

ऑयल इंडिया लिमिटेड Oil India Limited

भारत सरकार के अधीन एक महारत्न सीपीएसई A Maharatna CPSE under Government of India निगमित कार्यालय /Corporate Office ऑयल हाउस/OIL House, प्लॉट नं. / Plot No.19, सेक्टर/Sector -16A, नोएडा/ Noida-201301(उ.प्र.) (U.P.) फोन/Phone: +91-120-2419000 ई-मेल/E-mail: oilindia@oilindia.in

Ref. No. OIL/SEC/32-33/NSE-BSE Dated: 28.05.2025

National Stock Exchange of India Limited

Exchange Plaza,

Plot No. C/1, G Block,

Bandra Kurla Complex,

Bandra (E), Mumbai - 400 051

Symbol: OIL

BSE Limited

Department of Corporate Service Phiroze Jeejeebhoy Towers Dalal Street

Mumbai - 400 001

Security Code: 533106

Sub:

Investors' and Analysts' Meet Presentation

Ref.:

Regulation 30 of SEBI [Listing Obligations & Disclosure Requirements

(LODR)] Regulations, 2015

Sir / Madam,

We write further to our letter of even no. dated 20.05.2025 relating to Investors' and Analysts' Meet -2025 scheduled today i.e. on Wednesday, 28^{th} May, 2025, 4:00 p.m. onwards and submit herewith the Presentation of the Meet, in pursuant to Regulation 30 of the SEBI (LODR)] Regulations, 2015.

This is for your information & records please.

Thanking you,

Yours faithfully, For Oil India Limited

A.K. Sahoo Company Secretary & Compliance Officer



Conquering Newer Horizons

Investor presentation

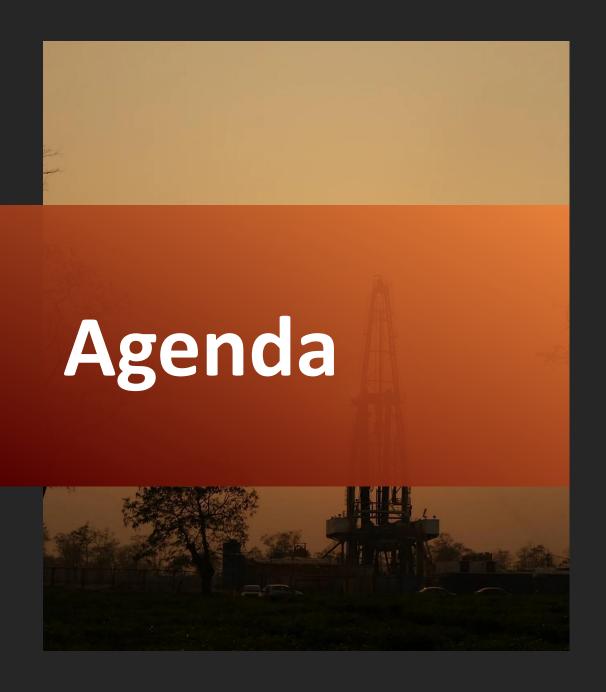
MAY 2025



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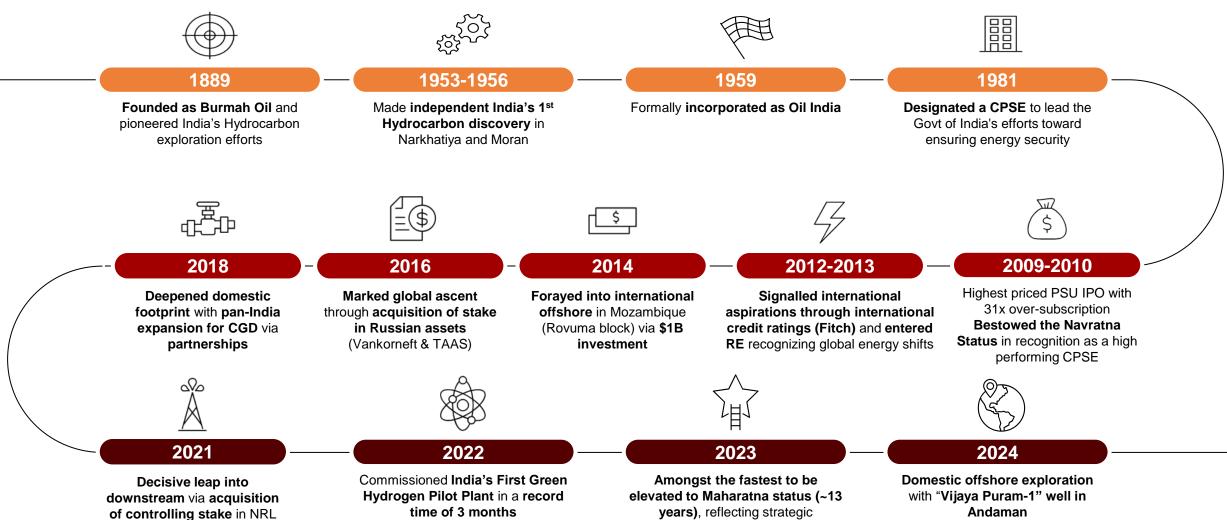
Odditional Company Overview

02 Financial Highlights

O3 Strategy and Operational Performance

Over six decades, OIL has transformed into an integrated energy company





importance in driving India's energy security

Integrated operations enable superior value capture across energy chain



Operations across E&P Upstream, Midstream, Downstream, and New Energy integrated under one roof



Domestic Production:
Oil: 3.46 MMT; Gas: 3.25 MMTOE

Domestic E&P

Domestic Upstream

E&P blocks spanning ~93K sq.km.

69 MMT 2P Oil reserves

121
MMTOE

2P Gas reserves

Crude Oil

48 Major installations

270 km Delivery pipelines

Natural Gas

29 Installations

730 km Gas distribution pipelines



International Production:
Oil: 1.19 MMT; Gas: 0.91 MMTOE

International E&P

International Upstream

7 Countries

Assets (4 producing, 2 development, 4 exploration)

39.6K Sq.km.

10

Acreage across 10 assets

21 MMT

2P Oil reserves

20 MMTOE

2P Gas reserves



Transportation Capacity 3700+ km pipeline

Transportation

Crude Oil

1,247 km existing NBPL Pipeline²
 9.6 MMT existing NBPL capacity
 9 MMT capacity PNCPL pipeline underway

Petroleum products

1.72 MMTPA NSPL pipeline 654 km NSPL pipeline

5.5 NSPL capacity expansionMMTPA by 2025

Natural Gas

192 km DNPL pipeline1,656 km IGGL pipeline underway



Refining Capacity (NRL)
3 MMTPA

Downstream

Refining & marketing

3 MMTPA refining capacity with expansion to 9 MMTPA by Dec 2025

Petrochemicals

280 KTPA capacity via BCPL

600 TPD

Methanol capacity via APL

360 KTPA

PP Petchem plant by NRL

CGD

9 GAs Presence across India

74

CNG stations

69.3K PNG connection



RE Capacity 2 GW

New Energy

Wind Energy

in Rajasthan, Gujarat and MP

Solar Power

1.9 GW in Rajasthan and Assam

Green Hydrogen

2.4 kTPA GH2 tender awarded

Compressed Biogas

25 CBG plants

Critical Minerals

Graphite and Vanadium block in Arunachal Pradesh

Robust Upstream footprint across 62 blocks secured via strategic OALP and DSF wins



62 operated blocks across India¹

10 assets across 7 countries

41 MMTOE 2P reserves; \$4B investment commitment

International E&P portfolio of

India: Acreage of ~93K Sq. Km, 94% OALP

Rai	asthan					0.45
PML	2	400				m & AP
OALP	3		y		PML	23
DSF	1			hanadi	PEL	1
	1		OALP	6	NELP	1
L					OALP	12
			The state of		Naç	galand
		The Part of			OALP	1
	mbay				Meg	halaya
OALP	1				OALP	1
					Tr	ipura
				/	OALP	3
	·				DSF	1
		-		. 1	And	laman
					OALP	2
	Konkan	At	ndhra Pradesh			
OALP	1		hore DSF 1		KG O	fshore
					OALP	2

Operating	No. of Blocks	Acreage (Sq km)	
PML (Nom)	25	4,821	
PEL (Nom)	1	23	
NELP	1	396	
DSF	3	208	
OALP	32	87,432	
Total	62	92,888	

7 Non-Operating Blocks of 14,778 Sq km

Total Acreage (including Non-Operated Blocks) 107K+ Sq. Km

Producing Assets

Russia, License-61 (50%), 4,991 km²

Russia, JC Vankorneft (~8%), 1,869 km²

Russia, LLC TYNGD (~10%), 1,424 km²

Venezuela, Carabobo (3.5%), 383 km²

Development Assets

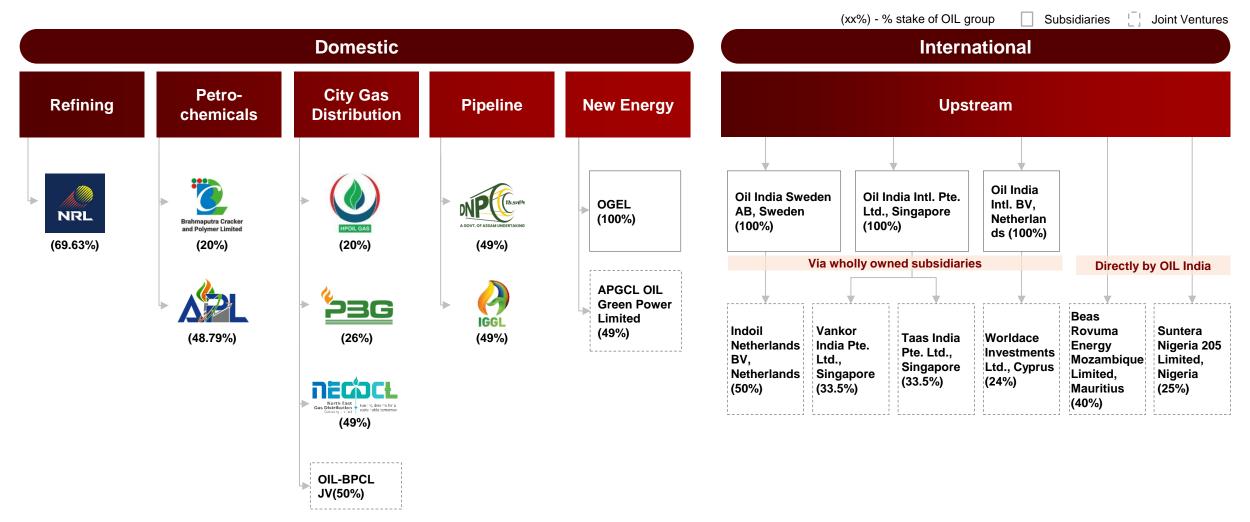
Mozambique, Area 1 (4%), 4,977 km²

Exploratory Assets

Libya, Area 95/96 (25%), 6,629 km²

Strategic JVs and Subsidiaries broaden our reach and balance risk





Key energy player in North East though integrated operations across the value chain

OIL has a seasoned leadership with extensive industry experience



CMD & Functional Directors

	
Dr. Ranjit Rath Chairman & Managing Director	IITB and IIT KGP alumnus, National Geosciences Awardee with 26 years in exploration, steering OIL India's growth
Saloma Yomdo Director (Exploration & Development)	IIT-ISM petroleum engineer with a three-decade tenure delivering technology-driven exploration breakthroughs and sustained output
Abhijit Majumder Director (Finance)	Distinguished member of the Institute of Cost & Management Accountants of India, and economist with 32 years in upstream finance and governance
Trailukya Borgohain Director (Operations)	IITR geologist & Texas A&M MBA: instrumental in discovery of key Assam, Rajasthan and Gabon fields, and accelerating production ramp-up
Dr. Ankur Baruah Director (Human Resources)	MBA-HR and PhD holder with 30 years of HR leadership driving award-winning talent and change programs

OIL has a seasoned leadership with extensive industry experience



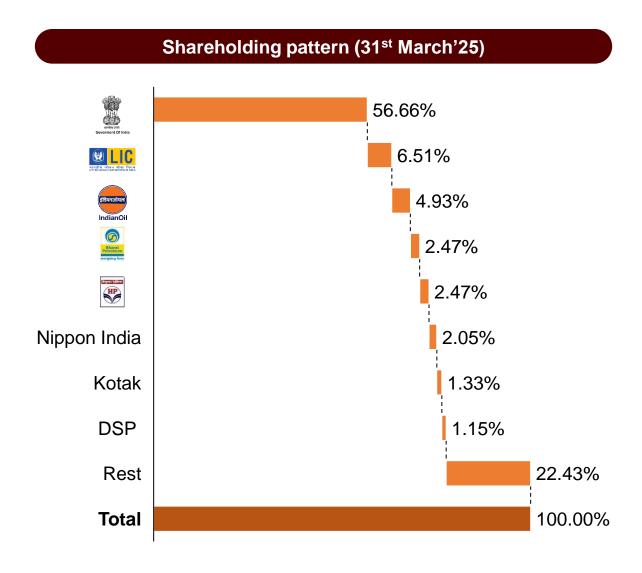
Govt. Nominee Director & Independent Directors

Rohit Mathur Joint Secretary, MoP&NG	Govt. nominee director with vast experience in shaping national policy on refineries, biofuels and crude logistics
Pooja Suri Independent Director	Delhi High Court lawyer with 17 years' expertise in complex corporate and anti-corruption litigation
Raju Revanakar Independent Director	Jewellery & construction entrepreneur and 32-year grassroots social-welfare activist in Karnataka
Balram Nandwani Independent Director	CA Fellow with 35+ years in audit, taxation and public finance; senior partner at Balram & Associates
Moti Lal Meena Independent Director	Agriculturist-entrepreneur and long-standing advocate for farmer and tribal welfare in Rajasthan

OIL has a strong credit rating and strategic shareholder support



Strong Credit Rating Domestic Long term - AAA Stable **CRISIL** Short term – A1+ Long term - AAA Stable Care*idge* Short term - A1+ International Moody's Baa3 (Stable) **Fitch**Ratings **BBB-** (Stable)



OIL is powering India's energy future while delivering shareholder value



65+ Years of heritage with Maharatna status in 2023



- >> 3% CAGR in L5Y production
- >> ~50% Gas in production
- ~30 years reserve life (2P) with healthy reserve replacement



- >>> E&P, Pipelines, Refining & Petrochemicals under one roof
- NRL capacity expansion (3x) and PP Petchem unit addition in progress



- 20K Cr+ investment committed into renewables, CBG, biofuels and Green H2 to expand beyond from O&G
- Foray into critical minerals for energy transition



- 3Y TSR 38%+ vs 25% Indian O&G PSU peers
- >> ~38K Cr. Topline; ~34% EBITDA

Strategic clarity has enabled leading performance and shareholder returns



OIL has significantly outperformed benchmark indices over the last three years with ~2.7x¹ growth

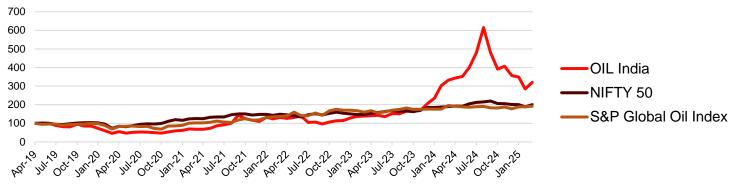
Market capitalization (as of 22nd May'25)

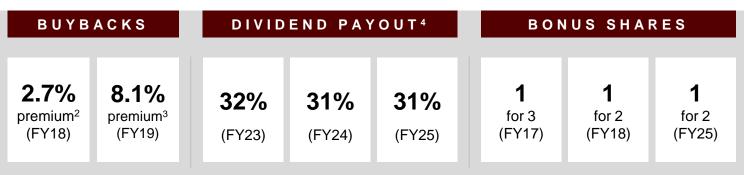
INR 69K Cr

Share Price (BSE, as of 22nd May'25)

INR 418.55

Share price value growth (FY19-FY25, indexed to 100)





FY25 Operational highlights

3.46 **MMT** Crude Oil **Production**

3.25 **MMTOE** Gas **Production**

3.07 MMT Refinery Throughput

2% CAGR last 5Y in Crude Oil

Production

3% CAGR last 5Y Natural Gas **Production**

FY25 Financial highlights

37,830 **INR Cr** Consolidated Revenue

7,039 **INR Cr** Consolidated PAT

8,467 **INR Cr**

Capex

48,956 **INR Cr Net Worth**



01 Company Overview

102 Financial Highlights

O3 Strategy and Operational performance

Strong FY25 performance, underscores OIL's operational resilience and strategic execution



15,741 INR Cr

Crude oil revenue

5,514 INR Cr

Natural gas revenue

572 INR Cr

Pipelines transport revenue

23,987 INR Cr

Revenue Standalone 10,636 INR Cr

EBITDAStandalone

6,114 INR Cr

PAT Standalone

115%

Dividend

Dividend of INR 11.5 on a face value INR 10 per share 37.59 INR Earning per share

Standalone

69K INR Cr Market Capitalization

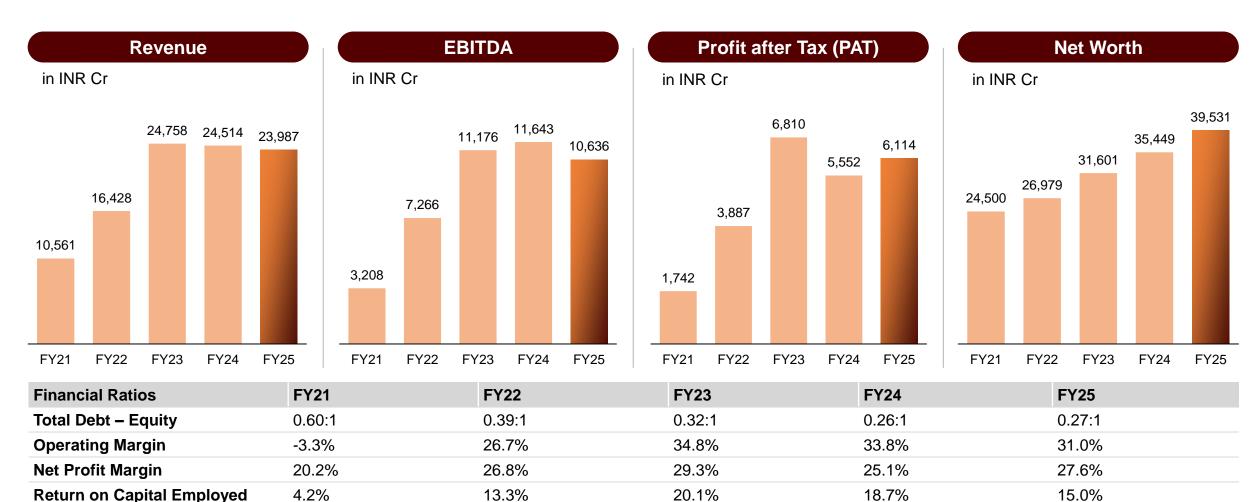
As of 22nd May 2025

Capital Turnover
Net Debt/EBITDA

OIL has maintained a consistent standalone revenue and profit regime



STANDALONE FINANCIALS



48.8%

1.0

41.9%

1.0

33.4%

1.6

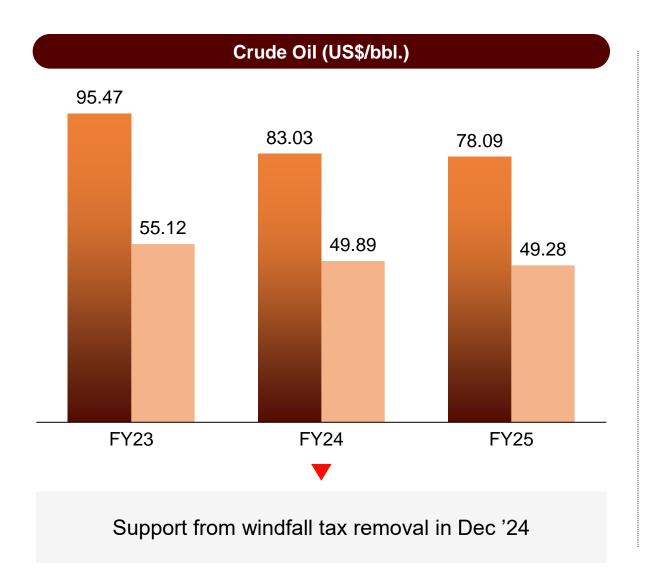
21.8%

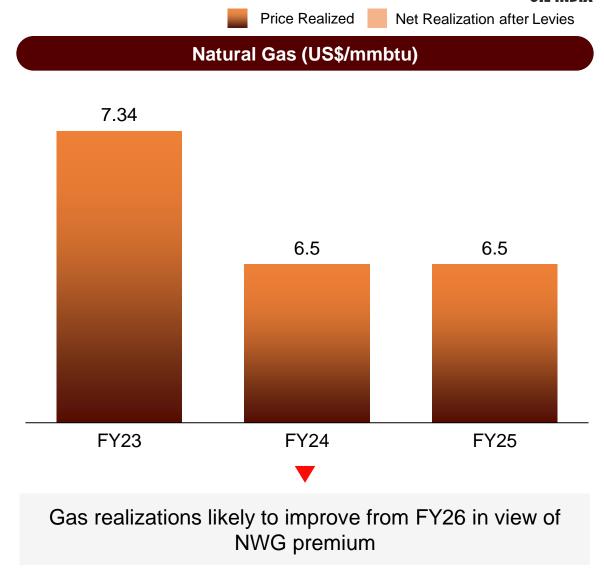
4.6

38.1%

1.1

Despite strong macro headwinds on price realization across crude and gas

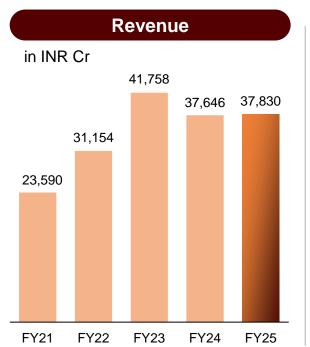


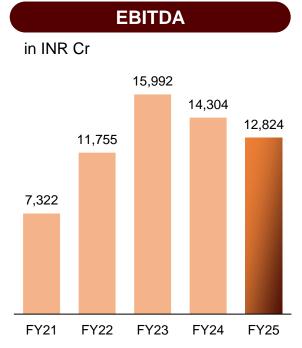


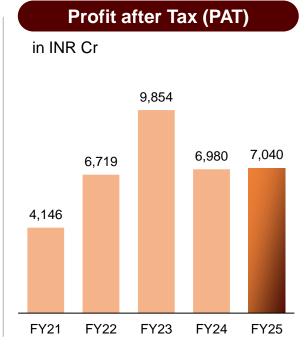
Consolidated financials have also shown a steady trend

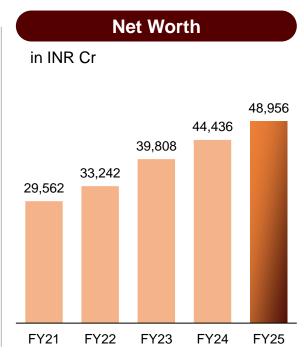


CONSOLIDATED FINANCIALS









Financial Ratios	FY21	FY22	FY23	FY24	FY25
Total Debt – Equity	0.78:1	0.5:1	0.44: 1	0.45:1	0.55:1
Operating Margin	17.1%	28.9%	32.5%	28.6%	24.6%
Net Profit Margin	18.4%	22.4%	24.0%	19.2%	19.5%
Return on Capital Employed	12.8%	20.2%	23.5%	17.0%	12.6%
Capital Turnover	52.3%	60.9%	68.8%	50.7%	43.3%
Net Debt/EBITDA	2.5	1.3	1.1	1.6	2.3

Note: Average of opening and closing capital employed in each fiscal year used for ROCE and Capital turnover calculation



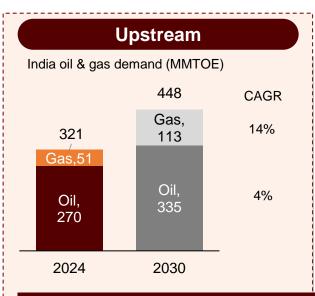
01 Company Overview

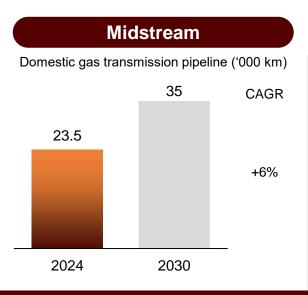
02 Financial Highlights

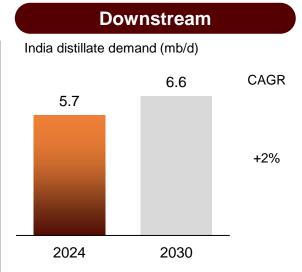
O3 Strategy and Operational performance

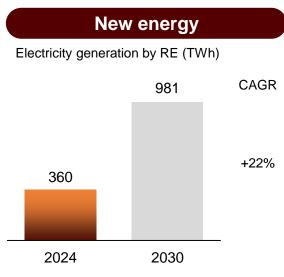
OIL operates in opportunity rich sectors vital to India's energy security











RECENT GROWTH DRIVERS



- OALP
- APM pricing revisions
- Unified single permit
 'Petroleum Leases'
- Gas mix from 6% to 15% by 2030

Deep dive ahead



- 100% FDI allowance in O&G infra
- CNG vehicles adoption (2X between 2024-30)
- CGD network expansion to 407 districts



- **450 MTPA refining** target by 2030
- PCPIR* policy push
- P Headroom for Petchem penetration growth (1/3rd of global avg.)



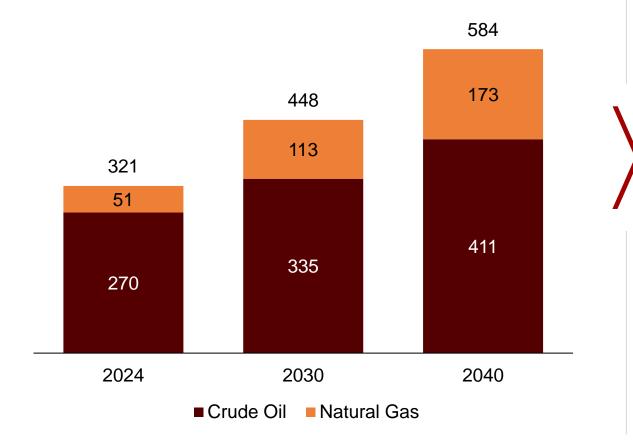
- 500 GW non-fossil energy target by 2030
- INR 24K Cr. PLI for RE, Battery, GH2
- Falling RE cost (~90% reduction since 2010)

Demand is expected to increase significantly by 2040, necessitating substantial domestic production to reduce import dependency





India Crude & Gas Demand (MMTOE)



2040 Target for 10pp reduction in import dependence

90 MMT Crude Oil Production 88% → 78%

Crude Oil

import

dependency

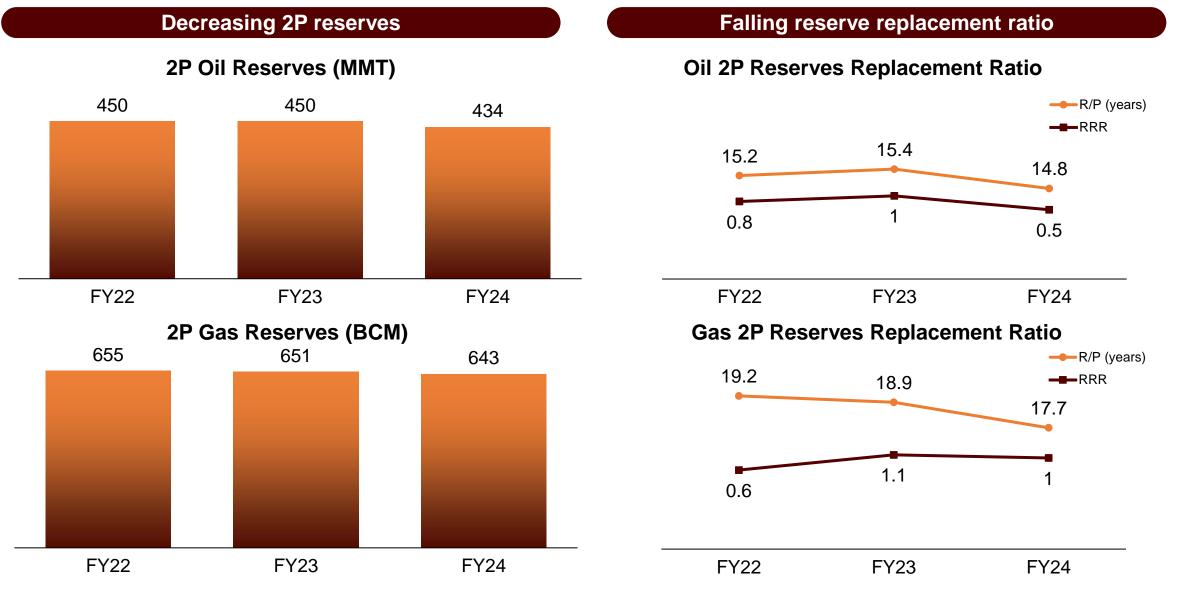
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MMTOE
Gas Production

46% → **36%**

Natural Gas import dependency

India's reserves must be strengthened through robust exploration efforts to meet rising demand





Key policy reforms continue to drive exploration and strengthen Upstream Sector Attractiveness





- Alignment of domestic oil prices with global benchmarks
- Netback pricing
- Incentives for mature and marginal fields

- Market based pricing for Gas
- Gas pricing linked to India's crude basket
- Premium for new well gas (NWG)

- Amendment 12th March 2025
- Stable lease tenures
- Single lease for all hydrocarbons
- Infrastructure sharing
- >> Penalty rationalization

- 3 10L sq.km. area freed in OALP
- 3 54K sq.km. area awarded in OALP
- **8L+ sq.km.** yet to be freed
-) Immense offshore potential unlock

Capabilities

& Technology

Talent engine

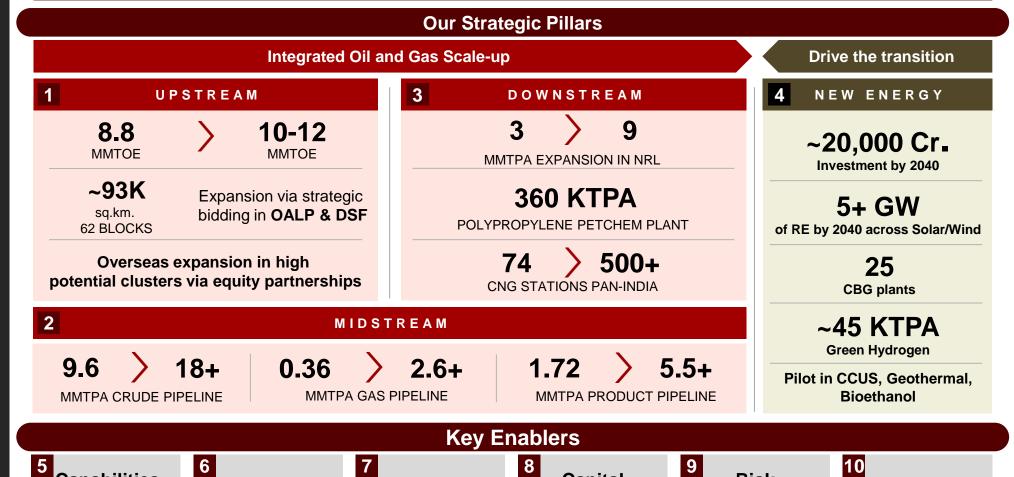
OIL's reinforced by critical

2030 strategy is built on four core pillars,

enablers

ऑयल इंडिया OIL INDIA

Integrated energy leader shaping India's future



Partnerships

Capital

Allocation

Risk

Management

Sustainability

1 Upstream growth is resilient now accelerating via scale, partnerships and technology



Steady production growth

3%+ CAGR delivered

Improved well productivity via advanced EOR/IOR

Optimized lifting costs using clustered asset development

Our journey so far

10-12 **MMTOE**

Target Oil & Gas production

Our vision by 2030



OALP and **DSF**

Strategic bidding to expand acreage

Our path to realizing the vision



Overseas expansion

in high potential Clusters via equity partnerships

Exploration-led reserve gains

Healthy 2P Reserve Replacement Ratio (~0.94)

Extensive acreage (56 highpotential operated blocks)

Deepened subsurface visibility (17.4K lkm 2D and 5.3K sq.km. 3D seismic coverage in last 5 years)



Scaling-up exploration

230+ wells in last 5 years backed by rig boost, integrated drilling, & gas infrastructure



Strategic partnerships

Focused IOC collaborations and performance-driven PEC/tech contracts



Tech-led efficiency

Integrated seismic and drilling; advanced seismic for inaccessible areas; with advanced design and lean operations

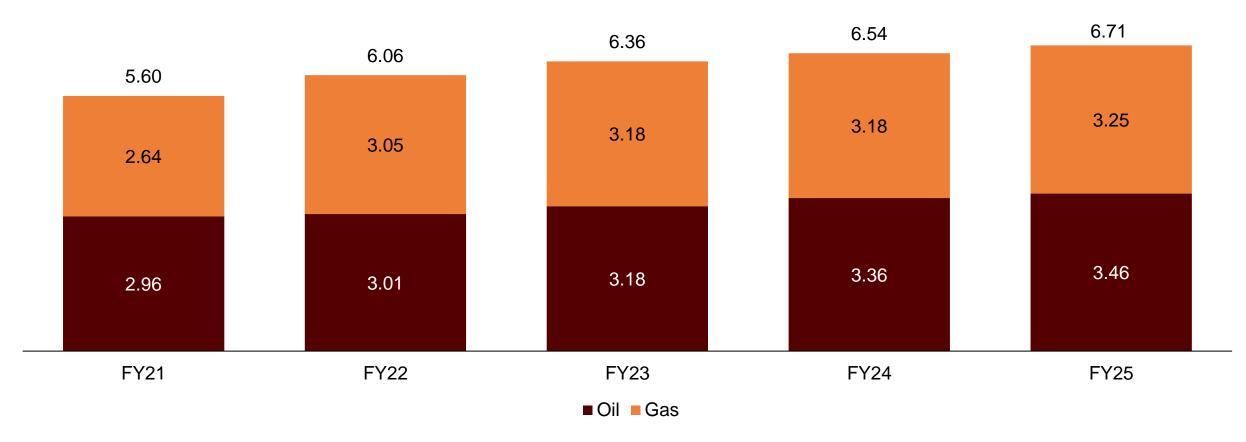
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OIL has delivered a strong 3% growth in production over last 5 years





Annual Production (in MMTOE)



Production excellence driven by judicious well selection and application of advanced IOR/EOR and competitive lifting cost



Deliberate well selection and application of IOR/EOR techniques

Selection of producible wells



Robust mechanism for selection of wells for **technical interventions for IOR and EOR**

IOR

(0000)



Optimizes output through **Produce-to-Limit**, pushing each well safely to its production limit



Restores or lifts production through **Well Workovers** that **repair downhole equipment** and **open new reservoir intervals**



Hydraulic Sucker Rod Pumping Unit in Rajasthan fields



Plunger Lift System in North-eastern banks



Improves inflow by Radial Drilling short laterals that enlarge nearwellbore contact

EOR



India's first Cyclic steam simulation (CSS) in Baghewala Field



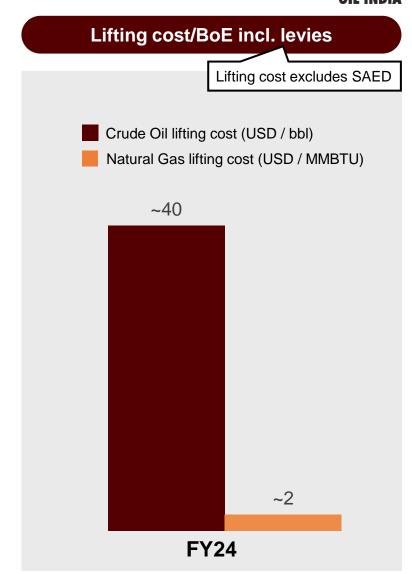
Polymer flooding in Naharkatiya leading to lower costs, HSE hazards & non-productive time



Highly cost effective & environment friendly microbial EOR in Assam fields



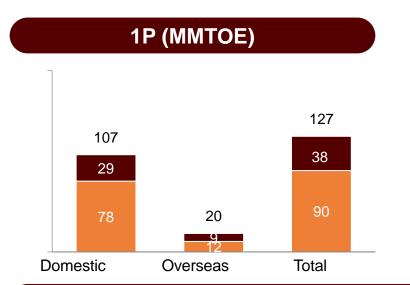
CO2 based EOR in Naharkatiya to increase minimum miscibility pressure

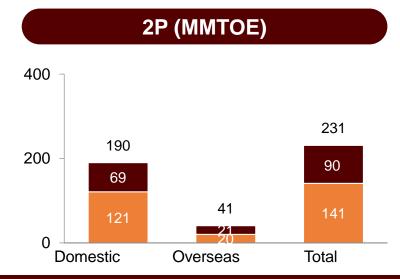


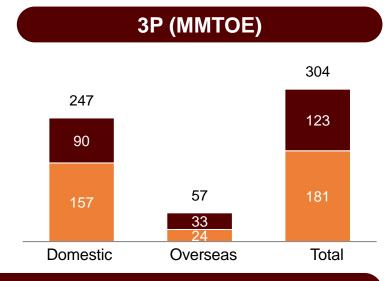
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OIL's aggressive exploration delivering a top tier reserve replacement ratio (RRR 0.94)

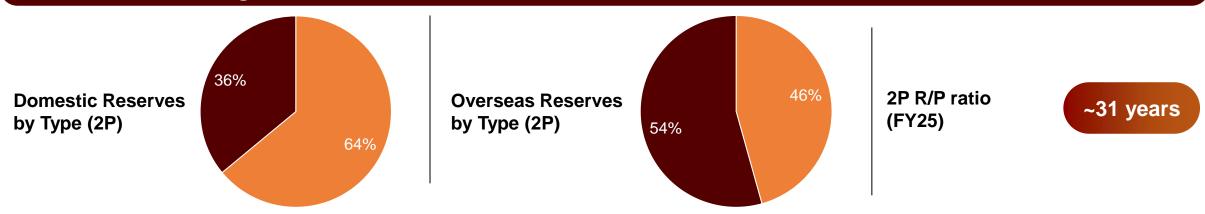
ऑयल इंडिया







Natural gas reserve under sale contract : 1P- 25 MMTOE, 2P- 46 MMTOE, 3P- 55 MMTOE

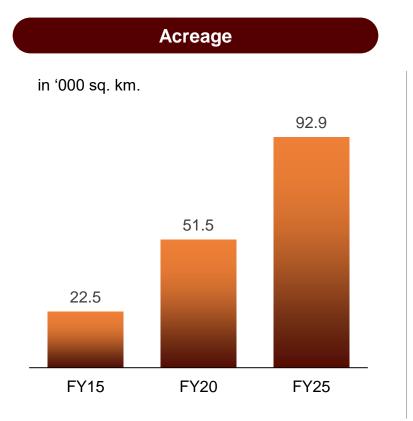


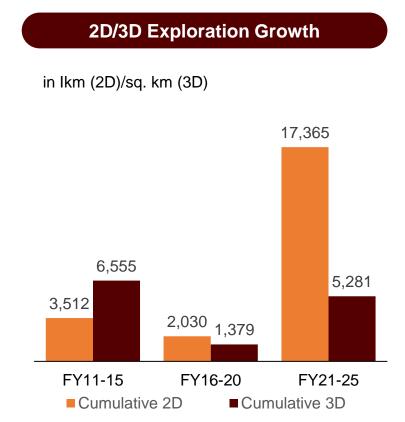
Reserve Replacement Ratio in FY25 – 0.94

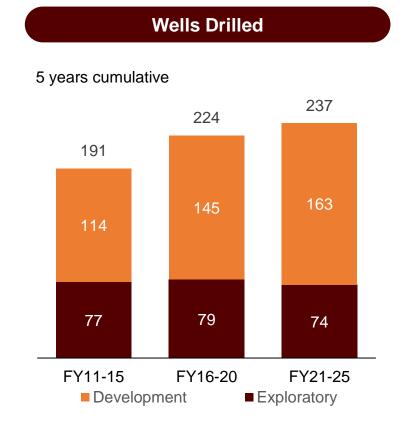
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Extensive acreage across 62 blocks, coupled with significant increase in seismic coverage









OIL's operations are leading to an increase in India Resource Base. In FY25 OIL's domestic 2P reserves include:

69 MMTOE of Crude Oil

121 MMTOE of natural gas

OIL is evaluating blocks offered as part of upcoming OALP and DSF Rounds to drive future growth



OALP ROUND X: 1.9L sq. km and 25 block on offer

DSF ROUND IV: 55 discoveries across 9 contract areas

13 Basins

1.9L sq.km acreage

25 blocks

8 out of 25 blocks are located in Category 1 basins

6 onshore, 6 shallow, 1 deepwater and 12 underwater blocks ~65% of the blocks are in ultra-deepwater areas

3 out of 9 contract areas are onland

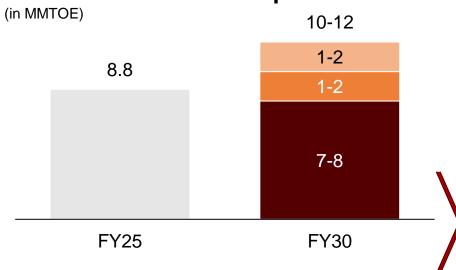
55 Discoveries

260 MMTOE (O + OEG) – 2P in-place 19 out of 55 discoveries are onland

On track to deliver 10-12 MMTOE production by 2030 via tech, partnerships, and execution



OIL 2030 Production Aspiration



- International current
- New wells from PML incl. DSF
- Domestic EPP (PML + JV incl. decline)

Exploratory wells planned over the Next 3 Years

Pan India:

106

NE Region:

Scaled exploration and execution readiness

Right partnerships for execution

Technology led efficiency leverage

Exploration tech & well footprint expansion

- Airborne gravity gradient magnetic survey for inaccessible areas
- 17 out of 84 exploratory wells in north-east region at >4500m depth

Rig and Gas Infrastructure

- **10 additional rigs** to be deployed till 2030 (NE: 7, Rajasthan: 1, Mahanadi: 1, Kerala:1)
- Gas infra expansion incl. pipelines (IGGL, DNPL, KK), gas treatment (Dandewala) and storage (NK)

Deep water offshore capabilities

Production Enhancement Contracts

- Collaboration with **TotalEnergies** for **stratigraphic well** design for deep-water exploration in Mahanadi and **Andaman**
- 5 areas under 15-year PEC: Borbil, Rajali, Mechaki, West Balimara, and Duliajan marginal fields
- Well interventions including workovers

Concurrent Seismic & **Drilling and ERD**

Lower quartile on-shore lifting cost

- Real time geological modelling (Petrel) for reservoir characterization & extended reach drilling at Bhagjan
- Low frequency precise seismic (LFPS) for hard to map areas
- Petroleum systems modeling to optimize drilling expense & associated gas use to reduce energy cost

2 Midstream is expanding via holistic growth planning, execution strength and operational excellence

ऑयल इंडिया

OIL INDIA

Our journey so far

Extensive pipeline infrastructure

1,247 km fully automated crude oil pipeline, among the oldest and **most reliable** in Asia

192 km natural gas pipeline

654 km petroleum product pipeline

Continued upgradation of existing pipelines

30-year trunk pipeline life extension via ongoing rehabilitation project

Higher efficiency and reliability via pump station & receipt terminal upgradation

Our vision by 2030



18+ MMTPA

Crude Pipeline



2.6+ **MMTPA**

Gas Pipeline



5.5+ **MMTPA**

Product Pipeline

Our path to realizing the vision



Integrated growth planning

Network design & debottlenecking in-sync with upstream ramp-up and clean energy blending scenarios



Execution in complex terrains

Proven delivery with landmark HDD, macrotunneling and major pipeline builds

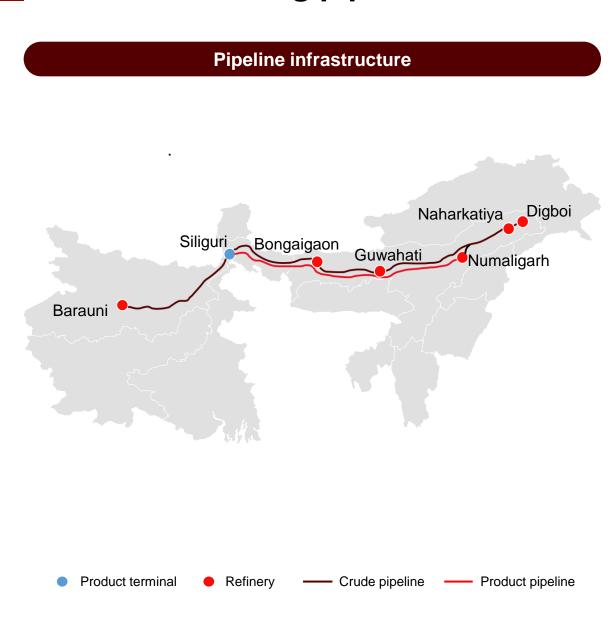


Ops and monitoring excellence

End-to-end logistics plus Al-driven SCADA and leak detection

OIL holds a strong pipeline infrastructure across Eastern Frontier





Details of Pipeline Network

Pipeline Name	Application	Total Capacity
Naharkatiya - Barauni Crude pipeline (NBPL)	Crude supply line from NE fields to Barauni	9.65 MMTPA
Numaligarh - Siliguri Product Pipeline (NSPL)	Refined products transport to Siliguri	1.72 MMTPA
Duliajan - Numaligarh Gas Pipeline (DNPL)	Gas transport to Numaligarh refinery	1 MMSCMD

Upgradation projects

- Naharkatiya-Baruni Pipeline (Ph-II, Project Rehab):
 - 30-year life extension via initiatives such as **refurbishment of working components** (e.g., pumps) & **re-design of cathodic protection system**
 - Upgraded to enable reverse pumping of imported crude oil up to Guwahati Refinery

2 Further network expansion underway leading to pan India customer access

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Upcoming pipeline infrastructure







Details of Pipeline Network

Pipeline Name	Planned Capacity	Application	Start Point	End Point	Remarks
Paradip- Numaligarh Crude Pipeline (PNCPL)	9 MMTPA	Transport of imported Crude Oil to NRL	Paradip, Odisha	Numaligarh, Assam	Oct-25
Numaligarh - Siliguri pipeline (NSPL)	5.5 MMTPA	Transport of petroleum products from NRL	Numaligarh, Assam	Siliguri, West Bengal	Commissioned in '08-'09; capacity augmentation completion likely by July-25
Duliajan - Numaligarh Gas Pipeline (DNPL)	2.5 MMSCMD	Natural gas supply to NRL	Duliajan, Assam	Numaligarh, Assam	Commissioned in 2011; 55km replacement project to be completed by Oct-25
Indradhanush Gas Grid Limited (IGGL)	4.5 MMSCMD	North-East Gas Grid, connecting to National Grid	Baihata PaniKhaiti Siliguri Dimapur	Dimapur Agartala Gangtok Imphal	Phase 1: Jul-25 Phase 2: Mar- 26 ¹ Phase 3: Mar-27

2 OIL's excellence in construction, operations and planning drives growth



INTEGRATED GROWTH PLANNING

Pipeline capacity planning

- Network planning in progress inline with long-term crude & gas production forecast (10-12 MMTOE by 2030) and clean energy blending goals (CBG, GH2)
- Debottlenecking techniques to unlock capacity from existing infrastructure (e.g., Drag reduction agents in crude pipeline)



Terrain specific design capability

- Centralized Pipeline Integrity Management System with inline inspections (pigging, EMAT for unbarred segments)
- Dynamic risk scoring based on weather and unified analytics (corrosion) monitoring, dig scheduling and cost tracking)
- Marquee project delivery
- Partnership with leading EPCM cos. and leveraging "dual-rig intersection" technique for HDD crossing; macro-tunneling for safer pipelines



End-to-end logistics control

- Own pipeline infrastructure (for crude, gas, petroleum product) acting as "common carrier" and minimizing use of other transport (e.g., rail rake)
- Al-driven SCADA and predictive leak detection
- Al engine for corrosion rate prediction, pipeline intrusion detection and 5x faster leak detection via acoustic sensing and gradient boosting predictive models

3 Strong downstream operational performance till date holistic expansion and diversification underway ऑयल इंडिया **OIL INDIA**

Our journey so far

Robust operational highlights

22% production growth in FY25

Industry leading operational performance (Capacity Utilization: 102%, Distillate Yield: 87%)

MMTPA

Ongoing expansion in NRL (Dec'25 completion)

Our vision by 2030



360 **KTPA**

Ongoing development of Polypropylene Plant

Our path to realizing the vision



500+ **Stations**

CNG Outlets across 9 GAs

Best-in-class margin

GRM exceeding Singapore benchmark (\$5.14/bbl. Vs \$3.82/bbl.) with further upside from excise duty concession

Integrated feed security (substantial feed to NRL from owned NE fields)

Real-time optimization, process control & predictive analytics (AspenTech's Alsuite, Honeywell UOP Unionfining)



Integrated downstream capacity expansion

NRL's capacity expansion, pet-chem unit's alignment to refinery expansion & CGD rollout across 9 GAs



Diversification into high-value derivatives

Foray into high margin derivatives (BCPL - 54 KTPA HPG plant, APL -200 TPD Formalin expansion and 40 KTPA DME plant (partnership with Korean Co. Biofriends)

Strong downstream presence through state-of-the-art NRL refinery





102% 87% \$5.14 9.5 AAA/A+ per bbl GRM **CRISIL Distillate** Capacity Nelson utilization vield (FY25) Complexity rating (FY25) (FY25) Index (FY25)

Robust & Expanding Operations

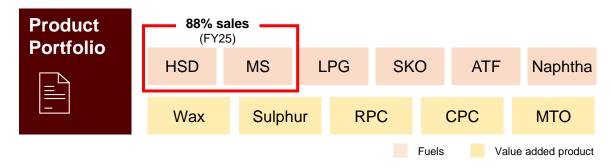
- Capacity expansion underway from 3 to 9 MMTPA
- Majority product evacuation via pipeline (FY25), ensuring cost advantage
- 50% excise duty benefit applicable for north-eastern refineries

Superior Feedstock & Yield

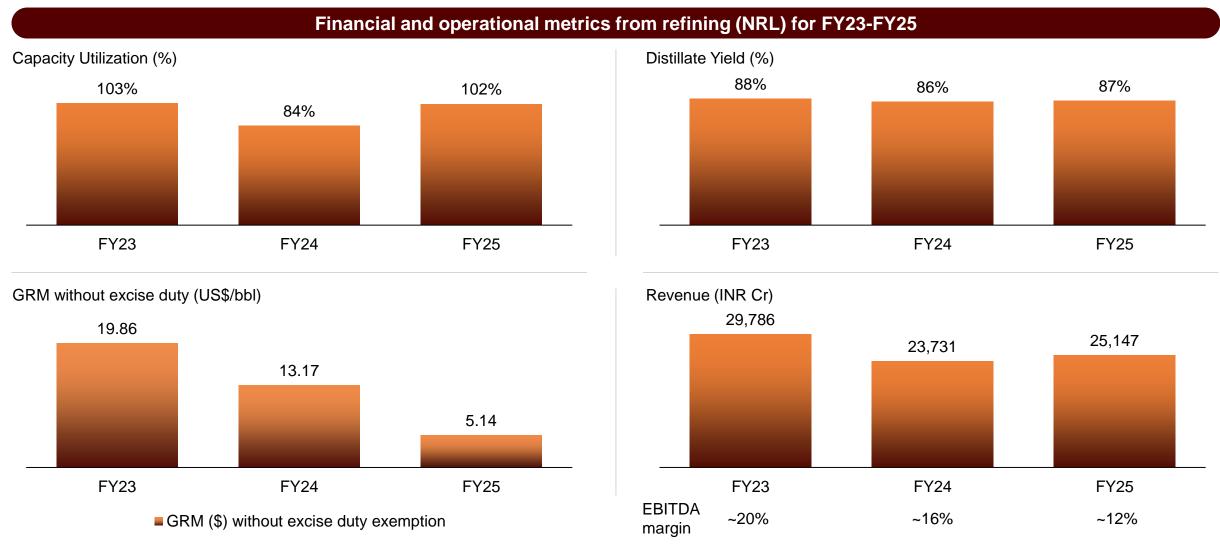
- 98.9% sweet crude (<0.5% S) as feedstock from NE oil fields
- Collaboration with BPCL trading desk for crude sourcing
- High yield and BS-VI compliance enabled by advanced tech.

Offtake resilience

- Offtake security via marketing agreement with BPCL, HPCL and IOCL
- Direct supply to industrial customers: ONGC, NALCO, HINDALCO, GAIL



3 NRL has proven strong growth with increase in capacity utilization, revenue ऑयल इंडिया



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Strategic presence in Petchem via BCPL & APL





Operating Performance Highlights

- BCPL: Achieved 113% plant capacity utilization in FY25
- APL: Achieved 85% capacity utilization in FY25; commissioned the 500 TPD Methanol Plant (offtake support by NRL's DMA plant); venturing into Dimethyl Ether via collaboration with Korean firm Biofriends

Key Differentiators

BCPL	Strong regional anchor demand	Advantageous gas feedstock	
	Recognized polymer brands ²	Low carbon footprint	
APL	Strong regional anchor demand	Pioneer in methanol production	
	Downstream value integration	Low carbon footprint	

(xx) Upcoming projects

3 CGD footprint via partnerships, supports downstream integration with CBG integration with CBG integration with CBG



Key JVs and partnerships

Joint ventures









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Partnerships









Infrastructure

74

CNG Stations 69.3K

PNG connections

Supply supplement

25 CBG plants to feed into CGD network

OIL's strategy focuses on holistic expansion and high value derivatives





NRL Capacity Expansion

- NRL capacity expansion on track for completion by Dec-2025
- **Dedicated PNCPL pipeline** (completion by Oct'25) for imported crude supply
- Partnerships with globally renowned EPC/PMC firms (Technip, ThyssenKrupp, EIL), backed by a proven track record for timely completion

HOLISTIC addition **ONGOING**

Polypropylene Petchem unit

- 360 KTPA PP Petchem expansion (~15% completed), with feedstock from NRL refinery and access to Bangladesh & SE Asia markets via Jogighopa terminal
- Partnership with proven EPC partner, EIL (IOCL Panipat, GAIL Vijaipur & Pata Plants)

Pan India CGD build

• 5X of CNG network by FY30 (500+ CNG stations) to **fulfill MWP** across 9 GAs with gas supply from OIL's northeast assets for select GAs

DIVERSIFICATION INTO HIGH-VALUE DERIVATIVES

CAPACITY

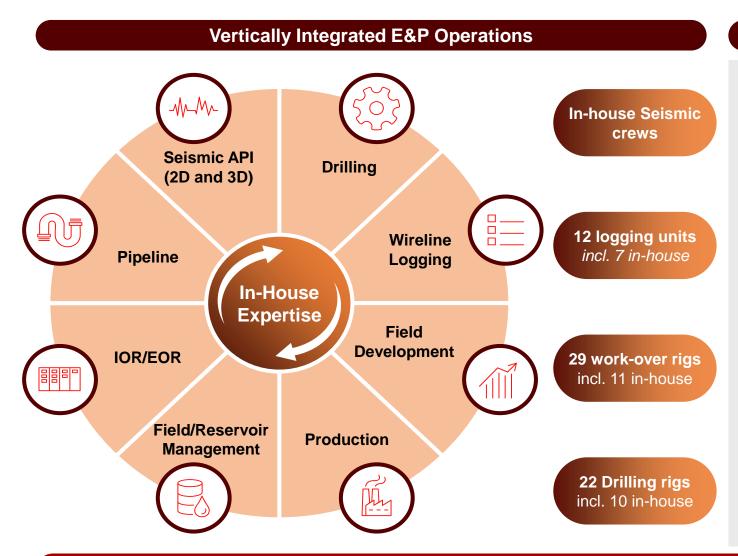
EXPANSION

Margin accretion via JVs

- BCPL: 54 KTPA HPG unit to meet stringent BS-VI gasoline specifications (Benzene <1%; Sulphur < 10 ppm) and fetch market premium
- APL: 600 TPD Methanol & 125 TPD Formaldehyde gas-fed plant with access to **NE & Bangladesh resin / pharma markets**

Industry leading capabilities & tech. serve as core enablers for OIL's vision





R&D Achievements

700+ Cr.

R&D expense from FY21-25

18

Patents held till FY25

15+

Startup incubated under "SNEH" till FY25

Key technologies

Enhanced Oil Recovery (EOR)

Retrofitting legacy infrastructure to improve recovery from old/sick wells (Cyclic steam simulation, Microbial EOR, Plunger lift)

Low Pressure Compressor Units

Reduces flaring by capturing gas to boost production, and reduce emissions

Robotic tank cleaning

India's first robotic solution for cleaning petroleum storage tanks, developed under our start-up program "SNEH" in collaboration with IIT Guwahati Industry and academia partnerships support OIL's long-term strategic vision

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Industry Partnerships















Academia & Research Collaborations

















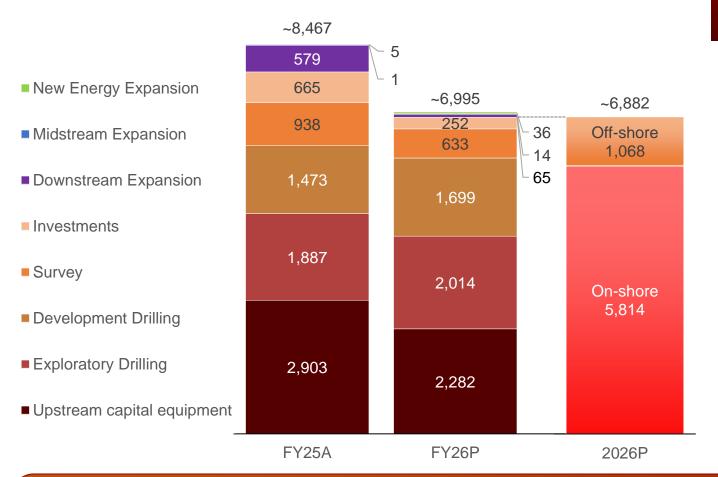


Ongoing discussions with several other global IOCs and NOCs at various stages

OIL applies rigorous capital allocation principles to maximize returns



OIL CAPEX Plan¹ (in INR Cr)





Well positioned for highest return opportunities

Strong cash and margin fundamentals

- Competitive cash structure & healthy operating cash flows (FY25, consolidated: INR 11,332 Cr)
- Strong EBITDA with positive price environment
- Strong refinery GRM, outperforming Singapore GRM benchmark (\$5.14/bbl. Vs \$3.82/bbl.)

Healthy leverage ratio

- · Funding raised only for Mozambique, Russia
- All other capex & investments from internal accruals
- D/E ratio: 27% (standalone), 55% (consolidated) for FY25

Sound debt servicing capability

- No default in debt servicing in the past; repaid NRL on or before due date
- FY25 Interest service coverage ratio of ~12X (consolidated)

In addition, FY26P capex for NRL of INR 9,133 Cr. with ~INR 5,648 Cr. for refinery expansion and ~INR 2,332 Cr. for Petchem

OIL has a robust risk management approach to mitigate salient risks



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Risk	Cated	iorv
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Focus Areas

Mitigation measures

Business continuity Risk

Exposure to external macro-risks such as War, trade sanctions, etc.

Robust security protocol and overseas diversification

Strategic & Portfolio Risk

Exposure to **energy transition** and concentrated or misaligned strategic bets

Diversification into **downstream** (NRL expansion & Petchem) and **new energies** (25K Cr.+ investment)

Operational Risk

Operational disruptions driven by supply chain risks, quality risk and HSE incidents

Technology led upgradation, evacuation infra. development (e.g., DNPL, IGGL) & HSE focus

Financial & Market Risk

Vulnerability to oil price swings, FX volatility and capex overruns

Expanding beyond O&G via **downstream & new energy forays**, and disciplined project management

Policy, Legal & Regulatory Risk

Impact of **evolving ESG mandates**, pricing controls, and **licensing changes**

Strengthening ESG compliance with **partnerships** and **advocacy with government bodies**

Technology & Human Capital Risk

Speed of digital adoption and technology obsolescence undermining efficiency

Digital adoption and upgradation, Consistent R&D, partnership with startups (**SNEH**) and investment in future-ready talent

10 OIL's ESG commitment drives responsible, inclusive, & sustainable growth



Energy Transition and Decarbonization

- Net Zero by 2040
- Zero routine gas flare commitment till 2025
- India's first pure Green Hydrogen pilot plant in Jorhat, Assam
- Setup wholly owned green subsidiary OGEL for green energy initiatives

Environment

Physical Climate Risks

- 4 tier disaster management plan
- Assessments on seismic vulnerability

- · Periodic groundwater analysis
- rainwater harvesting

Social



Health & Safety

- Lowest LTIF: 0.071
- Zero occupational illness cases
- **Project KAVACH** for safety improvements

Demographic & Societal Trends

- CSR initiatives in key areas:
 - Healthcare
 - Sanitation
 - Education
 - Women Empowerment
 - Sports
 - Rural Infrastructure etc.
- **CSR Expenditure of** ₹129.52 Cr in FY25

Customer Relations

- **Data protection strategy** with cybersecurity measures
- Partner and Vendor's Meet

Policies

- Board Diversity
- Whistleblower
- Equal Opportunity
- · Risk Management
- IT security

Governance



Water Management

Backlash water filter for

Pollution & Waste Mgt.

 Compliance with AAQ and noise monitoring norms

Natural Capital

Human Capital

Workforce of ~6.5k

employees (~1.8k

executives, ~4.7k unionized)

- **Biodiversity conservation** in ecologically sensitive areas (eg: DSNP)
- **Impact assessment** studies

CDP rating – Climate: C (Upgraded 4 levels from F) | S&P Global ESG score: 44 (doubled from 22 previous year)

10 OIL's commitment to nation-building reflected in high-impact CSR initiatives



Cumulative CSR Expenditure in last 5 years ~ ₹ 620 Crore

Empowered ~2 lakh+ individuals in a year through our dedicated CSR programs



1.186 mobile health

Sparsha, benefiting

17.950 beneficiaries

program OIL Arogya

48,833 sanitary pads

Shakti; for 5,793 females

produced under OIL

maternal & child health

1.13L+ patients

impacted through

camps held under OIL





- 200 students trained under OIL Super 30, 95 cleared JEE Advanced. 50 cleared NEET
- OIL Dikhya smart learning benefited 6.066 students across 30 schools
- Support extended to 8 Navodaya schools with smart classrooms



- 1,266 youth trained under OIL Swabalamban. 1,196 placed
- SDI Guwahati trained 179 students, 168 placed
- Centre of Excellence for Handicrafts trained 275+ women; 2 community spoke centers launched



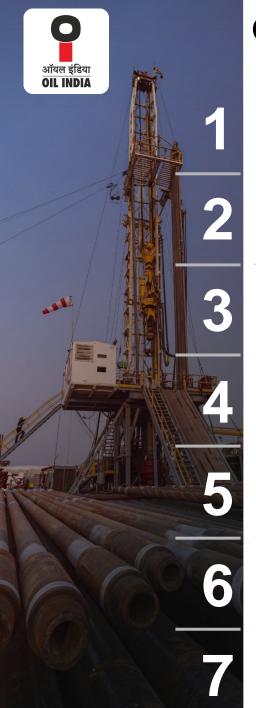
- 297 km of rural roads & **165 culverts** constructed
- · 87 community assets built (halls, cycle stands, sheds)
- 861 households supported under OIL Jeevika; 14 villages covered for agri development



- 2.5 lakh trees planted over 100 hectares under OIL Vasundhara
- 50.000 MT municipal waste remediated in Tinsukia
- Eco-tourism, biodiversity & homestay development in collaboration with forest communities



- OIL Lakshya rural football centres set up in 37 locations, ~1,800 players mentored
- OIL Sakshyam supported vocational education for children with disabilities
- Infrastructure support to schools & hospitals in aspirational districts



OIL INDIA - A resilient, growth-focused integrated energy platform

Accelerated future production growth

Strong volume ramp-up, led by gas focused developments and enhanced recovery initiatives

Exploration driven upside in the long-term

Robust domestic acreage (~90% OALP), and strategic global asset ensure long-term resource visibility

Diversified, de-risked and resilient portfolio

Integrated presence across O&G value chain with operations spanning domestic and key global markets

Integrated value chain synergies

Unique upstream to downstream footprint driving margin resilience, operating efficiencies, and control over cash flows

High-margin, capital disciplined model

Gas-weighted production, strong refining economics, and product capital allocation support sustained profitability

Focused future-proof energy transition play

Expansion into profitable renewable niches with early leadership in green hydrogen and CCUS

Proven Leadership, Operational and technology excellence

Strong track record of delivery, financial discipline, and clear strategic roadmap

Contact us



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Glossary and energy conversion factors



Glossary - abbreviations

AAQ	Ambient Air Quality
APGCL	Assam Power Generation Corporation Limited
APL	Assam Petro-Chemicals Limited
APM	Administered Pricing Mechanism
ATF	Aviation Turbine Fuel
BCPL	Brahmaputra Cracker and Polymer Limited
CBG	Compressed Bio Gas
CGD	City Gas Distribution
CPC	Calcined Petroleum Coke
CSR	Corporate Social Responsibility
DME	Dimethyl Ether
DNPL	Duliajan-Numaligarh Pipeline Limited
DSF	Discovered Small Field (licensing round)
DSNP	Dibru-Saikhowa National Park
E&P	Exploration and Production
EOR	Enhanced Oil Recovery
ERD	Extended Reach Drilling
GA	Geographical Area (in CGD licensing)
GH/GH2	Green Hydrogen
GRM	Gross Refining Margin
HPG	High Performance Gasoline

HSD	High Speed Diesel
IGGL	Indradhanush Gas Grid Limited
IOC	International Oil Company
KG	Krishna-Godavari
LFPS	Low Frequency Precise Seismic Tomography
LPG	Liquefied Petroleum Gas
MS	Motor Spirit
МТО	Mineral Turpentine Oil
NBPL	Naharkatiya-Barauni Pipeline
NELP	New Exploration Licensing Policy
NSPL	Numaligarh-Siliguri Product Pipeline
NWG	New Well Gas (from nomination fields)
OGEL	Oil Green Energy Limited
PCPIR	Petroleum, Chemicals and Pet-chem Investment Region
PEL	Petroleum Exploration Licence
PML	Petroleum Mining Lease
PNCPL	Paradip-Numaligarh Crude Pipeline
PNG	Piped Natural Gas
RPC	Raw Petroleum Coke
SKO	Superior Kerosene Oil
TSR	Total Shareholder Return

Conversion factors

Weight to volume conversion						
Product	Weight (MT)	Volume (KL)	Barrel (bbl)			
LPG	1	1.844	11.60			
Petrol (MS)	1	1.411	8.88			
Diesel (HSD)	1	1.210	7.61			
Kerosene (SKO)	1	1.285	8.08			
Aviation Turbine Fuel (ATF)	1	1.288	8.10			
Light Diesel Oil (LDO)	1	1.172	7.37			
Furnace Oil (FO)	1	1.0424	6.74			
Crude Oil	1	1.170	7.33			
Natural gas conversions						
1 Billion Cubic Meters (BCM)/year of Gas	2.74 MMSCMD					
1 Billion Cubic Meters (BCM)/year of Gas ¹	1 Million Metric Ton per Annum of Oil Equivalent					
1 MMBTU	25.2 SCM @ 10000 kcal/SCM					
GCV (Gross Calorific Value)	10,000 kcal/SCM					
NCV (Net Calorific Value)	90% of GCV					

Link to resources





Oil India's website includes information about our financial performance, reports and information on investing in Oil India, dividend payments, AGM and strategy events.

0 FZ **Financial Other Sustainability Links** Results Resources **Annual Reports** Net Zero by 2040 **OIL Across The Globe** FS of Subsidiaries **ESG Commitment Company Vision** Financial Analysis Governance **Investor Services** (Databook) **Annual Return Empowering People Press Releases**