable) represents that they have gone
through and understood the requirements of subject tender and are capable and committed to provide the
Financial support as required by the bidder for qualifying and successful execution of the contract, if
awarded to the bidder.
WIIMIAAA VO MIA CIAMAII

Now, it is hereby agreed by the Guarantor to give this Guarantee and undertakes as follows:

- 1. The Guarantor confirms that the Bidder is a 100% subsidiary of the Guarantor.
- 2. The Guarantor agrees and confirms to provide the Audited Annual Reports of any of the preceding 03(three) financial/accounting years reckoned from the original bid closing date.
- 3. The Guarantor have an annual financial turnover of minimum INR...... Cr or USD ...... during any of the preceding 03(three) financial/ accounting years reckoned from the original bid closing date.
- 4. Net worth of the Guarantor is positive for preceding financial/accounting year.
- 5. The Guarantor undertakes to provide financial support to the Bidder for executing the project/job, in case the same is awarded to the Bidder.
- 6. The Guarantor represents that:
- (a) this Guarantee herein contained shall remain valid and enforceable till the satisfactory execution and completion of the work (including discharge of the warranty obligations) awarded to the Bidder.
- (b) the liability of the Guarantor, under the Guarantee, is limited to the 100% of the order value between the Bidder and OIL. This will, however, be in addition to the forfeiture of the Performance Guarantee furnished by the Bidder.
- (c) this Guarantee has been issued after due observance of the appropriate laws in force in India.
- (d) this Guarantee shall be governed and construed in accordance with the laws in force in India and subject to the exclusive jurisdiction of the courts of New Delhi, India.
- (e) this Guarantee has been given without any undue influence or coercion, and that the Guarantor has fully understood the implications of the same.
- (f) the Guarantor has the legal capacity, power and authority to issue this Guarantee and that giving of

this Guarantee and the performance and observations of the obligations hereunder do not contravene any existing laws.

for and on behalf of	for and on behalf of
(Parent/Ultimate Parent/Holding	(Bidder)
Company) (Delete whichever not	
applicable)	
Witness:	Witness:
1.	1.
2.	2.

# <u>PR- 1626910</u> <u>ANNEXURE-A</u>

# SCOPE OF SUPPLY FOR POSITIVE BEAN HOUSING

Item No.	Flange Description	Total no. of Bean Housing	Bean requirement for each size of 4mm/5mm/6 mm/7mm/8mm	Total Bean Required for the tender for all sizes i.e 4mm/5mm/6 mm/7mm/8mm	Wrench for adapter	Wrench for Bean
(a)	(b)	(c)	(d)	(e)	(f)	(g)
10	Positive Choke Bean Housing Assembly, as per API 6A, 2.1/16" x 5000 PSI WP	30	30	150	06	06
20	Positive Choke Bean Housing Assembly, as per API 6A, 2.1/2" x 6000 PSI MOP	20	20	100	03	03

Signature	
Name	

Bidders' Seal









